

# **Digital Pen Market Assessment, By Product [Handwriting Pen, Scanning Pen], By Technology [Accelerometer-Based, Active-Based, Camera-Based, Trackball-Based, Electro Magnetic Resonance Technology, Others], By Platform Type [Android, IOS, Windows], By Connectivity [Wired Digital Pen, Wireless Digital Pen], By Price Range [Value Segment, Premium Segment], By End-user [BFSI, Healthcare, Manufacturing, Government, IT and Telecom, Others], By Distribution Channel [Offline, Online] By Region, Opportunities and Forecast, 2017-2031F**

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## **Abstracts**

Global digital pen market is projected to witness a CAGR of 7.5% during the forecast period 2024-2031, growing from USD 1.15 billion in 2023 to USD 2.05 billion in 2031. Consumers have become increasingly aware of the potential advantages corresponding with the usage of digital papers over physical documents in businesses, which comprise security issues, inaccessibility, and lack of storage space. These advantages act as the drivers for the market growth. The expanding use of online banking services also influences the adoption of digital pens in the banking, financial services, and insurance (BFSI) sector worldwide.

Digital pens enable consumers to digitize documents effectively, reduce processing costs, improve document management, enhance authentication, improve customer satisfaction, and speed up workflow. Moreover, the leading players in the industry are launching digital pens characterized as portable, lightweight, wireless, and

customizable. These market drivers, along with the growing demand for architectural services, are expected to create a great impact on the market.

Players are continuously innovating digital pens and bringing in the latest features and technologies to cater to different segments of consumers.

For instance, in September 2023, a unique digital pen was launched by Colorpik Inc., which changed illustrations and drawings. Colorpik aimed to revolutionize it with its launch of Colorpik Stylus that drew and wrote in the exact same colour scanned by it. The pen is transforming the digital art industry as it comes with 6 nibs comprising 3 nibs for broad strokes and remaining for finer drawings. The company ended its crowd funding in October 2023 and is set to launch its products to the market for its eagerly waiting consumers.

### E-Classrooms and Online Education Acting as a Catalyst

With growing technological advancements, the education sector has incorporated the newly developed digital pens into the education system. To deliver a better environment and learning opportunities for children, schools, and teachers have adapted themselves to using digital pens with the help of smart classes.

With the advancement of technology, it has become convenient to manage a digital classroom owing to the launch of digital pens. Design studios, animation agencies, and creative ad companies have been utilizing digital pen tablets for a long time for the purpose of photo editing and illustration. These graphics and illustrations offer better learning as students tend to retain more knowledge, which is in visual format, than cramming the textbook knowledge.

Since COVID-19, digital classrooms and remote education have become the new normal, educators are now innovating their teaching methods and are using digital pens and tablets to enrich their way of teaching and keeping students engaged in their classes.

Observing the increasing use of Chromebooks by students and educators as an everyday tool for education, Logitech International SA launched Logitech Pen, a K-12 stylus, in January 2022, its newest innovation. The pen was compatible with touchscreen Chromebooks, which support Universal Stylus Initiative standards.

### Artificial Intelligence in the Digital Pens to Boost the Market

Many electronic mobile companies are innovating their products to keep a competitive edge in the industry. Apart from that, various new companies are entering the market and breaking all boundaries of innovation with their launches. It is creating new benchmarks for the existing brands by giving good competition.

One such company Nuwa Innovation B.V., under the brand name Nuwa Pen, showcased the first ever AI powered digital pen in the world in early 2023 at Consumer Electronic Show for investors. The product is the most advanced pen in the world that digitalizes handwritten notes on paper. The Nuwa Pen makes use of an inbuilt camera system that captures each stroke made on paper by the users, helping them store millions of notes in one place, i.e., the Nuwa Pen App, which makes it highly organized and accessible.

The consumers already pre-book the product, and the final product will be launched in March 2024.

#### Tablet Digital Pens to Dominate the Market

Tablet digital pens are gaining popularity as they provide a seamless experience and are great for handwritten notes and convenient to use, are weather resistant and offer precise contact. They do not require battery power and functionality and are pressure sensitive that provides a seamless experience. Tablet digital pens come with Bluetooth connectivity. These pens help in keeping the screen clean and smudge free as compared to fingertips. They can be used with public touch screen machines as well like ATMs to avoid the dirt and germs from the touch of everyone.

