

# Business-to-business E-commerce Market, Global Outlook and Forecast 2022-2028

<https://marketpublishers.com/r/B0C52C40D761EN.html>

Date: March 2022

Pages: 67

Price: US\$ 3,250.00 (Single User License)

ID: B0C52C40D761EN

## Abstracts

B2B portals play a pivotal role, helping SMEs and large-scale enterprises reach remote areas, and becoming a way of doing business worldwide. These portals facilitate in establishing new trading relationships between companies in addition to supporting existing relationships. Moreover, B2B e-commerce platforms enable businesses to lower down their marketing expenses, better management of the suppliers and customers, and boosts sales engagement.

This report contains market size and forecasts of Business-to-business E-commerce in Global, including the following market information:

Global Business-to-business E-commerce Market Revenue, 2017-2022, 2023-2028, (\$ millions)

Global top five companies in 2021 (%)

The global Business-to-business E-commerce market was valued at 7909970 million in 2021 and is projected to reach US\$ 19470580 million by 2028, at a CAGR of 13.7% during the forecast period.

The U.S. Market is Estimated at \$ Million in 2021, While China is Forecast to Reach \$ Million by 2028.

Supplier-oriented Segment to Reach \$ Million by 2028, with a % CAGR in next six years.

The global key manufacturers of Business-to-business E-commerce include Amazon,

eBay, Flipkart, IndiaMART InterMESH, ChinaAseanTrade, DIYTrade, eWorldTrade, KellySearch and KOMPASS. etc. In 2021, the global top five players have a share approximately % in terms of revenue.

MARKET MONITOR GLOBAL, INC (MMG) has surveyed the Business-to-business E-commerce companies, and industry experts on this industry, involving the revenue, demand, product type, recent developments and plans, industry trends, drivers, challenges, obstacles, and potential risks.

Total Market by Segment:

Global Business-to-business E-commerce Market, by Type, 2017-2022, 2023-2028 (\$ millions)

Global Business-to-business E-commerce Market Segment Percentages, by Type, 2021 (%)

Supplier-oriented

Buyer-oriented

Intermediary-oriented

Global Business-to-business E-commerce Market, by Application, 2017-2022, 2023-2028 (\$ millions)

Global Business-to-business E-commerce Market Segment Percentages, by Application, 2021 (%)

Consumer Electronics

Industrial and Science

Healthcare

Beauty and Personal Care

Books and Stationary

Automotive

Others

Global Business-to-business E-commerce Market, By Region and Country, 2017-2022,  
2023-2028 (\$ Millions)

Global Business-to-business E-commerce Market Segment Percentages, By Region  
and Country, 2021 (%)

North America

US

Canada

Mexico

Europe

Germany

France

U.K.

Italy

Russia

Nordic Countries

Benelux

Rest of Europe

Asia

China

Japan

South Korea

Southeast Asia

India

Rest of Asia

South America

Brazil

Argentina

Rest of South America

Middle East & Africa

Turkey

Israel

Saudi Arabia

UAE

Rest of Middle East & Africa

## Competitor Analysis

The report also provides analysis of leading market participants including:

Key companies Business-to-business E-commerce revenues in global market,

2017-2022 (estimated), (\$ millions)

Key companies Business-to-business E-commerce revenues share in global market, 2021 (%)

Further, the report presents profiles of competitors in the market, key players include:

Amazon

eBay

Flipkart

IndiaMART InterMESH

ChinaAseanTrade

DIYTrade

eWorldTrade

KellySearch

KOMPASS

## Contents

### **1 INTRODUCTION TO RESEARCH & ANALYSIS REPORTS**

- 1.1 Business-to-business E-commerce Market Definition
- 1.2 Market Segments
  - 1.2.1 Market by Type
  - 1.2.2 Market by Application
- 1.3 Global Business-to-business E-commerce Market Overview
- 1.4 Features & Benefits of This Report
- 1.5 Methodology & Sources of Information
  - 1.5.1 Research Methodology
  - 1.5.2 Research Process
  - 1.5.3 Base Year
  - 1.5.4 Report Assumptions & Caveats

