

Cannabis/Marijuana Market: Industry Size, Share, Competition, Trends, Growth Opportunities and Forecasts by Region - Insights and Outlook by Product, 2024 to 2031

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Abstracts

2024 Cannabis/Marijuana Market Research Report: Navigating Trends, Developments, Competition, Growth Opportunities, and Outlook to 2031

The Global Cannabis/Marijuana Market Research Report is a comprehensive and insightful analysis designed to assist stakeholders, industry professionals, and decision-makers in identifying Cannabis/Marijuana market potential and winning strategies for 2024. The report evaluates key developments in 2023 and analyses growth opportunities in the Cannabis/Marijuana Market over the next eight years, with precise annual forecasts to 2031.

The dynamic shifts induced by international conflicts affecting the Cannabis/Marijuana supply chain, and fluctuations in consumer purchasing power amidst volatile economic conditions, underscore the imperative for business entities to exercise heightened vigilance and forward-thinking strategies to sustain a competitive advantage. The economic and social impact is noted to be highly varying between different countries/markets and Cannabis/Marijuana market players are designing country-specific strategies.

Cannabis/Marijuana Market Segmentation and Growth Outlook

The research report covers Cannabis/Marijuana industry statistics including current Cannabis/Marijuana Market size, Cannabis/Marijuana Market Share, and Growth Rates (CAGR) by segments and sub-segments at global, regional, and country levels, with an annual forecast till 2031.

The study provides a clear insight into market penetration by different types, applications, and sales channels of Cannabis/Marijuana with corresponding future potential, validated by real-time industry experts. Further, Cannabis/Marijuana market share by key metrics such as manufacturing methods/technology and raw material can be included as part of customization. This enables the client to identify the most potential segment from their growth rates along with corresponding drivers and restraints.

The research considered 2019, 2020, 2021, and 2022 as historical years, 2023 as the base year, and 2024 as the estimated year, with an outlook period from 2025 to 2031. The report identifies the most profitable products of the Cannabis/Marijuana market, dominant end uses, and evolving distribution channels of the Cannabis/Marijuana Market in each region.

Future of Cannabis/Marijuana Market –Driving Factors and Hinderling Challenges
Cannabis/Marijuana Market Revenue is expected to grow at a healthy CAGR propelled by staggering demand from millennials and emerging markets. Technological advances in the Cannabis/Marijuana market enabling efficient production, expanding product portfolio, sophisticated design and packaging, effective operational maintenance, and sales monitoring are key growth drivers.

However, supply chain disruptions, complying with stringent regulations on food safety and labeling, growing competition, sustaining inflation in key markets, and fluctuating raw material prices surging input costs are some of the Cannabis/Marijuana market restraints over the forecast period.

Overarching trends in the food and beverage industry include

- The exponential growth of plant-based alternatives continues to disrupt traditional markets, fuelled by increasing consumer awareness of health and environmental concerns
- The accelerated adoption of online platforms for Cannabis/Marijuana purchases is reshaping distribution channels and customer engagement
- Sustainable packaging solutions and innovations in materials are becoming pivotal as the industry addresses environmental concerns
- Increased spending on functional and Healthy foods that help boost the immune system
- Companies are increasingly implementing blockchain and other Internet of Things (IoT) technologies to effectively manage the procurement, processing, and distribution of Cannabis/Marijuana products
- Organic, Vegan, bio-based, Canned/ Ready-to-Eat (RTE), clean label, and sustainable

are identified as the top-performing strategies

Mergers and acquisitions to acquire new technologies, strengthen portfolios, and leverage capabilities to remain key strategies of top companies in the Cannabis/Marijuana industry over the outlook period.

Cannabis/Marijuana Market Analytics

The research analyses various direct and indirect forces that can potentially impact the Cannabis/Marijuana market supply and demand conditions. The parent market, derived market, intermediaries' market, raw material market, and substitute market are evaluated. Geopolitical analysis, demographic analysis, and Porter's five forces analysis are prudently assessed to estimate the best Cannabis/Marijuana market projections.

Recent deals and developments are considered for their potential impact on Cannabis/Marijuana's future business. Other metrics analyzed include Threat of New Entrants, Threat of New Substitutes, Product Differentiation, Degree of Competition, Number of Suppliers, Distribution Channel, Capital Needed, Entry Barriers, Govt. Regulations, Beneficial Alternative, and Cost of Substitute in Cannabis/Marijuana Market.

Cannabis/Marijuana trade and price analysis helps comprehend Cannabis/Marijuana's international market scenario with top exporters/suppliers and top importers/customer information. The data and analysis assist our clients in planning procurement, identifying potential vendors/clients to associate with, understanding Cannabis/Marijuana price trends and patterns, and exploring new Cannabis/Marijuana sales channels. The research will be updated to the latest month to include the impact of the latest developments such as the Russia-Ukraine war on the Cannabis/Marijuana market.

Cannabis/Marijuana Market Competitive Intelligence

OGAnalysis' proprietary company revenue and product analysis model unveils the Cannabis/Marijuana market structure and competitive landscape. Company profiles of key players with a business description, product portfolio, SWOT analysis, Financial Analysis, and key strategies are covered in the report. It identifies top-performing Cannabis/Marijuana products in global and regional markets. New Product Launches, Investment & Funding updates, Mergers & Acquisitions, Collaboration & Partnership, Awards and Agreements, Expansion, and other developments give our clients the Cannabis/Marijuana market update to stay ahead of the competition.

