

Global B2B Industry Research Report, Competitive Landscape, Market Size, Regional Status and Prospect

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Abstracts

The report combines extensive quantitative analysis and exhaustive qualitative analysis, ranges from a macro overview of the total market size, industry chain, and market dynamics to micro details of segment markets by type, application and region, and, as a result, provides a holistic view of, as well as a deep insight into the B2B market covering all its essential aspects.

For the competitive landscape, the report also introduces players in the industry from the perspective of the market share, concentration ratio, etc., and describes the leading companies in detail, with which the readers can get a better idea of their competitors and acquire an in-depth understanding of the competitive situation. Further, mergers & acquisitions, emerging market trends, the impact of COVID-19, and regional conflicts will all be considered.

In a nutshell, this report is a must-read for industry players, investors, researchers, consultants, business strategists, and all those who have any kind of stake or are planning to foray into the market in any manner.

Key players in the global B2B market are covered in Chapter 9:

Joor

Costco

Shopify

Walmart

BigCommerce

Amazon

Global Sources

eBay
HomeDepot

In Chapter 5 and Chapter 7.3, based on types, the B2B market from 2017 to 2027 is primarily split into:

Buyer-oriented E-commerce
Supplier-oriented E-commerce
Intermediary-oriented E-commerce

In Chapter 6 and Chapter 7.4, based on applications, the B2B market from 2017 to 2027 covers:

Automotive
Beauty and Personal Care
Books and Stationery
Food
Consumer Electronics
Clothing and Footwear
Home Decoration
Industrial and Science
Sports and Leisure
Travel and Tourism

Geographically, the detailed analysis of consumption, revenue, market share and growth rate, historical data and forecast (2017-2027) of the following regions are covered in Chapter 4 and Chapter 7:

United States
Europe
China
Japan
India
Southeast Asia
Latin America
Middle East and Africa

Client Focus

1. Does this report consider the impact of COVID-19 and the Russia-Ukraine war on the B2B market?

Yes. As the COVID-19 and the Russia-Ukraine war are profoundly affecting the global supply chain relationship and raw material price system, we have definitely taken them

into consideration throughout the research, and in Chapters 1.7, 2.7, 4.X.1, 7.5, 8.7, we elaborate at full length on the impact of the pandemic and the war on the B2B Industry.

2. How do you determine the list of the key players included in the report?

With the aim of clearly revealing the competitive situation of the industry, we concretely analyze not only the leading enterprises that have a voice on a global scale, but also the regional small and medium-sized companies that play key roles and have plenty of potential growth.

Please find the key player list in Summary.

3. What are your main data sources?

Both Primary and Secondary data sources are being used while compiling the report. Primary sources include extensive interviews of key opinion leaders and industry experts (such as experienced front-line staff, directors, CEOs, and marketing executives), downstream distributors, as well as end-users.

Secondary sources include the research of the annual and financial reports of the top companies, public files, new journals, etc. We also cooperate with some third-party databases.

Please find a more complete list of data sources in Chapters 11.2.1 & 11.2.2.

4. Can I modify the scope of the report and customize it to suit my requirements?

Yes. Customized requirements of multi-dimensional, deep-level and high-quality can help our customers precisely grasp market opportunities, effortlessly confront market challenges, properly formulate market strategies and act promptly, thus to win them sufficient time and space for market competition.

Outline

Chapter 1 mainly defines the market scope and introduces the macro overview of the industry, with an executive summary of different market segments ((by type, application, region, etc.), including the definition, market size, and trend of each market segment.

Chapter 2 provides a qualitative analysis of the current status and future trends of the market. Industry Entry Barriers, market drivers, market challenges, emerging markets, consumer preference analysis, together with the impact of the COVID-19 outbreak will all be thoroughly explained.

Chapter 3 analyzes the current competitive situation of the market by providing data regarding the players, including their sales volume and revenue with corresponding

market shares, price and gross margin. In addition, information about market concentration ratio, mergers, acquisitions, and expansion plans will also be covered.

