

Telecom Expense Management Market by Solutions (Sourcing Management, Reporting & Business Management, Dispute Management, Usage Management, Invoice Management, and Ordering & Provisioning Management) - Global Forecast to 2019

https://marketpublishers.com/r/T10C455F050EN.html

Date: November 2014

Pages: 124

Price: US\$ 5,650.00 (Single User License)

ID: T10C455F050EN

Abstracts

The Telecom Expense Management (TEM) market in this report is defined as the process or tool that is employed by enterprises to control their wireless, wireline, mobile, and data assets. The TEM market is segmented into traditional solutions, service delivery modes, end users, verticals, and regions. The solutions include sourcing management, reporting and business management, dispute management, usage management, invoice management, ordering and provisioning management, and other solutions. The service delivery modes include hosted, licensed software, managed services, and complete outsourcing. The end users include Small and Medium Businesses (SMBs) and enterprises. The overall market size of TEM is further distributed into verticals and regions, respectively.

The TEM market comprises solutions such as sourcing management, reporting and business management, dispute management, usage management, invoice management, ordering and provisioning management, and other solutions. In 2014, usage management accounts for the highest market share followed by reporting and business management.

There are various assumptions that have been taken into consideration for the market sizing and forecasting exercise. A few global assumptions include political, economic, social, technological, and economic factors. For instance, exchange rates, one of the economic factors, are expected to have a moderate rating of impact on this market. Therefore, dollar fluctuations are expected to not seriously affect the forecasts in the



emerging APAC regions.

The report will help the market leaders/new entrants in this market in the following ways:

- 1. This report segments the market into solutions, service delivery modes, end users, verticals, and regions covering this market comprehensively. The report also depicts the market sizes for emerging solutions. The report provides the closest approximations of the revenue numbers for the overall market and the sub-segments. The market numbers are further split across the different verticals and regions.
- 2. This report will help them better understand the competitors and gain more insights to better position their business. There is a separate section on competitive landscape, including competitor ecosystem, mergers and acquisition, and venture capital funding. Besides, there are company profiles of the top 10 players in this market. In this section, market internals are provided that can put them ahead of the competitors.
- 3. The report helps them understand the pulse of the market. The report provides information on key market drivers, restraints, challenges, and opportunities.



Contents

1 INTRODUCTION

- 1.1 OBJECTIVES OF THE STUDY
- 1.2 MARKETS COVERED
- 1.3 STAKEHOLDERS
- 1.4 MARKET SCOPE

2 RESEARCH METHODOLOGY

- 2.1 MARKET SIZE ESTIMATION
- 2.2 MARKET SHARE ESTIMATION
 - 2.2.1 KEY DATA TAKEN FROM SECONDARY SOURCES
 - 2.2.2 KEY DATA FROM PRIMARY SOURCES
 - 2.2.3 ASSUMPTIONS

3 EXECUTIVE SUMMARY

4 PREMIUM INSIGHTS

- 4.1 OVERALL TEM MARKET SCENARIO
- 4.2 PRIMARIES WITH INDUSTRY EXPERTS
- 4.3 TEM MARKET: THREE SERVICE DELIVERY MODES
- 4.4 TEM MARKET SEVEN SOLUTIONS
- 4.5 GEOGRAPHIC SNAPSHOT

5 MARKET OVERVIEW

- 5.1 MARKET SEGMENTATION
- 5.2 MARKET DYNAMICS
 - 5.2.1 DRIVERS
 - 5.2.1.1 Increasing adoption of mobile phones and other portable devices
 - 5.2.1.2 Providing expense visibility
 - 5.2.1.3 Significant cost reduction
 - 5.2.2 RESTRAINTS
 - 5.2.2.1 Lack of interoperability
 - 5.2.2.2 No set industry standards
 - 5.2.3 OPPORTUNITIES



- 5.2.3.1 Lower deployment cost
- 5.2.3.2 Increasing demand for TEM solutions by end users
- 5.2.4 CHALLENGE
 - 5.2.4.1 Complexities arising from growing demand for flexible work environment

6 INDUSTRY TRENDS

- **6.1 INTRODUCTION**
- 6.2 VALUE CHAIN ANALYSIS
- 6.3 PORTER'S FIVE FORCES ANALYSIS
 - 6.3.1 BARGAINING POWER OF BUYERS
 - 6.3.2 BARGAINING POWER OF SUPPLIERS
 - 6.3.3 THREAT FROM SUBSTITUTES
 - 6.3.4 THREAT FROM NEW ENTRANTS
 - 6.3.5 INTENSITY OF RIVALRY

7 TEM MARKET ANALYSIS, BY SOLUTION

- 7.1 INTRODUCTION
- 7.2 SOURCING MANAGEMENT
- 7.3 REPORTING AND BUSINESS MANAGEMENT
- 7.4 DISPUTE MANAGEMENT
- 7.5 USAGE MANAGEMENT
- 7.6 INVOICE MANAGEMENT
- 7.7 ORDERING AND PROVISIONING MANAGEMENT
- 7.8 OTHERS