### **2 GLOBAL BUSINESS-TO-BUSINESS E-COMMERCE OVERALL MARKET SIZE**

- 2.1 Global Business-to-business E-commerce Market Size: 2021 VS 2028
- 2.2 Global Business-to-business E-commerce Market Size, Prospects & Forecasts: 2017-2028
- 2.3 Key Market Trends, Opportunity, Drivers and Restraints
  - 2.3.1 Market Opportunities & Trends
  - 2.3.2 Market Drivers
  - 2.3.3 Market Restraints

### **3 COMPANY LANDSCAPE**

- 3.1 Top Business-to-business E-commerce Players in Global Market
- 3.2 Top Global Business-to-business E-commerce Companies Ranked by Revenue
- 3.3 Global Business-to-business E-commerce Revenue by Companies
- 3.4 Top 3 and Top 5 Business-to-business E-commerce Companies in Global Market, by Revenue in 2021
- 3.5 Global Companies Business-to-business E-commerce Product Type
- 3.6 Tier 1, Tier 2 and Tier 3 Business-to-business E-commerce Players in Global Market
  - 3.6.1 List of Global Tier 1 Business-to-business E-commerce Companies
  - 3.6.2 List of Global Tier 2 and Tier 3 Business-to-business E-commerce Companies

## **4 MARKET SIGHTS BY PRODUCT**

### 4.1 Overview

4.1.1 by Type - Global Business-to-business E-commerce Market Size Markets, 2021 & 2028