Chapter 4 focuses on the regional market, presenting detailed data (i.e., sales volume, revenue, price, gross margin) of the most representative regions and countries in the world.

Chapter 5 provides the analysis of various market segments according to product types, covering sales volume, revenue along with market share and growth rate, plus the price analysis of each type.

Chapter 6 shows the breakdown data of different applications, including the consumption and revenue with market share and growth rate, with the aim of helping the readers to take a close-up look at the downstream market.

Chapter 7 provides a combination of quantitative and qualitative analyses of the market size and development trends in the next five years. The forecast information of the whole, as well as the breakdown market, offers the readers a chance to look into the future of the industry.

Chapter 8 is the analysis of the whole market industrial chain, covering key raw materials suppliers and price analysis, manufacturing cost structure analysis, alternative product analysis, also providing information on major distributors, downstream buyers, and the impact of COVID-19 pandemic.

Chapter 9 shares a list of the key players in the market, together with their basic information, product profiles, market performance (i.e., sales volume, price, revenue, gross margin), recent development, SWOT analysis, etc.

Chapter 10 is the conclusion of the report which helps the readers to sum up the main findings and points.

Chapter 11 introduces the market research methods and data sources.

Years considered for this report:

Historical Years: 2017-2021

Base Year: 2021

Estimated Year: 2022

Forecast Period: 2022-2027

Contents

1 B2B MARKET OVERVIEW

- 1.1 Product Overview and Scope of B2B Market
- 1.2 B2B Market Segment by Type
 - 1.2.1 Global B2B Market Sales Volume and CAGR (%) Comparison by Type (2017-2027)
- 1.3 Global B2B Market Segment by Application
 - 1.3.1 B2B Market Consumption (Sales Volume) Comparison by Application (2017-2027)
- 1.4 Global B2B Market, Region Wise (2017-2027)
 - 1.4.1 Global B2B Market Size (Revenue) and CAGR (%) Comparison by Region (2017-2027)
 - 1.4.2 United States B2B Market Status and Prospect (2017-2027)
 - 1.4.3 Europe B2B Market Status and Prospect (2017-2027)
 - 1.4.4 China B2B Market Status and Prospect (2017-2027)
 - 1.4.5 Japan B2B Market Status and Prospect (2017-2027)
 - 1.4.6 India B2B Market Status and Prospect (2017-2027)
 - 1.4.7 Southeast Asia B2B Market Status and Prospect (2017-2027)
 - 1.4.8 Latin America B2B Market Status and Prospect (2017-2027)
 - 1.4.9 Middle East and Africa B2B Market Status and Prospect (2017-2027)
- 1.5 Global Market Size of B2B (2017-2027)
 - 1.5.1 Global B2B Market Revenue Status and Outlook (2017-2027)
 - 1.5.2 Global B2B Market Sales Volume Status and Outlook (2017-2027)
- 1.6 Global Macroeconomic Analysis
- 1.7 The impact of the Russia-Ukraine war on the B2B Market

2 INDUSTRY OUTLOOK

- 2.1 B2B Industry Technology Status and Trends
- 2.2 Industry Entry Barriers
 - 2.2.1 Analysis of Financial Barriers
 - 2.2.2 Analysis of Technical Barriers
 - 2.2.3 Analysis of Talent Barriers
 - 2.2.4 Analysis of Brand Barrier
- 2.3 B2B Market Drivers Analysis
- 2.4 B2B Market Challenges Analysis
- 2.5 Emerging Market Trends

2.6 Consumer Preference Analysis

2.7 B2B Industry Development Trends under COVID-19 Outbreak

2.7.1 Global COVID-19 Status Overview

2.7.2 Influence of COVID-19 Outbreak on B2B Industry Development

3 GLOBAL B2B MARKET LANDSCAPE BY PLAYER

3.1 Global B2B Sales Volume and Share by Player (2017-2022)

3.2 Global B2B Revenue and Market Share by Player (2017-2022)

3.3 Global B2B Average Price by Player (2017-2022)

3.4 Global B2B Gross Margin by Player (2017-2022)

3.5 B2B Market Competitive Situation and Trends

3.5.1 B2B Market Concentration Rate

3.5.2 B2B Market Share of Top 3 and Top 6 Players

3.5.3 Mergers & Acquisitions, Expansion

4 GLOBAL B2B SALES VOLUME AND REVENUE REGION WISE (2017-2022)

4.1 Global B2B Sales Volume and Market Share, Region Wise (2017-2022)

4.2 Global B2B Revenue and Market Share, Region Wise (2017-2022)

4.3 Global B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.4 United States B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.4.1 United States B2B Market Under COVID-19

