

Global Pharmaceutical & Biotechnology Outlook 2012

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Abstracts

Outlook-11' is an extensive, yet conclusive research work that encompasses a comprehensive, historical and forward looking analysis of ~80 small and large cap US, EU, Japan and ROW companies – formulated with an aim to facilitate strategic and long term investment decision making of senior management. Outlook-11' has been tailored to deliver more meaningfully in the current economic scenario.

MP Advisors integrated top-bottom and bottom-up research methodology spots business models which are valued to a lesser extent as compared to some of the 'popular' business models. The company capsules' of over 80 bio-pharmaceuticals elucidate the financial and strategic model they follow, the pros and cons about existing and new products, growth strategies for the future, and their key milestones.

The Global Pharmaceutical Model is changing. Major pharmaceutical companies continue to under-perform in a market constrained by patent expiry, generic competition and a lack of new blockbuster drugs. There are signs of improvement, with the outcome of new clinical trials and new launches expected to reshape market dynamics.

Our analysts have studied ~200 clinical and regulatory upcoming events, changing dynamics in generic players on back of dozens of Para IV, new found love by Large cap innovators in generics and emerging markets beyond BRIC, and dominance of Biologics in R&D pipeline etc. Some of the key findings from Outlook 2011 to share are:

The pleasant shock of 2011 is that fresh peak sales generation from anticipated approvals; Outlook-2011 reveals how new product approvals will compensate for the next burst of patent expiries by a much larger magnitude than commonly perceived. Number of upcoming positive milestones in 2011 far exceed negative outcome milestones and ~ half a dozen of such events will bring moderate re-rating of companies which spend/invest ~ 15% of sales and ~ 40% of Operating profit in R&D and are trading at single digit PEx.



This new report makes sense of a rapidly changing pharmaceutical market and provides unparalleled insight and analysis that will enable you to seek out the capabilities that are needed for success and the companies that have those capabilities.

In the 454 page research report view at five market sections:

Rising Stars

Mature Biotech
Indian Generics
Global Pharma
Japan - Global and Emerging

For each market place the report provides a detailed sector overview and then recommends the companies that will succeed and explains why.

Each company analysis includes a detailed drug pipeline analysis with explanations of how a drug will perform in its therapy area and how the market will shape up due to competition.



Contents

CARDIOVASCULAR

NEXT GENERATION ORAL ANTICOAGULANTS

1. ANTICOAGULANTS MARKET

Market size and Segmentation – By Drugs and Indications
Goals (Duration) of Current anticoagulant therapy in different indications
New generation anticoagulants pipeline
Major Upcoming Milestones
Estimated launch timelines for new generation anticoagulants– Indication wise
Characteristics of Ideal anticoagulants

2. STROKE PREVENTION IN ATRIAL FIBRILLATION

The Current Market Dynamics- Geography wise prevalence of SPAF and treatment paradigm of anticoagulation therapy in SPAF

The need for new generation anticoagulants

Factor Xa vs. Direct Thrombin inhibitor

Does higher unmet need prevail in high risk (CHADS2 score) patients or low risk patients?

Experts view on the hurdles to the adoption of new generation anticoagulants in SPAF Factors that will influence the choice of anticoagulation therapy in Atrial Fibrillation – Regulatory and Clinical

Patient's history of stroke and bleeding risk factors impacting treatment decision Impact of dosing frequency on treatment practice in SPAF

Warfarin discontinuers

Concomitant Medicines- Donut hole and drug-drug interaction

Regulatory Scenario – Medicare Shared Saving program to be implemented in 2012

Reimbursement status of PT/INR monitoring for warfarin in major countries

Physician's Experience and cost effectiveness

Warfarin Genotype testing, its regulatory approval and reimbursement

Use of Device for Stroke Prevention in Atrial Fibrillation

Warfarin continues to hold itself strong against Pradaxa – Will the entry of Xarelto / Eliquis / Edoxaban change the scenario?

Clinical data comparison of ARISTOTLE, AVERROES, RELY and ROCKET AF Studies and our analysis on each clinical data



Baseline and Clinical Trial Design comparisons – RELY, ROCKET AF AND ARISTOTLE

Overall Efficacy and Safety comparisons – ROCKET, RELY, ARISTOTLE AND AVERROES

Efficacy and safety comparison in high risk patient population

Clinical data analysis from ROCKET- AF detailed data

Clinical data analysis from ARISTOTLE detailed data

AVERROES trial rationale and results – No commercial implications

FDA approval of Xarelto in SPAF

Universal antidote for novel oral anticoagulants

The Future Mainstay Treatment In SPAF - Xarelto or Pradaxa or Eliquis or Edoxaban

3. ROLE OF NEW GENERATION ORAL ANTICOAGULANTS IN VTE PREVENTION IN ORTHOPEDIC SURGERY

Prevalence of VTE after Total Hip Replacement Surgery / Total Knee Replacement Surgery

The need and importance for extended prophylaxis and current limitations Clinical data comparison – Xarelto, Eliquis and Pradaxa

4. ROLE OF NEW GENERATION ORAL ANTICOAGULANTS IN VTE PREVENTION IN MEDICALLY-ILL PATIENTS

Market segmentation based on Illness

Risk/Incidence of DVT and Fatal PE in different categories of Medically ill Patients Incidence of DVT In Orthopedic Surgery vs. Acute Medically ill Patients

