

# Marketing Automation Software-China Market Status and Trend Report 2013-2023

https://marketpublishers.com/r/M171ED462B88EN.html

Date: May 2018

Pages: 148

Price: US\$ 2,980.00 (Single User License)

ID: M171ED462B88EN

# **Abstracts**

## **Report Summary**

Marketing Automation Software-China Market Status and Trend Report 2013-2023 offers a comprehensive analysis on Marketing Automation Software industry, standing on the readers? perspective, delivering detailed market data and penetrating insights. No matter the client is industry insider, potential entrant or investor, the report will provides useful data and information. Key questions answered by this report include:

Whole China and Regional Market Size of Marketing Automation Software 2013-2017, and development forecast 2018-2023

Main market players of Marketing Automation Software in China, with company and product introduction, position in the Marketing Automation Software market Market status and development trend of Marketing Automation Software by types and applications

Cost and profit status of Marketing Automation Software, and marketing status Market growth drivers and challenges

The report segments the China Marketing Automation Software market as:

China Marketing Automation Software Market: Regional Segment Analysis (Regional Consumption Volume, Consumption Volume, Revenue and Growth Rate 2013-2023): North China

Northeast China

East China

Central & South China

Southwest China



#### Northwest China

China Marketing Automation Software Market: Product Type Segment Analysis
(Consumption Volume, Average Price, Revenue, Market Share and Trend 2013-2023):
Campaign Management
Email Marketing
Mobile Application
Inbound Marketing
Lead Nurturing and Lead Scoring
Reporting and Analytics

Social Media Marketing

Others

China Marketing Automation Software Market: Application Segment Analysis (Consumption Volume and Market Share 2013-2023; Downstream Customers and Market Analysis)

Large Enterprises

Small and Mid-sized Enterprises (SMEs)

China Marketing Automation Software Market: Players Segment Analysis (Company and Product introduction, Marketing Automation Software Sales Volume, Revenue, Price and Gross Margin):

Act-On Software

Adobe Systems

HubSpot

**IBM** 

Infusionsoft

Marketo

Oracle

Salesforce

Salesfusion

SAP SE

In a word, the report provides detailed statistics and analysis on the state of the industry; and is a valuable source of guidance and direction for companies and individuals interested in the market.



# **Contents**

#### **CHAPTER 1 OVERVIEW OF MARKETING AUTOMATION SOFTWARE**

- 1.1 Definition of Marketing Automation Software in This Report
- 1.2 Commercial Types of Marketing Automation Software
  - 1.2.1 Campaign Management
  - 1.2.2 Email Marketing
  - 1.2.3 Mobile Application
  - 1.2.4 Inbound Marketing
  - 1.2.5 Lead Nurturing and Lead Scoring
  - 1.2.6 Reporting and Analytics
- 1.2.7 Social Media Marketing
- 1.2.8 Others
- 1.3 Downstream Application of Marketing Automation Software
- 1.3.1 Large Enterprises
- 1.3.2 Small and Mid-sized Enterprises (SMEs)
- 1.4 Development History of Marketing Automation Software
- 1.5 Market Status and Trend of Marketing Automation Software 2013-2023
  - 1.5.1 China Marketing Automation Software Market Status and Trend 2013-2023
  - 1.5.2 Regional Marketing Automation Software Market Status and Trend 2013-2023

### **CHAPTER 2 CHINA MARKET STATUS AND FORECAST BY REGIONS**

- 2.1 Market Status of Marketing Automation Software in China 2013-2017
- 2.2 Consumption Market of Marketing Automation Software in China by Regions
  - 2.2.1 Consumption Volume of Marketing Automation Software in China by Regions
- 2.2.2 Revenue of Marketing Automation Software in China by Regions
- 2.3 Market Analysis of Marketing Automation Software in China by Regions
  - 2.3.1 Market Analysis of Marketing Automation Software in North China 2013-2017
- 2.3.2 Market Analysis of Marketing Automation Software in Northeast China 2013-2017
- 2.3.3 Market Analysis of Marketing Automation Software in East China 2013-2017
- 2.3.4 Market Analysis of Marketing Automation Software in Central & South China 2013-2017
- 2.3.5 Market Analysis of Marketing Automation Software in Southwest China 2013-2017
- 2.3.6 Market Analysis of Marketing Automation Software in Northwest China 2013-2017



- 2.4 Market Development Forecast of Marketing Automation Software in China 2018-2023
- 2.4.1 Market Development Forecast of Marketing Automation Software in China 2018-2023
- 2.4.2 Market Development Forecast of Marketing Automation Software by Regions 2018-2023

#### **CHAPTER 3 CHINA MARKET STATUS AND FORECAST BY TYPES**

- 3.1 Whole China Market Status by Types
  - 3.1.1 Consumption Volume of Marketing Automation Software in China by Types
  - 3.1.2 Revenue of Marketing Automation Software in China by Types
- 3.2 China Market Status by Types in Major Countries
  - 3.2.1 Market Status by Types in North China
  - 3.2.2 Market Status by Types in Northeast China
  - 3.2.3 Market Status by Types in East China
  - 3.2.4 Market Status by Types in Central & South China
  - 3.2.5 Market Status by Types in Southwest China
  - 3.2.6 Market Status by Types in Northwest China
- 3.3 Market Forecast of Marketing Automation Software in China by Types