4.5 Europe B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.5.1 Europe B2B Market Under COVID-19

4.6 China B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.6.1 China B2B Market Under COVID-19

4.7 Japan B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.7.1 Japan B2B Market Under COVID-19

4.8 India B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.8.1 India B2B Market Under COVID-19

4.9 Southeast Asia B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.9.1 Southeast Asia B2B Market Under COVID-19

4.10 Latin America B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.10.1 Latin America B2B Market Under COVID-19

4.11 Middle East and Africa B2B Sales Volume, Revenue, Price and Gross Margin (2017-2022)

4.11.1 Middle East and Africa B2B Market Under COVID-19

5 GLOBAL B2B SALES VOLUME, REVENUE, PRICE TREND BY TYPE

5.1 Global B2B Sales Volume and Market Share by Type (2017-2022)

5.2 Global B2B Revenue and Market Share by Type (2017-2022)

5.3 Global B2B Price by Type (2017-2022)

5.4 Global B2B Sales Volume, Revenue and Growth Rate by Type (2017-2022)

5.4.1 Global B2B Sales Volume, Revenue and Growth Rate of Buyer-oriented E-commerce (2017-2022)

5.4.2 Global B2B Sales Volume, Revenue and Growth Rate of Supplier-oriented E-commerce (2017-2022)

5.4.3 Global B2B Sales Volume, Revenue and Growth Rate of Intermediary-oriented E-commerce (2017-2022)

6 GLOBAL B2B MARKET ANALYSIS BY APPLICATION

6.1 Global B2B Consumption and Market Share by Application (2017-2022)

6.2 Global B2B Consumption Revenue and Market Share by Application (2017-2022)

6.3 Global B2B Consumption and Growth Rate by Application (2017-2022)

6.3.1 Global B2B Consumption and Growth Rate of Automotive (2017-2022)

6.3.2 Global B2B Consumption and Growth Rate of Beauty and Personal Care (2017-2022)

6.3.3 Global B2B Consumption and Growth Rate of Books and Stationery (2017-2022)

6.3.4 Global B2B Consumption and Growth Rate of Food (2017-2022)

6.3.5 Global B2B Consumption and Growth Rate of Consumer Electronics (2017-2022)

6.3.6 Global B2B Consumption and Growth Rate of Clothing and Footwear (2017-2022)

6.3.7 Global B2B Consumption and Growth Rate of Home Decoration (2017-2022)

6.3.8 Global B2B Consumption and Growth Rate of Industrial and Science (2017-2022)

6.3.9 Global B2B Consumption and Growth Rate of Sports and Leisure (2017-2022)

6.3.10 Global B2B Consumption and Growth Rate of Travel and Tourism (2017-2022)

7 GLOBAL B2B MARKET FORECAST (2022-2027)

7.1 Global B2B Sales Volume, Revenue Forecast (2022-2027)

7.1.1 Global B2B Sales Volume and Growth Rate Forecast (2022-2027)

7.1.2 Global B2B Revenue and Growth Rate Forecast (2022-2027)

7.1.3 Global B2B Price and Trend Forecast (2022-2027)

- 7.2 Global B2B Sales Volume and Revenue Forecast, Region Wise (2022-2027)
 - 7.2.1 United States B2B Sales Volume and Revenue Forecast (2022-2027)
 - 7.2.2 Europe B2B Sales Volume and Revenue Forecast (2022-2027)
 - 7.2.3 China B2B Sales Volume and Revenue Forecast (2022-2027)
 - 7.2.4 Japan B2B Sales Volume and Revenue Forecast (2022-2027)
 - 7.2.5 India B2B Sales Volume and Revenue Forecast (2022-2027)
