

# World's Top 5 Commercial Aircraft OEMs - Annual Strategy Dossier - 2019 - Airbus, Boeing, Bombardier, Embraer, ATR

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## **Abstracts**

The Global Commercial Aircraft market continues to be on a roll in one of its longest aviation super-cycles being driven by strong tailwinds with strong demand drivers for air traffic growth, supply side factors in form of introduction of re-engined aircrafts offering enhanced operating economics and multiple, favorable macroeconomic factors boosting air travel across most key parts of the world. The same has created a huge order backlog for the industry which is likely to translate into significant top line growth potential for the entire aviation industry value chain over the next decade. Next generation aviation turbofan engines, featuring a high bypass ratio and extensive usage of technological innovations have just entered service over the recent years. The industry has just seen the Entry into Service of three new aircraft programs in 2018, led by, Boeing's 737 MAX 9, Airbus A321 LR and Embraer's E190-E2. However, the spotlight in 2019 is going to be on the Boeing's 777X program which is scheduled to undertake its maiden flight in 2019 powered by the GE 9X, the largest commercial turbofan engine ever.

2018 turned out to be another good year for commercial aviation with both Boeing & Airbus producing aircrafts at frenetic rates to airlines customers. Boeing & Airbus delivered a record total of 1606 aircrafts collectively in 2018 with the U.S. giant's tally of 806 staying marginally ahead of Airbus' 800. The order intake for new aircrafts across OEMs has remained strong in 2018 with the combined order intake across Airbus & Boeing pegged at 1600+ aircrafts for 2018 indicating that the current aviation boom cycle is holding strong with sustained demand from airlines for new aircrafts. Airlines profitability continues to be strong despite the volatility in global crude oil prices & slowing down of the world economic growth from the ongoing trade wars with the forecasts for 2019 indicating that it is likely to be the tenth consecutive year of strong



profitability for airlines translating into another windfall year for MRO providers and the aircraft OEMs.

The traditional, long standing rivalry between Boeing & Airbus has gone to the next level with Airbus having gobbled up the C-Series program from Bombardier having rechristened it as the highly versatile A220 and Boeing in final stages of forming a business combination agreement with Embraer's commercial aircraft business which really lacks a modern, scratch up 21st century design aircraft, like the A220. However, Boeing faces a serious set of problems to deal with than its much more comfortably placed arch-rival with the grounding of global 737 MAX fleet over MCAS issues post two fatal aircraft crashes which pose a serious threat to Boeing's top line & financials going forward with reduced production rates & the possibility of potential legal damages over lawsuits, emergence of quality issues over the deliveries of the recent KC-46A tanker deliveries to the USAF and lastly the Trump initiated U.S.-China trade war is likely to sway the world's largest & fastest growing aviation market further towards Airbus which already has a substantial industrial presence in the country. Boeing has a big & difficult task at hand in addressing these critical issues as well as challenges carefully to the satisfaction of the stakeholders involved given that it's 737 order backlog is worth almost 7 years of production and half a trillion dollars in value.

The technology landscape across industry, too, is evolving radically with the development of hybrid-electric propulsion technologies for commercial aircrafts; aimed at reducing CO2 emission levels drastically while scaling down operating costs substantially; likely to become a functional reality by the middle of the next decade with multiple industry teams across the globe laser focused on pursuing R&D on the electric propulsion technologies. The evolution of the Urban Aerial Mobility (UAM) is likely to provide a new battle front for the traditional Airbus-Boeing rivalry to unfold going forward with both aviation giants looking to capture a share of the highly lucrative growth pie. The development & commercialization of a range of game changing aviation technologies. The industry, however, is also gearing up for the age of disruptive technologies, led by digitalization, additive manufacturing, unmanned & optionally manned operating capabilities & artificial intelligence, for making the most of this current phase of demand upswing.

Against this dynamic as well as rapidly evolving industry and market landscape, the 2019 edition of this report provides a comprehensive & holistic analysis of the overarching strategy focus across these Commercial Aircraft OEMs and insights into the



key strategies & plans being conceptualized, developed & pursued by them for the near to medium term horizon to navigate their way through the environmental challenges marked by trade wars & a slowing world economic growth while looking to drive growth for themselves in a booming phase for the industry.