For example, in August 2023, Wacom Co., Ltd, a market leader in digital pen market, unveiled the launch of its latest innovation in the field of tablet digital pens, Wacom One product line which consist of two tablet digital pens namely, Wacom One S and Wacom One M. These tablet pens are highly customizable in 7 color combinations and are powered with exclusive software. They are compatible with Android, macOS, Windows, and ChromeOS, which allows users to connect them just through a single USB-C cable connection. The added HDMI cable connection and Bluetooth connectivity for the Wacom One S and M tablets with the slim and light weight makes the complete Wacom One series a highly competitive mobile accessory brand.

#### North America Dominates Digital Pen Market

North America is exerting its dominance in the digital pen market. Various sectors, whether businesses, government organizations, or educational institutions in North America have started using digital pens and landed on the paperless movement actively.

Digital pens seamlessly integrate traditional text into digital workflows, making them ideal for digitization-focused areas. North American education sector demonstrates a keen interest in incorporating digital tools to enrich the learning experience, with digital pens finding applications in classrooms for interactive learning, note-taking, and collaboration. Similarly, the healthcare industry in North America embraces digital pens for clinical documentation, patient data entry, and electronic medical record (EMR) collection, thereby streamlining healthcare processes. The region boasts a well-established digital infrastructure with widespread internet connectivity, facilitating cloud-based services and synchronization for users of digital pens.

Continuous product innovations and developments are taking place in the region in the digital pen industry. For instance, Adonit Creative Inc. launched dark brass magnetic Note+ 2 in September 2023. The company claims that it is an alternative to the Apple Pencil for iPad users. Though specifically launched for iPad, it effectively works on Android and Windows. It is priced at USD 70, making it an affordable option for apple users. It is called an 'advanced stylus' being an enhanced version of its previous Note+ digital writing tool, as the latest one has three interchangeable tips and tilt recognition. Thus, such factors will boost the market's growth during the forecast period.

#### Future Market Scenario (2024 – 2031F)

More technological advancements and product innovations will change the face of the market in the future.

Currently, no company caters to the demand for a universal digital pen which works on all screens and has multiple functionalities. Even the capacitive digital pens are widely applicable but not universally acceptable as they miss the professional drawing tablets.

Digital pens with characteristics like lightweight, user-friendly, pressure sensitive, soft rubber or silicon tip, improved battery life, larger memory space, customization setting, and tilt support are expected to be seen in the market.

Some cost-effective digital pens are expected to be launched in the market

turning the interest of the consumers towards them.

## Key Players Landscape and Outlook

The outlook for these key players is positive, driven by the growing market for digital pen market worldwide. As the market expands, innovation in digital pens has become pivotal for maintaining a competitive edge. Additionally, marketing strategies focusing on attracting new segments of consumers and continuous product development are crucial in shaping the market landscape and brand positioning.

Apple Inc. introduced its latest Apple Pencil in October 2023 to bring more choice to its iPad users. The newly launched Apple Pencil was made more affordable for consumers, priced at USD 119, with characteristics like low latency, pixel-perfect accuracy, and tilt sensitivity. It is an ideal tool for the purpose of sketching, note taking, journaling, annotating, and other user needs. The brand-new Apple product charges with a USB-C cable, eliminating the problem of charging, and is designed with a matte finish body with a flat side that attaches magnetically to the edge of the iPad when not in use. It was made available in the market for purchase in early November.

Wacom Co, Ltd. announced in February 2023 that its digital pen technology has been taken by Samsung Electronics Co. Ltd. and used in its Galaxy S23 Ultra, the latest model of the Galaxy S series, and the Galaxy Book3 Pro 360, its ultimate PC with a 2-in-1 convertible form factor.

In August 2023, the company also announced the launch of its distinctive digital pen, S Pen Fold Edition. This pen has been used in the Samsung Galaxy Tab S9 Series, giving users an unforgettable experience. The newly launched pen is slim and compact, making it easy to carry with the phone.

## Contents

### 1. RESEARCH METHODOLOGY

### 2. PROJECT SCOPE & DEFINITIONS

### 3. EXECUTIVE SUMMARY

### 4. VOICE OF CUSTOMER

4.1. Demographics (Age/Cohort Analysis – Baby Boomers and Gen X, Millennials, Gen Z; Gender; Income – Low, Mid and High; Geography; Nationality; etc.)

