

# Marketing Automation Software-EMEA Market Status and Trend Report 2013-2023

https://marketpublishers.com/r/MCE691777748EN.html

Date: May 2018 Pages: 132 Price: US\$ 3,480.00 (Single User License) ID: MCE691777748EN

# Abstracts

### **Report Summary**

Marketing Automation Software-EMEA Market Status and Trend Report 2013-2023 offers a comprehensive analysis on Marketing Automation Software industry, standing on the readers? perspective, delivering detailed market data and penetrating insights. No matter the client is industry insider, potential entrant or investor, the report will provides useful data and information. Key questions answered by this report include:

Whole EMEA and Regional Market Size of Marketing Automation Software 2013-2017, and development forecast 2018-2023

Main market players of Marketing Automation Software in EMEA, with company and product introduction, position in the Marketing Automation Software market Market status and development trend of Marketing Automation Software by types and applications

Cost and profit status of Marketing Automation Software, and marketing status Market growth drivers and challenges

The report segments the EMEA Marketing Automation Software market as:

EMEA Marketing Automation Software Market: Regional Segment Analysis (Regional Consumption Volume, Consumption Volume, Revenue and Growth Rate 2013-2023): Europe Middle East Africa

EMEA Marketing Automation Software Market: Product Type Segment Analysis



(Consumption Volume, Average Price, Revenue, Market Share and Trend 2013-2023): Campaign Management Email Marketing Mobile Application Inbound Marketing Lead Nurturing and Lead Scoring Reporting and Analytics Social Media Marketing Others

EMEA Marketing Automation Software Market: Application Segment Analysis (Consumption Volume and Market Share 2013-2023; Downstream Customers and Market Analysis) Large Enterprises Small and Mid-sized Enterprises (SMEs)

EMEA Marketing Automation Software Market: Players Segment Analysis (Company and Product introduction, Marketing Automation Software Sales Volume, Revenue, Price and Gross Margin):

Act-On Software Adobe Systems HubSpot IBM Infusionsoft Marketo Oracle Salesforce Salesfusion SAP SE

In a word, the report provides detailed statistics and analysis on the state of the industry; and is a valuable source of guidance and direction for companies and individuals interested in the market.



# Contents

### **CHAPTER 1 OVERVIEW OF MARKETING AUTOMATION SOFTWARE**

- 1.1 Definition of Marketing Automation Software in This Report
- 1.2 Commercial Types of Marketing Automation Software
- 1.2.1 Campaign Management
- 1.2.2 Email Marketing
- 1.2.3 Mobile Application
- 1.2.4 Inbound Marketing
- 1.2.5 Lead Nurturing and Lead Scoring
- 1.2.6 Reporting and Analytics
- 1.2.7 Social Media Marketing
- 1.2.8 Others
- 1.3 Downstream Application of Marketing Automation Software
- 1.3.1 Large Enterprises
- 1.3.2 Small and Mid-sized Enterprises (SMEs)
- 1.4 Development History of Marketing Automation Software
- 1.5 Market Status and Trend of Marketing Automation Software 2013-2023
  - 1.5.1 EMEA Marketing Automation Software Market Status and Trend 2013-2023
  - 1.5.2 Regional Marketing Automation Software Market Status and Trend 2013-2023

### CHAPTER 2 EMEA MARKET STATUS AND FORECAST BY REGIONS

- 2.1 Market Status of Marketing Automation Software in EMEA 2013-2017
- 2.2 Consumption Market of Marketing Automation Software in EMEA by Regions
- 2.2.1 Consumption Volume of Marketing Automation Software in EMEA by Regions
- 2.2.2 Revenue of Marketing Automation Software in EMEA by Regions
- 2.3 Market Analysis of Marketing Automation Software in EMEA by Regions
- 2.3.1 Market Analysis of Marketing Automation Software in Europe 2013-2017
- 2.3.2 Market Analysis of Marketing Automation Software in Middle East 2013-2017
- 2.3.3 Market Analysis of Marketing Automation Software in Africa 2013-2017

2.4 Market Development Forecast of Marketing Automation Software in EMEA 2018-2023

2.4.1 Market Development Forecast of Marketing Automation Software in EMEA 2018-2023

2.4.2 Market Development Forecast of Marketing Automation Software by Regions 2018-2023



### CHAPTER 3 EMEA MARKET STATUS AND FORECAST BY TYPES

- 3.1 Whole EMEA Market Status by Types
  - 3.1.1 Consumption Volume of Marketing Automation Software in EMEA by Types
- 3.1.2 Revenue of Marketing Automation Software in EMEA by Types
- 3.2 EMEA Market Status by Types in Major Countries
  - 3.2.1 Market Status by Types in Europe
  - 3.2.2 Market Status by Types in Middle East
- 3.2.3 Market Status by Types in Africa
- 3.3 Market Forecast of Marketing Automation Software in EMEA by Types

