

Content Marketing Software Market by Component (Software and Services), Content Type (Social Media, Blogs, Videos, Infographics), Organization Size (SMEs and Large Enterprises), Industry Vertical, and Region - Global Forecast to 2023

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Abstracts

The global content marketing software market size to grow at a CAGR of 18.4% during the forecast period

The global content marketing software market size is expected to grow from USD 4.12 billion in 2018 to USD 9.59 billion by 2023, at a Compound Annual Growth Rate (CAGR) of 18.4% during the forecast period.

Major growth drivers for the market include the growing adoption of content marketing software for personalized marketing, customer engagement, and social media, and an increasing use of omnichannel message for enhancing customer experience. However, lack of skills of marketers to analyze data from multiple sources may restrain the market growth.

Integration services segment to hold the largest market size during the forecast period

Integration services involve analyzing the organization's need, understanding the operational functionalities of the existing systems, and integrating value-added features as per the specific requirements of marketing teams of the organization. Integration services enable marketers to work seamlessly and uninterrupted on the marketing platform and ensure that all the legacy systems work properly with the new content marketing platform.



Video content type segment to grow at the highest CAGR during the forecast period

Videos are most effective and engaging to target relevant prospects when it comes to interactive visual content. Videos help content marketers in creating a great impact on their targeted audience while storytelling. Video is now the content of choice as consumers prefer videos over text. Videos help content marketers to effectively address customer pain points. Organizations from various industry verticals are investing heavily to produce highly appealing videos. Apart from the regular videos, live videos also help in improving customer engagement.

Asia Pacific (APAC) to record the highest growth rate during the forecast period

North America is estimated to account for the largest market size in 2018, while APAC is expected to grow at the highest CAGR during the forecast period. APAC is a lucrative market for content marketing software vendors, owing to technological advancements and increasing digitalization. Multinational companies explore the APAC market by partnering with domestic companies, channel partners, and technology partners. Increasing adoption of the cloud and mobile technologies by large diversified populations has resulted in the rapid implementation of content marketing software in the major APAC countries, such as Japan, China, and Australia.

In the process of determining and verifying the market size for several segments and subsegments gathered through secondary research, extensive primary interviews were conducted with the key people. The breakup of profiles of the primary participants is given below:

By Company Type: Tier 1 - 40%, Tier 2 - 35%, and Tier 3 - 25%

By Designation: C-level – 45%, D-level – 30%, and Others – 25%

By Region: North America – 35%, Asia Pacific – 30%, Europe – 20%, and RoW – 15%

Major vendors offering content marketing software across the globe include Oracle (US), Adobe (US), Salesforce (US), HubSpot (US), Alma Media (Finland), Curata (US), NewsCred (US), Contently (US), Percolate (US), Sprinklr (US), ScribbleLive (Canada), PathFactory (Canada), Uberflip (Canada), SnapApp (US), OneSpot (US), Skyword



(US), Kenscio (India), DivvyHQ (US), Scoop.it (US), BrandMaker (Germany), Mintent (Canada), Kapost (US), Wedia (France), Vendasta (Canada), and Annex Cloud (US). These vendors have adopted various types of organic and inorganic growth strategies, such as new product launches, business expansions, partnerships and collaborations, and mergers and acquisitions, to expand their offerings and their presence in the global content marketing software market.

Research Coverage

The report segments the global content marketing software market by component, solution, service, organization size, content type, and region. The report will help market leaders/new entrants in this market in the following ways:

The report segments the content marketing software market comprehensively and provides the closest approximations of the revenue numbers for the overall market and its subsegments. The market numbers are further split across industry verticals and regions.

Reasons to Buy the Report

From an insight perspective, this research report focuses on various levels of analysis – the market size of the global market and subsegments; analysis of the top players and company profiles, which together comprise and discuss basic views on the competitive landscape; emerging and high-growth segments of the content marketing software market; and high-growth regions and their respective drivers, restraints, challenges, and opportunities.

The report will help both established firms, as well as new entrants/smaller firms to gauge the pulse of the market, which in turn, could help firms in garnering a greater market share.



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