Relevance & Usefulness:

Strategic Planning, Assessment & Decision-Making Processes

Competitor Analysis & Comparative Analysis of covered Industry Players

Identification of & Insights into Potential Growth Opportunities & Avenues

Analysis of Near to Medium Term Strategy Focus and Key Strategies & Plans for Aircraft OEMs

Analysis of Emerging Industry, Market & Technology Trends

Medium Term Strategic Outlook, Inputs on Market Evolution & Growth Projections

For Whom:

The report would be quintessential for those having strategic interest & stakes in the Global Commercial Aircraft Market. The report will be extremely useful for Key Decision-Makers, Program Managers, Global Procurement Managers, Top Management of Industry Players & Other Companies, Industry OEMs, Suppliers, Vendors, MRO Services Providers, Technology & Other Services Solutions Providers and other Key Players in the Industry Value Chain.

The report will also be useful for existing & potential Investors, Industry & Company Analysts, M&A Advisory Firms, Strategy & Management Consulting Firms, PE Firms, Venture Capitalists, Financing & Leasing Companies, Researchers and all those associated with the industry/sector. The report is comprehensive yet concise & compact at the same time; is custom-built for meetings & presentations, being built on the Microsoft PowerPoint platform; in addition, to being a ready self-reckoner as well as a quick reference guide driving, enabling & ensuring prompt and informed decision making.



## Contents

#### SECTION - 1: BUSINESS STRUCTURE & SNAPSHOT

- a) Founded
- b) Headquartered
- c) Business Segments
- d) Employees
- e) Product Portfolio Major Aircraft Platforms and Key Competitors
- f) Market Capitalization
- g) Key Executives
- h) Shareholding Pattern & Structure

#### SECTION - 2: FINANCIAL PERFORMANCE SNAPSHOT -CHARTS & ANALYSIS FOR EACH COMPANY:

- 1. Revenue Base & Growth Trend
- 2. Revenues Split by Key Segments
- 3. Revenues Split by Key Geographic Markets & Regions
- 4. Gross Earnings & Margin Trend
- 5. Operating Earnings & Operating Margin Trend
- 6. Return on Sales Trend
- 7. Profitability Growth Trend
- 8. Cash Flow from Operations
- 9. R&D Expenditure Trend
- 10. CAPEX Trend
- 11. Order Intake & Aircraft Deliveries Trend
- 12. Order Backlog Position

#### SECTION - 3: STRATEGIC POSITIONING & SWOT ANALYSIS - FOR EACH OEM

Sources of Strengths to be Leveraged

- Weaknesses to Overcome
- **Opportunities for Growth**

Threats to be Mitigated

# SECTION - 4: STRATEGIC FOCUS & PRIORITIES - FOR ALL 5 COMMERCIAL AIRCRAFT MANUFACTURERS

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Airbus SA ATR Bombardier Inc. Embraer SA The Boeing Company

#### SECTION - 5: KEY STRATEGIES & PLANS - FOR EACH OF THE 5 INDUSTRY OEMS - ANALYSIS COVERAGE:

Product Portfolio Strategies & Plans Market Specific Strategies & Plans R&D Strategies & Plans Growth Strategies & Plans Business and Corporate Strategies & Plans Sales & Marketing Strategies & Plans Production/Manufacturing Strategies & Plans Financial Strategies & Plans Acquisitions, Strategic Alliances & JVs Other Strategies & Strategic Initiatives

#### SECTION - 6: GLOBAL COMMERCIAL AIRCRAFT MARKET FORCE FIELD ANALYSIS ANALYSIS OF DRIVING & RESTRAINING FORCES AND THEIR OVERALL DYNAMICS AS WELL AS IMPACT

Driving Forces Restraining Forces

#### **SECTION - 7: KEY TRENDS**

Industry Trends Market Trends Technology Trends

#### SECTION - 8: KEY ISSUES, CHALLENGES & RISK FACTORS

#### SECTION - 9: STRATEGIC MARKET OUTLOOK – GLOBAL COMMERCIAL AIRCRAFT MARKET: 2018-2037

9.1 Global Demand Outlook - Commercial Aircrafts - 2018-2037



9.2 Demand Forecasts for Commercial Aircraft Segments through 2037 - In Units Narrowbody Widebody **Regional Jets** 9.3 Demand Growth Forecasts for Commercial Aircrafts – Value in \$Billion Narrowbody Widebody **Regional Jets** 9.4 Aircraft Delivery Forecasts for Key Regions - 2018-2037 - In Aircraft Units North America Europe Asia-Pacific Latin America Middle East & Africa Russia & CIS 9.5 Aircraft Delivery Forecasts for Key Regions - 2018-2037 - In Delivery Value Terms (In \$ Billions) North America Europe Asia-Pacific Latin America Middle East & Africa Russia & CIS 9.6 Global In-Service Aircraft Fleet & Air Traffic - Growth Forecasts - 2018-2037



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