

# **Cannabis Market: Industry Size, Share, Competition, Trends, Growth Opportunities and Forecasts by Region - Insights and Outlook by Product, 2024 to 2031**

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## **Abstracts**

2024 Cannabis Market Research Report: Navigating Trends, Developments, Competition, Growth Opportunities, and Outlook to 2031

The Global Cannabis Market Research Report is a comprehensive and insightful analysis designed to assist stakeholders, industry professionals, and decision-makers in identifying Cannabis market potential and winning strategies for 2024. The report evaluates key developments in 2023 and analyses growth opportunities in the Cannabis Market over the next eight years, with precise annual forecasts to 2031.

The dynamic shifts induced by international conflicts affecting the Cannabis supply chain, and fluctuations in consumer purchasing power amidst volatile economic conditions, underscore the imperative for business entities to exercise heightened vigilance and forward-thinking strategies to sustain a competitive advantage. The economic and social impact is noted to be highly varying between different countries/markets and Cannabis market players are designing country-specific strategies.

### **Cannabis Market Segmentation and Growth Outlook**

The research report covers Cannabis industry statistics including current Cannabis Market size, Cannabis Market Share, and Growth Rates (CAGR) by segments and sub-segments at global, regional, and country levels, with an annual forecast till 2031.

The study provides a clear insight into market penetration by different types,

applications, and sales channels of Cannabis with corresponding future potential, validated by real-time industry experts. Further, Cannabis market share by key metrics such as manufacturing methods/technology and raw material can be included as part of customization. This enables the client to identify the most potential segment from their growth rates along with corresponding drivers and restraints. The research considered 2019, 2020, 2021, and 2022 as historical years, 2023 as the base year, and 2024 as the estimated year, with an outlook period from 2025 to 2031. The report identifies the most profitable products of the Cannabis market, dominant end uses, and evolving distribution channels of the Cannabis Market in each region.

### Future of Cannabis Market –Driving Factors and Hindering Challenges

Cannabis Market Revenue is expected to grow at a healthy CAGR propelled by staggering demand from millennials and emerging markets. Technological advances in the Cannabis market enabling efficient production, expanding product portfolio, sophisticated design and packaging, effective operational maintenance, and sales monitoring are key growth drivers.

However, supply chain disruptions, complying with stringent regulations on food safety and labeling, growing competition, sustaining inflation in key markets, and fluctuating raw material prices surging input costs are some of the Cannabis market restraints over the forecast period.

Overarching trends in the food and beverage industry include

The exponential growth of plant-based alternatives continues to disrupt traditional markets, fuelled by increasing consumer awareness of health and environmental concerns

The accelerated adoption of online platforms for Cannabis purchases is reshaping distribution channels and customer engagement

Sustainable packaging solutions and innovations in materials are becoming pivotal as the industry addresses environmental concerns

Increased spending on functional and Healthy foods that help boost the immune system  
Companies are increasingly implementing blockchain and other Internet of Things (IoT) technologies to effectively manage the procurement, processing, and distribution of Cannabis products

Organic, Vegan, bio-based, Canned/ Ready-to-Eat (RTE), clean label, and sustainable are identified as the top-performing strategies

Mergers and acquisitions to acquire new technologies, strengthen portfolios, and leverage capabilities to remain key strategies of top companies in the Cannabis industry over the outlook period.

### Cannabis Market Analytics

The research analyses various direct and indirect forces that can potentially impact the Cannabis market supply and demand conditions. The parent market, derived market, intermediaries' market, raw material market, and substitute market are evaluated.

Geopolitical analysis, demographic analysis, and Porter's five forces analysis are prudently assessed to estimate the best Cannabis market projections.

Recent deals and developments are considered for their potential impact on Cannabis's future business. Other metrics analyzed include Threat of New Entrants, Threat of New Substitutes, Product Differentiation, Degree of Competition, Number of Suppliers, Distribution Channel, Capital Needed, Entry Barriers, Govt. Regulations, Beneficial Alternative, and Cost of Substitute in Cannabis Market.

Cannabis trade and price analysis helps comprehend Cannabis's international market scenario with top exporters/suppliers and top importers/customer information. The data and analysis assist our clients in planning procurement, identifying potential vendors/clients to associate with, understanding Cannabis price trends and patterns, and exploring new Cannabis sales channels. The research will be updated to the latest month to include the impact of the latest developments such as the Russia-Ukraine war on the Cannabis market.

### Cannabis Market Competitive Intelligence

OGAnalysis' proprietary company revenue and product analysis model unveils the Cannabis market structure and competitive landscape. Company profiles of key players with a business description, product portfolio, SWOT analysis, Financial Analysis, and key strategies are covered in the report. It identifies top-performing Cannabis products in global and regional markets. New Product Launches, Investment & Funding updates, Mergers & Acquisitions, Collaboration & Partnership, Awards and Agreements, Expansion, and other developments give our clients the Cannabis market update to stay ahead of the competition.

