

Top Five Global Road Freight Transportation Services Companies: Performance, Strategies, and Competitive Analysis, November 2012

https://marketpublishers.com/r/T69A29A4EB5EN.html

Date: November 2012

Pages: 0

Price: US\$ 1,980.00 (Single User License)

ID: T69A29A4EB5EN

Abstracts

The volatility of fuel prices and government incentives to adopt green technologies are strengthening the business case for hybrid power train systems and are driving the global road freight transportation services industry. The industry experienced good growth over the last five years and is expected to continue its growth momentum, reaching approximately US \$2,021 billion in 2017 with a CAGR of 2.4% over the next five years (2012-2017).

Lucintel, a leading global management consulting and market research firm, has conducted a competitive analysis of the global road freight transportation service providers and presents its findings in "Top Five Global Road Freight Transportation Services Companies: Performance, Strategies, and Competitive Analysis."

The report provides detailed insight into the performance of the top five road freight transportation service companies across the world. The analysis highlights the companies that are performing the best among the peer group, and in which areas, and therefore clarifies leading performance standards and the strengths and weaknesses of companies covered.

Strategic acquisition of complementary companies that are focused on innovation, meeting customers' requirements, being at the industry forefront, and divesting noncore businesses to improve market presence are the major strategies of the global road freight transportation service providers. In this study, Lucintel thoroughly profiles the following five companies with detailed competitive assessments:

Deutsche Post AG



FedEx

Nippon Express Co., Ltd.

United Parcel Service, Inc.

Yamato Holdings Co., Ltd.

The Rest of the World (ROW) region depicted the highest growth during the last five years as many countries have economic environments that attract Foreign Direct Investment (FDI) by allowing for full ownership. Dubai has already made significant infrastructure investments in the integration of its ports in Dubai. The heightened political unrest in the Middle East and North Africa during have affected international traffic over that last two years.

This market report is an indispensable reference guide for materials suppliers, product manufacturers, investors, executives, distributors, and many more that operate in this market. To make business, investment, and strategic decisions, you need timely, useful information these market reports fulfills these core need.

This report will save hundreds of hours of your own personal research time and will significantly benefit you in expanding your business opportunities in global road freight transportation services companies. In today's chaotic economy, you need every advantage that you can find to keep ahead in your business



Contents

- 1. EXECUTIVE SUMMARY
- 2. MARKET DEFINITION AND SCOPE
- 3. MARKET OPPORTUNITY
- 4. COMPETITIVE BENCHMARKING (FINANCIAL AND MARKET)

Company Profile on Following Parameters
Company Overview
Benchmarking (Financial & Market)
SWOT Analysis
Product Positioning
Marketing Strategy and Tactics
Corporate Strategy

- 5. COMPANY PROFILE ON DEUTSCHE POST AG
- 6. COMPANY PROFILE ON FEDEX CORPORATION
- 7. COMPANY PROFILE ON NIPPON EXPRESS CO., LTD.
- 8. COMPANY PROFILE ON UNITED PARCEL SERVICE, INC.
- 9. COMPANY PROFILE ON YAMATO HOLDINGS CO., LTD



List Of Figures

LIST OF FIGURES AND CHARTS

CHAPTER 3. Market Opportunity

Figure 3.1: Supply chain for pesticide market

Figure 3.2: Global road freight transportation services industry annual trend 2006-2011 (US \$B)

Figure 3.3: Global road freight transportation services industry regional trend 2006-2011 (US \$B)

Figure 3.4: Global road freight transportation services industry regional trend 2006-2011 (%)

Figure 3.5: Global road freight transportation services industry segment trend 2006-2011 (US \$B)

Figure 3.6: Global road freight transportation services industry segment trend 2006-2011 (%)

Figure 3.7: Global road freight transportation services industry opportunity by region

Figure 3.8: Global road freight transportation services industry opportunity by segment

CHAPTER 4.Competitive Benchmarking (Financial and Market)

Figure 4.1: Top five road freight transportation services companies – financial benchmarking

Figure 4.2: Global top five road freight transportation services companies' gross profit and net profit analysis – 2011

Figure 4.3: Financial analysis – growth leadership quadrant (2011)