4.1.2 Supplier-oriented

4.1.3 Buyer-oriented

4.1.4 Intermediary-oriented

### 4.2 By Type - Global Business-to-business E-commerce Revenue & Forecasts

4.2.1 By Type - Global Business-to-business E-commerce Revenue, 2017-2022

4.2.2 By Type - Global Business-to-business E-commerce Revenue, 2023-2028

4.2.3 By Type - Global Business-to-business E-commerce Revenue Market Share, 2017-2028

## **5 SIGHTS BY APPLICATION**

### 5.1 Overview

5.1.1 By Application - Global Business-to-business E-commerce Market Size, 2021 & 2028

5.1.2 Consumer Electronics

5.1.3 Industrial and Science

5.1.4 Healthcare

5.1.5 Beauty and Personal Care

5.1.6 Books and Stationary

5.1.7 Automotive

5.1.8 Others

### 5.2 By Application - Global Business-to-business E-commerce Revenue & Forecasts

5.2.1 By Application - Global Business-to-business E-commerce Revenue, 2017-2022

5.2.2 By Application - Global Business-to-business E-commerce Revenue, 2023-2028

5.2.3 By Application - Global Business-to-business E-commerce Revenue Market Share, 2017-2028

## **6 SIGHTS BY REGION**

6.1 By Region - Global Business-to-business E-commerce Market Size, 2021 & 2028

### 6.2 By Region - Global Business-to-business E-commerce Revenue & Forecasts

6.2.1 By Region - Global Business-to-business E-commerce Revenue, 2017-2022

6.2.2 By Region - Global Business-to-business E-commerce Revenue, 2023-2028

6.2.3 By Region - Global Business-to-business E-commerce Revenue Market Share,

2017-2028

6.3 North America

6.3.1 By Country - North America Business-to-business E-commerce Revenue, 2017-2028

6.3.2 US Business-to-business E-commerce Market Size, 2017-2028

6.3.3 Canada Business-to-business E-commerce Market Size, 2017-2028

6.3.4 Mexico Business-to-business E-commerce Market Size, 2017-2028

6.4 Europe

6.4.1 By Country - Europe Business-to-business E-commerce Revenue, 2017-2028

6.4.2 Germany Business-to-business E-commerce Market Size, 2017-2028

6.4.3 France Business-to-business E-commerce Market Size, 2017-2028

6.4.4 U.K. Business-to-business E-commerce Market Size, 2017-2028

6.4.5 Italy Business-to-business E-commerce Market Size, 2017-2028

6.4.6 Russia Business-to-business E-commerce Market Size, 2017-2028

6.4.7 Nordic Countries Business-to-business E-commerce Market Size, 2017-2028

6.4.8 Benelux Business-to-business E-commerce Market Size, 2017-2028

6.5 Asia

6.5.1 By Region - Asia Business-to-business E-commerce Revenue, 2017-2028

6.5.2 China Business-to-business E-commerce Market Size, 2017-2028

6.5.3 Japan Business-to-business E-commerce Market Size, 2017-2028

6.5.4 South Korea Business-to-business E-commerce Market Size, 2017-2028

6.5.5 Southeast Asia Business-to-business E-commerce Market Size, 2017-2028

6.5.6 India Business-to-business E-commerce Market Size, 2017-2028

6.6 South America

6.6.1 By Country - South America Business-to-business E-commerce Revenue, 2017-2028

6.6.2 Brazil Business-to-business E-commerce Market Size, 2017-2028

6.6.3 Argentina Business-to-business E-commerce Market Size, 2017-2028

6.7 Middle East & Africa

6.7.1 By Country - Middle East & Africa Business-to-business E-commerce Revenue, 2017-2028

6.7.2 Turkey Business-to-business E-commerce Market Size, 2017-2028

6.7.3 Israel Business-to-business E-commerce Market Size, 2017-2028

6.7.4 Saudi Arabia Business-to-business E-commerce Market Size, 2017-2028

6.7.5 UAE Business-to-business E-commerce Market Size, 2017-2028

## **7 PLAYERS PROFILES**

7.1 Amazon



- 7.1.1 Amazon Corporate Summary
- 7.1.2 Amazon Business Overview
- 7.1.3 Amazon Business-to-business E-commerce Major Product Offerings
- 7.1.4 Amazon Business-to-business E-commerce Revenue in Global Market (2017-2022)
- 7.1.5 Amazon Key News
- 7.2 eBay
  - 7.2.1 eBay Corporate Summary
  - 7.2.2 eBay Business Overview
  - 7.2.3 eBay Business-to-business E-commerce Major Product Offerings
  - 7.2.4 eBay Business-to-business E-commerce Revenue in Global Market (2017-2022)
  - 7.2.5 eBay Key News
- 7.3 Flipkart
  - 7.3.1 Flipkart Corporate Summary
  - 7.3.2 Flipkart Business Overview
  - 7.3.3 Flipkart Business-to-business E-commerce Major Product Offerings
  - 7.3.4 Flipkart Business-to-business E-commerce Revenue in Global Market (2017-2022)
  - 7.3.5 Flipkart Key News
- 7.4 IndiaMART InterMESH
  - 7.4.1 IndiaMART InterMESH Corporate Summary
  - 7.4.2 IndiaMART InterMESH Business Overview
  - 7.4.3 IndiaMART InterMESH Business-to-business E-commerce Major Product Offerings
  - 7.4.4 IndiaMART InterMESH Business-to-business E-commerce Revenue in Global Market (2017-2022)
  - 7.4.5 IndiaMART InterMESH Key News
- 7.5 ChinaAseanTrade
  - 7.5.1 ChinaAseanTrade Corporate Summary
  - 7.5.2 ChinaAseanTrade Business Overview
  - 7.5.3 ChinaAseanTrade Business-to-business E-commerce Major Product Offerings
  - 7.5.4 ChinaAseanTrade Business-to-business E-commerce Revenue in Global Market (2017-2022)
  - 7.5.5 ChinaAseanTrade Key News
- 7.6 DIYTrade
  - 7.6.1 DIYTrade Corporate Summary
  - 7.6.2 DIYTrade Business Overview
  - 7.6.3 DIYTrade Business-to-business E-commerce Major Product Offerings
  - 7.6.4 DIYTrade Business-to-business E-commerce Revenue in Global Market

(2017-2022)

7.6.5 DIYTrade Key News

7.7 eWorldTrade

7.7.1 eWorldTrade Corporate Summary

7.7.2 eWorldTrade Business Overview

7.7.3 eWorldTrade Business-to-business E-commerce Major Product Offerings

7.7.4 eWorldTrade Business-to-business E-commerce Revenue in Global Market

(2017-2022)

