

Lighting Contactor Market by End-User (Smart Residential Complexes, Commercial, Industrial, and Municipal), Type (Electrically Held and Mechanically Held), Application (Indoor and Outdoor), and Region - Global Forecast to 2023

<https://marketpublishers.com/r/LA9AF8451A4EN.html>

Date: October 2018

Pages: 114

Price: US\$ 5,650.00 (Single User License)

ID: LA9AF8451A4EN

Abstracts

“The lighting contactor market is projected to grow at a CAGR of 8.53% from 2018 to 2023”

The lighting contactor market is projected to grow from USD 737.8 million in 2018 to USD 1,111.0 million by 2023, at a CAGR of 8.53% from 2018 to 2023. The market for the lighting contactors is driven by the increasing adoption of lighting control and management systems. Lighting contactors are used to control the flow of electricity in the circuit, which is used to power the lighting in the given area. The lighting control and management systems are used to meet the lighting efficiency standards required by the different government regulations. Higher installation cost and limited awareness about the payback period are restraints for the lighting contactor market.

“Commercial segment is expected to be the fastest growing segment of the lighting contactor market, by end-user, during the forecast period”

The commercial segment includes set ups such as corporate offices, healthcare and retail complexes, hotels, and educational institutes. The awareness regarding the benefits of increasing energy-efficient lighting solutions is propelling among different stakeholders in the commercial segment. The energy-efficient lighting solution replicates benefits in the form of lower energy cost. The lighting control and management system increases the energy efficiency of the lighting system. Hence, the adoption of lighting control and management system is expected to grow in the

commercial segment, which in turn, will would drive the lighting contactor market.

“Electrically Held segment is expected to be the largest segment of the lighting contactor market, by type, during the forecast period”

The eElectrically held lighting contactors find its their major application in commercial and industrial end-user segments. The commercial and industrial end-user segments is are expected to swiftly adopt the efficient lighting control and management system as it increases energy efficiency and reduces the cost of energy. Thus, the electrically held segment is expected to be the largest segment for of the lighting contactor market by type.

Asia Pacific: the Kkey market for lighting contactor markets”

Asia Pacific is the fastest growing lighting contactor market during the forecast period due to the increasing adoption of efficient lighting systems by commercial, industrial, and municipal end-user segments. The major economies in the region such as India, China, and Japan are the commercial hubs for manufacturing and service industry. The commercial and industrial end-user segments are adopting lighting control and management systems to lower the energy cost. Also,In addition municipal the government authorities in these countries are adopting smart lighting systems for street lights to reduce energy consumption, thereby driving the lighting contactor market.

Breakdown of Primaries:

In-depth interviews have been conducted with various key industry participants, subject-matter experts, C-level executives of key market players, industry consultants, and other experts to obtain and verify critical qualitative and quantitative information, as well as to assess future market prospects. The distribution of primary interviews is as follows:

By Company Type: Tier 1—35%, Tier 2—28%, Tier 3—37%

By Designation: C-Level—55%, Manager Level—30%, Others—15%

By Region: North America—42%, Europe—22%, Asia Pacific—18%, Middle East & Africa—15%, South America —3%

Note: The tier of the companies has been defined on the basis of their total revenue; as of 2017: Tier 1 = USD 5 billion, Tier 2 = From USD 1 billion to USD 5 billion, and Tier 3 = USD 1 billion

Note: Others includes sales managers, marketing managers, product managers, and engineers.

The leading players in the lighting contactor market are ABB (Switzerland), Siemens (US), Schneider Electric (France), Eaton (Ireland), and Rockwell Automation (US).

Research Coverage:

The report provides a picture of the lighting contactor market across the different industries and regions. It aims at estimating the market size and future growth potential of the market across different segments such as type, end-user, application, and region. Furthermore, the report also includes an in-depth competitive analysis of key players in the market along with their company profiles, recent developments, and key market strategies.

For the purpose of this report, the market has been segmented on the basis of type, application, end-user and region with a focus on industry analysis (industry trends), market ranking analysis of top players, and company profiles, which together comprise and evaluate the basic views on the competitive landscape, emerging and high-growth segments of the lighting contactor market market, high-growth regions, and market drivers, restraints, and opportunities.