Company offerings in different segments across Asia-Pacific, Europe, Middle East, Africa, and South and Central America are presented to better understand the company strategy for the Cannabis/Marijuana market. The competition analysis enables the user

to assess competitor strategies and helps align their capabilities and resources for future growth prospects to improve their market share.

Cannabis/Marijuana Market Geographic Analysis:

Cannabis/Marijuana Market international scenario is well established in the report with separate chapters on North America Cannabis/Marijuana Market, Europe Cannabis/Marijuana Market, Asia-Pacific Cannabis/Marijuana Market, Middle East and Africa Cannabis/Marijuana Market, and South and Central America Cannabis/Marijuana Markets. These sections further fragment the regional Cannabis/Marijuana market by type, application, end-user, and country.

Country-level intelligence includes -

North America Cannabis/Marijuana Industry (United States, Canada, Mexico)

Europe Cannabis/Marijuana Industry (Germany, France, United Kingdom, Italy, Spain, Rest of Europe)

Asia-Pacific Cannabis/Marijuana Industry (China, India, Japan, South Korea, Australia, Rest of APAC)

The Middle East and Africa Cannabis/Marijuana Industry (Middle East, Africa)

South and Central America Cannabis/Marijuana Industry (Brazil, Argentina, Rest of SCA)

Cannabis/Marijuana market regional insights present the most promising markets to invest in and emerging markets to expand to contemporary regulations to adhere to and players to partner with.

Research Methodology in Brief

The study was conducted using an objective combination of primary and secondary information including inputs and validations from real-time industry experts.

The proprietary process culls out necessary data from internal databases developed over 15 years and updated accessing 10,000+ sources daily including Cannabis/Marijuana Industry associations, organizations, publications, trade, and other statistical sources.

An in-depth product and revenue analysis is performed on top Cannabis/Marijuana industry players along with their business and geography segmentation.

Receive primary inputs from subject matter experts working across the Cannabis/Marijuana value chain in various designations. We often use paid databases for any additional data requirements or validations.

Our in-house experts utilizing sophisticated methods including data triangulation, will connect the dots and establish a clear picture of the current Cannabis/Marijuana market conditions, market size, and market shares.

We study the value chain, parent and ancillary markets, technology trends, recent

developments, and influencing factors to identify demand drivers/variables in the short, medium, and long term.

Various statistical models including correlation analysis are performed with careful analyst intervention to include seasonal and other variables to analyze different scenarios of the future Cannabis/Marijuana market in different countries.

These primary numbers, assumptions, variables, and their weightage are circulated to the expert panel for validation and a detailed standard report is published in an easily understandable format.

Available Customizations

The standard syndicate report is designed to serve the common interests of Cannabis/Marijuana Market players across the value chain and include selective data and analysis from entire research findings as per the scope and price of the publication. However, to precisely match the specific research requirements of individual clients, we offer several customization options to include the data and analysis of interest in the final deliverable.

Some of the customization requests are as mentioned below –

Segmentation of choice – Our clients can seek customization to modify/add a market division for types/applications/end-uses/processes of their choice.

Cannabis/Marijuana Pricing and Margins Across the Supply Chain, Cannabis/Marijuana Price Analysis / International Trade Data / Import-Export Analysis,

Supply Chain Analysis, Supply – Demand Gap Analysis, PESTLE Analysis, Macro-Economic Analysis, and other Cannabis/Marijuana market analytics

Processing and manufacturing requirements, Patent Analysis, Technology Trends, and Product Innovations

Further, the client can seek customization to break down geographies as per their requirements for specific countries/country groups such as South East Asia, Central Asia, Emerging and Developing Asia, Western Europe, Eastern Europe, Benelux, Emerging and Developing Europe, Nordic countries, North Africa, Sub-Saharan Africa, Caribbean, The Middle East and North Africa (MENA), Gulf Cooperation Council (GCC) or any other.

Capital Requirements, Income Projections, Profit Forecasts, and other parameters to prepare a detailed project report to present to Banks/Investment Agencies.

Customization of up to 10% of the content can be done without any additional charges.

Key Questions Answered in This Report:

What is the current Cannabis/Marijuana market size at global, regional, and country levels?

What is the market penetration by different types, Applications, processes/technologies,

and distribution channels of the Cannabis/Marijuana market?

How has the global Cannabis/Marijuana market developed in past years and how will it perform in the coming years?

What is the impact of ongoing wars, geo-political tensions, voyage/trade disturbances, and global inflation, on the Cannabis/Marijuana market forecast?

How diversified is the Cannabis/Marijuana Market and what are the new product launches, untapped geographies, recent developments, and investments?

What are the potential regional Cannabis/Marijuana markets to invest in?

What is the high-performing type of products to focus on in the Cannabis/Marijuana market?

What are the key driving factors and challenges in the industry?

What is the structure of the global Cannabis/Marijuana market and who are the key players?

What is the degree of competition in the industry?

What is the market structure /Cannabis/Marijuana Market Competitive Intelligence?

Who are the key competitors to focus on and what are their strategies?"

The report will be updated to the latest month and delivered in 2-3 working days

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