

Mobile Value Added Services in India 2014

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Date: November 2014

Pages: 83

Price: US\$ 950.00 (Single User License)

ID: MD7A218D242EN

Abstracts

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India houses 886.3 mn cellular subscribers. This huge subscriber base is approximately split in 70:30 between rural and urban users respectively. With falling prices of mobile voice calls and text messages, telecom operators are turning to additional services which are offered to customers; such services are called Mobile Value Added Services or MVAS. With diverse demography, lifestyle and consumer preferences amongst urban, sub-urban and rural consumers across the country, MVAS are destined to generate high returns.

Indian Telecom sector is betting big on MVAS segment with wide variety of products in variable price range. MVAS adoption is polished to increase by manifold with increasing numbers of mobile devices and rising demand for mobile contents across India. With modern mobile platforms mobile VAS is catering to the various needs in infotainment segment. Rise in disposable income has revolutionized consumers' buying and spending pattern towards PC, mobile devices, communication equipment and services. It has catalyzed the trend of smartphone & featurephone which enhances the scope for MVAS with mobile apps and rich mobile content.



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