 - 7.2.6 Southeast Asia B2B Sales Volume and Revenue Forecast (2022-2027)
 - 7.2.7 Latin America B2B Sales Volume and Revenue Forecast (2022-2027)
 - 7.2.8 Middle East and Africa B2B Sales Volume and Revenue Forecast (2022-2027)
- 7.3 Global B2B Sales Volume, Revenue and Price Forecast by Type (2022-2027)
 - 7.3.1 Global B2B Revenue and Growth Rate of Buyer-oriented E-commerce (2022-2027)
 - 7.3.2 Global B2B Revenue and Growth Rate of Supplier-oriented E-commerce (2022-2027)
 - 7.3.3 Global B2B Revenue and Growth Rate of Intermediary-oriented E-commerce (2022-2027)
- 7.4 Global B2B Consumption Forecast by Application (2022-2027)
 - 7.4.1 Global B2B Consumption Value and Growth Rate of Automotive(2022-2027)
 - 7.4.2 Global B2B Consumption Value and Growth Rate of Beauty and Personal Care(2022-2027)
 - 7.4.3 Global B2B Consumption Value and Growth Rate of Books and Stationery(2022-2027)
 - 7.4.4 Global B2B Consumption Value and Growth Rate of Food(2022-2027)
 - 7.4.5 Global B2B Consumption Value and Growth Rate of Consumer Electronics(2022-2027)
 - 7.4.6 Global B2B Consumption Value and Growth Rate of Clothing and Footwear(2022-2027)
 - 7.4.7 Global B2B Consumption Value and Growth Rate of Home Decoration(2022-2027)
 - 7.4.8 Global B2B Consumption Value and Growth Rate of Industrial and Science(2022-2027)
 - 7.4.9 Global B2B Consumption Value and Growth Rate of Sports and Leisure(2022-2027)
 - 7.4.10 Global B2B Consumption Value and Growth Rate of Travel and Tourism(2022-2027)
- 7.5 B2B Market Forecast Under COVID-19

8 B2B MARKET UPSTREAM AND DOWNSTREAM ANALYSIS

- 8.1 B2B Industrial Chain Analysis
- 8.2 Key Raw Materials Suppliers and Price Analysis
- 8.3 Manufacturing Cost Structure Analysis
 - 8.3.1 Labor Cost Analysis
 - 8.3.2 Energy Costs Analysis
 - 8.3.3 R&D Costs Analysis
- 8.4 Alternative Product Analysis
- 8.5 Major Distributors of B2B Analysis
- 8.6 Major Downstream Buyers of B2B Analysis
- 8.7 Impact of COVID-19 and the Russia-Ukraine war on the Upstream and Downstream in the B2B Industry

9 PLAYERS PROFILES

- 9.1 Joor
 - 9.1.1 Joor Basic Information, Manufacturing Base, Sales Region and Competitors
 - 9.1.2 B2B Product Profiles, Application and Specification
 - 9.1.3 Joor Market Performance (2017-2022)
 - 9.1.4 Recent Development
 - 9.1.5 SWOT Analysis
- 9.2 Costco
 - 9.2.1 Costco Basic Information, Manufacturing Base, Sales Region and Competitors
 - 9.2.2 B2B Product Profiles, Application and Specification
 - 9.2.3 Costco Market Performance (2017-2022)
 - 9.2.4 Recent Development
 - 9.2.5 SWOT Analysis
- 9.3 Shopify
 - 9.3.1 Shopify Basic Information, Manufacturing Base, Sales Region and Competitors
 - 9.3.2 B2B Product Profiles, Application and Specification
 - 9.3.3 Shopify Market Performance (2017-2022)
 - 9.3.4 Recent Development
 - 9.3.5 SWOT Analysis
- 9.4 Walmart
 - 9.4.1 Walmart Basic Information, Manufacturing Base, Sales Region and Competitors
 - 9.4.2 B2B Product Profiles, Application and Specification
 - 9.4.3 Walmart Market Performance (2017-2022)
 - 9.4.4 Recent Development
 - 9.4.5 SWOT Analysis
- 9.5 BigCommerce