8 TEM MARKET ANALYSIS, BY SERVICE DELIVERY MODE

- 8.1 INTRODUCTION
- 8.2 HOSTED
- 8.3 LICENSED SOFTWARE
- 8.4 MANAGED SERVICES AND COMPLETE OUTSOURCING

9 TEM MARKET ANALYSIS, BY END USERS

- 9.1 INTRODUCTION
- 9.2 SMALL AND MEDIUM BUSINESSES (SMBS)
- 9.3 ENTERPRISES



10 TEM MARKET ANALYSIS, BY VERTICAL

- 10.1 INTRODUCTION
- 10.2 BANKING, FINANCIAL SERVICES, AND INSURANCE (BFSI)
- 10.3 CONSUMER GOODS AND RETAIL
- 10.4 HEALTHCARE
- 10.5 MANUFACTURING
- 10.6 IT AND TELECOM
- 10.7 MEDIA AND ENTERTAINMENT
- 10.8 TRANSPORTATION AND LOGISTICS
- **10.9 OTHERS**

11 GEOGRAPHIC ANALYSIS

- 11.1 INTRODUCTION
- 11.2 NORTH AMERICA (NA)
- 11.3 ASIA-PACIFIC (APAC)
- 11.4 EUROPE
- 11.5 MIDDLE EAST AND AFRICA (MEA)
- 11.6 LATIN AMERICA (LA)

12 COMPETITIVE LANDSCAPE

- 12.1 OVERVIEW
- 12.2 MERGERS AND ACQUISITIONS

13 COMPANY PROFILES

(Business Overview, Products & Services, Key Insights, Recent Developments, SWOT Analysis, MnM View)*

- 13.1 INTRODUCTION
- 13.2 VODAFONE GLOBAL ENTERPRISE
- 13.3 DIMENSION DATA
- 13.4 IBM
- 13.5 MDSL
- 13.6 TANGOE
- 13.7 ACCENTURE
- 13.8 CGI



13.9 CSC

13.10 ECONOCOM

13.11 VALICOM

13.12 ANATOLE

*Details on Business Overview, Products & Services, Key Insights, Recent Developments, SWOT Analysis, MnM View might not be captured in case of unlisted companies.

14 APPENDIX

14.1 DISCUSSION GUIDE

14.2 INTRODUCING RT: REAL TIME MARKET INTELLIGENCE

14.3 AVAILABLE CUSTOMIZATIONS

14.4 RELATED REPORTS



List Of Tables

LIST OF TABLES

TABLE 1 GLOBAL TEM MARKET SIZE AND GROWTH, 2012-2019 (\$MILLION, Y-O-Y%)

TABLE 2 PORTABLE COMMUNICATION DEVICE IS PROPELLING THE GROWTH OF THE TEM MARKET

TABLE 3 LACK OF INTEROPERABILITY HAMPERING THE GROWTH OF THE TEM MARKET

TABLE 4 LOWER DEPLOYMENT COST IS AN OPPORTUNITY IN THE TEM MARKET TABLE 5 TEM MARKET SIZE, BY SOLUTION, 2012–2019 (\$MILLION)

TABLE 6 SOURCING MANAGEMENT MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 7 SOURCING MANAGEMENT MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 8 REPORTING AND BUSINESS MANAGEMENT MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 9 REPORTING AND BUSINESS MANAGEMENT MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 10 DISPUTE MANAGEMENT MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 11 DISPUTE MANAGEMENT MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 12 USAGE MANAGEMENT MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 13 USAGE MANAGEMENT MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 14 INVOICE MANAGEMENT MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 15 INVOICE MANAGEMENT MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 16 ORDERING AND PROVISIONING MANAGEMENT MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 17 ORDERING AND PROVISIONING MANAGEMENT MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 18 OTHER MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 19 OTHERS MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 20 TEM MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019



(\$MILLION)

TABLE 21 HOSTED MARKET SIZE, BY SOLUTION, 2012–2019 (\$MILLION)

TABLE 22 HOSTED MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 23 HOSTED MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 24 LICENSED SOFTWARE MARKET SIZE, BY SOLUTION, 2012–2019 (\$MILLION)

TABLE 25 LICENSED SOFTWARE MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 26 LICENSED SOFTWARE MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 27 MANAGED SERVICES AND COMPLETE OUTSOURCING MARKET SIZE, BY SOLUTION, 2012–2019 (\$MILLION)

TABLE 28 MANAGED SERVICES AND COMPLETE OUTSOURCING MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 29 MANAGED SERVICES AND COMPLETE OUTSOURCING MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 30 TEM MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 31 SMALL AND MEDIUM BUSINESS MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 32 ENTERPRISES MARKET SIZE, BY VERTICAL, 2012–2019 (\$MILLION)

TABLE 33 TEM MARKET SIZE, BY END USER, 2012–2019 (\$MILLION)

TABLE 34 AUTOMOTIVE MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019 (\$MILLION)

TABLE 35 AUTOMOTIVE MARKET SIZE, BY REGION, 2012–2019 (\$MILLION)

TABLE 36 BFSI MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019 (\$MILLION)