# CHAPTER 4 EMEA MARKET STATUS AND FORECAST BY DOWNSTREAM INDUSTRY

4.1 Demand Volume of Marketing Automation Software in EMEA by Downstream Industry

4.2 Demand Volume of Marketing Automation Software by Downstream Industry in Major Countries

4.2.1 Demand Volume of Marketing Automation Software by Downstream Industry in Europe

4.2.2 Demand Volume of Marketing Automation Software by Downstream Industry in Middle East

4.2.3 Demand Volume of Marketing Automation Software by Downstream Industry in Africa

4.3 Market Forecast of Marketing Automation Software in EMEA by Downstream Industry

# CHAPTER 5 MARKET DRIVING FACTOR ANALYSIS OF MARKETING AUTOMATION SOFTWARE

5.1 EMEA Economy Situation and Trend Overview

5.2 Marketing Automation Software Downstream Industry Situation and Trend Overview

# CHAPTER 6 MARKETING AUTOMATION SOFTWARE MARKET COMPETITION STATUS BY MAJOR PLAYERS IN EMEA

- 6.1 Sales Volume of Marketing Automation Software in EMEA by Major Players
- 6.2 Revenue of Marketing Automation Software in EMEA by Major Players
- 6.3 Basic Information of Marketing Automation Software by Major Players



6.3.1 Headquarters Location and Established Time of Marketing Automation Software Major Players

6.3.2 Employees and Revenue Level of Marketing Automation Software Major Players6.4 Market Competition News and Trend

- 6.4.1 Merger, Consolidation or Acquisition News
- 6.4.2 Investment or Disinvestment News
- 6.4.3 New Product Development and Launch

# CHAPTER 7 MARKETING AUTOMATION SOFTWARE MAJOR MANUFACTURERS INTRODUCTION AND MARKET DATA

7.1 Act-On Software

- 7.1.1 Company profile
- 7.1.2 Representative Marketing Automation Software Product
- 7.1.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Act-

On Software

- 7.2 Adobe Systems
  - 7.2.1 Company profile
  - 7.2.2 Representative Marketing Automation Software Product
- 7.2.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of

Adobe Systems

7.3 HubSpot

- 7.3.1 Company profile
- 7.3.2 Representative Marketing Automation Software Product

7.3.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of HubSpot

7.4 IBM

7.4.1 Company profile

- 7.4.2 Representative Marketing Automation Software Product
- 7.4.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of IBM

7.5 Infusionsoft

- 7.5.1 Company profile
- 7.5.2 Representative Marketing Automation Software Product

7.5.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Infusionsoft

7.6 Marketo

- 7.6.1 Company profile
- 7.6.2 Representative Marketing Automation Software Product
- 7.6.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of



#### Marketo

7.7 Oracle

7.7.1 Company profile

7.7.2 Representative Marketing Automation Software Product

7.7.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Oracle

7.8 Salesforce

7.8.1 Company profile

7.8.2 Representative Marketing Automation Software Product

7.8.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Salesforce

7.9 Salesfusion

7.9.1 Company profile

7.9.2 Representative Marketing Automation Software Product

7.9.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Salesfusion

7.10 SAP SE

7.10.1 Company profile

7.10.2 Representative Marketing Automation Software Product

7.10.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of SAP SE

# CHAPTER 8 UPSTREAM AND DOWNSTREAM MARKET ANALYSIS OF MARKETING AUTOMATION SOFTWARE

- 8.1 Industry Chain of Marketing Automation Software
- 8.2 Upstream Market and Representative Companies Analysis
- 8.3 Downstream Market and Representative Companies Analysis

# CHAPTER 9 COST AND GROSS MARGIN ANALYSIS OF MARKETING AUTOMATION SOFTWARE

- 9.1 Cost Structure Analysis of Marketing Automation Software
- 9.2 Raw Materials Cost Analysis of Marketing Automation Software
- 9.3 Labor Cost Analysis of Marketing Automation Software
- 9.4 Manufacturing Expenses Analysis of Marketing Automation Software

# CHAPTER 10 MARKETING STATUS ANALYSIS OF MARKETING AUTOMATION SOFTWARE

Marketing Automation Software-EMEA Market Status and Trend Report 2013-2023



- 10.1 Marketing Channel
  - 10.1.1 Direct Marketing
  - 10.1.2 Indirect Marketing
  - 10.1.3 Marketing Channel Development Trend
- 10.2 Market Positioning
  - 10.2.1 Pricing Strategy
  - 10.2.2 Brand Strategy
  - 10.2.3 Target Client
- 10.3 Distributors/Traders List

### **CHAPTER 11 REPORT CONCLUSION**

### CHAPTER 12 RESEARCH METHODOLOGY AND REFERENCE

- 12.1 Methodology/Research Approach
  - 12.1.1 Research Programs/Design
  - 12.1.2 Market Size Estimation
  - 12.1.3 Market Breakdown and Data Triangulation
- 12.2 Data Source
  - 12.2.1 Secondary Sources
- 12.2.2 Primary Sources
- 12.3 Reference



### I would like to order

Product name: Marketing Automation Software-EMEA Market Status and Trend Report 2013-2023 Product link: <u>https://marketpublishers.com/r/MCE691777748EN.html</u>

Price: US\$ 3,480.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

### Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/MCE691777748EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970