9.5.1 BigCommerce Basic Information, Manufacturing Base, Sales Region and Competitors

9.5.2 B2B Product Profiles, Application and Specification

9.5.3 BigCommerce Market Performance (2017-2022)

9.5.4 Recent Development

9.5.5 SWOT Analysis

9.6 Amazon

9.6.1 Amazon Basic Information, Manufacturing Base, Sales Region and Competitors

9.6.2 B2B Product Profiles, Application and Specification

9.6.3 Amazon Market Performance (2017-2022)

9.6.4 Recent Development

9.6.5 SWOT Analysis

9.7 Global Sources

9.7.1 Global Sources Basic Information, Manufacturing Base, Sales Region and Competitors

9.7.2 B2B Product Profiles, Application and Specification

9.7.3 Global Sources Market Performance (2017-2022)

9.7.4 Recent Development

9.7.5 SWOT Analysis

9.8 eBay

9.8.1 eBay Basic Information, Manufacturing Base, Sales Region and Competitors

9.8.2 B2B Product Profiles, Application and Specification

9.8.3 eBay Market Performance (2017-2022)

9.8.4 Recent Development

9.8.5 SWOT Analysis

9.9 HomeDepot

9.9.1 HomeDepot Basic Information, Manufacturing Base, Sales Region and Competitors

9.9.2 B2B Product Profiles, Application and Specification

9.9.3 HomeDepot Market Performance (2017-2022)

9.9.4 Recent Development

9.9.5 SWOT Analysis

10 RESEARCH FINDINGS AND CONCLUSION

11 APPENDIX

11.1 Methodology

11.2 Research Data Source

List Of Tables

LIST OF TABLES AND FIGURES

Figure B2B Product Picture

Table Global B2B Market Sales Volume and CAGR (%) Comparison by Type

Table B2B Market Consumption (Sales Volume) Comparison by Application
(2017-2027)

Figure Global B2B Market Size (Revenue, Million USD) and CAGR (%) (2017-2027)

Figure United States B2B Market Revenue (Million USD) and Growth Rate (2017-2027)

Figure Europe B2B Market Revenue (Million USD) and Growth Rate (2017-2027)

Figure China B2B Market Revenue (Million USD) and Growth Rate (2017-2027)

Figure Japan B2B Market Revenue (Million USD) and Growth Rate (2017-2027)

Figure India B2B Market Revenue (Million USD) and Growth Rate (2017-2027)

Figure Southeast Asia B2B Market Revenue (Million USD) and Growth Rate
(2017-2027)

Figure Latin America B2B Market Revenue (Million USD) and Growth Rate (2017-2027)

Figure Middle East and Africa B2B Market Revenue (Million USD) and Growth Rate
(2017-2027)

Figure Global B2B Market Sales Volume Status and Outlook (2017-2027)

Table Global Macroeconomic Analysis

Figure Global COVID-19 Status Overview

Table Influence of COVID-19 Outbreak on B2B Industry Development

Table Global B2B Sales Volume by Player (2017-2022)

Table Global B2B Sales Volume Share by Player (2017-2022)

Figure Global B2B Sales Volume Share by Player in 2021

Table B2B Revenue (Million USD) by Player (2017-2022)

Table B2B Revenue Market Share by Player (2017-2022)

Table B2B Price by Player (2017-2022)

Table B2B Gross Margin by Player (2017-2022)

Table Mergers & Acquisitions, Expansion Plans

Table Global B2B Sales Volume, Region Wise (2017-2022)

Table Global B2B Sales Volume Market Share, Region Wise (2017-2022)

Figure Global B2B Sales Volume Market Share, Region Wise (2017-2022)

Figure Global B2B Sales Volume Market Share, Region Wise in 2021

Table Global B2B Revenue (Million USD), Region Wise (2017-2022)

