

United States Minimally Invasive Biopsy Techniques
Market Assessment, By Product Offered [Tests, Kits &
Consumables, Instruments], By Technique [Liquid
Biopsy, Optical Biopsy, Brush Biopsy, Pigmented
Lesion Assays, Others], By Circulating Biomarker
[Circulating Tumor Cells, Cell Free DNA, Circulating
Tumor DNA, Extracellular Vesicles, Others], By
Application [Clinical, Therapeutic], By End-user
[Hospitals & Clinics, Academic & Research
Institutions, Ambulatory Care Centres], By Region,
Opportunities and Forecast, 2016-2030F

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## **Abstracts**

United States minimally invasive biopsy techniques market size was valued at USD 1.15 billion in 2022, which is expected to reach USD 2.3 billion in 2030, with a CAGR of 8.9% for the forecast period between 2023 and 2030F. Minimally invasive biopsy techniques have revolutionized the diagnosis of various medical conditions and are becoming increasingly popular in the United States. These techniques involve obtaining small tissue samples from a patient's body using minimally invasive methods, such as needle biopsies or endoscopic procedures, rather than more invasive surgical procedures. The market is poised for growth, propelled by multiple factors. These include the rising incidence of cancer and chronic ailments, heightened awareness of the importance of early detection and diagnosis, and the continual advancement of cutting-edge imaging technologies. These factors are anticipated to be key drivers of market expansion in the foreseeable future.



The market presents a diverse range of minimally invasive biopsy techniques, comprising image-guided, endoscopic, and liquid biopsies. In image-guided biopsies, state-of-the-art imaging technologies such as ultrasound, computed tomography (CT), and magnetic resonance imaging (MRI) are employed to precisely navigate the biopsy needle to the intended tissue site. Conversely, in endoscopic biopsies, a slender, flexible tube equipped with a camera and illumination at its tip is utilized to provide visual access to the internal body, enabling the collection of tissue samples. Liquid biopsies involve the analysis of blood or other body fluids to detect cancer or other diseases. For example, in 2023, Dr. Gary Palmer was designated as the Chief Medical Officer of Oncology at BillionToOne. This appointment comes concurrent with introducing their Northstar Select and Northstar Response Liquid Biopsy Assays into the market for commercial utilization. The pandemic has underscored the importance of accurate diagnostic methods, further highlighting the relevance of liquid biopsies. Dr. Palmer's role will likely facilitate the incorporation of clinical expertise into BillionToOne's innovative assays, potentially enhancing the company's contribution to advancing oncological diagnostics.

Technological Advancements in Imaging Techniques and Biopsy Devices

In recent years, the United States minimally invasive biopsy techniques market has witnessed significant technological advancements in imaging techniques and biopsy devices. One of the most important developments is the introduction of image-guided biopsy techniques such as ultrasound-guided biopsy, MRI-guided biopsy, and CT-guided biopsy. These techniques provide higher accuracy and precision in diagnosing and treating diseases, reducing the need for open surgeries. Additionally, the development of advanced biopsy devices such as core biopsy needles, fine-needle aspiration devices, and vacuum-assisted biopsy devices has increased the efficiency and effectiveness of the biopsy process.

The incorporation of technologies like artificial intelligence and machine learning into imaging and biopsy systems has enhanced diagnostic precision and minimized the chances of complications during biopsy procedures. These advancements are anticipated to be key drivers of growth in the United States minimally invasive biopsy techniques market in the years ahead. For instance, Exosome-based liquid biopsies have emerged as a cutting-edge diagnostic approach. These tiny vesicles, secreted by cells, carry valuable biomolecules such as RNA, DNA, and proteins, reflecting the molecular makeup of the originating cells. Utilizing advanced isolation and analysis techniques, exosomes offer a non-invasive method for monitoring various diseases, including cancer. These liquid biopsies hold immense potential for early detection,



treatment monitoring, and personalized medicine. Exosome-based liquid biopsies represent a promising pathway for accurate and timely disease assessment, serving as a less invasive substitute for conventional tissue biopsies.

# Growing Demand for Outpatient Procedures

The United States minimally invasive biopsy techniques market is witnessing a growing demand for outpatient procedures. Minimally invasive biopsy techniques are becoming increasingly popular among patients due to their less invasive nature, quicker recovery times, and lower complication risks than traditional surgical procedures. This trend is propelled by various factors, including the rising incidence of cancer, the aging demographic, and advancements in medical technology. Moreover, the COVID-19 pandemic has further accelerated the adoption of minimally invasive procedures as they reduce the need for hospitalization and help to prevent the spread of the virus. As a result, there is a growing demand for outpatient procedures for minimally invasive biopsy techniques, which is expected to continue to drive growth in the market.

# The Development of Robotic Biopsy Systems

The advancement of robotic biopsy systems has significantly impacted the landscape of United States minimally invasive biopsy techniques market. The innovative systems integrate robotics and imaging technologies to enable precise and targeted tissue sampling. By enhancing the accuracy and consistency of biopsies, they mitigate the potential risks associated with human error. Robotic biopsy systems offer improved accessibility to challenging anatomical locations, thus expanding the range of feasible biopsy procedures. These innovations contribute to reducing patient discomfort and recovery times. As the healthcare sector increasingly embraces minimally invasive approaches, integrating robotic systems into biopsy techniques enhances the quality of diagnostic procedures. It shapes the future of minimally invasive interventions in the United States. For instance, in 2022, a breakthrough named 'lon: Technology and Techniques for Shape-sensing Robotic-assisted Bronchoscopy Biopsy' marked a pivotal achievement in medical robotics. The innovation helps shape-sensing capabilities and robotic assistance to revolutionize bronchoscopy and biopsy procedures. By providing greater accuracy and maneuverability, this advancement effectively elevates the quality of lung examinations and tissue sampling, potentially leading to improved diagnostic insights and patient care in respiratory medicine.

Impact of COVID-19



The market was notably impacted by the pandemic, presenting both obstacles and prospects. While the early stages of the outbreak led to the temporary suspension of elective procedures and non-urgent medical services, it concurrently accelerated the adoption of minimally invasive approaches. This gained traction due to their benefits, including shorter hospitalization durations and a decreased risk of infection. The market experienced disruptions in supply chains and reduced patient visits to healthcare facilities, affecting procedure volumes. Telemedicine and remote consultations gained prominence as alternatives. As the healthcare system adapted to the new normal, a gradual recovery in the market was observed, driven by the need to address delayed diagnoses. The long-term impact underscores a mixed landscape of technological advancement and recovery from the pandemic's aftershocks.

# Key Player Landscape and Outlook

The United States market for minimally invasive biopsy techniques is characterized by competition, featuring numerous active players. These companies strongly emphasize research and development initiatives aimed at enhancing the precision and effectiveness of such techniques. Moreover, they seek to diversify their product offerings through strategic collaborations and acquisitions. Additionally, new entrants are injecting fresh innovation and solutions into the market. This dynamic competitive landscape is poised to persist, with firms vying for market share by means of innovative product development, strategic pricing approaches, and efficient distribution channels.

For instance, in 2022, Epic Sciences unveiled DefineMBC, a liquid biopsy solution encompassing analyses of both cellular and cell-free components. This innovative approach aims to provide a comprehensive profile of metastatic breast cancer, particularly when traditional tissue biopsies are not feasible.



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