

Japan Dental Equipment Market Assessment, By Type [Therapeutic Equipment, Diagnostic Equipment], By Category [Orthodontic Equipment, Prosthodontic Equipment, Periodontic Equipment, Endodontic Equipment, Others], By End-users [Hospitals, Dental Clinics, Others], By Region, Opportunities and Forecast, FY2017-FY2031F

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Abstracts

Japan dental equipment market size was valued at USD 608.1 million in FY2023, which is expected to reach USD 965.57 million in FY2031, with a CAGR of 5.95% for the forecast period between FY2024 and FY2031. Multiple factors are driving the growth of Japan dental equipment market such as increasing geriatric population, increasing prevalence of oral diseases, technological advancements, and increasing awareness about oral health among Japanese population. Japan's aging demographic stands as a prominent driver for the demand in Japan dental equipment market. As individuals grow older, the necessity for dental care, encompassing both essential and aesthetic treatments, and surgeries are increase. Japan's extensively developed healthcare infrastructure is another pivotal element. The country's healthcare system, which consists of dental care, is well-established and accessible.

Government's emphasis on healthcare, coupled with insurance coverage for dental procedures, is attracting investments from various countries. Government-sponsored campaigns that promote oral health and hygiene are increasing awareness about the significance of regular dental check-ups and treatments, consequently driving the demand for dental equipment and services. Urbanization is contributing to the increasing demand for dental services, as populations gravitate towards urban centers, leading to increasing number of dental clinics and practices. Furthermore, continuous

technological advancement in the field of dentistry is fundamentally reshaping Japan dental equipment market. Japan's reputation for innovation technologies extends to the dental sector as well, with digital imaging, 3D printing, and AI-driven diagnostics becoming increasingly prevalent.

Japan's Growing Geriatric Population

Japan dental equipment market is experiencing substantial growth due to country's rapidly aging population. With one of the highest life expectancies worldwide and a decreasing fertility rate, Japan is undergoing a significant demographic transformation characterized by an increasingly older demographic. As people age, their dental requirements become more common, encompassing routine check-ups and complicated dental procedures such as dental implants and orthodontic treatments. The increasing demand for dental care directly correlates with the increasing utilization of advanced dental equipment. State-of-the-art equipment is important for precise diagnostics, efficient treatment, and enhanced patient comfort. Moreover, it is supplementing the growing interest in cosmetic and restorative dental procedures, particularly among older patients. In response to the evolving needs of aging population, dental practices and clinics are compelled to invest in innovative equipment and devices. Consequently, Japan dental equipment market is flourishing and holds promising prospects for continuous expansion.

Technological Advancements

Japan dental equipment market is in a phase of substantial expansion, largely attributed to ongoing technological breakthroughs. These innovations in dental technology have brought a transformation in patient care and dental procedures. Technologies such as digital imaging systems, CAD/CAM techniques, and 3D printing have advanced diagnostic capabilities and simplified the design of dental prosthetics. Moreover, there is a growing focus on enhancing patient comfort and operational efficiency, achieved through the incorporation of ergonomic equipment designs and automation. These technological advancements increase the quality of patient care and enhance the productivity and efficacy of dental practices. As Japan remains committed to adopting state-of-the-art dental technologies, the market is poised for prosperity, catering to the evolving demands of the industry and its patient base. The newly released PanoACT 3D Upgrade series by Axion Japan is a revolutionary device that applies the PanoACT function and can perform four types of dental X-rays (CT, panoramic, dental, and cephalometric).

Government Initiatives

The government is proactively executing various initiatives to enhance Japan dental equipment market. These measures consist of research and development, simplifying regulatory processes for dental equipment manufacturers, and spurring innovation through grants and incentives. Additionally, the government is actively involved in raising public awareness about oral health, advocating regular dental check-ups and treatments. The comprehensive approach stimulates growth in the local dental equipment market and establishes Japan as a prominent center for dental technology and expertise. Through its dedication towards dental care and industry expansion, the government assumes a crucial role in propelling the sector forward.

For instance, in June 2022, Prime Minister Kishida of Japan unveiled a new policy mandating annual dental checkups for all Japanese citizens. The requirement extends beyond the current obligation that persists through high school. The policy's primary objective is to enhance dental treatment standards, aiming to enhance the overall health and well-being of the population.

Growing Demand for Dental Workstation

Japan dental equipment market is experiencing growth driven by increasing demand for dental workstations. Dental workstations are essential in dental laboratories and clinics, facilitating various tasks like prosthetics, model making, and appliance fabrication. The increased demand is influenced by a combination of factors, including a growing emphasis on advanced dental procedures, the need for improved efficiency and precision in dental work, and technological advancements in dental equipment. As dental professionals seek to enhance patient care and optimize their workflows, the demand for modern, well-equipped dental workstations is on the rise, contributing to the overall expansion of the dental equipment market in Japan.

Increasing Demand for Dental Handpieces

Japan dental equipment market is witnessing a significant increase in the demand for dental handpieces and their associated tips. Dental handpieces, vital instruments in dentistry, serve various functions like tooth preparation, polishing, and restorative treatments. As the need for advanced dental services and procedures increases, there is a corresponding demand for precise, efficient, and ergonomically designed equipment. Dental handpieces, with their versatile tips catering to diverse functions, play a crucial role in ensuring top-tier patient care and optimizing the workflows of

dental practitioners. The increased demand highlights the Japanese dental industry's dedication towards adopting innovative technologies and elevating the overall patient experience. As an example, Tokyo Dental Sangyo revealed its plans in September 2023 to introduce four new products. Tokyo Dental Sangyo participated in the 9th World Dental Show 2023, which was scheduled from September 29th to October 1st, 2023. Tokyo Dental Sangyo launched a brand-new Todent Niti cleaning tip, along with the introduction of fresh benchmarks for Corten HyFlexCM, GP points, and EDM paper points, which contribute to the company's ongoing commitment to innovation and excellence in the dental equipment industry.

Future Market Scenario

The future of Japan dental equipment market holds great promise. Several factors are contributing to its positive forecast. The growing geriatric population is driving the demand for advanced dental services and equipment. Furthermore, Japan's robust healthcare infrastructure and government support for healthcare and dental services is creating a favorable environment for the market growth. The market's potential is being fueled by increasing public health awareness, a growing emphasis on environmental sustainability, and ongoing technological advancements. As Japan's economy prospers and healthcare requirements evolve, the dental equipment sector is anticipated to undergo substantial expansion, rendering an attractive investment opportunity.

Key Players Landscape and Outlook

To achieve expansion and market presence, numerous companies are forming partnerships to secure a position in Japan dental equipment market. With Japan's aging demographic and well-developed healthcare infrastructure, the market presents an attractive opportunity for manufacturers and suppliers in the dental equipment industry. Collaborative ventures with local organizations serve as a means for companies to navigate the complexities of Japanese market, encompassing regulatory adherence and cultural nuances. These alliances streamline market entry and facilitate the exchange of knowledge and technology, enabling product and service customization to meet the distinct requirements of Japanese dental practitioners and patients.

In January 2023, Imagoworks unveiled their distribution agreement with Ci Medical, a dental supplier, with the aim of establishing their business in the Japanese dental market. This collaboration revolves around Imagoworks' Dentbird Solutions software, a web-based CAD program that leverages artificial intelligence. Remarkably, this innovative software, deployed in more than 93 countries, automates the design process

of dental prostheses through the application of AI technology.

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*Companies mentioned above DO NOT hold any order as per market share and can be changed as per information available during research work

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