Table Global B2B Revenue Market Share, Region Wise (2017-2022)

Figure Global B2B Revenue Market Share, Region Wise (2017-2022)

Figure Global B2B Revenue Market Share, Region Wise in 2021

Table Global B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table United States B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table Europe B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table China B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table Japan B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table India B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table Southeast Asia B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table Latin America B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table Middle East and Africa B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Table Global B2B Sales Volume by Type (2017-2022)

Table Global B2B Sales Volume Market Share by Type (2017-2022)

Figure Global B2B Sales Volume Market Share by Type in 2021

Table Global B2B Revenue (Million USD) by Type (2017-2022)

Table Global B2B Revenue Market Share by Type (2017-2022)

Figure Global B2B Revenue Market Share by Type in 2021

Table B2B Price by Type (2017-2022)

Figure Global B2B Sales Volume and Growth Rate of Buyer-oriented E-commerce (2017-2022)

Figure Global B2B Revenue (Million USD) and Growth Rate of Buyer-oriented E-commerce (2017-2022)

Figure Global B2B Sales Volume and Growth Rate of Supplier-oriented E-commerce (2017-2022)

Figure Global B2B Revenue (Million USD) and Growth Rate of Supplier-oriented E-commerce (2017-2022)

Figure Global B2B Sales Volume and Growth Rate of Intermediary-oriented E-commerce (2017-2022)

Figure Global B2B Revenue (Million USD) and Growth Rate of Intermediary-oriented E-commerce (2017-2022)

Table Global B2B Consumption by Application (2017-2022)

Table Global B2B Consumption Market Share by Application (2017-2022)

Table Global B2B Consumption Revenue (Million USD) by Application (2017-2022)

Table Global B2B Consumption Revenue Market Share by Application (2017-2022)

Table Global B2B Consumption and Growth Rate of Automotive (2017-2022)

Table Global B2B Consumption and Growth Rate of Beauty and Personal Care (2017-2022)

Table Global B2B Consumption and Growth Rate of Books and Stationery (2017-2022)

Table Global B2B Consumption and Growth Rate of Food (2017-2022)

Table Global B2B Consumption and Growth Rate of Consumer Electronics (2017-2022)

Table Global B2B Consumption and Growth Rate of Clothing and Footwear (2017-2022)

Table Global B2B Consumption and Growth Rate of Home Decoration (2017-2022)

Table Global B2B Consumption and Growth Rate of Industrial and Science (2017-2022)

Table Global B2B Consumption and Growth Rate of Sports and Leisure (2017-2022)

Table Global B2B Consumption and Growth Rate of Travel and Tourism (2017-2022)

Figure Global B2B Sales Volume and Growth Rate Forecast (2022-2027)

Figure Global B2B Revenue (Million USD) and Growth Rate Forecast (2022-2027)

Figure Global B2B Price and Trend Forecast (2022-2027)

Figure USA B2B Market Sales Volume and Growth Rate Forecast Analysis (2022-2027)

Figure USA B2B Market Revenue (Million USD) and Growth Rate Forecast Analysis (2022-2027)

Figure Europe B2B Market Sales Volume and Growth Rate Forecast Analysis (2022-2027)

Figure Europe B2B Market Revenue (Million USD) and Growth Rate Forecast Analysis (2022-2027)

Figure China B2B Market Sales Volume and Growth Rate Forecast Analysis (2022-2027)

Figure China B2B Market Revenue (Million USD) and Growth Rate Forecast Analysis (2022-2027)

Figure Japan B2B Market Sales Volume and Growth Rate Forecast Analysis (2022-2027)

Figure Japan B2B Market Revenue (Million USD) and Growth Rate Forecast Analysis (2022-2027)

Figure India B2B Market Sales Volume and Growth Rate Forecast Analysis (2022-2027)

Figure India B2B Market Revenue (Million USD) and Growth Rate Forecast Analysis (2022-2027)

Figure Southeast Asia B2B Market Sales Volume and Growth Rate Forecast Analysis (2022-2027)