4.2. Product and Market Intelligence

4.3. Mode of Brand Awareness

4.4. Factors Considered in Purchase Decisions

4.4.1. Compatibility with Devices

4.4.2. Size and Weight

4.4.3. Pressure Sensitivity

4.4.4. Charging

4.4.5. Efficiency of Solutions

4.4.6. After-Sales Support

4.5. Consideration of Privacy & Safety Regulations

### 5. GLOBAL DIGITAL PEN MARKET OUTLOOK, 2017-2031F

5.1. Market Size & Forecast

5.1.1. By Value

5.1.2. By Volume

5.2. By Product

5.2.1. Handwriting Pen

5.2.2. Scanning Pen

5.3. By Technology

5.3.1. Accelerometer-based

5.3.2. Active-based

5.3.3. Camera-based

5.3.4. Trackball-based

5.3.5. Electro Magnetic Resonance (EMR) Technology

5.3.6. Others

5.4. By Platform Type

- 5.4.1. Android
- 5.4.2. IOS
- 5.4.3. Windows
- 5.5. By Connectivity
  - 5.5.1. Wired Digital Pen
  - 5.5.2. Wireless Digital Pen
- 5.6. By Price Range
  - 5.6.1. Value Segment
  - 5.6.2. Premium Segment
- 5.7. By End-user
  - 5.7.1. BFSI
  - 5.7.2. Healthcare
  - 5.7.3. Manufacturing
  - 5.7.4. Government
  - 5.7.5. IT and Telecom
  - 5.7.6. Others
- 5.8. By Distribution Channel
  - 5.8.1.1. Offline
  - 5.8.1.2. Online
- 5.9. By Region
  - 5.9.1. North America
  - 5.9.2. Europe
  - 5.9.3. Asia-Pacific
  - 5.9.4. South America
  - 5.9.5. Middle East and Africa
- 5.10. By Company Market Share (%), 2023

## **6. GLOBAL DIGITAL PEN MARKET OUTLOOK, BY REGION, 2017-2031F**

- 6.1. North America\*
  - 6.1.1. Market Size & Forecast
    - 6.1.1.1. By Value
    - 6.1.1.2. By Volume
  - 6.1.2. By Product
    - 6.1.2.1. Handwriting Pen
    - 6.1.2.2. Scanning Pen
  - 6.1.3. By Technology
    - 6.1.3.1. Accelerometer-based
    - 6.1.3.2. Active-based

- 6.1.3.3. Camera-based
- 6.1.3.4. Trackball-based
- 6.1.3.5. Electro Magnetic Resonance (EMR) Technology
- 6.1.3.6. Others
- 6.1.4. By Platform Type
  - 6.1.4.1. Android
  - 6.1.4.2. IOS
  - 6.1.4.3. Windows
- 6.1.5. By Connectivity
  - 6.1.5.1. Wired Digital Pen
  - 6.1.5.2. Wireless Digital Pen
- 6.1.6. By Price Range
  - 6.1.6.1. Value Segment
  - 6.1.6.2. Premium Segment
- 6.1.7. By End-user
  - 6.1.7.1. BFSI
  - 6.1.7.2. Healthcare
  - 6.1.7.3. Manufacturing
  - 6.1.7.4. Government
  - 6.1.7.5. IT and Telecom
  - 6.1.7.6. Others
- 6.1.8. By Distribution Channel
  - 6.1.8.1. Offline
  - 6.1.8.2. Online
- 6.1.9. United States\*
  - 6.1.9.1. Market Size & Forecast
    - 6.1.9.1.1. By Value
    - 6.1.9.1.2. By Volume
  - 6.1.9.2. By Product
    - 6.1.9.2.1. Handwriting Pen
    - 6.1.9.2.2. Scanning Pen
  - 6.1.9.3. By Technology
    - 6.1.9.3.1. Accelerometer-based
    - 6.1.9.3.2. Active-based
    - 6.1.9.3.3. Camera-based
    - 6.1.9.3.4. Trackball-based
    - 6.1.9.3.5. Electro Magnetic Resonance (EMR) Technology
    - 6.1.9.3.6. Others
  - 6.1.9.4. By Platform Type

