

# Global Technology Distributors Industry Profile & Value Chain Analysis

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## Abstracts

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### SUMMARY

Global Technology Distributors industry profile provides top-line qualitative and quantitative summary information including: market share and market size (value 2012-16, and forecast to 2021). The profile also contains descriptions of the leading players including key financial metrics and analysis of competitive pressures within the market.

The value/supply chain analysis reveals the business activities which comprise the global technology distributors market value/supply chain. All key stages are highlighted, along with examples of companies active, and assessments of the burning issues for every stage of the value/supply chain. Key value/supply chain stages analyzed include vendors, services and support, and end-user.

### SYNOPSIS

Essential resource for top-line data and analysis covering the global technology distributors market. Includes market size data, textual and graphical analysis of market growth trends, leading companies and macroeconomic information.

### KEY HIGHLIGHTS

The technology distributors sector consists of the total revenues generated by the top 50 distributors of communications equipment, computers & peripherals,

semiconductors, and any other electronic equipment and components to the electronics market.

The global technology distributors sector had total revenues of \$165.1bn in 2017, representing a compound annual growth rate (CAGR) of 2.5% between 2013 and 2017.

In 2017, this sector continued to be concentrated with the top four companies, Ingram Micro, Tech Data Corporation, Avnet Inc. and Arrow Electronics Inc. who together make up 75.6% of the sector.

Growth will continue in this sector as technologies are developed and there is a continuing demand. This will be encouraged by the competitive nature of the sector, and the short lifecycles of current technologies which will result in the need to replace these at a quicker rate.

The Ingram Micro partnership with Microsoft represents a future where vendors and distributors work closer together than ever.

Services and support from technology distributors consists of technical services, marketing, logistics and financial services. Leading companies are increasingly merging offerings in these services into comprehensive packages.

## SCOPE

Save time carrying out entry-level research by identifying the size, growth, and leading players in the technology distributors market

Use the Five Forces analysis to determine the competitive intensity and therefore attractiveness of the global technology distributors market

Leading company profiles reveal details of key technology distributors market players' global operations and financial performance

Add weight to presentations and pitches by understanding the future growth prospects of the global technology distributors market with five year forecasts

Quickly and easily identify the key stages and sub-stages of the global

technology distributors market value/supply chain

See examples of companies active at each stage of the global technology distributors market value/supply chain

Examine trends and burning issues impacting the global technology distributors market value/supply chain

## **REASONS TO BUY**

What was the size of the global technology distributors market by value in 2017?

What will be the size of the global technology distributors market in 2022?

What factors are affecting the strength of competition in the global technology distributors market?

How has the market performed over the last five years?

Who are the top competitors in the global technology distributors market?

What are the key stages of the global technology distributors market value/supply chain?

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