The report provides insights on the following pointers:

Product Development/Innovation: Detailed insights on upcoming technologies, research & development activities, and product launches in the lighting contactor market

Market Development: Comprehensive information about lucrative emerging markets; the report analyzes the markets for lighting contactor market across regions

Market Diversification: Exhaustive information about new products, untapped markets, recent developments, and investments in the global lighting contactor market

Why buy this report?

1. The report identifies and addresses key markets in different industries for the implementation of lighting contactor, which would help manufacturers review the growth in demand.
2. The report helps solution providers understand the pulse of the market and provides insights into the drivers, restraints, and challenges of the market.
3. The report will help key players understand the strategies of their competitors better and, thus, will help in the decision-making process.

Contents

1 INTRODUCTION

- 1.1 OBJECTIVES OF THE STUDY
- 1.2 DEFINITION
- 1.3 MARKET SCOPE
 - 1.3.1 MARKETS COVERED
 - 1.3.2 YEARS CONSIDERED FOR THE STUDY
- 1.4 CURRENCY
- 1.5 STAKEHOLDERS

2 RESEARCH METHODOLOGY

- 2.1 RESEARCH DATA
 - 2.1.1 SECONDARY DATA
 - 2.1.1.1 Key data from secondary sources
 - 2.1.2 PRIMARY DATA
 - 2.1.2.1 Key data from primary sources
 - 2.1.2.2 Key industry insights
 - 2.1.2.3 Breakdown of primaries
- 2.2 MARKET SIZE ESTIMATION
 - 2.2.1 BOTTOM-UP APPROACH
 - 2.2.2 TOP-DOWN APPROACH
- 2.3 MARKET BREAKDOWN & DATA TRIANGULATION
- 2.4 RESEARCH ASSUMPTIONS
 - 2.4.1 ASSUMPTIONS

3 EXECUTIVE SUMMARY

4 PREMIUM INSIGHTS

- 4.1 LIGHTING CONTACTOR MARKET, BY COUNTRY
- 4.2 LIGHTING CONTACTOR MARKET, BY TYPE
- 4.3 LIGHTING CONTACTOR MARKET, BY END-USER
- 4.4 LIGHTING CONTACTOR MARKET, BY APPLICATION

