

# Mexico Online Retail Market Summary, Competitive Analysis and Forecast to 2026

https://marketpublishers.com/r/M21C54F44544EN.html

Date: January 2023

Pages: 64

Price: US\$ 350.00 (Single User License)

ID: M21C54F44544EN

# **Abstracts**

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#### **SUMMARY**

Online Retail in Mexico industry profile provides top-line qualitative and quantitative summary information including: market size (value 2016-21, and forecast to 2026). The profile also contains descriptions of the leading players including key financial metrics and analysis of competitive pressures within the market.

#### **KEY HIGHLIGHTS**

The online retail market includes all sales within Clothing & Footwear, Electricals, Food & Grocery, Health & Beauty, Home and Other (Books, News & Stationery, Jewelry & Watches, Luggage & Leather Goods, Music, Video & Entertainment Software, Sports & Leisure Equipment and others) segments, provided they take place over the internet, where the payment does not occur instore on a later occasion. Data is included irrespective of whether the vendor is a pure-play internet company or the online offering of a bricks and mortar retailer. Online specialists retailers include sell only via the internet. Other online retail is a sell done online by retailers that also operate via offline channels (instore, mail order, direct selling, etc.)

The Mexican online retail market had total revenues of \$40,926.0m in 2021, representing a compound annual growth rate (CAGR) of 23.2% between 2017 and 2021.



Online Specialists account for the largest proportion of sales in the Mexican online retail market in 2021, sales through this channel generated \$27,551.1m, equivalent to 67.3% of the market's overall value.

Mexican consumer behaviour has drastically changed post-pandemic with population inclining towards online shopping. This can be attributed to Mexico's young population, with median age 29.6 years in 2021 according to in-house research.

#### SCOPE

Save time carrying out entry-level research by identifying the size, growth, major segments, and leading players in the online retail market in Mexico

Use the Five Forces analysis to determine the competitive intensity and therefore attractiveness of the online retail market in Mexico

Leading company profiles reveal details of key online retail market players' global operations and financial performance

Add weight to presentations and pitches by understanding the future growth prospects of the Mexico online retail market with five year forecasts

#### **REASONS TO BUY**

What was the size of the Mexico online retail market by value in 2021?

What will be the size of the Mexico online retail market in 2026?

What factors are affecting the strength of competition in the Mexico online retail market?

How has the market performed over the last five years?

What are the main segments that make up Mexico's online retail market?



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