# CHAPTER 4 CHINA MARKET STATUS AND FORECAST BY DOWNSTREAM INDUSTRY

- 4.1 Demand Volume of Marketing Automation Software in China by Downstream Industry
- 4.2 Demand Volume of Marketing Automation Software by Downstream Industry in Major Countries
- 4.2.1 Demand Volume of Marketing Automation Software by Downstream Industry in North China
- 4.2.2 Demand Volume of Marketing Automation Software by Downstream Industry in Northeast China
- 4.2.3 Demand Volume of Marketing Automation Software by Downstream Industry in East China
- 4.2.4 Demand Volume of Marketing Automation Software by Downstream Industry in Central & South China
- 4.2.5 Demand Volume of Marketing Automation Software by Downstream Industry in Southwest China
- 4.2.6 Demand Volume of Marketing Automation Software by Downstream Industry in



#### Northwest China

4.3 Market Forecast of Marketing Automation Software in China by Downstream Industry

# CHAPTER 5 MARKET DRIVING FACTOR ANALYSIS OF MARKETING AUTOMATION SOFTWARE

- 5.1 China Economy Situation and Trend Overview
- 5.2 Marketing Automation Software Downstream Industry Situation and Trend Overview

# CHAPTER 6 MARKETING AUTOMATION SOFTWARE MARKET COMPETITION STATUS BY MAJOR PLAYERS IN CHINA

- 6.1 Sales Volume of Marketing Automation Software in China by Major Players
- 6.2 Revenue of Marketing Automation Software in China by Major Players
- 6.3 Basic Information of Marketing Automation Software by Major Players
- 6.3.1 Headquarters Location and Established Time of Marketing Automation Software Major Players
  - 6.3.2 Employees and Revenue Level of Marketing Automation Software Major Players
- 6.4 Market Competition News and Trend
  - 6.4.1 Merger, Consolidation or Acquisition News
  - 6.4.2 Investment or Disinvestment News
  - 6.4.3 New Product Development and Launch

# CHAPTER 7 MARKETING AUTOMATION SOFTWARE MAJOR MANUFACTURERS INTRODUCTION AND MARKET DATA

- 7.1 Act-On Software
  - 7.1.1 Company profile
  - 7.1.2 Representative Marketing Automation Software Product
- 7.1.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Act-On Software
- 7.2 Adobe Systems
  - 7.2.1 Company profile
  - 7.2.2 Representative Marketing Automation Software Product
  - 7.2.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of

# Adobe Systems

- 7.3 HubSpot
- 7.3.1 Company profile



- 7.3.2 Representative Marketing Automation Software Product
- 7.3.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of HubSpot
- 7.4 IBM
  - 7.4.1 Company profile
- 7.4.2 Representative Marketing Automation Software Product
- 7.4.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of IBM
- 7.5 Infusionsoft
  - 7.5.1 Company profile
  - 7.5.2 Representative Marketing Automation Software Product
- 7.5.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Infusionsoft
- 7.6 Marketo
  - 7.6.1 Company profile
  - 7.6.2 Representative Marketing Automation Software Product
- 7.6.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Marketo
- 7.7 Oracle
  - 7.7.1 Company profile
  - 7.7.2 Representative Marketing Automation Software Product
- 7.7.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Oracle
- 7.8 Salesforce
  - 7.8.1 Company profile
  - 7.8.2 Representative Marketing Automation Software Product
- 7.8.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Salesforce
- 7.9 Salesfusion
  - 7.9.1 Company profile
  - 7.9.2 Representative Marketing Automation Software Product
- 7.9.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of Salesfusion
- 7.10 SAP SE
  - 7.10.1 Company profile
  - 7.10.2 Representative Marketing Automation Software Product
- 7.10.3 Marketing Automation Software Sales, Revenue, Price and Gross Margin of SAP SE

### CHAPTER 8 UPSTREAM AND DOWNSTREAM MARKET ANALYSIS OF



#### MARKETING AUTOMATION SOFTWARE

- 8.1 Industry Chain of Marketing Automation Software
- 8.2 Upstream Market and Representative Companies Analysis
- 8.3 Downstream Market and Representative Companies Analysis

# CHAPTER 9 COST AND GROSS MARGIN ANALYSIS OF MARKETING AUTOMATION SOFTWARE

- 9.1 Cost Structure Analysis of Marketing Automation Software
- 9.2 Raw Materials Cost Analysis of Marketing Automation Software
- 9.3 Labor Cost Analysis of Marketing Automation Software
- 9.4 Manufacturing Expenses Analysis of Marketing Automation Software

# CHAPTER 10 MARKETING STATUS ANALYSIS OF MARKETING AUTOMATION SOFTWARE

- 10.1 Marketing Channel
  - 10.1.1 Direct Marketing
  - 10.1.2 Indirect Marketing
  - 10.1.3 Marketing Channel Development Trend
- 10.2 Market Positioning
  - 10.2.1 Pricing Strategy
  - 10.2.2 Brand Strategy
  - 10.2.3 Target Client
- 10.3 Distributors/Traders List

### **CHAPTER 11 REPORT CONCLUSION**

### **CHAPTER 12 RESEARCH METHODOLOGY AND REFERENCE**

- 12.1 Methodology/Research Approach
  - 12.1.1 Research Programs/Design
  - 12.1.2 Market Size Estimation
  - 12.1.3 Market Breakdown and Data Triangulation
- 12.2 Data Source
  - 12.2.1 Secondary Sources
  - 12.2.2 Primary Sources
- 12.3 Reference



### I would like to order

Product name: Marketing Automation Software-China Market Status and Trend Report 2013-2023

Product link: https://marketpublishers.com/r/M171ED462B88EN.html

Price: US\$ 2,980.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/M171ED462B88EN.html">https://marketpublishers.com/r/M171ED462B88EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970