- 6.1.9.4.1. Android
- 6.1.9.4.2. IOS
- 6.1.9.4.3. Windows
- 6.1.9.5. By Connectivity
  - 6.1.9.5.1. Wired Digital Pen
  - 6.1.9.5.2. Wireless Digital Pen
- 6.1.9.6. By Price Range
  - 6.1.9.6.1. Value Segment
  - 6.1.9.6.2. Premium Segment
- 6.1.9.7. By End-user
  - 6.1.9.7.1. BFSI
  - 6.1.9.7.2. Healthcare
  - 6.1.9.7.3. Manufacturing
  - 6.1.9.7.4. Government
  - 6.1.9.7.5. IT and Telecom
  - 6.1.9.7.6. Others
- 6.1.9.8. By Distribution Channel
  - 6.1.9.8.1. Offline
  - 6.1.9.8.2. Online

6.1.10. Canada

6.1.11. Mexico

\*All segments will be provided for all regions and countries covered

6.2. Europe

6.2.1. Germany

6.2.2. France

6.2.3. Italy

6.2.4. United Kingdom

6.2.5. Russia

6.2.6. Netherlands

6.2.7. Spain

6.2.8. Turkey

6.2.9. Poland

6.3. Asia-Pacific

6.3.1. India

6.3.2. China

6.3.3. Japan

6.3.4. Australia

6.3.5. Vietnam

6.3.6. South Korea

- 6.3.7. Indonesia
- 6.3.8. Philippines
- 6.4. South America
  - 6.4.1. Brazil
  - 6.4.2. Argentina
- 6.5. Middle East & Africa
  - 6.5.1. Saudi Arabia
  - 6.5.2. UAE
  - 6.5.3. South Africa

## **7. MARKET MAPPING, 2023**

- 7.1. By Product
- 7.2. By Technology
- 7.3. By Platform Type
- 7.4. By Connectivity
- 7.5. By Price Range
- 7.6. By End-user
- 7.7. By Distribution Channel
- 7.8. By Region

## **8. MACRO ENVIRONMENT AND INDUSTRY STRUCTURE**

- 8.1. Demand Supply Analysis
- 8.2. Import Export Analysis
- 8.3. Value Chain Analysis
- 8.4. PESTEL Analysis
  - 8.4.1. Political Factors
  - 8.4.2. Economic System
  - 8.4.3. Social Implications
  - 8.4.4. Technological Advancements
  - 8.4.5. Environmental Impacts
  - 8.4.6. Legal Compliances and Regulatory Policies (Statutory Bodies Included)
- 8.5. Porter's Five Forces Analysis
  - 8.5.1. Supplier Power
  - 8.5.2. Buyer Power
  - 8.5.3. Substitution Threat
  - 8.5.4. Threat from New Entrant
  - 8.5.5. Competitive Rivalry

## **9. MARKET DYNAMICS**

- 9.1. Growth Drivers
- 9.2. Growth Inhibitors (Challenges and Restraints)

## **10. KEY PLAYERS LANDSCAPE**

- 10.1. Competition Matrix of Top Five Market Leaders
- 10.2. Market Revenue Analysis of Top Five Market Leaders (in %, 2023)
- 10.3. Mergers and Acquisitions/Joint Ventures (If Applicable)
- 10.4. SWOT Analysis (For Five Market Players)
- 10.5. Patent Analysis (If Applicable)

## **11. CASE STUDIES**

## **12. KEY PLAYERS OUTLOOK**

- 12.1. Apple Inc.
  - 12.1.1. Company Details
  - 12.1.2. Key Management Personnel
  - 12.1.3. Products & Services
  - 12.1.4. Financials (As reported)
  - 12.1.5. Key Market Focus & Geographical Presence
  - 12.1.6. Recent Developments
- 12.2. Microsoft Inc.
- 12.3. IRIS S.A.
- 12.4. Wacom Group
- 12.5. Canon U.S.A., Inc.
- 12.6. Lenovo Group
- 12.7. Dell Technologies Inc.
- 12.8. HP Development Company L.P.
- 12.9. Toshiba Corporation
- 12.10. ASUSTeK Computer Inc.

\*Companies mentioned above DO NOT hold any order as per market share and can be changed as per information available during research work.

## **13. STRATEGIC RECOMMENDATIONS**

## 14. ABOUT US & DISCLAIMER

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