7.7.5 eWorldTrade Key News

7.8 KellySearch

7.8.1 KellySearch Corporate Summary

7.8.2 KellySearch Business Overview

7.8.3 KellySearch Business-to-business E-commerce Major Product Offerings

7.8.4 KellySearch Business-to-business E-commerce Revenue in Global Market

(2017-2022)

7.8.5 KellySearch Key News

7.9 KOMPASS

7.9.1 KOMPASS Corporate Summary

7.9.2 KOMPASS Business Overview

7.9.3 KOMPASS Business-to-business E-commerce Major Product Offerings

7.9.4 KOMPASS Business-to-business E-commerce Revenue in Global Market

(2017-2022)

7.9.5 KOMPASS Key News

## **8 CONCLUSION**

## **9 APPENDIX**

9.1 Note

9.2 Examples of Clients

9.3 Disclaimer

## List Of Tables

### LIST OF TABLES

Table 1. Business-to-business E-commerce Market Opportunities & Trends in Global Market

Table 2. Business-to-business E-commerce Market Drivers in Global Market

Table 3. Business-to-business E-commerce Market Restraints in Global Market

Table 4. Key Players of Business-to-business E-commerce in Global Market

Table 5. Top Business-to-business E-commerce Players in Global Market, Ranking by Revenue (2021)

Table 6. Global Business-to-business E-commerce Revenue by Companies, (US\$, Mn), 2017-2022

Table 7. Global Business-to-business E-commerce Revenue Share by Companies, 2017-2022

Table 8. Global Companies Business-to-business E-commerce Product Type

Table 9. List of Global Tier 1 Business-to-business E-commerce Companies, Revenue (US\$, Mn) in 2021 and Market Share

Table 10. List of Global Tier 2 and Tier 3 Business-to-business E-commerce Companies, Revenue (US\$, Mn) in 2021 and Market Share

Table 11. By Type – Global Business-to-business E-commerce Revenue, (US\$, Mn), 2021 & 2028

Table 12. By Type - Business-to-business E-commerce Revenue in Global (US\$, Mn), 2017-2022

Table 13. By Type - Business-to-business E-commerce Revenue in Global (US\$, Mn), 2023-2028

Table 14. By Application – Global Business-to-business E-commerce Revenue, (US\$, Mn), 2021 & 2028

Table 15. By Application - Business-to-business E-commerce Revenue in Global (US\$, Mn), 2017-2022

Table 16. By Application - Business-to-business E-commerce Revenue in Global (US\$, Mn), 2023-2028

Table 17. By Region – Global Business-to-business E-commerce Revenue, (US\$, Mn), 2021 & 2028

Table 18. By Region - Global Business-to-business E-commerce Revenue (US\$, Mn), 2017-2022

Table 19. By Region - Global Business-to-business E-commerce Revenue (US\$, Mn), 2023-2028

Table 20. By Country - North America Business-to-business E-commerce Revenue,

(US\$, Mn), 2017-2022

Table 21. By Country - North America Business-to-business E-commerce Revenue, (US\$, Mn), 2023-2028

Table 22. By Country - Europe Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2022

Table 23. By Country - Europe Business-to-business E-commerce Revenue, (US\$, Mn), 2023-2028

Table 24. By Region - Asia Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2022

Table 25. By Region - Asia Business-to-business E-commerce Revenue, (US\$, Mn), 2023-2028

Table 26. By Country - South America Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2022

Table 27. By Country - South America Business-to-business E-commerce Revenue, (US\$, Mn), 2023-2028

Table 28. By Country - Middle East & Africa Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2022

Table 29. By Country - Middle East & Africa Business-to-business E-commerce Revenue, (US\$, Mn), 2023-2028

Table 30. Amazon Corporate Summary

Table 31. Amazon Business-to-business E-commerce Product Offerings

Table 32. Amazon Business-to-business E-commerce Revenue (US\$, Mn), (2017-2022)

Table 33. eBay Corporate Summary

Table 34. eBay Business-to-business E-commerce Product Offerings

Table 35. eBay Business-to-business E-commerce Revenue (US\$, Mn), (2017-2022)

Table 36. Flipkart Corporate Summary

Table 37. Flipkart Business-to-business E-commerce Product Offerings

Table 38. Flipkart Business-to-business E-commerce Revenue (US\$, Mn), (2017-2022)

