

# Home and Garden Product Retail in Russia - Market Summary, Competitive Analysis and Forecast to 2025

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## Abstracts

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### SUMMARY

Home & Garden Product Retail in Russia industry profile provides top-line qualitative and quantitative summary information including: market size (value 2016-20, and forecast to 2025). The profile also contains descriptions of the leading players including key financial metrics and analysis of competitive pressures within the market.

### KEY HIGHLIGHTS

The home & garden products market consists of gardening and outdoor living products, home improvement products, and homewares. Gardening and outdoor living includes garden buildings, manual and electric garden tools, garden utensils, outdoor living products (garden furniture, barbecues, ornaments), and plants and growing media (bulbs, compost, domestic fertilizer, flowering plants, seeds, shrubs and trees). Home improvement includes retail (not trade) sales of decorating materials (paint, varnish, wall tiles, wallpaper), Electricals hardware (alarms, light fittings, plugs, switches), hardware (brackets, locks, nails, bolts, nuts, etc.), other materials (adhesive, aggregates, boards, cement, doors, window frames, glass, bricks, timber, etc.), and manual and power tools. Homewares includes retail sales of home hardware (crockery, cutlery, glassware, rubbish bins, storage, mechanical utensils and home devices e.g. scales), lamps and lampshades, textiles and soft furnishings (bathroom textiles, beddings, cushions, futons, hammocks, mattresses, table linen, furniture covers,

doormats), and window dressings (blinds, curtain poles, rails, curtains, hooks). All market data and forecasts are represented as a consumer expenditure in retailers which includes sales taxes (e.g. VAT) and figures presented are in nominal terms (i.e., without adjustment for inflation) and all currency conversions used in the creation of this report have been calculated using constant 2020 annual average exchange rates.

The Russian home and garden products retail market had total revenues of \$23.7bn in 2020, representing a compound annual growth rate (CAGR) of 2.4% between 2016 and 2020.

The homewares segment was the market's most lucrative in 2020, with total revenues of \$11.4bn, equivalent to 48% of the market's overall value.

The Russian market struggled in 2020 due to the impact of the COVID-19 pandemic. With nationwide lockdown measures in place for much of the year, non-essential travel was prohibited and non-essential businesses and industries were forced to close. This has decreased footfall to home and garden product retail stores, pushing the market into decline.

## SCOPE

Save time carrying out entry-level research by identifying the size, growth, major segments, and leading players in the home & garden product retail market in Russia

Use the Five Forces analysis to determine the competitive intensity and therefore attractiveness of the home & garden product retail market in Russia

Leading company profiles reveal details of key home & garden product retail market players' global operations and financial performance

Add weight to presentations and pitches by understanding the future growth prospects of the Russia home & garden product retail market with five year forecasts

## REASONS TO BUY

What was the size of the Russia home & garden product retail market by value in 2020?

What will be the size of the Russia home & garden product retail market in 2025?

What factors are affecting the strength of competition in the Russia home & garden product retail market?

How has the market performed over the last five years?

What are the main segments that make up Russia's home & garden product retail market?

## Contents

### **1 EXECUTIVE SUMMARY**

- 1.1. Market value
- 1.2. Market value forecast
- 1.3. Category segmentation
- 1.4. Geography segmentation
- 1.5. Market rivalry
- 1.6. Competitive Landscape

### **2 MARKET OVERVIEW**

- 2.1. Market definition
- 2.2. Market analysis

### **3 MARKET DATA**

- 3.1. Market value

### **4 MARKET SEGMENTATION**

- 4.1. Category segmentation
- 4.2. Geography segmentation
- 4.3. Market distribution

### **5 MARKET OUTLOOK**

- 5.1. Market value forecast

### **6 FIVE FORCES ANALYSIS**

- 6.1. Summary
- 6.2. Buyer power
- 6.3. Supplier power
- 6.4. New entrants
- 6.5. Threat of substitutes
- 6.6. Degree of rivalry

## **7 COMPETITIVE LANDSCAPE**

- 7.1. Who are the leading players?
- 7.2. How has the Russian competitive landscape changed recently?
- 7.3. Which players had been seeing the most success prior to the pandemic?
- 7.4. What strategies do leading players follow?
- 7.5. What are the strengths of leading players?

## **8 COMPANY PROFILES**

- 8.1. Inter IKEA Systems BV
- 8.2. Groupe Adeo SA
- 8.3. Maxidom OOO
- 8.4. Tengelmann Group

## **9 MACROECONOMIC INDICATORS**

- 9.1. Country data

## **10 APPENDIX**

- 10.1. Methodology
- 10.2. Industry associations
- 10.3. Related MarketLine research
- 10.4. About MarketLine

## List Of Tables

### LIST OF TABLES

Table 1: Russia home & garden product retail market value: \$ billion, 2016-20

Table 2: Russia home & garden product retail market category segmentation: \$ billion, 2020

Table 3: Russia home & garden product retail market geography segmentation: \$ billion, 2020

Table 4: Russia home & garden product retail market distribution: % share, by value, 2020

Table 5: Russia home & garden product retail market value forecast: \$ billion, 2020-25

Table 6: Inter IKEA Systems BV: key facts

Table 7: Inter IKEA Systems BV: Key Employees

Table 8: Groupe Adeo SA: key facts

Table 9: Groupe Adeo SA: Key Employees

Table 10: Maxidom OOO: key facts

Table 11: Maxidom OOO: Key Employees

Table 12: Tengermann Group: key facts

Table 13: Tengermann Group: Key Employees

Table 14: Russia size of population (million), 2016-20

Table 15: Russia gdp (constant 2005 prices, \$ billion), 2016-20

Table 16: Russia gdp (current prices, \$ billion), 2016-20

Table 17: Russia inflation, 2016-20

Table 18: Russia consumer price index (absolute), 2016-20

Table 19: Russia exchange rate, 2016-20

## List Of Figures

### LIST OF FIGURES

Figure 1: Russia home & garden product retail market value: \$ billion, 2016-20

Figure 2: Russia home & garden product retail market category segmentation: % share, by value, 2020

Figure 3: Russia home & garden product retail market geography segmentation: % share, by value, 2020

Figure 4: Russia home & garden product retail market distribution: % share, by value, 2020

Figure 5: Russia home & garden product retail market value forecast: \$ billion, 2020-25

Figure 6: Forces driving competition in the home & garden product retail market in Russia, 2020

Figure 7: Drivers of buyer power in the home & garden product retail market in Russia, 2020

Figure 8: Drivers of supplier power in the home & garden product retail market in Russia, 2020

Figure 9: Factors influencing the likelihood of new entrants in the home & garden product retail market in Russia, 2020

Figure 10: Factors influencing the threat of substitutes in the home & garden product retail market in Russia, 2020

Figure 11: Drivers of degree of rivalry in the home & garden product retail market in Russia, 2020

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