

# 2018 Botswana Automotive Industry- Emerging Dynamics and Future of Botswana Passenger Cars and Commercial Vehicles

<https://marketpublishers.com/r/229839A8A65EN.html>

Date: January 2018

Pages: 70

Price: US\$ 1,350.00 (Single User License)

ID: 229839A8A65EN

## Abstracts

Headline- Annual Demand for PCs, LCVs and HCVs to 2025

The automobile market in Botswana provides comprehensive analysis and forecasts of passenger cars, light commercial vehicles and heavy commercial vehicles. Evolving market dynamics, customer preferences and business strategies of industry leaders are included.

The research report provides in-depth SWOT analysis of different vehicle market subtypes including PCs, LCVs, heavy trucks, buses, vans and motor cycles. Historic data on the import and export trends by source/destination country are provided.

The research work provides market growth in two time series: historic from 2005 to 2017 and forecast from 2018 to 2025. Impact of business and economic conditions on automotive industry are assessed. Further, GDP, household income, inflation trends through 2005 to 2025 are analyzed along with key demographic patterns during the period.

The automobile industry in Botswana is compared with its peer countries in the region for better understanding of the current status of the industry. Further, regional and Global Trends in Automotive industry are also included in the research publication.

Potential market players and their market structures are identified. Business and SWOT profiles of three leading Botswana automotive companies are included in the report. Further, all major recent developments and their impact on the Botswana automotive industry are analyzed.

## KEY ISSUES ADDRESSED

The role of business and economic environment on automotive market sales

What are evolving technology and business trends?

What is the growth potential of Botswana passenger cars and commercial vehicles?

How are consumer preferences changing?

How is the Botswana automobile market structured?

Who are key market leaders and what is their market share?

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