TABLE 37 BFSI MARKET SIZE, BY REGION, 2012–2019 (\$MILLION)

TABLE 38 CONSUMER GOODS AND RETAIL MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019 (\$MILLION)

TABLE 39 CONSUMER GOODS AND RETAIL MARKET SIZE, BY REGION, 2012–2019 (\$MILLION)

TABLE 40 HEALTHCARE MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019 (\$MILLION)

TABLE 41 HEALTHCARE MARKET SIZE, BY REGION, 2012–2019 (\$MILLION)

TABLE 42 MANUFACTURING MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019 (\$MILLION)

TABLE 43 MANUFACTURING MARKET SIZE, BY REGION, 2012–2019 (\$MILLION) TABLE 44 IT AND TELECOM MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019 (\$MILLION)



TABLE 45 IT AND TELECOM MARKET SIZE, BY REGION, 2012–2019 (\$MILLION) TABLE 46 MEDIA AND ENTERTAINMENT MARKET SIZE, BY SERVICE DELIVERY MODE, 2014–2019 (\$MILLION)

TABLE 47 MEDIA AND ENTERTAINMENT MARKET SIZE, BY REGION, 2012–2019 (\$MILLION)

TABLE 48 TRANSPORTATION AND LOGISTICS MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019 (\$MILLION)

TABLE 49 TRANSPORTATION AND LOGISTICS MARKET SIZE, BY REGION, 2012–2019 (\$MILLION)

TABLE 50 OTHERS MARKET SIZE, BY SERVICE DELIVERY MODE, 2012–2019 (\$MILLION)

TABLE 51 OTHERS MARKET SIZE, BY REGION, 2012–2019 (\$MILLION)

TABLE 52 TEM MARKET SIZE, BY REGION, 2012-2019 (\$MILLION)

TABLE 53 NORTH AMERICA: TEM MARKET SIZE, BY SOLUTION, 2012-2019 (\$MILLION)

TABLE 54 NORTH AMERICA: TEM MARKET SIZE, BY END USER, 2012-2019 (\$MILLION)

TABLE 55 APAC: TEM MARKET SIZE, BY SOLUTION, 2012–2019 (\$MILLION)

TABLE 56 APAC: TEM MARKET, BY END USER, 2012-2019 (\$MILLION)

TABLE 57 EUROPE: TEM MARKET SIZE, BY SOLUTION, 2012-2019 (\$MILLION)

TABLE 58 EUROPE: TEM MARKET, BY END USER, 2012-2019 (\$MILLION)

TABLE 59 MEA: TEM MARKET SIZE, BY SOLUTION, 2014-2019 (\$MILLION)

TABLE 60 MEA: TEM MARKET, BY END USER, 2012-2019 (\$MILLION)

TABLE 61 LA: TEM MARKET SIZE, BY SOLUTION, 2012-2019 (\$MILLION)

TABLE 62 LA: TEM MARKET, BY END USER, 2012-2019 (\$MILLION)

TABLE 63 MERGERS AND ACQUISITIONS, 2011-2014

TABLE 64 NEW PRODUCT LAUNCHES, 2013-2014

TABLE 65 PARTNERSHIPS, AGREEMENTS, JOINT VENTURES, AND

COLLABORATIONS, 2013-2014

TABLE 66 EXPANSIONS, 2011–2013



About

Telecommunication services are a major area of expenditure for enterprises, as enterprises are using these services to communicate with their customers and employees. The growing expenditure on these services has forced enterprises to focus on solutions that are able to reduce this expenditure.

Therefore, enterprises have moved toward TEM solutions, as these solutions enable enterprises to reduce their expenditure on these services. TEM solutions control enterprises' spending on telecom services and suggest ways for delivering the same services at an effective rate, thereby reducing the expenditure on telecom services. Also, gaining control over telecom expenses would liberate some funds which can be utilized by enterprises for other functions, thus increasing the effectiveness of other functions.

The TEM market globally is expected to grow at a Compound Annual Growth Rate (CAGR) of XX% from 2014 to 2019. The growing market for IT and Telecom sector in the APAC region is expected to significantly bolster growth in the TEM market. The MEA region is also expected to enter the high growth phase around the later phase of the forecast period. The NA region is expected to account for the largest market share, followed by Europe and APAC for the forecast period.

The advancement in technology has made these software and applications available on cloud and on premises in various verticals such as automotive, aerospace and defense, BFSI, consumer goods and retail, healthcare, media and entertainment, manufacturing, telecom and IT, transportation and logistics, and other verticals such as oil and gas, energy, and utilities.



I would like to order

Product name: Telecom Expense Management Market by Solutions (Sourcing Management, Reporting &

Business Management, Dispute Management, Usage Management, Invoice

Management, and Ordering & Provisioning Management) - Global Forecast to 2019

Product link: https://marketpublishers.com/r/T10C455F050EN.html

Price: US\$ 5,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/T10C455F050EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

To place an order via fax simply print this form, fill in the information below

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms

& Conditions at https://marketpublishers.com/docs/terms.html



and fax the completed form to +44 20 7900 3970