

Contract Management Software Market by Component (Software and Services), Business Function (Legal, Sales, Procurement, and Finance), Deployment Type (On-premises and Cloud), Organization Size, Vertical, and Region - Global Forecast to 2024

<https://marketpublishers.com/r/C76DB435E44EEN.html>

Date: October 2019

Pages: 147

Price: US\$ 5,650.00 (Single User License)

ID: C76DB435E44EEN

Abstracts

Changes in compliance to drive the demand for contract management software

MarketsandMarkets projects the contract management software market to grow from USD 1.5 billion in 2019 to USD 2.9 billion by 2024 at a Compound Annual Growth Rate (CAGR) of 13.5% from 2019 to 2024. Major factors expected to drive the growth of the contract management software market include rising demand for an agile contract management software, increasing changes in compliances, and increased complexity owing to diversity in sales and licensing models.

By organization size, large enterprises segment to account for a higher market share during the forecast period

Larger enterprises are required to deal with large quantities of contracts that are produced, saved, and shared with the global enterprises and hence, cannot implement manual contract management. They are in need of a structured contract management software that enables efficient contract management in a short amount of time. Organizations that have multiple offices and divisions also benefit from a centralized, contract management software as the software tend to identify the discrepancies and redundancies in each of these offices and divisions. The emergence of cloud-based contract management software allows for instant contract updates and accessibility across entire global organizations.

By business function, legal segment to hold a larger market size during the forecast period

The contract management software helps legal teams work faster, smarter and more efficiently by providing the visibility and insight to better manage risk and ensure compliance across an entire portfolio of contracts. The software stores all the legal contracts in a central repository and standardizes the legal contract templates and the contract negotiation process. It automates and centralizes the organization's legal contracts, agreements, and any legal processes.

According to the survey conducted by Legal Suite, the French contract management association (AFCM) and European School of Contract Management (e?cm), 80% of international deals involve the negotiation and signing of contracts of any nature. This depicts the need for a robust contract management software that provides the Contract Manager with automated tools to fully optimize the processes related to the contract life cycle.

Among regions, Asia Pacific to grow at the highest CAGR during the forecast period

Asia Pacific is home to many developing economies; and many countries in the Asia Pacific are adopting new technologies in the legal procedures to increase the efficiency of the Legal system. Asia Pacific is expected to be the fastest-growing in the world owing to growing business activities in the developing countries. Some of the key factors that are driving the adoption of digital technologies for legal procedure include the mandatory compliance with data protection laws of foreign countries and the rising international litigations. Some of the countries in this region also use AI technology in the legal sector, for instance, Major countries of APAC, such as China, Japan, and Singapore are using the AI technology in the legal sector. According to Digital Trends report 2018, AI is one technology area where APAC could be the leading region globally within the next decade. Moreover, APAC holds 60% of the world's population and, therefore, any major technological shifts like those being heralded by AI are likely to shape the future of the region.

In-depth interviews were conducted with Chief Executive Officers (CEOs), marketing directors, innovation and technology directors, and executives from various key organizations operating in the Contract management software market.

The breakup of the profiles of the primary participants is given below:

By Company Type: Tier 1 – 15%, Tier 2 – 40%, and Tier 3 – 45%

By Designation: C-Level – 40%, Director Level – 35%, Managers–15% and Others -10%

By Region: North America – 45%, Europe – 30%, APAC – 15%, and RoW – 10%

The following key Contract management software vendors are profiled in the report:

Aaveneir (US)

Agiloft (US)

Apptus (US)

CLM Matrix (US)

CobbleStone Software (US)

Conga (US)

Concord (US)

ContractWorks (US)

ContractsWise (UK)

Coupa (US)

Determine (US)

DocuSign (US)

IBM (US)

Icertis (US)

GEP (US)

HighQ (UK)

JAGGAER (US)

SAP Ariba (US)

Synertrade (France)

Trackado (Sweden)

Zycus (US)

Research Coverage

The Contract management software market is segmented by component (software and services), business functions, organization sizes, deployment types, vertical, and region. A detailed analysis of the key industry players has been undertaken to provide insights into their business overviews; services; key strategies; new service and product launches; partnerships, agreements, and collaborations; business expansions; and competitive landscape associated with the Contract management software market.

Reasons to Buy the Report

The report would help the market leaders and new entrants in the following ways:

It comprehensively segments the contract management software market and provides the closest approximations of the revenue numbers for the overall market and its subsegments across different regions.

