

# **2020-2025 Global Sales Performance Management (SPM) Market Report - Production and Consumption Professional Analysis (Impact of COVID-19)**

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## **Abstracts**

Sales Performance Management (SPM) is the practice of monitoring and mentoring people to improve their ability to sell products or services.

This report elaborates the market size, market characteristics, and market growth of the Sales Performance Management (SPM) industry, and breaks down according to the type, application, and consumption area of Sales Performance Management (SPM). The report also conducted a PESTEL analysis of the industry to study the main influencing factors and entry barriers of the industry.

In Chapter 3.4 of the report, the impact of the COVID-19 outbreak on the industry was fully assessed. Fully risk assessment and industry recommendations were made for Sales Performance Management (SPM) in a special period. This chapter also compares the markets of Pre COVID-19 and Post COVID-19.

In addition, chapters 8-12 consider the impact of COVID-19 on the regional economy.

Key players in the global Sales Performance Management (SPM) market covered in Chapter 13:

Salesforce.com Inc.

SAP SE

Anaplan Inc.

Xactly Corporation

Obero Inc.

Axtria Inc.

Globoforce Limited

Performio Solutions Inc.

CDK Global Inc.

### Incentives Solutions

IBM Corporation  
Oracle Corporation  
Iconixx Corporation  
Callidus Software Inc.  
NICE Ltd.  
Optymyze  
BEQOM S.A.

In Chapter 6, on the basis of types, the Sales Performance Management (SPM) market from 2015 to 2025 is primarily split into:

On-premise  
Cloud

In Chapter 7, on the basis of applications, the Sales Performance Management (SPM) market from 2015 to 2025 covers:

BFSI  
Retail  
Healthcare  
Telecom & IT  
Others

Geographically, the detailed analysis of production, trade of the following countries is covered in Chapter 4.2, 5:

United States  
Europe  
China  
Japan  
India

Geographically, the detailed analysis of consumption, revenue, market share and growth rate of the following regions are covered in Chapter 8, 9, 10, 11, 12:

North America (Covered in Chapter 8)  
United States  
Canada  
Mexico  
Europe (Covered in Chapter 9)  
Germany  
UK

France  
Italy  
Spain  
Others  
Asia-Pacific (Covered in Chapter 10)  
China  
Japan  
India  
South Korea  
Southeast Asia  
Others  
Middle East and Africa (Covered in Chapter 11)  
Saudi Arabia  
UAE  
South Africa  
Others  
South America (Covered in Chapter 12)  
Brazil  
Others

Years considered for this report:

Historical Years: 2015-2019

Base Year: 2019

Estimated Year: 2020

Forecast Period: 2020-2025

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