Figure Southeast Asia B2B Market Revenue (Million USD) and Growth Rate Forecast Analysis (2022-2027)

Figure Latin America B2B Market Sales Volume and Growth Rate Forecast Analysis (2022-2027)

Figure Latin America B2B Market Revenue (Million USD) and Growth Rate Forecast Analysis (2022-2027)

Figure Middle East and Africa B2B Market Sales Volume and Growth Rate Forecast Analysis (2022-2027)

Figure Middle East and Africa B2B Market Revenue (Million USD) and Growth Rate Forecast Analysis (2022-2027)

Table Global B2B Market Sales Volume Forecast, by Type

Table Global B2B Sales Volume Market Share Forecast, by Type

Table Global B2B Market Revenue (Million USD) Forecast, by Type

Table Global B2B Revenue Market Share Forecast, by Type

Table Global B2B Price Forecast, by Type

Figure Global B2B Revenue (Million USD) and Growth Rate of Buyer-oriented E-commerce (2022-2027)

Figure Global B2B Revenue (Million USD) and Growth Rate of Buyer-oriented E-commerce (2022-2027)

Figure Global B2B Revenue (Million USD) and Growth Rate of Supplier-oriented E-commerce (2022-2027)

Figure Global B2B Revenue (Million USD) and Growth Rate of Supplier-oriented E-commerce (2022-2027)

Figure Global B2B Revenue (Million USD) and Growth Rate of Intermediary-oriented E-commerce (2022-2027)

Figure Global B2B Revenue (Million USD) and Growth Rate of Intermediary-oriented E-commerce (2022-2027)

Table Global B2B Market Consumption Forecast, by Application

Table Global B2B Consumption Market Share Forecast, by Application

Table Global B2B Market Revenue (Million USD) Forecast, by Application

Table Global B2B Revenue Market Share Forecast, by Application

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Automotive (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Beauty and Personal Care (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Books and Stationery (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Food (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Consumer Electronics (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Clothing and Footwear (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Home Decoration (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Industrial and Science (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Sports and Leisure (2022-2027)

Figure Global B2B Consumption Value (Million USD) and Growth Rate of Travel and Tourism (2022-2027)

Figure B2B Industrial Chain Analysis

Table Key Raw Materials Suppliers and Price Analysis

Figure Manufacturing Cost Structure Analysis

Table Alternative Product Analysis

Table Downstream Distributors

Table Downstream Buyers

Table Joor Profile

Table Joor B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure Joor B2B Sales Volume and Growth Rate

Figure Joor Revenue (Million USD) Market Share 2017-2022

Table Costco Profile

Table Costco B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure Costco B2B Sales Volume and Growth Rate

Figure Costco Revenue (Million USD) Market Share 2017-2022

Table Shopify Profile

Table Shopify B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure Shopify B2B Sales Volume and Growth Rate

Figure Shopify Revenue (Million USD) Market Share 2017-2022

Table Walmart Profile

Table Walmart B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure Walmart B2B Sales Volume and Growth Rate

Figure Walmart Revenue (Million USD) Market Share 2017-2022

Table BigCommerce Profile

Table BigCommerce B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure BigCommerce B2B Sales Volume and Growth Rate

Figure BigCommerce Revenue (Million USD) Market Share 2017-2022

Table Amazon Profile

Table Amazon B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure Amazon B2B Sales Volume and Growth Rate

Figure Amazon Revenue (Million USD) Market Share 2017-2022

Table Global Sources Profile

Table Global Sources B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure Global Sources B2B Sales Volume and Growth Rate

Figure Global Sources Revenue (Million USD) Market Share 2017-2022

Table eBay Profile

Table eBay B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure eBay B2B Sales Volume and Growth Rate

Figure eBay Revenue (Million USD) Market Share 2017-2022

Table HomeDepot Profile

Table HomeDepot B2B Sales Volume, Revenue (Million USD), Price and Gross Margin (2017-2022)

Figure HomeDepot B2B Sales Volume and Growth Rate

Figure HomeDepot Revenue (Million USD) Market Share 2017-2022

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