

# Global Staff Chair Market Research Report with Opportunities and Strategies to Boost Growth-COVID-19 Impact and Recovery

https://marketpublishers.com/r/G9C6CF22A5E2EN.html

Date: February 2022

Pages: 127

Price: US\$ 3,500.00 (Single User License)

ID: G9C6CF22A5E2EN

# **Abstracts**

Based on the Staff Chair market development status, competitive landscape and development model in different regions of the world, this report is dedicated to providing niche markets, potential risks and comprehensive competitive strategy analysis in different fields. From the competitive advantages of different types of products and services, the development opportunities and consumption characteristics and structure analysis of the downstream application fields are all analyzed in detail. To Boost Growth during the epidemic era, this report analyzes in detail for the potential risks and opportunities which can be focused on.

In Chapter 2.4 of the report, we share our perspectives for the impact of COVID-19 from the long and short term.

In chapter 3.4, we provide the influence of the crisis on the industry chain, especially for marketing channels.

In chapters 8-13, we update the timely industry economic revitalization plan of the country-wise government.

Key players in the global Staff Chair market covered in Chapter 5:

**PSI** Seating

ITOKI

Lifeform Furniture Manufacturing

**AIS** 

CHUENG SHINE

Elite Office Furniture

Foshan Long Ma Office Furniture

Izzy+



In Chapter 6,	, on the basis of types,	the Staff Chair	market from	2015 to 202	25 is primarily
split into:					

Leather

Cloth

Plastic

In Chapter 7, on the basis of applications, the Staff Chair market from 2015 to 2025 covers:

Enterprise

School

Government

Geographically, the detailed analysis of consumption, revenue, market share and growth rate, historic and forecast (2015-2025) of the following regions are covered in Chapter 8-13:

North America (Covered in Chapter 9)

**United States** 

Canada

Mexico

Europe (Covered in Chapter 10)

Germany

UK

France

Italy

Spain

Russia

Others

Asia-Pacific (Covered in Chapter 11)

China

Japan

South Korea

Australia

India

South America (Covered in Chapter 12)

Brazil

Argentina

Columbia

Middle East and Africa (Covered in Chapter 13)



UAE Egypt South Africa

Years considered for this report:

Historical Years: 2015-2019

Base Year: 2019

Estimated Year: 2020

Forecast Period: 2020-2025



# **Contents**

#### 1 MARKET OVERVIEW

- 1.1 Product Definition and Market Characteristics
- 1.2 Global Staff Chair Market Size
- 1.3 Market Segmentation
- 1.4 Global Macroeconomic Analysis
- 1.5 SWOT Analysis

#### 2. MARKET DYNAMICS

- 2.1 Market Drivers
- 2.2 Market Constraints and Challenges
- 2.3 Emerging Market Trends
- 2.4 Impact of COVID-19
  - 2.4.1 Short-term Impact
  - 2.4.2 Long-term Impact

#### **3 ASSOCIATED INDUSTRY ASSESSMENT**

- 3.1 Supply Chain Analysis
- 3.2 Industry Active Participants
  - 3.2.1 Suppliers of Raw Materials
  - 3.2.2 Key Distributors/Retailers
- 3.3 Alternative Analysis
- 3.4 The Impact of Covid-19 From the Perspective of Industry Chain

## **4 MARKET COMPETITIVE LANDSCAPE**

- 4.1 Industry Leading Players
- 4.2 Industry News
  - 4.2.1 Key Product Launch News
  - 4.2.2 M&A and Expansion Plans