Table 39. IndiaMART InterMESH Corporate Summary

Table 40. IndiaMART InterMESH Business-to-business E-commerce Product Offerings

Table 41. IndiaMART InterMESH Business-to-business E-commerce Revenue (US\$, Mn), (2017-2022)

Table 42. ChinaAseanTrade Corporate Summary

Table 43. ChinaAseanTrade Business-to-business E-commerce Product Offerings

Table 44. ChinaAseanTrade Business-to-business E-commerce Revenue (US\$, Mn), (2017-2022)

Table 45. DIYTrade Corporate Summary

Table 46. DIYTrade Business-to-business E-commerce Product Offerings

Table 47. DIYTrade Business-to-business E-commerce Revenue (US\$, Mn),

(2017-2022)

Table 48. eWorldTrade Corporate Summary

Table 49. eWorldTrade Business-to-business E-commerce Product Offerings

Table 50. eWorldTrade Business-to-business E-commerce Revenue (US\$, Mn),

(2017-2022)

Table 51. KellySearch Corporate Summary

Table 52. KellySearch Business-to-business E-commerce Product Offerings

Table 53. KellySearch Business-to-business E-commerce Revenue (US\$, Mn),

(2017-2022)

Table 54. KOMPASS Corporate Summary

Table 55. KOMPASS Business-to-business E-commerce Product Offerings

Table 56. KOMPASS Business-to-business E-commerce Revenue (US\$, Mn),

(2017-2022)

## List Of Figures

### LIST OF FIGURES

- Figure 1. Business-to-business E-commerce Segment by Type in 2021
- Figure 2. Business-to-business E-commerce Segment by Application in 2021
- Figure 3. Global Business-to-business E-commerce Market Overview: 2021
- Figure 4. Key Caveats
- Figure 5. Global Business-to-business E-commerce Market Size: 2021 VS 2028 (US\$, Mn)
- Figure 6. Global Business-to-business E-commerce Revenue, 2017-2028 (US\$, Mn)
- Figure 7. The Top 3 and 5 Players Market Share by Business-to-business E-commerce Revenue in 2021
- Figure 8. By Type - Global Business-to-business E-commerce Revenue Market Share, 2017-2028
- Figure 9. By Application - Global Business-to-business E-commerce Revenue Market Share, 2017-2028
- Figure 10. By Region - Global Business-to-business E-commerce Revenue Market Share, 2017-2028
- Figure 11. By Country - North America Business-to-business E-commerce Revenue Market Share, 2017-2028
- Figure 12. US Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 13. Canada Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 14. Mexico Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 15. By Country - Europe Business-to-business E-commerce Revenue Market Share, 2017-2028
- Figure 16. Germany Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 17. France Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 18. U.K. Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 19. Italy Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 20. Russia Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 21. Nordic Countries Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 22. Benelux Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 23. By Region - Asia Business-to-business E-commerce Revenue Market Share, 2017-2028
- Figure 24. China Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028
- Figure 25. Japan Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 26. South Korea Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 27. Southeast Asia Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 28. India Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 29. By Country - South America Business-to-business E-commerce Revenue Market Share, 2017-2028

Figure 30. Brazil Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 31. Argentina Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 32. By Country - Middle East & Africa Business-to-business E-commerce Revenue Market Share, 2017-2028

Figure 33. Turkey Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 34. Israel Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 35. Saudi Arabia Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 36. UAE Business-to-business E-commerce Revenue, (US\$, Mn), 2017-2028

Figure 37. Amazon Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

Figure 38. eBay Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

Figure 39. Flipkart Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

Figure 40. IndiaMART InterMESH Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

Figure 41. ChinaAseanTrade Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

Figure 42. DIYTrade Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

Figure 43. eWorldTrade Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

Figure 44. KellySearch Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

Figure 45. KOMPASS Business-to-business E-commerce Revenue Year Over Year Growth (US\$, Mn) & (2017-2022)

## I would like to order

Product name: Business-to-business E-commerce Market, Global Outlook and Forecast 2022-2028

Product link: <https://marketpublishers.com/r/B0C52C40D761EN.html>

Price: US\$ 3,250.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/B0C52C40D761EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970