

# **Smartphone Market in India 2021**

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# **Abstracts**

A smartphone is a cellular phone that includes an integrated laptop as well as features not previously associated with telephones, such as an operating system, internet browsing, and the capacity to perform software applications. It also allow users to perform complex tasks such as editing documents, using social media, handling emails, and creating spreadsheets.

Market insights:

The market is driven by increased purchasing power, rise in the adoption of internet and data services, and introduction of smartphones with updated features at affordable prices. The launch of 5G smartphones is expected to bring exponential growth to the market in the coming years.

The market is expected to expand at a CAGR of ~14.46% during the 2021 – 2026 period to reach a shipment volume of 304.75 million units in 2026. Android smartphones account for ~95.50% of the total volume of shipment, followed by iOS smartphones at ~2.86%. In 2020, Xiaomi led the business with a 27.25% shipment share, followed by Samsung (21.50%).

## Impact of COVID-19:

In the wake of the pandemic, the government imposed lockdown measures that reduced outdoor activities, resulting in a decline in the sale of smartphones at offline stores. The demand for smartphones surged, primarily because of remote learning, as well as virtual social gathering. Several people lost their jobs, while some took pay cuts. As a result, they refrained from purchasing devices with upgraded features.

Government initiatives:



Several initiatives undertaken by the government have influenced the smartphone market. The Production Linked Incentive (PLI) scheme provided all electronics manufacturing companies with registered manufacturing units with a 4% to 6% incentive on incremental sales. The Modified Electronics Manufacturing Clusters scheme offered financial incentives to mobile phone manufacturers to develop world-class infrastructure and common facilities and amenities.

Key growth drivers of the market:

The pricing pattern followed by the manufacturing companies, along with exclusive online distribution led to the spurt in demand for smartphones

Consumers' preference shifted from standard feature phones to smartphones because of increased internet penetration to the internet

Key deterrents to the growth of the market:

The high usage of smartphones has led to a rise in the number of cybercrimes occurring in the country

The design and technology used by smartphone manufacturing companies have not met consumer expectations

Competition analysis:

Smartphone users are inclined toward using Android over iOS or other operating systems. The key players include Xiaomi Technology India Private Limited, Samsung India Electronics Pvt. Ltd., and OPPO Mobiles India Pvt. Ltd.



## Contents

## CHAPTER 1: EXECUTIVE SUMMARY

## **CHAPTER 2: SOCIO-ECONOMIC INDICATORS**

## **CHAPTER 3: INTRODUCTION**

- 3.1. Market definition and structure
- 3.2. Smartphone operating platforms
- 3.3. Value chain analysis

## **CHAPTER 4: GLOBAL POSITION OF INDIA SMARTPHONE MARKET**

4.1. Global position of India smartphone market

## **CHAPTER 5: SMARTPHONE MARKET IN INDIA**

5.1 Smartphone market in India - An overview

#### **CHAPTER 6: MARKET SEGMENTATION**

6.1. India smartphone market - Segmentation6.1.1. Market share based on type of operating platform(2020)

6.1.2. Market share of smartphone companies operating in India (2020)

## CHAPTER 7: COVID-19 IMPACT ANALYSIS

7.1. COVID-19 impact analysis

#### **CHAPTER 8: MARKET INFLUENCERS**

- 8.1. Market drivers
- 8.2. Market challenges

#### **CHAPTER 9: TRADE ANALYSIS**



- 9.1. Export (based on value and volume)
- 9.2. Import (based on value and volume)

## **CHAPTER 10: GOVERNMENT INITIATIVES**

10.1. Government initiatives

## **CHAPTER 11: MARKET TRENDS**

11.1. Market trends

## CHAPTER 12: COMPETITIVE LANDSCAPE

- 12.1. Key players
  - 12.1.1. Apple India Private Limited
- Company information
- **Business description**
- Products/Services
- Senior management

#### Note: Similar information covered for all other companies on best-effort basis

- 12.1.2. LG Electronics India Private Limited
- 12.1.3. Motorola Solutions
- 12.1.4. Nokia India Private Limited
- 12.1.5. OnePlus Technology India LLP
- 12.1.6. OPPO Mobiles India Pvt. Ltd.
- 12.1.7. Realme Mobile Telecommunications (India) Private Limited
- 12.1.8. Samsung India Electronics Pvt. Ltd.
- 12.1.9. VIVO Mobile India Private Limited
- 12.1.10. Xiaomi Technology India Private Limited

#### CHAPTER 13: RECENT DEVELOPMENTS

13.1. Recent developments

## **CHAPTER 14: APPENDIX**

- 14.1. Research methodology
- 14.2. About Netscribes



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14.3. Disclaimer



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