

Secure File Transfer (SFT) Market by Solution (Managed File Transfer (MFT), Data Diode-based Transfer Systems, Secure File Gateway), Services (MFTaaS), Transfer Type (System to System, User to System, Person to Person) - Global Forecast to 2031

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Abstracts

The global secure file transfer (SFT) market is projected to grow from USD 5.69 billion in 2026 to USD 8.34 billion by 2031, at a CAGR of 8.0% over the forecast period. Tightening data protection regulations across industries, combined with the continued expansion of hybrid work models, is prompting organizations to modernize legacy file transfer processes. Enterprises are increasingly seeking secure platforms that offer encryption, centralized visibility, automation, and compliance reporting to meet evolving operational requirements. Growing reliance on external partners and multi-cloud environments is further increasing demand for flexible SFT solutions that enable secure information exchange without compromising efficiency, governance, or regulatory adherence.

“By vertical, the healthcare segment is expected to grow at the highest CAGR during the forecast period.”

The healthcare sector is expected to experience the fastest growth in the SFT market over the forecast period, driven by the rising need to securely exchange protected health information across interconnected healthcare ecosystems. The growing adoption of telehealth services, modernization of electronic health records, and interoperability initiatives are increasing the volume of sensitive patient data shared among hospitals, laboratories, pharmacies, insurers, and external healthcare partners. This trend is driving demand for encrypted policy-driven transfer platforms that support secure, compliant, real-time data exchange. Additionally, stringent regulations such as HIPAA

and HITECH are prompting healthcare organizations to strengthen audit logging, identity validation, multi-factor authentication, and centralized monitoring within file transfer environments to reduce cybersecurity and compliance risks.

“By organization size, the SMEs segment is expected to grow at the highest CAGR during the forecast period.”

The small and medium-sized enterprises (SMEs) segment is expected to be the fastest-growing in the SFT market over the forecast period, driven by rising demand for affordable, easy-to-deploy, and low-maintenance security solutions. SMEs are gradually replacing unsecured methods, such as email attachments, consumer file-sharing tools, and legacy FTP systems, with managed and automated transfer platforms to improve data protection and operational efficiency. The growing availability of cloud-native SFT and Managed File Transfer-as-a-Service (MFTaaS) solutions is further accelerating adoption by reducing infrastructure requirements and upfront investment costs. Additionally, subscription-based pricing models, faster deployment cycles, and limited in-house cybersecurity expertise are encouraging SMEs to adopt scalable, secure transfer solutions aligned with evolving business and compliance needs.

System to system transfer segment is expected to hold the largest market size by transfer type segment during the forecast period.

The system-to-system transfer segment holds the largest share of the SFT market because of its critical role in supporting automated, recurring enterprise operations. Organizations across manufacturing, banking, telecommunications, retail, and supply chain sectors rely on uninterrupted file movement for activities such as payment processing, order management, EDI transactions, and production updates. Because these workflows involve high data volumes and require minimal manual intervention, enterprises prioritize transfer solutions that offer reliability, automation, monitoring, and recovery capabilities. Additionally, the growing adoption of hybrid IT environments and interconnected partner ecosystems is increasing demand for scalable SFT platforms that ensure secure, continuous, and high-volume data exchange between systems.

Breakdown of primaries

The study contains insights from various industry experts, from component suppliers to Tier 1 companies and OEMs. The break-up of the primaries is as follows:

By Company Type: Tier 1 – 35%, Tier 2 – 40%, and Tier 3 – 25%

By Designation: C-Level – 60%, Director Level – 25%, and Others – 15%

By Region: North America – 35%, Europe – 25%, Asia Pacific – 20%, Middle East & Africa – 10%, Latin America – 10%

Major vendors in the global SFT market include IBM (US), OPSWAT (US), Fortra (US), Progress Software (US), Thru, Inc. (Boomi) (US), Axway (US), OpenText (Canada), Check Point (US), TransferNow (France), Kiteworks (US), Oracle (US), Cleo (US), SEEBURGER (Denmark), Files.com (US), Glasswall (UK), Owl Cyber Defense (US), South River Technologies (US), FileCloud (US), Primeur (Switzerland), Menlo Security (US), Resec (Israel), Pro2col (UK), JSCAPE (Redwood) (US), Advenica (Sweden), Sasa Software (Israel), Waterfall Security Solutions (Israel), and Coviant Software (US).

The study includes an in-depth competitive analysis of the key players in the SFT market, their company profiles, recent developments, and key market strategies.

Research Coverage

The report segments the SFT market and forecasts its size by offering (solutions, services), transfer type (system-to-system transfer, user-to-system transfer, person-to-person transfer), deployment mode (on-premises, cloud, hybrid), organization size (large enterprises, SMEs), and vertical (BFSI, government & defense, energy & utilities, manufacturing, healthcare, IT & telecom, retail & eCommerce, and others).

The study also includes an in-depth competitive analysis of the market's key players, their company profiles, key observations related to product and business offerings, recent developments, and key market strategies.

Key Benefits of Buying the Report

The report will provide market leaders and new entrants with the closest approximations of revenue for the overall SFT market and its subsegments. It will help stakeholders understand the competitive landscape and gain insights to position their businesses more effectively and plan suitable go-to-market strategies. The report also helps stakeholders understand the market pulse and provides information on key market drivers, restraints, challenges, and opportunities.

The report provides insights into the following pointers:

Analysis of key drivers (Rising cyberattacks targeting file transfer ecosystems, Growing compliance mandates and Zero Trust adoption, Expansion of cloud, hybrid work, and enterprise data exchange), restraints (Complex migration from legacy file transfer infrastructure, Limited SME budgets and dependence on unsecured sharing tools), opportunities (AI-driven secure transfer for high-value enterprise data, Growing demand for managed and compliance-focused SFT services, Quantum-secure SFT innovation and expansion in emerging economies), and challenges (Maintaining security visibility across hybrid transfer environments, Balancing transfer performance with security requirements, Shortage of expertise in advanced SFT deployment and governance)

Product Development/Innovation: Detailed insights on upcoming technologies, research & development activities, and new product & service launches in the SFT market.

Market Development: Comprehensive information about lucrative markets – the report analyses the SFT market across varied regions.

Market Diversification: Exhaustive information about new products & services, untapped geographies, recent developments, and investments in the SFT market.

Competitive Assessment: In-depth assessment of market shares, growth strategies, and service offerings of leading players in the SFT market, including IBM (US), OPSWAT (US), Fortra (US), Progress Software (US), and Thru, Inc. (Boomi) (US).

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