It would help stakeholders understand the pulse of the market and provide information on the key market drivers, challenges, and opportunities in the market.

It would help stakeholders understand their competitors better and gain more insights to enhance their positions in the market. The competitive landscape section includes competitor ecosystem, new service developments, partnerships, and acquisitions.

Contents

1 INTRODUCTION

- 1.1 OBJECTIVES OF THE STUDY
- 1.2 MARKET DEFINITION
- 1.3 INCLUSIONS AND EXCLUSIONS
- 1.4 MARKET SCOPE
 - 1.4.1 MARKET SEGMENTATION
 - 1.4.2 REGIONS COVERED
 - 1.4.3 YEARS CONSIDERED FOR THE STUDY
- 1.5 CURRENCY CONSIDERED
- 1.6 STAKEHOLDERS

2 RESEARCH METHODOLOGY

- 2.1 RESEARCH DATA
 - 2.1.1 SECONDARY DATA
 - 2.1.2 PRIMARY DATA
 - 2.1.2.1 Breakup of primary profiles
 - 2.1.2.2 Key industry insights
- 2.2 MARKET BREAKUP AND DATA TRIANGULATION
- 2.3 MARKET SIZE ESTIMATION
 - 2.3.1 TOP-DOWN APPROACH
 - 2.3.2 BOTTOM-UP APPROACH
- 2.4 MARKET FORECAST
- 2.5 COMPETITIVE LEADERSHIP MAPPING RESEARCH METHODOLOGY
- 2.6 ASSUMPTIONS FOR THE STUDY
- 2.7 LIMITATIONS OF THE STUDY

3 EXECUTIVE SUMMARY

4 PREMIUM INSIGHTS

- 4.1 ATTRACTIVE OPPORTUNITIES IN THE GLOBAL CONTRACT MANAGEMENT SOFTWARE MARKET
- 4.2 CONTRACT MANAGEMENT SOFTWARE MARKET, BY COMPONENT, 2019 VS. 2024
- 4.3 CONTRACT MANAGEMENT SOFTWARE MARKET, BY BUSINESS FUNCTION,

2019

4.4 CONTRACT MANAGEMENT SOFTWARE MARKET, BY SERVICE, 2019

4.5 CONTRACT MANAGEMENT SOFTWARE MARKET, BY ORGANIZATION SIZE

4.6 CONTRACT MANAGEMENT SOFTWARE MARKET, BY DEPLOYMENT TYPE,
2019

4.7 CONTRACT MANAGEMENT SOFTWARE MARKET, BY VERTICAL, 2017—2024

4.8 CONTRACT MANAGEMENT SOFTWARE MARKET: MARKET
INVESTMENT SCENARIO (2019–2024)

5 MARKET OVERVIEW AND INDUSTRY TRENDS

5.1 INTRODUCTION

5.2 MARKET DYNAMICS

5.2.1 DRIVERS

5.2.1.1 Increasing demand for agile contract management

5.2.1.2 Changing legal compliances driving the adoption of contract management
software

5.2.1.3 Rising complexity due to diversity in sales and licensing models driving the
demand for contract management software

5.2.2 OPPORTUNITIES

5.2.2.1 Increasing demand for smart contracts

5.2.2.2 Automation of contract management process using AI and ML to provide
opportunities for contract management software vendors

5.2.3 CHALLENGES

5.2.3.1 Lack of skilled manpower

5.2.3.2 Increased threat of cyberattacks

5.2.4 USE CASES

5.2.5 IMPACT OF DISRUPTIVE TECHNOLOGIES

5.2.5.1 Artificial intelligence

5.2.5.2 Robotic process automation

5.2.5.3 Blockchain

5.2.6 CONTRACT LIFECYCLE MANAGEMENT

5.2.6.1 Stage 1: Contract request

5.2.6.2 Stage 2: Contract authoring, review, and redlining contract negotiation

5.2.6.3 Stage 3: Approval and legal review

5.2.6.4 Stage 4: Agreement signing/Execution

5.2.6.5 Stage 5: Contract database or repository storage

5.2.6.6 Stage 6: Records management

5.2.6.7 Stage 7: Easy search and retrieval

5.2.6.8 Stage 8: User activity and reporting

5.2.6.9 Stage 9: Contract renewals, amendments, and disposition

6 CONTRACT MANAGEMENT SOFTWARE MARKET, BY COMPONENT

6.1 INTRODUCTION

6.2 SOFTWARE

6.2.1 CONTRACT MANAGEMENT SOFTWARE ENSURES COMPLIANCE ADHERENCE AND SIGNIFICANTLY REDUCES CONTRACT- RELATED EXPENSES

6.3 SERVICES

6.3.1 CONSULTING

6.3.1.1 Need for technical expertise, especially in Latin America and MEA regions, driving the demand for consulting services