## **5 ANALYSIS OF LEADING COMPANIES**

- 5.1 PSI Seating
  - 5.1.1 PSI Seating Company Profile



- 5.1.2 PSI Seating Business Overview
- 5.1.3 PSI Seating Staff Chair Sales, Revenue, Average Selling Price and Gross Margin (2015-2020)
  - 5.1.4 PSI Seating Staff Chair Products Introduction
- 5.2 ITOKI
  - 5.2.1 ITOKI Company Profile
  - 5.2.2 ITOKI Business Overview
- 5.2.3 ITOKI Staff Chair Sales, Revenue, Average Selling Price and Gross Margin (2015-2020)
  - 5.2.4 ITOKI Staff Chair Products Introduction
- 5.3 Lifeform Furniture Manufacturing
  - 5.3.1 Lifeform Furniture Manufacturing Company Profile
  - 5.3.2 Lifeform Furniture Manufacturing Business Overview
- 5.3.3 Lifeform Furniture Manufacturing Staff Chair Sales, Revenue, Average Selling Price and Gross Margin (2015-2020)
  - 5.3.4 Lifeform Furniture Manufacturing Staff Chair Products Introduction
- 5.4 AIS
  - 5.4.1 AIS Company Profile
  - 5.4.2 AIS Business Overview
- 5.4.3 AIS Staff Chair Sales, Revenue, Average Selling Price and Gross Margin (2015-2020)
  - 5.4.4 AIS Staff Chair Products Introduction
- 5.5 CHUENG SHINE
  - 5.5.1 CHUENG SHINE Company Profile
  - 5.5.2 CHUENG SHINE Business Overview
- 5.5.3 CHUENG SHINE Staff Chair Sales, Revenue, Average Selling Price and Gross Margin (2015-2020)
  - 5.5.4 CHUENG SHINE Staff Chair Products Introduction
- 5.6 Elite Office Furniture
  - 5.6.1 Elite Office Furniture Company Profile
  - 5.6.2 Elite Office Furniture Business Overview
- 5.6.3 Elite Office Furniture Staff Chair Sales, Revenue, Average Selling Price and Gross Margin (2015-2020)
  - 5.6.4 Elite Office Furniture Staff Chair Products Introduction
- 5.7 Foshan Long Ma Office Furniture
  - 5.7.1 Foshan Long Ma Office Furniture Company Profile
  - 5.7.2 Foshan Long Ma Office Furniture Business Overview
- 5.7.3 Foshan Long Ma Office Furniture Staff Chair Sales, Revenue, Average Selling Price and Gross Margin (2015-2020)



- 5.7.4 Foshan Long Ma Office Furniture Staff Chair Products Introduction 5.8 Izzy+
  - 5.8.1 Izzy+ Company Profile
  - 5.8.2 Izzy+ Business Overview
- 5.8.3 Izzy+ Staff Chair Sales, Revenue, Average Selling Price and Gross Margin (2015-2020)
  - 5.8.4 Izzy+ Staff Chair Products Introduction

## **6 MARKET ANALYSIS AND FORECAST, BY PRODUCT TYPES**

- 6.1 Global Staff Chair Sales, Revenue and Market Share by Types (2015-2020)
  - 6.1.1 Global Staff Chair Sales and Market Share by Types (2015-2020)
  - 6.1.2 Global Staff Chair Revenue and Market Share by Types (2015-2020)
  - 6.1.3 Global Staff Chair Price by Types (2015-2020)
- 6.2 Global Staff Chair Market Forecast by Types (2020-2025)
- 6.2.1 Global Staff Chair Market Forecast Sales and Market Share by Types (2020-2025)
- 6.2.2 Global Staff Chair Market Forecast Revenue and Market Share by Types (2020-2025)
- 6.3 Global Staff Chair Sales, Price and Growth Rate by Types (2015-2020)
  - 6.3.1 Global Staff Chair Sales, Price and Growth Rate of Leather
  - 6.3.2 Global Staff Chair Sales, Price and Growth Rate of Cloth
  - 6.3.3 Global Staff Chair Sales, Price and Growth Rate of Plastic
- 6.4 Global Staff Chair Market Revenue and Sales Forecast, by Types (2020-2025)
  - 6.4.1 Leather Market Revenue and Sales Forecast (2020-2025)
  - 6.4.2 Cloth Market Revenue and Sales Forecast (2020-2025)
  - 6.4.3 Plastic Market Revenue and Sales Forecast (2020-2025)

