

Sanofi Q1-2012 results shines on Lantus outperformance, but we see risk to their medium term guidance

<https://marketpublishers.com/r/S361084D498EN.html>

Date: April 2012

Pages: 1

Price: US\$ 90.00 (Single User License)

ID: S361084D498EN

Abstracts

Sanofi Q1-2012 results shines on Lantus outperformance, but we remain concerned on their medium term guidance

SAN posted Q1-2012 results, with sales and business EPS growing 7% and 7.2% (CER) respectively. The sales growth was 3% above our estimates driven by a very strong performance of Lantus. Sales in China grew 24.1%, primarily driven by growth from Lantus and Plavix. SAN has reiterated its guidance for the year, and we expect SAN to end the year at the upper end of the guidance (5.85).

Important Catalysts to watch out this year

1. Outcome data from ORIGIN trial – A positive outcome would strengthen Lantus positioning vis-à-vis competition. An interim analysis did not show cancer risk.
2. 4th August 2012, PDUFA on Zaltrap in treatment failure metastatic colorectal cancer – We forecast \$250m in peak sales from this indication and potential threat from a label expansion for Avastin in colorectal cancer as treatment through multiple lines.

We see potential risk to SAN achieving its medium term guidance,

We see potential risk to Lovenox sales growth in Europe from Xarelto / generic copies, slowdown in Lantus sales with launch of IdegLira, Insulin Degludec, and launch of weekly GLP-1's, Brilinta launch in China, should also impact Plavix growth and Lemtrada may face a delay in approval.

Contents

COMPANIES MENTIONED

SANOFI

I would like to order

Product name: Sanofi Q1-2012 results shines on Lantus outperformance, but we see risk to their medium term guidance

Product link: <https://marketpublishers.com/r/S361084D498EN.html>

Price: US\$ 90.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/S361084D498EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970