5 MARKET OVERVIEW

5.1 INTRODUCTION

5.2 MARKET DYNAMICS

5.2.1 DRIVERS

5.2.1.1 Growing demand for smart control in the lighting system

5.2.1.2 Increasing adoption of energy-efficient lighting

5.2.1.3 Increasing adoption of Internet of Thing (IoT) in the lighting industry

5.2.2 RESTRAINTS

5.2.2.1 Higher installation cost and limited awareness about the payback period

5.2.3 OPPORTUNITIES

5.2.3.1 Government initiatives for energy saving

5.2.3.2 Development of smart cities

5.2.4 CHALLENGES

5.2.4.1 Lack of standard regulatory framework

6 LIGHTING CONTACTOR MARKET, BY TYPE

6.1 INTRODUCTION

6.2 ELECTRICALLY HELD

6.3 MECHANICALLY HELD

7 LIGHTING CONTACTOR MARKET, BY APPLICATION

7.1 INTRODUCTION

7.2 INDOOR

7.2.1 RESIDENTIAL

7.2.2 COMMERCIAL

7.2.3 INDUSTRIAL

7.2.4 OTHERS

7.3 OUTDOOR

7.3.1 HIGHWAYS & ROADWAYS LIGHTING

7.3.2 LIGHTING FOR PUBLIC PLACES

7.3.3 OTHERS

8 LIGHTING CONTACTOR MARKET, BY END-USER

8.1 INTRODUCTION

8.2 COMMERCIAL

8.3 MUNICIPAL (PUBLIC)

8.4 INDUSTRIAL

8.5 SMART RESIDENTIAL COMPLEXES

9 LIGHTING CONTACTOR MARKET, BY REGION

9.1 INTRODUCTION

9.2 NORTH AMERICA

9.2.1 BY END-USER

9.2.2 BY TYPE

9.2.3 BY APPLICATION

9.2.4 BY COUNTRY

9.2.4.1 US

9.2.4.2 Canada

9.2.4.3 Mexico

9.3 EUROPE

9.3.1 BY END-USER

9.3.2 BY TYPE

9.3.3 BY APPLICATION

9.3.4 BY COUNTRY

9.3.4.1 Germany

9.3.4.2 UK

9.3.4.3 France

9.3.4.4 Italy

9.3.4.5 Netherlands

9.3.4.6 Spain

9.3.4.7 Rest of Europe

9.4 ASIA PACIFIC

9.4.1 BY END-USER

9.4.2 BY TYPE

9.4.3 BY APPLICATION

9.4.4 BY COUNTRY

9.4.4.1 China

9.4.4.2 India

9.4.4.3 Japan

9.4.4.4 South Korea

9.4.4.5 Australia

9.4.4.6 Rest of Asia Pacific

9.5 SOUTH AMERICA

9.5.1 BY END-USER

9.5.2 BY TYPE

9.5.3 BY APPLICATION

9.5.4 BY COUNTRY

9.5.4.1 Brazil

9.5.4.2 Argentina

9.5.4.3 Rest of South America

9.6 MIDDLE EAST & AFRICA

9.6.1 BY END-USER

9.6.2 BY TYPE

9.6.3 BY APPLICATION

9.6.4 BY COUNTRY

9.6.4.1 Saudi Arabia

9.6.4.2 South Africa

9.6.4.3 UAE

9.6.4.4 Qatar

9.6.4.5 Rest of the Middle East & Africa

10 COMPETITIVE LANDSCAPE

10.1 INTRODUCTION

10.2 RANKING OF PLAYERS, 2017

10.3 COMPETITIVE SCENARIO

10.3.1 PARTNERHIP & COLLABORATION

10.3.2 NEW PRODUCT DEVELOPMENTS

10.3.3 INVESTMENTS & EXPANSIONS

10.3.4 MERGERS & ACQUISITIONS

11 COMPANY PROFILES

(Business overview, Products offered, Recent Developments, MNM view)*

11.1 COMPANY BENCHMARKING

11.2 ABB

11.3 SIEMENS

11.4 ACUITY

11.5 LEGRAND

11.6 ROCKWELL AUTOMATION

11.7 SCHNIEDER ELECTRIC

11.8 EATON

11.9 RIPLEY LIGHTING CONTROLS

- 11.10 SPRECHER SCHUH
- 11.11 FEDERAL ELECTRIC
- 11.12 HAGER
- 11.13 NSI INDUSTRIES

*Details on Business overview, Products offered, Recent Developments, MNM view might not be captured in case of unlisted companies.

12 APPENDIX

- 12.1 INSIGHTS OF INDUSTRY EXPERTS
- 12.2 DISCUSSION GUIDE
- 12.3 KNOWLEDGE STORE: MARKETSandMARKETS' SUBSCRIPTION PORTAL
- 12.4 AVAILABLE CUSTOMIZATIONS
- 12.5 RELATED REPORTS
- 12.6 AUTHOR DETAILS

List Of Tables

LIST OF TABLES

Table 1 GLOBAL LIGHTING CONTACTOR MARKET SNAPSHOT

Table 2 ANNUAL ENERGY SAVING FROM LIGHTING CONTROLS, BY SECTOR, FORECAST (2015–2035)

Table 3 LIGHTING CONTACTOR MARKET SIZE, BY TYPE, 2016–2023 (USD MILLION)

Table 4 ELECTRICALLY HELD: LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 5 MECHANICALLY HELD: LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 6 LIGHTING CONTACTOR MARKET SIZE, BY APPLICATION, 2016–2023 (USD MILLION)

Table 7 INDOOR: LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 8 INDOOR: LIGHTING CONTACTOR MARKET SIZE, BY APPLICATION, 2016–2023 (USD MILLION)