VTE Prevention in Cancer Patients – VTE incidence rates in different types of cancer Ongoing clinical studies

Xarelto – Review of MAGELLAN study

Semuloparin - Clinical data comparison of VTE prophylaxis in cancer Patients

5. ROLE OF NEW GENERATION ORAL ANTICOAGULANTS -VTE TREATMENT

New Generation anticoagulants will expand the DVT treatment opportunity manifold Pradaxa - RECOVER study

Eliquis - BOTTICELLI Study and AMPLIFY study

Xarelto – EINSTEIN DVT study

Xarelto – EINSTEIN EXT study

Xarelto – Other ongoing studies



Edoxaban – HOKUSAI study Clinical data comparison from DVT treatment studies

6. FACTOR XA INHIBITORS - DO THEY HAVE POTENTIAL TO BE AN IDEAL ANTICOAGULANT FOR SECONDARY PREVENTION OF ACS?

Historically, Anticoagulants have failed to show a positive risk-reward profile in ACS – Xarelto succeeded in ATLAS TMI 58

Clinical data comparison of Anticoagulant as add on to current ACS treatment vs. Newer Antiplatelet agent

Upcoming clinical data news flow which has potential to change market dynamics

7. IS ANYONE COMPETENT ENOUGH IN THE EARLY STAGE FACTOR XA INHIBITORS? – LY517717

Eribaxaban Betrixaban

TAK-442

YM150

8. HOW WILL THE NEXT GENERATION ORAL ANTICOAGULANTS STACK UP?

METASTATIC MELANOMA

1. PREVALENCE, MARKET SIZE IN DIFFERENT GEOGRAPHY

Current Market and Potential

- 2. TARGET PRODUCT PROFILE VS. CURRENT LEVEL OF ATTAINMENT
- 3. WORLDWIDE MELANOMA MARKET FORECAST

US and

Ex-US Melanoma

4. RECENTLY APPROVED THERAPIES:

Yervoy And Zelboraf - How Will the Ongoing Trials Impact Their Potential USFDA is unlikely to approve 10mg/kg ipilimumab dose as toxicity is likely to play



spoilsport

Durability of Response vs. Overall response Rate
Ongoing Ipilimumab Clinical Study In Metastatic Melanoma
Zelboraf (Vemurafenib, Roche) – Spectacular benefits, managing resistance is the key

5. B-RAF RESISTANCE: HOW TO OVERCOME?

Combination Therapy to reduce B-RAF resistance!!

GSK 436 +GSK 212 ahead in the race than Vemurafenib

Safety data –GSK 436+ GSK 212

Vemurafenib + MEK inhibitor

Vemurafenib with PI3K/AKT/mTOR inhibitors and Immunotherapy

Early research for reducing Resistance to BRAF inhibitors

Ongoing clinical studies with Vemurafenib

6. MELANOMA PIPELINE - NEW APPROACHES UNDERWAY

Targeted Chemotherapy
Targeted Immunotherapy
Targeted MAP Kinase therapy
Vaccines
Anti-angiogenesis Therapy

7. KEY PATHWAYS AND BIOMARKERS FOR METASTATIC MELANOMA

8. EXTENSIVE REVIEW OF METASTATIC MELANOMA PIPELINE CANDIDATES

9. B-RAF INHIBITORS – SPECIFICITY TO B-RAF IS THE KEY FOR EFFICACY

B-RAF inhibitors: Late stage and Early stage pipeline compounds
Phl/II clinical data of GSK 436 in the treatment of metastatic melanoma

10. MEK INHIBITORS

GSK 212

AZD 6244

MEK 162

GDC 0973

PD0325901



TAK-733 BAY 86-9766 RO 5126766

11. C-KIT MUTATION AND C-KIT INHIBITORS IN THE PIPELINE

12. PIPELINE ASSESSMENT OF IMMUNOTHERAPEUTICS: IPILIMUMAB

13. EARLY STAGE IMMUNOTHERAPY APPROACHES TO TREAT MELANOMA

PD1 blocking agents CD-40 activation

14. CHEMO OR CHEMO+TARGETED THERAPY

Nab-Paclitaxel

Abraxane + Avastin

Abraxane + carboplatin

Avastin + Dacarbazine

Vaccine pipeline assessment

Allovectin - 7

Talimogene laherparepvec (formerly OncoVEXGM-CSF)

MAGE-A3 ASCI

15. OTHERS

PV 10 (Rose Bengal)

Genasense

16. TRIAL DESIGN AND CLINICAL DATA COMPARISON OF LAUNCHED AND PIPELINE CANDIDATES IN FIRST LINE,

Second line settings of Metastatic Melanoma

Clinical trial data comparison for metastatic melanoma- first line setting
Clinical trial data comparison for metastatic melanoma- second line setting
Clinical trial data comparison for metastatic melanoma- unresectable stage IV &
adjuvant setting

17. UPCOMING MILESTONES AND LAUNCH TIMELINES OF LATE STAGE



PIPELINE CANDIDATES

18. KEY MILESTONES IN METASTATIC MELANOMA THERAPY CLASS

19. ANNEXURE

Etiology and Survival of Melanoma
Stages of Melanoma and Treatment Options Overview
Survival of Melanoma Patients
FDA requirement for new drug approval in Melanoma (Oncology)
RESIST evaluation criteria for the assessment of drugs' efficacy in cancer



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