6.3.2 IMPLEMENTATION

6.3.2.1 Implementation services to offer significant revenue growth opportunities in Asia Pacific

6.3.3 SUPPORT AND MAINTENANCE

6.3.3.1 Customer service assurance to fuel the demand for support and maintenance services

7 CONTRACT MANAGEMENT SOFTWARE MARKET, BY ORGANIZATION SIZE

7.1 INTRODUCTION

7.2 LARGE ENTERPRISES

7.2.1 HIGH VOLUMES OF CONTRACTS TO INCREASE ADOPTION OF CONTRACT MANAGEMENT SOFTWARE IN LARGE ENTERPRISES

7.3 SMALL AND MEDIUM-SIZED ENTERPRISES

7.3.1 COST-EFFECTIVENESS TO DRIVE CONTRACT MANAGEMENT SOFTWARE ADOPTION AMONG SMALL AND MEDIUM-SIZED ENTERPRISES

8 CONTRACT MANAGEMENT SOFTWARE MARKET, BY DEPLOYMENT TYPE

8.1 INTRODUCTION

8.2 ON-PREMISES

8.2.1 SECURITY CONCERNS TO DRIVE THE DEMAND FOR ON-PREMISES CONTRACT MANAGEMENT SOFTWARE

8.3 CLOUD

8.3.1 SMALL AND MEDIUM-SIZED ENTERPRISES DRIVING THE DEMAND FOR CLOUD-BASED CONTRACT MANAGEMENT SOFTWARE

9 CONTRACT MANAGEMENT SOFTWARE MARKET, BY BUSINESS FUNCTION

9.1 INTRODUCTION

9.2 LEGAL

9.2.1 AUTOMATED CONTRACT MANAGEMENT TOOLS ALLOW OPTIMIZATION OF LEGAL PROCESSES RELATED TO CONTRACT LIFE CYCLE

9.3 SALES

9.3.1 CRM INTEGRATION ENABLES SALES TEAMS TO MANAGE CONTRACTS MORE EFFICIENTLY

9.4 PROCUREMENT

9.4.1 IMPROVED COMPLIANCE DRIVING THE DEMAND FOR CONTRACT MANAGEMENT SOFTWARE

9.5 OTHERS

10 CONTRACT MANAGEMENT SOFTWARE MARKET, BY VERTICAL

10.1 INTRODUCTION

10.2 GOVERNMENT

10.2.1 INCREASED DEMAND FOR TRANSPARENCY AND VISIBILITY IN GOVERNMENT SECTOR TO BOOST THE NEED FOR CONTRACT MANAGEMENT SOFTWARE IN THE COMING YEARS

10.3 RETAIL AND ECOMMERCE

10.3.1 RISE IN ECOMMERCE TO DRIVE THE GROWTH OF THE CONTRACT MANAGEMENT SOFTWARE IN THE RETAIL AND ECOMMERCE VERTICAL

10.4 HEALTHCARE AND LIFE SCIENCES

10.4.1 GROWING NEED TO INCREASE THE OPERATIONAL EFFICIENCY OF HEALTHCARE ORGANIZATIONS DRIVING THE CONTRACT MANAGEMENT SOFTWARE MARKET IN THE HEALTHCARE AND LIFE SCIENCES VERTICAL

10.5 BANKING, FINANCIAL SERVICES, AND INSURANCE

10.5.1 DIGITAL TRANSFORMATION OF THE BFSI SECTOR DRIVING THE ADOPTION OF THE CONTRACT MANAGEMENT SOFTWARE

10.6 TRANSPORTATION AND LOGISTICS

10.6.1 INCREASING NEED FOR DIGITAL TRANSFORMATION TO DRIVE THE CONTRACT MANAGEMENT SOFTWARE MARKET IN THE TRANSPORTATION AND LOGISTICS INDUSTRY