Table 9 OUTDOOR: LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 10 OUTDOOR: LIGHTING CONTACTOR MARKET SIZE, BY APPLICATION 2016–2023 (USD MILLION)

Table 11 LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 12 COMMERCIAL: LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 13 MUNICIPAL: LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 14 INDUSTRIAL: LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 15 SMART RESIDENTIAL COMPLEXES: LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 16 LIGHTING CONTACTOR MARKET SIZE, BY REGION, 2016–2023 (USD MILLION)

Table 17 TOP 10 COUNTRIES FOR LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 18 TOP 10 COUNTRIES FOR LIGHTING CONTACTOR MARKET SIZE, BY COMMERCIAL, 2016–2023 (USD MILLION)

Table 19 NORTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 20 NORTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY TYPE, 2016–2023 (USD MILLION)

Table 21 NORTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY APPLICATION, 2016–2023 (USD MILLION)

Table 22 NORTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY COUNTRY, 2016–2023 (USD MILLION)

Table 23 US: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 24 CANADA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 25 MEXICO: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 26 EUROPE: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 27 EUROPE: LIGHTING CONTACTOR MARKET SIZE, BY TYPE, 2016–2023 (USD MILLION)

Table 28 EUROPE: LIGHTING CONTACTOR MARKET SIZE, BY APPLICATION, 2016–2023 (USD MILLION)

Table 29 EUROPE: LIGHTING CONTACTOR MARKET SIZE, BY COUNTRY, 2016–2023 (USD MILLION)

Table 30 GERMANY: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 31 UK: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 32 FRANCE: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 33 ITALY: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 34 NETHERLANDS: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 35 SPAIN: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 36 REST OF EUROPE: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 37 ASIA PACIFIC: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 38 ASIA PACIFIC: LIGHTING CONTACTOR MARKET SIZE, BY TYPE,

2016–2023 (USD MILLION)

Table 39 ASIA PACIFIC: LIGHTING CONTACTOR MARKET SIZE, BY APPLICATION, 2016–2023 (USD MILLION)

Table 40 ASIA PACIFIC: LIGHTING CONTACTOR MARKET SIZE, BY COUNTRY, 2016–2023 (USD MILLION)

Table 41 CHINA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 42 INDIA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 43 JAPAN: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 44 SOUTH KOREA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 45 AUSTRALIA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 46 REST OF ASIA PACIFIC: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 47 SOUTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 48 SOUTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY TYPE, 2016–2023 (USD MILLION)

Table 49 SOUTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY APPLICATION, 2016–2023 (USD MILLION)

Table 50 SOUTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY COUNTRY, 2016–2023 (USD MILLION)

Table 51 BRAZIL: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 52 ARGENTINA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 53 REST OF SOUTH AMERICA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 54 MIDDLE EAST & AFRICA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 55 MIDDLE EAST & AFRICA: LIGHTING CONTACTOR MARKET SIZE, BY TYPE, 2016–2023 (USD MILLION)

Table 56 MIDDLE EAST & AFRICA: LIGHTING CONTACTOR MARKET SIZE, BY APPLICATION, 2016–2023 (USD MILLION)

Table 57 MIDDLE EAST & AFRICA: LIGHTING CONTACTOR MARKET SIZE, BY COUNTRY, 2016–2023 (USD MILLION)

Table 58 SAUDI ARABIA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 59 SOUTH AFRICA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 60 UAE: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 61 QATAR: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD MILLION)

Table 62 REST OF THE MIDDLE EAST & AFRICA: LIGHTING CONTACTOR MARKET SIZE, BY END-USER, 2016–2023 (USD THOUSAND)