## 7 MARKET ANALYSIS AND FORECAST, BY APPLICATIONS

- 7.1 Global Staff Chair Sales, Revenue and Market Share by Applications (2015-2020)
  - 7.1.1 Global Staff Chair Sales and Market Share by Applications (2015-2020)
- 7.1.2 Global Staff Chair Revenue and Market Share by Applications (2015-2020)
- 7.2 Global Staff Chair Market Forecast by Applications (2020-2025)
- 7.2.1 Global Staff Chair Market Forecast Sales and Market Share by Applications (2020-2025)
- 7.2.2 Global Staff Chair Market Forecast Revenue and Market Share by Applications (2020-2025)
- 7.3 Global Revenue, Sales and Growth Rate by Applications (2015-2020)



- 7.3.1 Global Staff Chair Revenue, Sales and Growth Rate of Enterprise (2015-2020)
- 7.3.2 Global Staff Chair Revenue, Sales and Growth Rate of School (2015-2020)
- 7.3.3 Global Staff Chair Revenue, Sales and Growth Rate of Government (2015-2020)
- 7.4 Global Staff Chair Market Revenue and Sales Forecast, by Applications (2020-2025)
  - 7.4.1 Enterprise Market Revenue and Sales Forecast (2020-2025)
  - 7.4.2 School Market Revenue and Sales Forecast (2020-2025)
  - 7.4.3 Government Market Revenue and Sales Forecast (2020-2025)

# **8 MARKET ANALYSIS AND FORECAST, BY REGIONS**

- 8.1 Global Staff Chair Sales by Regions (2015-2020)
- 8.2 Global Staff Chair Market Revenue by Regions (2015-2020)
- 8.3 Global Staff Chair Market Forecast by Regions (2020-2025)

#### 9 NORTH AMERICA STAFF CHAIR MARKET ANALYSIS

- 9.1 Market Overview and Prospect Analysis
- 9.2 North America Staff Chair Market Sales and Growth Rate (2015-2020)
- 9.3 North America Staff Chair Market Revenue and Growth Rate (2015-2020)
- 9.4 North America Staff Chair Market Forecast
- 9.5 The Influence of COVID-19 on North America Market
- 9.6 North America Staff Chair Market Analysis by Country
  - 9.6.1 U.S. Staff Chair Sales and Growth Rate
  - 9.6.2 Canada Staff Chair Sales and Growth Rate
  - 9.6.3 Mexico Staff Chair Sales and Growth Rate

#### 10 EUROPE STAFF CHAIR MARKET ANALYSIS

- 10.1 Market Overview and Prospect Analysis
- 10.2 Europe Staff Chair Market Sales and Growth Rate (2015-2020)
- 10.3 Europe Staff Chair Market Revenue and Growth Rate (2015-2020)
- 10.4 Europe Staff Chair Market Forecast
- 10.5 The Influence of COVID-19 on Europe Market
- 10.6 Europe Staff Chair Market Analysis by Country
  - 10.6.1 Germany Staff Chair Sales and Growth Rate
  - 10.6.2 United Kingdom Staff Chair Sales and Growth Rate
  - 10.6.3 France Staff Chair Sales and Growth Rate
  - 10.6.4 Italy Staff Chair Sales and Growth Rate



- 10.6.5 Spain Staff Chair Sales and Growth Rate
- 10.6.6 Russia Staff Chair Sales and Growth Rate

## 11 ASIA-PACIFIC STAFF CHAIR MARKET ANALYSIS

- 11.1 Market Overview and Prospect Analysis
- 11.2 Asia-Pacific Staff Chair Market Sales and Growth Rate (2015-2020)
- 11.3 Asia-Pacific Staff Chair Market Revenue and Growth Rate (2015-2020)
- 11.4 Asia-Pacific Staff Chair Market Forecast
- 11.5 The Influence of COVID-19 on Asia Pacific Market
- 11.6 Asia-Pacific Staff Chair Market Analysis by Country
  - 11.6.1 China Staff Chair Sales and Growth Rate
- 11.6.2 Japan Staff Chair Sales and Growth Rate
- 11.6.3 South Korea Staff Chair Sales and Growth Rate
- 11.6.4 Australia Staff Chair Sales and Growth Rate
- 11.6.5 India Staff Chair Sales and Growth Rate

