

World's 7 Leading Construction Equipment Manufacturers - Key Strategies, Plans, SWOT, Trends & Strategic Outlook - 2013 - Caterpillar, Komatsu, Volvo, CNH, Hitachi, Sandvik, Terex

https://marketpublishers.com/r/W4FB8B327C1EN.html

Date: March 2013

Pages: 0

Price: US\$ 1,275.00 (Single User License)

ID: W4FB8B327C1EN

Abstracts

The report is a complete strategy dossier & brings to forefront & provides key insights as well as an incisive perspective based on a comprehensive assessment as well as analysis of the Key Strategies & Plans of these 7 key Global Construction Equipment manufacturing companies against the backdrop of an evolving industry landscape; marked by a stark downturn across key traditional & emerging markets with significant pressure on order intake & sales levels. Further, with the slowing down of mining activity, the demand for mining equipment, too, has also been impacted significantly.

Thus, with declining order intake & sales numbers being a key concern for almost all key global players of-late almost all major OEMs are in the process of constantly aligning production levels in-line with the demand consequently. Almost, all key emerging economies on the other hand, especially China, grapple with inflationary pressures & are trying to stoke up economic growth momentum under a difficult, complex, challenging & uncertain Global Macroeconomic Environment. Most leading OEMs, however, continue with their focus on development of new platforms, product range extensions & new technologies, in addition, to continued efforts towards further strengthening & deepening of existing presence across emerging markets in order to partially offset the ongoing demand slump in Western Europe & Latin America. Overall, the late resurgence in construction activity in China during Q4 2012 driven by a host of fiscal measures initiated by the Chinese Government augurs well for the industry going forward into 2013. However, the first half of 2013 is expected to be somewhat difficult for the industry with ongoing pressure on sales levels.



Relevance & Usefulness:

Thus, amid the continuing uncertainty & difficult global macro-economic conditions; the report will be useful for:

Strategic Planning, Competitive Analysis & Benchmarking Exercise

Comprehensive Strategic & Competitive Assessment & Analysis for each key OEM

Relative Assessment of Strengths & Weaknesses of each player

Assessment & Evaluation of degree of responsiveness to the external environment

Identification of Opportunities which could be capitalized upon by each company

Identification of Potential Threats in the business environment specific to each player

Insights into key Business Strategies & Plans being pursued by each key equipment manufacturer

Identifying & Highlighting areas for Potential Strategic Adjustments, Changes & Realignment

Gaining a Strategic Perspective on the Business & Strategic Outlook for all key players for 2013

Gaining access to Key Industry as well as Market Trends, Insights & Growth Opportunities

Analysis of Forces Driving as well as restraining the Industry & their overall Dynamics

Identifying & highlighting areas for making Potential Strategic Changes, Adjustments & Realignment



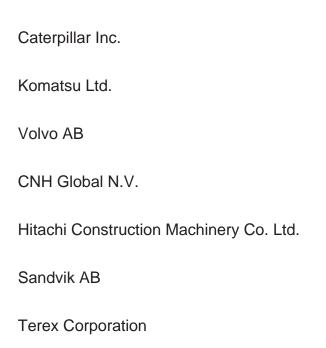
For Whom:

The report would be essential for those having strategic interest in the Global Trucking industry or any of these companies & will be especially useful for Key Decision-Makers, Top Management of Companies, OEMs, Suppliers, Distributors, Vendors and other Key Players in the Industry Value Chain as well as existing & potential Investors, industry & company analysts & those associated with the industry or any of these companies.

Highlight:

The report is comprehensive yet concise & compact at the same time; is custom-built for meetings & presentations, being built on the Microsoft PowerPoint platform; in addition, to being a ready self-reckoner as well as a quick reference guide driving, enabling & ensuring prompt and informed decision making.

Companies included in the Report:





Contents

SECTION - 1

Business Structure & Snapshot - For each of the 7 companies covered:

- a) Founded
- b) Headquartered
- c) Business Segments
- d) Employees
- e) Revenues
- f) Market Capitalization
- g) Key Executives
- h) Shareholding Pattern & Structure

SECTION - 2

Financial Performance Snapshot - 2012 Vs. 2011 & Q4 2012 Vs. Q4 2011 - For each Company:

Sales Revenues Growth

Gross Earnings Growth & Margins

Operating Earnings Growth & Margins

Net Earnings Growth

Profitability Growth

Profit Margins & Growth

Cash from Operations

SECTION - 3

SWOT Analysis - For each of the 7 companies covered:

Sources of Strengths which could be Leveraged on

Areas of Improvements to Ameliorate & Offset

Opportunities to Capitalize Upon

Threats to Mitigate, Negate & Overcome

SECTION - 4

Key Strategies & Plans - For each of the 7 Key Construction Equipment Manufacturers

1. Product Portfolio Strategies & Plans -

Product & Services Portfolio Expansion & Broadening



New Product/Platform Development

Development of Product Variants & Revamped Products

Market Specific Product Strategies

2. Market Specific Strategies & Plans -

Strategies & Plans for Traditional and Emerging Markets

Market Growth Plans

Entry Strategies for New Markets & Plans for New Market Foray

Lateral Foray into Adjacent Segments

Development of Greenfield Facilities

Existing Manufacturing Facilities Expansion

Production Capacity & Level Changes

Collaborations, JVs or Alliances with Local Players

Dealer Network Expansion

Service Network Expansion

3. R&D Strategies & Plans -

Development of New, Game Changing & Path Breaking Technologies aimed at becoming a key Product Differentiator and a significant source of Competitive Advantage

R&D Programs & Initiatives

Cutting Edge & Breakthrough Technologies under Development

Structural & Design related Breakthroughs

Material related Technological Advancements

Upcoming Technologies

Manufacturing Process related Innovations

4. Growth Strategies & Plans -

Organic Growth Strategies

Inorganic Growth Strategies

Mergers & Acquisitions

Joint Ventures

Strategic Alliances

5. Business and Corporate Strategies & Plans -

Business Restructuring

Structural Realignment

Spin Offs

Financial Strategies & Plans

6. Sales & Marketing Strategies & Plans - Orientation of Sales & Marketing Channels

for Key Global Markets

Sales & Marketing Strategies

Branding & Brand Specific Strategies



Brand Positioning, Repositioning, Withdrawal & Makeover Strategies& Plans
7. Production/Manufacturing Strategies & Plans Production Capacity Expansion
Facility Revamp
Introduction of New Manufacturing Technologies
Quality & Efficiency Focused Strategies & Initiatives

SECTION - 5: GLOBAL CONSTRUCTION EQUIPMENT INDUSTRY - FORCE FIELD ANALYSIS

Driving Forces
Restraining Forces

SECTION - 6

Key Industry Trends
Key Issues & Challenges
Risk Factors
Industry Outlook for 2013



I would like to order

Product name: World's 7 Leading Construction Equipment Manufacturers - Key Strategies, Plans,

SWOT, Trends & Strategic Outlook - 2013 - Caterpillar, Komatsu, Volvo, CNH, Hitachi,

Sandvik, Terex

Product link: https://marketpublishers.com/r/W4FB8B327C1EN.html

Price: US\$ 1,275.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/W4FB8B327C1EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below



and fax the completed form to +44 20 7900 3970