10.7 MANUFACTURING

10.7.1 ORGANIZATIONS IN THE MANUFACTURING SECTOR TO OPT FOR CONTRACT MANAGEMENT SOFTWARE SOLUTIONS FOR OVERCOMING

COMPLEX CONTRACT MANAGEMENT RELATED CHALLENGES

10.8 TELECOM AND IT

10.8.1 REDUCED TRANSACTIONAL COSTS USING CONTRACT MANAGEMENT SOFTWARE TO DRIVE THE ADOPTION OF CONTRACT MANAGEMENT SOFTWARE IN THE TELECOM AND IT INDUSTRY

10.9 OTHERS

11 CONTRACT MANAGEMENT SOFTWARE MARKET, BY REGION

11.1 INTRODUCTION

11.2 NORTH AMERICA

11.2.1 UNITED STATES

11.2.1.1 Highly developed BFSI, telecom, and healthcare verticals to drive the market growth in the US

11.2.2 CANADA

11.2.2.1 Highly developed retail, healthcare, and manufacturing verticals and government initiatives to boost AI to drive the market growth in Canada

11.3 EUROPE

11.3.1 UNITED KINGDOM

11.3.1.1 Increasing demand for digital transformation to boost the contract management software market growth in the UK

11.3.2 GERMANY

11.3.2.1 Adoption of favorable AI strategy by German government to boost the contract management software market growth

11.3.3 REST OF EUROPE

11.4 ASIA PACIFIC

11.4.1 CHINA

11.4.1.1 High adoption of AI and automation technologies in the legal system in China to drive the contract management software market growth

11.4.2 JAPAN

11.4.2.1 Highly developed IT infrastructure to drive the market growth in Japan

11.4.3 REST OF ASIA PACIFIC

11.5 REST OF THE WORLD

11.5.1 MIDDLE EAST AND AFRICA

11.5.1.1 Rising AI adoption and increasing number of contract management startups to drive the contract management software market growth in the Middle East and Africa

11.5.2 LATIN AMERICA

11.5.2.1 Lack of contract standards is expected to boost the demand for the contract management software in Latin America

12 COMPETITIVE LANDSCAPE

12.1 COMPETITIVE LEADERSHIP MAPPING

12.1.1 VISIONARY LEADERS

12.1.2 INNOVATORS

12.1.3 DYNAMIC DIFFERENTIATORS

12.1.4 EMERGING COMPANIES

12.2 MARKET RANKING ANALYSIS, 2019

13 COMPANY PROFILES

13.1 INTRODUCTION

(Business Overview, Solutions, Products & Software, Key Insights, Recent Developments, SWOT Analysis, MnM View)*

13.2 SAP ARIBA

13.3 COUPA

13.4 DOCUSIGN

13.5 ICERTIS

13.6 APTTUS

13.7 ZYCUS

13.8 GEP

13.9 AGILOFT

13.10 COBBLESTONE SOFTWARE

13.11 CLM MATRIX

13.12 CONGA

13.13 CONCORD

13.14 DETERMINE

13.15 JAGGAER

13.16 IBM

13.17 CONTRACTSWISE

13.18 CONTRACTWORKS

13.19 SYNERTRADE

13.20 AAVENIR

13.21 TRACKADO

13.22 HIGHQ

13.23 VOLODY

*Details on Business Overview, Solutions, Products & Software, Key Insights, Recent Developments, SWOT Analysis, MnM View might not be captured in case of unlisted

companies.

14 APPENDIX

14.1 DISCUSSION GUIDE

14.2 KNOWLEDGE STORE: MARKETSANDMARKETS' SUBSCRIPTION PORTAL

14.3 AVAILABLE CUSTOMIZATION

14.4 RELATED REPORTS

14.5 AUTHOR DETAILS

12. LIST OF TABLES

TABLE 1 UNITED STATES DOLLAR EXCHANGE RATE, 2016–2018

TABLE 2 FACTOR ANALYSIS

TABLE 3 USE CASE 1: SAP ARIBA

TABLE 4 USE CASE 2: APTTUS

TABLE 5 USE CASE 3: COUPA

TABLE 6 USE CASE 4: ICERTIS

TABLE 7 USE CASE 5: COBBLESTONE SOFTWARE

TABLE 8 CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY
COMPONENT, 2017–2024 (USD MILLION)

TABLE 9 SOFTWARE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY
REGION, 2017–2024 (USD MILLION)

TABLE 10 SERVICES: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY
TYPE, 2017–2024 (USD MILLION)