### 12 SOUTH AMERICA STAFF CHAIR MARKET ANALYSIS

- 12.1 Market Overview and Prospect Analysis
- 12.2 South America Staff Chair Market Sales and Growth Rate (2015-2020)
- 12.3 South America Staff Chair Market Revenue and Growth Rate (2015-2020)
- 12.4 South America Staff Chair Market Forecast
- 12.5 The Influence of COVID-19 on South America Market
- 12.6 South America Staff Chair Market Analysis by Country
  - 12.6.1 Brazil Staff Chair Sales and Growth Rate
  - 12.6.2 Argentina Staff Chair Sales and Growth Rate
  - 12.6.3 Columbia Staff Chair Sales and Growth Rate

#### 13 MIDDLE EAST AND AFRICA STAFF CHAIR MARKET ANALYSIS

- 13.1 Market Overview and Prospect Analysis
- 13.2 Middle East and Africa Staff Chair Market Sales and Growth Rate (2015-2020)
- 13.3 Middle East and Africa Staff Chair Market Revenue and Growth Rate (2015-2020)
- 13.4 Middle East and Africa Staff Chair Market Forecast
- 13.5 The Influence of COVID-19 on Middle East and Africa Market
- 13.6 Middle East and Africa Staff Chair Market Analysis by Country
  - 13.6.1 UAE Staff Chair Sales and Growth Rate
  - 13.6.2 Egypt Staff Chair Sales and Growth Rate



# 13.6.3 South Africa Staff Chair Sales and Growth Rate

# 14 CONCLUSIONS AND RECOMMENDATIONS

- 14.1 Key Market Findings and Prospects
- 14.2 Advice for Investors

# **15 APPENDIX**

- 15.1 Methodology
- 15.2 Research Data Source



# **List Of Tables**

#### LIST OF TABLES AND FIGURES

Figure Product Picture

Figure Global Staff Chair Market Size and Growth Rate 2015-2025

Table Staff Chair Key Market Segments

Figure Global Staff Chair Market Revenue (\$) Segment by Type from 2015-2020

Figure Global Staff Chair Market Revenue (\$) Segment by Applications from 2015-2020

Table SWOT Analysis

Figure Global COVID-19 Status

Figure Supply Chain

Table Major Players Headquarters, and Service Area of Staff Chair

Table Major Players Revenue in 2019

Figure Major Players Revenue Share in 2019

Table PSI Seating Company Profile

Table PSI Seating Sales, Revenue (US\$ Million), Average Selling Price and Gross Margin (2015-2020)

Figure PSI Seating Production and Growth Rate

Figure PSI Seating Market Revenue (\$) Market Share 2015-2020

Table ITOKI Company Profile

Table ITOKI Sales, Revenue (US\$ Million), Average Selling Price and Gross Margin (2015-2020)

Figure ITOKI Production and Growth Rate

Figure ITOKI Market Revenue (\$) Market Share 2015-2020

Table Lifeform Furniture Manufacturing Company Profile

Table Lifeform Furniture Manufacturing Sales, Revenue (US\$ Million), Average Selling Price and Gross Margin (2015-2020)

Figure Lifeform Furniture Manufacturing Production and Growth Rate

Figure Lifeform Furniture Manufacturing Market Revenue (\$) Market Share 2015-2020 Table AIS Company Profile

Table AIS Sales, Revenue (US\$ Million), Average Selling Price and Gross Margin (2015-2020)

Figure AIS Production and Growth Rate

Figure AIS Market Revenue (\$) Market Share 2015-2020

Table CHUENG SHINE Company Profile

Table CHUENG SHINE Sales, Revenue (US\$ Million), Average Selling Price and Gross Margin (2015-2020)