Table 63 ABB & EATON, THE MOST ACTIVE PLAYER IN THE MARKET BETWEEN 2011 AND JULY 2018

List Of Figures

LIST OF FIGURES

Figure 1 LIGHTING CONTACTOR MARKET SEGMENTATION

Figure 2 LIGHTING CONTACTOR MARKET: RESEARCH DESIGN

Figure 3 BREAKDOWN OF PRIMARY INTERVIEWS: BY COMPANY TYPE, DESIGNATION, AND REGION

Figure 4 MARKET SIZE ESTIMATION METHODOLOGY: BOTTOM-UP APPROACH

Figure 5 MARKET SIZE ESTIMATION METHODOLOGY: TOP-DOWN APPROACH

Figure 6 DATA TRIANGULATION METHODOLOGY

Figure 7 EUROPE HELD THE LARGEST SHARE IN THE LIGHTING CONTACTOR MARKET IN 2017

Figure 8 ELECTRICALLY HELD SEGMENT IS EXPECTED TO LEAD THE LIGHTING CONTACTOR MARKET DURING THE FORECAST PERIOD

Figure 9 COMMERCIAL SEGMENT IS EXPECTED TO DOMINATE THE LIGHTING CONTACTOR MARKET DURING THE FORECAST PERIOD

Figure 10 INDOOR SEGMENT IS EXPECTED TO BE LARGEST MARKET LIGHTING CONTACTOR MARKET FROM 2018 TO 2023

Figure 11 ATTRACTIVE OPPORTUNITIES IN THE LIGHTING CONTACTOR MARKET, 2018–2023

Figure 12 CHINA IS EXPECTED TO GROW AT THE FASTEST RATE IN THE ASIA PACIFIC LIGHTING CONTACTOR MARKET DURING THE FORECAST PERIOD

Figure 13 ELECTRICALLY HELD SEGMENT IS EXPECTED TO DOMINATE THE LIGHTING CONTACTOR MARKET IN 2023

Figure 14 MUNICIPAL SEGMENT IS ESTIMATED TO GROW AT THE FASTEST RATE DURING THE FORECAST PERIOD

Figure 15 INDOOR SEGMENT IS EXPECTED TO LEAD THE LIGHTING CONTACTOR MARKET IN 2023

Figure 16 MARKET DYNAMICS FOR THE LIGHTING CONTACTOR MARKET

Figure 17 LIGHTING CONTROL LED USAGE SCENARIO IN THE US

Figure 18 ELECTRICALLY HELD SEGMENT ACCOUNTED FOR THE LARGEST MARKET DURING FORECASTED PERIOD

Figure 19 INDOOR SEGMENT ACCOUNTED FOR THE LARGEST MARKET SHARE DURING THE FORECAST PERIOD

Figure 20 COMMERCIAL SEGMENT ACCOUNTS FOR THE LARGEST MARKET SHARE IN 2018

Figure 21 EUROPE MARKET IS EXPECTED TO GROW AT THE HIGHEST CAGR DURING THE FORECAST PERIOD

Figure 22 NORTH AMERICA: LIGHTING CONTACTOR MARKET SNAPSHOT

Figure 23 EUROPE: LIGHTING CONTACTOR MARKET SNAPSHOT

Figure 24 NEW PRODUCT DEVELOPMENT WAS THE MOST WIDELY ADOPTED DEVELOPMENT STRATEGY BETWEEN 2014 AND AUGUST 2018

Figure 25 RANKING OF KEY PLAYERS IN THE LIGHTING CONTACTOR MARKET IN 2017

Figure 26 ABB: COMPANY SNAPSHOT

Figure 27 SIEMENS: COMPANY SNAPSHOT

Figure 28 ACUITY: COMPANY SNAPSHOT

Figure 29 LEGRAND: COMPANY SNAPSHOT

Figure 30 ROCKWELL AUTOMATION: COMPANY SNAPSHOT

Figure 31 SCHNEIDER ELECTRIC: COMPANY SNAPSHOT

Figure 32 EATON: COMPANY SNAPSHOT

I would like to order

Product name: Lighting Contactor Market by End-User (Smart Residential Complexes, Commercial, Industrial, and Municipal), Type (Electrically Held and Mechanically Held), Application (Indoor and Outdoor), and Region - Global Forecast to 2023

Product link: <https://marketpublishers.com/r/LA9AF8451A4EN.html>

Price: US\$ 5,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/LA9AF8451A4EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below

and fax the completed form to +44 20 7900 3970