TABLE 11 SERVICES: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY
REGION, 2017–2024 (USD MILLION)

TABLE 12 CONSULTING MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 13 IMPLEMENTATION MARKET SIZE, BY REGION, 2017–2024 (USD
MILLION)

TABLE 14 SUPPORT AND MAINTENANCE MARKET SIZE, BY REGION, 2017–2024
(USD MILLION)

TABLE 15 CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY
ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 16 LARGE ENTERPRISES: CONTRACT MANAGEMENT SOFTWARE
MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 17 LARGE ENTERPRISES: CONTRACT MANAGEMENT SOFTWARE
MARKET SIZE, BY BUSINESS FUNCTION, 2017–2024 (USD MILLION)

TABLE 18 SMALL AND MEDIUM-SIZED ENTERPRISES: CONTRACT

MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 19 SMALL AND MEDIUM-SIZED ENTERPRISES: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY BUSINESS FUNCTION, 2017–2024 (USD MILLION)

TABLE 20 CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 21 ON-PREMISES: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 22 ON-PREMISES: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY VERTICAL, 2017–2024 (USD MILLION)

TABLE 23 CLOUD: CONTRACT MANAGEMENT SOFTWARE MARKET, BY REGION, 2017–2024 (USD MILLION)

TABLE 24 CLOUD: CONTRACT MANAGEMENT SOFTWARE MARKET, BY VERTICAL, 2017–2024 (USD MILLION)

TABLE 25 CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY BUSINESS FUNCTION, 2017–2024 (USD MILLION)

TABLE 26 LEGAL: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 27 SALES: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 28 PROCUREMENT: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 29 OTHERS BUSINESS FUNCTIONS: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 30 CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY VERTICAL, 2017–2024 (USD MILLION)

TABLE 31 GOVERNMENT: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 32 RETAIL AND ECOMMERCE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 33 HEALTHCARE AND LIFE SCIENCES: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 34 BANKING, FINANCIAL SERVICES, AND INSURANCE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 35 TRANSPORTATION AND LOGISTICS: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 36 MANUFACTURING: CONTRACT MANAGEMENT SOFTWARE MARKET

SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 37 TELECOM AND IT: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 38 OTHERS VERTICAL: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 39 CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

TABLE 40 NORTH AMERICA: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY COMPONENT, 2017–2024 (USD MILLION)

TABLE 41 NORTH AMERICA: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY SERVICE, 2017–2024 (USD MILLION)

TABLE 42 NORTH AMERICA: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 43 NORTH AMERICA: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 44 NORTH AMERICA: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY BUSINESS FUNCTION, 2017–2024 (USD MILLION)

TABLE 45 NORTH AMERICA: LEGAL MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 46 NORTH AMERICA: SALES MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 47 NORTH AMERICA: PROCUREMENT MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 48 NORTH AMERICA: OTHERS MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 49 NORTH AMERICA: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY VERTICAL, 2017–2024 (USD MILLION)

TABLE 50 NORTH AMERICA: GOVERNMENT MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 51 NORTH AMERICA: RETAIL AND ECOMMERCE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 52 NORTH AMERICA: HEALTHCARE AND LIFE SCIENCES MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 53 NORTH AMERICA: BANKING, FINANCIAL SERVICES, AND INSURANCE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 54 NORTH AMERICA: TRANSPORTATION AND LOGISTICS MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 55 NORTH AMERICA: MANUFACTURING MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 56 NORTH AMERICA: TELECOM AND IT MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 57 NORTH AMERICA: OTHERS MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 58 NORTH AMERICA: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY COUNTRY, 2017–2024 (USD MILLION)

TABLE 59 EUROPE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY COMPONENT, 2017–2024 (USD MILLION)

TABLE 60 EUROPE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY SERVICE, 2017–2024 (USD MILLION)

TABLE 61 EUROPE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 62 EUROPE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 63 EUROPE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY BUSINESS FUNCTION, 2017–2024 (USD MILLION)

TABLE 64 EUROPE: LEGAL MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 65 EUROPE: SALES MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 66 EUROPE: PROCUREMENT MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 67 EUROPE: OTHERS MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 68 EUROPE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY VERTICAL, 2017–2024 (USD MILLION)