Figure CHUENG SHINE Production and Growth Rate



Figure CHUENG SHINE Market Revenue (\$) Market Share 2015-2020

Table Elite Office Furniture Company Profile

Table Elite Office Furniture Sales, Revenue (US\$ Million), Average Selling Price and Gross Margin (2015-2020)

Figure Elite Office Furniture Production and Growth Rate

Figure Elite Office Furniture Market Revenue (\$) Market Share 2015-2020

Table Foshan Long Ma Office Furniture Company Profile

Table Foshan Long Ma Office Furniture Sales, Revenue (US\$ Million), Average Selling Price and Gross Margin (2015-2020)

Figure Foshan Long Ma Office Furniture Production and Growth Rate

Figure Foshan Long Ma Office Furniture Market Revenue (\$) Market Share 2015-2020 Table Izzy+ Company Profile

Table Izzy+ Sales, Revenue (US\$ Million), Average Selling Price and Gross Margin (2015-2020)

Figure Izzy+ Production and Growth Rate

Figure Izzy+ Market Revenue (\$) Market Share 2015-2020

Table Global Staff Chair Sales by Types (2015-2020)

Table Global Staff Chair Sales Share by Types (2015-2020)

Table Global Staff Chair Revenue (\$) by Types (2015-2020)

Table Global Staff Chair Revenue Share by Types (2015-2020)

Table Global Staff Chair Price (\$) by Types (2015-2020)

Table Global Staff Chair Market Forecast Sales by Types (2020-2025)

Table Global Staff Chair Market Forecast Sales Share by Types (2020-2025)

Table Global Staff Chair Market Forecast Revenue (\$) by Types (2020-2025)

Table Global Staff Chair Market Forecast Revenue Share by Types (2020-2025)

Figure Global Leather Sales and Growth Rate (2015-2020)

Figure Global Leather Price (2015-2020)

Figure Global Cloth Sales and Growth Rate (2015-2020)

Figure Global Cloth Price (2015-2020)

Figure Global Plastic Sales and Growth Rate (2015-2020)

Figure Global Plastic Price (2015-2020)

Figure Global Staff Chair Market Revenue (\$) and Growth Rate Forecast of Leather (2020-2025)

Figure Global Staff Chair Sales and Growth Rate Forecast of Leather (2020-2025)

Figure Global Staff Chair Market Revenue (\$) and Growth Rate Forecast of Cloth (2020-2025)

Figure Global Staff Chair Sales and Growth Rate Forecast of Cloth (2020-2025)

Figure Global Staff Chair Market Revenue (\$) and Growth Rate Forecast of Plastic (2020-2025)



Figure Global Staff Chair Sales and Growth Rate Forecast of Plastic (2020-2025)

Table Global Staff Chair Sales by Applications (2015-2020)

Table Global Staff Chair Sales Share by Applications (2015-2020)

Table Global Staff Chair Revenue (\$) by Applications (2015-2020)

Table Global Staff Chair Revenue Share by Applications (2015-2020)

Table Global Staff Chair Market Forecast Sales by Applications (2020-2025)

Table Global Staff Chair Market Forecast Sales Share by Applications (2020-2025)

Table Global Staff Chair Market Forecast Revenue (\$) by Applications (2020-2025)

Table Global Staff Chair Market Forecast Revenue Share by Applications (2020-2025)

Figure Global Enterprise Sales and Growth Rate (2015-2020)

Figure Global Enterprise Price (2015-2020)

Figure Global School Sales and Growth Rate (2015-2020)

Figure Global School Price (2015-2020)

Figure Global Government Sales and Growth Rate (2015-2020)

Figure Global Government Price (2015-2020)

Figure Global Staff Chair Market Revenue (\$) and Growth Rate Forecast of Enterprise (2020-2025)

Figure Global Staff Chair Sales and Growth Rate Forecast of Enterprise (2020-2025)

Figure Global Staff Chair Market Revenue (\$) and Growth Rate Forecast of School (2020-2025)

Figure Global Staff Chair Sales and Growth Rate Forecast of School (2020-2025)

