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The U.S. Medical Laboratories Industry

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Abstracts

This best-selling Marketdata study is a comprehensive analysis of the fragmented but sizeable $57 billion U.S. clinical lab testing business. The industry was hurt by the recession but is poised for moderate growth to 2013, as the U.S. population ages and new tests are developed. Higher margin esoteric and anatomic pathology tests are pacing growth and the large chains have made a string of acquisitions in this space, to “buy” growth. International expansion could be the next growth frontier.

The study examines, in detail, recent industry trends and developments in the major test segments: PAP tests, workplace drug screening, and esoteric tests. An entire chapter is devoted to the high-growth $6.6 billion “esoteric” or reference test market—its size, growth, nature, profiles of all key competitors, with revenue rankings.

Complete analysis of independent commercial labs, hospital labs, and physician office labs—how they differ and compete, discussion of major industry trends and demand factors, extensive national/state operating ratios/latest Census and CLIA data. Analysis of industry receipts from 1980-2008 actual, 2009 performance and 2010 outlook, 2013 forecasts, lab staff salaries and vacancy rates, insurance industry testing, latest trade journal survey findings. Estimates and opinions of multiple brokerage firms. Competitor profiles for: Quest Diagnostics, Lab Corp. of America Holdings, Bio-Reference Labs, American Esoteric Labs, Ameripath, ARUP, Genzyme, Medtox Scientific, Clinical Pathology Labs, Mayo Medical Labs, Spectrum Lab Network, Sonora Quest Labs, and more. Contains reference directory of industry sources, list of NIDA-certified drug test labs. This study contains 113 tables and charts, and is also sold by chapters. It is available via several commercial databases as well.

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Highlights of ALL chapters: Discussion of 2007-2009 key industry trends & developments, discussion of industry consolidation, market size (1993-2008 actual, 2009-2010 estd., 2010-2013 forecasts), share of mkt. by hospitals, commercial labs, POLs, home test mkts., size/outlooks for the major test mkts. (Pap tests, drug tests), nature/size of esoteric test mkt. industry structure & key operating ratios of medical labs, industry profitability. Includes tables, opinions of brokerage analysts, industry consultants, recent legislative developments.
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Associated Regional & University Pathologists
Bio-Reference labs
Clinical Pathology Labs (Sonic Healthcare)
Laboratory Corp. of America Holdings
Mayo Medical Laboratories
Quest Diagnostics
Spectrum Laboratory Network
Sonora Quest Laboratories

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Reference Directory Of Industry Information Sources (Lab industry trade associations, trade journals, consulting firms, government agencies, special reports and surveys, stock analysts, etc.), address, phone, key contacts

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