Company offerings in different segments across Asia-Pacific, Europe, Middle East, Africa, and South and Central America are presented to better understand the company strategy for the Cannabis market. The competition analysis enables the user to assess competitor strategies and helps align their capabilities and resources for future growth prospects to improve their market share.

### Cannabis Market Geographic Analysis:

Cannabis Market international scenario is well established in the report with separate chapters on North America Cannabis Market, Europe Cannabis Market, Asia-Pacific Cannabis Market, Middle East and Africa Cannabis Market, and South and Central

America Cannabis Markets. These sections further fragment the regional Cannabis market by type, application, end-user, and country.

Country-level intelligence includes -

North America Cannabis Industry (United States, Canada, Mexico)

Europe Cannabis Industry (Germany, France, United Kingdom, Italy, Spain, Rest of Europe)

Asia-Pacific Cannabis Industry (China, India, Japan, South Korea, Australia, Rest of APAC)

The Middle East and Africa Cannabis Industry (Middle East, Africa)

South and Central America Cannabis Industry (Brazil, Argentina, Rest of SCA)

Cannabis market regional insights present the most promising markets to invest in and emerging markets to expand to contemporary regulations to adhere to and players to partner with.

#### Research Methodology in Brief

The study was conducted using an objective combination of primary and secondary information including inputs and validations from real-time industry experts.

The proprietary process culls out necessary data from internal databases developed over 15 years and updated accessing 10,000+ sources daily including Cannabis Industry associations, organizations, publications, trade, and other statistical sources. An in-depth product and revenue analysis is performed on top Cannabis industry players along with their business and geography segmentation.

Receive primary inputs from subject matter experts working across the Cannabis value chain in various designations. We often use paid databases for any additional data requirements or validations.

Our in-house experts utilizing sophisticated methods including data triangulation, will connect the dots and establish a clear picture of the current Cannabis market conditions, market size, and market shares.

We study the value chain, parent and ancillary markets, technology trends, recent developments, and influencing factors to identify demand drivers/variables in the short, medium, and long term.

Various statistical models including correlation analysis are performed with careful analyst intervention to include seasonal and other variables to analyze different scenarios of the future Cannabis market in different countries.

These primary numbers, assumptions, variables, and their weightage are circulated to the expert panel for validation and a detailed standard report is published in an easily understandable format.

#### Available Customizations

The standard syndicate report is designed to serve the common interests of Cannabis Market players across the value chain and include selective data and analysis from entire research findings as per the scope and price of the publication.

However, to precisely match the specific research requirements of individual clients, we offer several customization options to include the data and analysis of interest in the final deliverable.

Some of the customization requests are as mentioned below –

Segmentation of choice – Our clients can seek customization to modify/add a market division for types/applications/end-uses/processes of their choice.

Cannabis Pricing and Margins Across the Supply Chain, Cannabis Price Analysis / International Trade Data / Import-Export Analysis,

Supply Chain Analysis, Supply – Demand Gap Analysis, PESTLE Analysis, Macro-Economic Analysis, and other Cannabis market analytics

Processing and manufacturing requirements, Patent Analysis, Technology Trends, and Product Innovations

Further, the client can seek customization to break down geographies as per their requirements for specific countries/country groups such as South East Asia, Central Asia, Emerging and Developing Asia, Western Europe, Eastern Europe, Benelux, Emerging and Developing Europe, Nordic countries, North Africa, Sub-Saharan Africa, Caribbean, The Middle East and North Africa (MENA), Gulf Cooperation Council (GCC) or any other.

Capital Requirements, Income Projections, Profit Forecasts, and other parameters to prepare a detailed project report to present to Banks/Investment Agencies.

Customization of up to 10% of the content can be done without any additional charges.

**Key Questions Answered in This Report:**

What is the current Cannabis market size at global, regional, and country levels?

What is the market penetration by different types, Applications, processes/technologies, and distribution channels of the Cannabis market?

How has the global Cannabis market developed in past years and how will it perform in the coming years?

What is the impact of ongoing wars, geo-political tensions, voyage/trade disturbances, and global inflation, on the Cannabis market forecast?

How diversified is the Cannabis Market and what are the new product launches, untapped geographies, recent developments, and investments?

What are the potential regional Cannabis markets to invest in?

What is the high-performing type of products to focus on in the Cannabis market?

What are the key driving factors and challenges in the industry?

What is the structure of the global Cannabis market and who are the key players?

What is the degree of competition in the industry?

What is the market structure /Cannabis Market Competitive Intelligence? Who are the key competitors to focus on and what are their strategies?"

The report will be updated to the latest month and delivered in 2-3 working days

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