

# **New Cars in Australia - Market Summary, Competitive Analysis and Forecast to 2026**

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## **Abstracts**

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### **SUMMARY**

New Cars in Australia industry profile provides top-line qualitative and quantitative summary information including: market size (value 2017-21, and forecast to 2026). The profile also contains descriptions of the leading players including key financial metrics and analysis of competitive pressures within the market.

### **KEY HIGHLIGHTS**

The new cars market consists of the initial retail sale/registration of new passenger cars. Passenger cars include saloons, hatchbacks, SUVs, 4x4s, and light pickups used predominantly in North America, and other related vehicles. The market value is calculated at retail selling price (RSP) and the market volume is given in terms of units sold. Market share data for the New Cars industry applies to motor manufacturing groups as opposed to their individual brands, i.e. for the Volkswagen Group this includes all of its brands such as Volkswagen, Audi, Skoda, Seat etc. therefore where possible, market share data represents sales figures for every brand in that manufacturing group within each country.

The Australian new cars market is forecast to generate total revenues of \$20.9bn in 2021, representing a compound annual rate of change (CARC) of -2.1% between 2017 and 2021.

Market consumption volume is forecast to decline with a CARC of -3.7% between 2017 and 2021, to reach a total of 995.3 thousand units in 2021.

In the Australian market, the change in consumer habits regarding the increasing popularity of utility vehicles has only stimulated demand slightly in the new cars market, as passenger cars per capita have been flat in recent years amid saturation and weak consumer confidence.

## SCOPE

Save time carrying out entry-level research by identifying the size, growth, major segments, and leading players in the new cars market in Australia

Use the Five Forces analysis to determine the competitive intensity and therefore attractiveness of the new cars market in Australia

Leading company profiles reveal details of key new cars market players' global operations and financial performance

Add weight to presentations and pitches by understanding the future growth prospects of the Australia new cars market with five year forecasts

## REASONS TO BUY

What was the size of the Australia new cars market by value in 2021?

What will be the size of the Australia new cars market in 2026?

What factors are affecting the strength of competition in the Australia new cars market?

How has the market performed over the last five years?

What are the main segments that make up Australia's new cars market?

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