TABLE 69 EUROPE: GOVERNMENT MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 70 EUROPE: RETAIL AND ECOMMERCE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 71 EUROPE: HEALTHCARE AND LIFE SCIENCES MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 72 EUROPE: BANKING, FINANCIAL SERVICES, AND INSURANCE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 73 EUROPE: TRANSPORTATION AND LOGISTICS MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 74 EUROPE: MANUFACTURING MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 75 EUROPE: TELECOM AND IT MARKET SIZE, BY DEPLOYMENT TYPE,

2017–2024 (USD MILLION)

TABLE 76 EUROPE: OTHERS MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 77 EUROPE: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY COUNTRY, 2017–2024 (USD MILLION)

TABLE 78 ASIA PACIFIC: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY COMPONENT, 2017–2024 (USD MILLION)

TABLE 79 ASIA PACIFIC: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY SERVICE, 2017–2024 (USD MILLION)

TABLE 80 ASIA PACIFIC: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 81 ASIA PACIFIC: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 82 ASIA PACIFIC: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY BUSINESS FUNCTION, 2017–2024 (USD MILLION)

TABLE 83 ASIA PACIFIC: LEGAL MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 84 ASIA PACIFIC: SALES MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 85 ASIA PACIFIC: PROCUREMENT MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 86 ASIA PACIFIC: OTHERS MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 87 ASIA PACIFIC: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY VERTICAL, 2017–2024 (USD MILLION)

TABLE 88 ASIA PACIFIC: GOVERNMENT MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 89 ASIA PACIFIC: RETAIL MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 90 ASIA PACIFIC: HEALTHCARE AND LIFE SCIENCES MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 91 ASIA PACIFIC: BANKING, FINANCIAL SERVICES, AND INSURANCE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 92 ASIA PACIFIC: TRANSPORTATION AND LOGISTICS MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 93 ASIA PACIFIC: MANUFACTURING MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 94 ASIA PACIFIC: TELECOM AND IT MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 95 ASIA PACIFIC: OTHERS MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 96 ASIA PACIFIC: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY COUNTRY, 2017–2024 (USD MILLION)

TABLE 97 REST OF THE WORLD: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY COMPONENT, 2017–2024 (USD MILLION)

TABLE 98 REST OF THE WORLD: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY SERVICE, 2017–2024 (USD MILLION)

TABLE 99 REST OF THE WORLD: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 100 REST OF THE WORLD: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 101 REST OF THE WORLD: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY BUSINESS FUNCTION, 2017–2024 (USD MILLION)

TABLE 102 REST OF THE WORLD: LEGAL MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 103 REST OF THE WORLD: SALES MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 104 REST OF THE WORLD: PROCUREMENT MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 105 REST OF THE WORLD: OTHERS MARKET SIZE, BY ORGANIZATION SIZE, 2017–2024 (USD MILLION)

TABLE 106 REST OF THE WORLD: CONTRACT MANAGEMENT SOFTWARE MARKET SIZE, BY VERTICAL, 2017–2024 (USD MILLION)

TABLE 107 REST OF THE WORLD: GOVERNMENT MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 108 REST OF THE WORLD: RETAIL MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 109 REST OF THE WORLD: HEALTHCARE AND LIFE SCIENCES MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 110 REST OF THE WORLD: BANKING, FINANCIAL SERVICES, AND INSURANCE MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 111 REST OF THE WORLD: TRANSPORTATION AND LOGISTICS MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 112 REST OF THE WORLD: MANUFACTURING MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 113 REST OF THE WORLD: TELECOM AND IT MARKET SIZE, BY DEPLOYMENT TYPE, 2017–2024 (USD MILLION)

TABLE 114 REST OF THE WORLD: OTHERS MARKET SIZE, BY DEPLOYMENT

TYPE, 2017–2024 (USD MILLION)

TABLE 115 REST OF THE WORLD: CONTRACT MANAGEMENT SOFTWARE
MARKET SIZE, BY REGION, 2017–2024 (USD MILLION)