Figure Global Staff Chair Market Revenue (\$) and Growth Rate Forecast of Government (2020-2025)

Figure Global Staff Chair Sales and Growth Rate Forecast of Government (2020-2025)

Figure Global Staff Chair Sales and Growth Rate (2015-2020)

Table Global Staff Chair Sales by Regions (2015-2020)

Table Global Staff Chair Sales Market Share by Regions (2015-2020)

Figure Global Staff Chair Sales Market Share by Regions in 2019

Figure Global Staff Chair Revenue and Growth Rate (2015-2020)

Table Global Staff Chair Revenue by Regions (2015-2020)

Table Global Staff Chair Revenue Market Share by Regions (2015-2020)

Figure Global Staff Chair Revenue Market Share by Regions in 2019

Table Global Staff Chair Market Forecast Sales by Regions (2020-2025)

Table Global Staff Chair Market Forecast Sales Share by Regions (2020-2025)

Table Global Staff Chair Market Forecast Revenue (\$) by Regions (2020-2025)

Table Global Staff Chair Market Forecast Revenue Share by Regions (2020-2025)

Figure North America Staff Chair Market Sales and Growth Rate (2015-2020)

Figure North America Staff Chair Market Revenue and Growth Rate (2015-2020)

Figure North America Staff Chair Market Forecast Sales (2020-2025)



Figure North America Staff Chair Market Forecast Revenue (\$) (2020-2025)

Figure North America COVID-19 Status

Figure U.S. Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Canada Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Mexico Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Europe Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Europe Staff Chair Market Revenue and Growth Rate (2015-2020)

Figure Europe Staff Chair Market Forecast Sales (2020-2025)

Figure Europe Staff Chair Market Forecast Revenue (\$) (2020-2025)

Figure Europe COVID-19 Status

Figure Germany Staff Chair Market Sales and Growth Rate (2015-2020)

Figure United Kingdom Staff Chair Market Sales and Growth Rate (2015-2020)

Figure France Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Italy Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Spain Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Russia Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Asia-Pacific Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Asia-Pacific Staff Chair Market Revenue and Growth Rate (2015-2020)

Figure Asia-Pacific Staff Chair Market Forecast Sales (2020-2025)

Figure Asia-Pacific Staff Chair Market Forecast Revenue (\$) (2020-2025)

Figure Asia Pacific COVID-19 Status

Figure China Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Japan Staff Chair Market Sales and Growth Rate (2015-2020)

Figure South Korea Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Australia Staff Chair Market Sales and Growth Rate (2015-2020)

Figure India Staff Chair Market Sales and Growth Rate (2015-2020)

Figure South America Staff Chair Market Sales and Growth Rate (2015-2020)

Figure South America Staff Chair Market Revenue and Growth Rate (2015-2020)

Figure South America Staff Chair Market Forecast Sales (2020-2025)

Figure South America Staff Chair Market Forecast Revenue (\$) (2020-2025)

Figure Brazil Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Argentina Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Columbia Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Middle East and Africa Staff Chair Market Sales and Growth Rate (2015-2020)

Figure Middle East and Africa Staff Chair Market Revenue and Growth Rate (2015-2020)

Figure Middle East and Africa Staff Chair Market Forecast Sales (2020-2025)

Figure Middle East and Africa Staff Chair Market Forecast Revenue (\$) (2020-2025)

Figure UAE Staff Chair Market Sales and Growth Rate (2015-2020)



Figure Egypt Staff Chair Market Sales and Growth Rate (2015-2020) Figure South Africa Staff Chair Market Sales and Growth Rate (2015-2020)



## I would like to order

Product name: Global Staff Chair Market Research Report with Opportunities and Strategies to Boost

Growth- COVID-19 Impact and Recovery

Product link: https://marketpublishers.com/r/G9C6CF22A5E2EN.html

Price: US\$ 3,500.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/G9C6CF22A5E2EN.html">https://marketpublishers.com/r/G9C6CF22A5E2EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to  $+44\ 20\ 7900\ 3970$ 



