

# Fitness Equipment market in India 2013

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## **Abstracts**

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The new report, 'Fitness Equipment Market in India', elaborates the growing trend towards looking fit and well groomed which in turn is propelling health and wellness business in India.

The Indian fitness market is clearly dominated by foreign players which get channeled through the numerous distributors and retailers spread across the country. The fitness equipment is seeing a considerable rise in demand as its demand is moving out from gymnasiums and health clubs to corporate offices and households.

Favorable demographics with growing disposable income in the hands of younger population are the key factors that is steering ahead the fitness market in the country. Online shopping and teleshopping are setting the trend for hassle free purchase of equipment. Fitness equipment face a restricted demand due to its high price, however it is the seasonal discounts that bring equipment within affordability and hence attracts sizeable demand.

Indian manufacturers could take advantage of the growing trend of fitness consciousness among Indian population that is currently hovered by foreign brands. The Indian manufacturers can take advantage of the relatively under penetrated Indian fitness market by investing significantly in R&D to raise equipment reliability.



## **Contents**

Slide 1: Executive Summary

#### MACRO ECONOMIC INDICATORS

Slide 2: GDP at Factor Cost: Quarterly (2009-10 – 2012-13), Inflation Rate: Monthly (Oct 2012 – Mar 2013)

Slide 3: Gross Fiscal Deficit: Monthly (Sep 2011 - Feb 2012), Exchange Rate: Monthly (Nov 2012- Apr 2013)

Slide 4: Lending Rate: Annual (2008-09 – 2011-12), Trade Balance: Annual (2009-10 - 2012-13), FDI Annual (2009-10 – 2012-13)

#### INTRODUCTION

Slide 5: Fitness equipment – Segmentation Slide 6: Fitness equipment – Business Models

### MARKET OVERVIEW

Slide 7: Fitness equipment market – Overview, Market Size & Growth (2012 to 2017e)

Slide 8: Regional demand for equipment

Slide 9-10: Demand and supply analysis of fitness equipment

Slide 11: Fitness equipment price range

#### **EXPORT & IMPORT**

Slide 12: EXIM: Gymnasium & athletics equipment

Slide 13: Taxes and duty components on import of fitness equipment

Slide 14: Fitness equipment sales segmentation by foreign and domestic

## **DRIVERS & CHALLENGES**

Slide 15: Drivers & Challenges – Summary

Slide 16-21: Drivers

Slide 22-24: Challenges

#### **BUSINESS CHANNEL**



Slide 25: Distribution channel

Slide 26-27: Business specification of fitness equipment dealership and retailer

## **KEY TRENDS**

Slide 28: Summary Slide 29-30: Trends

### **COMPETITIVE LANDSCAPE**

Slide 31: Porter's Five Forces Analysis

Slide 32-34: Competitive Benchmarking

Slide 35-84: Major Private Players

## **MAJOR DEALERS**

Slide 85-87: Brief profile of major dealers

### RECENT DEVELOPMENTS

Slide 88: Recent developments in the Indian fitness market

### STRATEGIC INSIGHTS

Slide 89: Strategic Insights

## **APPENDIX**

Slide 116: Appendix

Slide 117: Sources of Information



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