

E-commerce Market in China 2014

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Abstracts

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Netscribes' latest market research report titled e-Commerce Market in China 2014 captures the current scenario of the e-Commerce market in China. Currently the market is fast evolving and is expected to mature further in the ensuing years. Factors such as large presence of internet users coupled with a continued increase in purchasing power of the Chinese population is primarily pushing the market. Internet has been employed as a source of information, entertainment, communication and business, which has led to the success of the e-commerce market. With increasing prosperity and easy access to the Internet, online retail sales is also expected to surge in the coming years. Now Chinese consumers are capable of downloading contents while on the move with the support of high speed and wireless internet connectivity options. Major proportion of the digital downloads is comprised of online gaming, where the user downloads games for recreational purposes. Thus online gaming accounts for a significant share in the overall pie. Nowadays increasing usage of the social networking websites is also enabling the online advertisers to track the consumer behavior and in turn supporting the ecommerce business. Chinese government has removed various legal restrictions and has formulated new policies to attract foreign investment in its online retail sector.

However, the industry also has to contend with several bottlenecks. Deluge of fake products sold online is hampering the growth of e-commerce market. Despite significant developments in e-commerce market, consumers are still wary of buying goods online. Chinese consumers fear the use of credit cards for online transaction owing to the growing frauds. Thus psychological barrier coupled with increasing frauds also restricts the market growth. Currently Shopping through mobile device has quickly gained acceptance among Chinese digital consumers. Group buying, developing internal logistic system and use of social media are some other major trends observed so far in the market.



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