12. LIST OF FIGURES

FIGURE 1 GLOBAL CONTRACT MANAGEMENT SOFTWARE MARKET: RESEARCH DESIGN

FIGURE 2 CONTRACT MANAGEMENT SOFTWARE MARKET: TOP-DOWN AND BOTTOM-UP APPROACHES

FIGURE 3 COMPETITIVE LEADERSHIP MAPPING: CRITERIA WEIGHTAGE

FIGURE 4 CONTRACT MANAGEMENT SOFTWARE MARKET TO WITNESS SIGNIFICANT GROWTH DURING THE FORECAST PERIOD

FIGURE 5 FASTEST-GROWING SUBSEGMENTS IN THE GLOBAL CONTRACT MANAGEMENT SOFTWARE MARKET IN 2019

FIGURE 6 CONTRACT MANAGEMENT SOFTWARE MARKET: REGIONAL SNAPSHOT

FIGURE 7 RISING COMPLIANCE COST DRIVING THE GLOBAL CONTRACT MANAGEMENT SOFTWARE MARKET GROWTH

FIGURE 8 SOFTWARE SEGMENT TO HOLD A HIGHER MARKET SHARE IN THE CONTRACT MANAGEMENT SOFTWARE MARKET DURING THE FORECAST PERIOD

FIGURE 9 LEGAL SEGMENT TO LEAD THE CONTRACT MANAGEMENT SOFTWARE MARKET DURING THE FORECAST PERIOD

FIGURE 10 SUPPORT AND MAINTENANCE SEGMENT TO LEAD THE CONTRACT MANAGEMENT SOFTWARE MARKET IN 2019

FIGURE 11 SMALL AND MEDIUM-SIZED ENTERPRISES SEGMENT TO GROW AT A HIGHER CAGR DURING THE FORECAST PERIOD

FIGURE 12 CLOUD SEGMENT TO HOLD A HIGHER MARKET SHARE IN 2019

FIGURE 13 HEALTHCARE AND LIFE SCIENCES VERTICAL TO LEAD THE CONTRACT MANAGEMENT SOFTWARE MARKET DURING THE FORECAST PERIOD

FIGURE 14 ASIA PACIFIC CONSIDERED AS THE BEST MARKET TO INVEST DURING 2019–2024

FIGURE 15 DRIVERS, OPPORTUNITIES, AND CHALLENGES: CONTRACT MANAGEMENT SOFTWARE MARKET

FIGURE 16 SOFTWARE SEGMENT TO GROW AT A HIGHER GROWTH RATE DURING THE FORECAST PERIOD

FIGURE 17 SUPPORT AND MAINTENANCE SEGMENT TO ACCOUNT FOR THE

LARGEST MARKET SIZE DURING THE FORECAST PERIOD

FIGURE 18 SMALL AND MEDIUM-SIZED ENTERPRISES SEGMENT TO GROW AT A HIGHER CAGR DURING THE FORECAST PERIOD

FIGURE 19 CLOUD DEPLOYMENT TYPE TO HOLD A LARGER MARKET SIZE DURING THE FORECAST PERIOD

FIGURE 20 LEGAL SEGMENT TO HAVE THE LARGEST MARKET SIZE BY 2024

FIGURE 21 HEALTHCARE AND LIFE SCIENCES SEGMENT TO HAVE THE LARGEST MARKET SIZE DURING THE FORECAST PERIOD

FIGURE 22 NORTH AMERICA TO BE THE LARGEST CONTRACT MANAGEMENT SOFTWARE MARKET DURING THE FORECAST PERIOD

FIGURE 23 ASIA PACIFIC TO GROW AT THE HIGHEST CAGR DURING THE FORECAST PERIOD

FIGURE 24 NORTH AMERICA: MARKET SNAPSHOT

FIGURE 25 ASIA PACIFIC: MARKET SNAPSHOT

FIGURE 26 CONTRACT MANAGEMENT SOFTWARE MARKET (GLOBAL) COMPETITIVE LEADERSHIP MAPPING

FIGURE 27 TOP 5 COMPANIES IN THE CONTRACT MANAGEMENT SOFTWARE MARKET

FIGURE 28 SAP: COMPANY SNAPSHOT

FIGURE 29 COUPA: COMPANY SNAPSHOT

FIGURE 30 DOCUSIGN: COMPANY SNAPSHOT

I would like to order

Product name: Contract Management Software Market by Component (Software and Services), Business Function (Legal, Sales, Procurement, and Finance), Deployment Type (On-premises and Cloud), Organization Size, Vertical, and Region - Global Forecast to 2024

Product link: <https://marketpublishers.com/r/C76DB435E44EEN.html>

Price: US\$ 5,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/C76DB435E44EEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:

Last name:

Email:

Company:

Address:

City:

Zip code:

Country:

Tel:

Fax:

Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below

and fax the completed form to +44 20 7900 3970