

# **Global Account Based Marketing (ABM) Software Market Research Report with Opportunities and Strategies to Boost Growth- COVID-19 Impact and Recovery**

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## **Abstracts**

Account-based marketing (ABM), also known as key account marketing, is a strategic approach to business marketing based on account awareness in which an organization considers and communicates with individual prospect or customer accounts as markets of one. Type: On-Premises and Cloud

Based on the Account Based Marketing (ABM) Software market development status, competitive landscape and development model in different regions of the world, this report is dedicated to providing niche markets, potential risks and comprehensive competitive strategy analysis in different fields. From the competitive advantages of different types of products and services, the development opportunities and consumption characteristics and structure analysis of the downstream application fields are all analyzed in detail. To Boost Growth during the epidemic era, this report analyzes in detail for the potential risks and opportunities which can be focused on.

In Chapter 2.4 of the report, we share our perspectives for the impact of COVID-19 from the long and short term.

In chapter 3.4, we provide the influence of the crisis on the industry chain, especially for marketing channels.

In chapters 8-13, we update the timely industry economic revitalization plan of the country-wise government.

Key players in the global Account Based Marketing (ABM) Software market covered in Chapter 5:

Jabmo

## DEMANDBASE

Kwanzoo  
ABM Marketing  
Kingpin Communications  
D&B Hoover  
Marketo, Inc.  
Engagio  
Radiate B2B Limited  
Vendemore  
DataFox Inc.  
Engagio Inc.

In Chapter 6, on the basis of types, the Account Based Marketing (ABM) Software market from 2015 to 2025 is primarily split into:

On-Premises  
Cloud

In Chapter 7, on the basis of applications, the Account Based Marketing (ABM) Software market from 2015 to 2025 covers:

Large Enterprises  
SMEs

Geographically, the detailed analysis of consumption, revenue, market share and growth rate, historic and forecast (2015-2025) of the following regions are covered in Chapter 8-13:

North America (Covered in Chapter 9)

United States

Canada

Mexico

Europe (Covered in Chapter 10)

Germany

UK

France

Italy

Spain

Russia

Others

Asia-Pacific (Covered in Chapter 11)

China

Japan  
South Korea  
Australia  
India  
South America (Covered in Chapter 12)  
Brazil  
Argentina  
Columbia  
Middle East and Africa (Covered in Chapter 13)  
UAE  
Egypt  
South Africa

Years considered for this report:

Historical Years: 2015-2019

Base Year: 2019

Estimated Year: 2020

Forecast Period: 2020-2025

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