Figure 4.4: Market share of top players 2006

Figure 4.5: Market share of top players 2011

Figure 4.6: 2006 Market share analysis

Figure 4.7: 2011 Market share analysis

Figure 4.8: Global market share analysis 2011

Figure 4.9: Global market fragmentation 2011

Figure 4.10: Market value North America (US \$B)

Figure 4.11: Market value Europe: (US \$B)

Figure 4.12: Market value Asia Pacific (US \$B)

Figure 4.13: Market value Row (US \$B)

Figure 4.14: Regional revenue evaluation 2011(US \$B)

Figure 4.15: Regional revenue evaluation 2011(%)

Figure 4.16: North American revenue trend for top players 2007-2011 (US \$B)

Figure 4.17: Europe revenue trend for top players 2007-2011 (US \$B)

Figure 4.18: Asia Pacific revenue trend for top players 2007-2011 (US \$B)



- Figure 4.19: Row revenue trend for top players 2007-2011 (US \$B)
- Figure 4.20: Lucintel triad top five major players
- CHAPTER 5. Company Profile of Deutsche Post AG
- Figure 5.1: Deutsche Post AG's revenue by business structure 2011
- Figure 5.2: Lucintel Triad Deutsche Post AG's
- Figure 5.3: Financial benchmarking Deutsche Post AG's against top three and top five industry players' average
- Figure 5.4: Financial benchmarking of Deutsche Post AG's against Top Five best
- Figure 5.5: Global industry revenue trend Vs Deutsche Post AG's (2007-2011) in US \$B
- Figure 5.6: Global market share trend for Deutsche Post AG's (2007-2011) in (%)
- Figure 5.7: North American industry revenue trend Vs Deutsche Post AG's 2007-2011 in (US \$B)
- Figure 5.8: European industry revenue trend Vs Deutsche Post AG's 2007-2011 in (US \$B)
- Figure 5.9: APAC industry revenue trend Vs Deutsche Post AG's 2007-2011 in (US \$B)
- Figure 5.10: ROW industry revenue trend Vs Deutsche Post AG's 2007-2011 in (US \$B)
- Figure 5.11: North American market share trend Vs Deutsche Post AG's 2007-2011 in (%)
- Figure 5.12: European market share trend Vs Deutsche Post AG's 2007-2011 in (%)
- Figure 5.13: APAC market share trend Vs Deutsche Post AG's 2007-2011 in (%)
- Figure 5.14: ROW market share trend Vs Deutsche Post AG's 2007-2011 in (%)
- Figure 5.15: Deutsche Post AG's productivity: 2007-2011 in (US \$B)
- Figure 5.16: Deutsche Post AG's fixed asset value 2007-2011 in (US \$B)
- Figure 5.17: Strategic execution
- CHAPTER 6. Company Profile of FedEx Corporation
- Figure 6.1: FedEx Corporation revenue by business structure 2011
- Figure 6.2: Lucintel triad FedEx Corporation
- Figure 6.3: Financial benchmarking of FedEx Corporation against top three and top five industry players' average
- Figure 6.4: Financial benchmarking of FedEx Corporation against Top five best
- Figure 6.5: Global industry revenue trend Vs FedEx Corporation (2007-2011) in (US \$B)
- Figure 6.6: Global market share trend for FedEx Corporation (2007-2011) in (%)
- Figure 6.7: North American industry revenue trend Vs FedEx Corporation 2007-2011 in (US \$B)
- Figure 6.8: European industry revenue trend Vs FedEx Corporation 2007-2011 in (US \$B)
- Figure 6.9: APAC industry revenue trend Vs FedEx Corporation 2007-2011 in (US \$B)



- Figure 6.10: ROW industry revenue trend Vs FedEx Corporation 2007-2011 in (US \$B)
- Figure 6.11: North American market share trend Vs FedEx Corporation 2007-2011 in (%)
- Figure 6.12: European market share trend Vs FedEx Corporation 2007-2011 in (%)
- Figure 6.13: APAC market share trend Vs FedEx Corporation. 2007-2011 in (%)
- Figure 6.14: ROW market share trend Vs FedEx Corporation. 2007-2011 in (%)
- Figure 6.15: FedEx Corporation productivity: 2007-2011 in (US \$B)
- Figure 6.16: FedEx Corporation fixed asset value: 2007-2011 in (US \$B)
- Figure 6.17: Strategic execution
- CHAPTER 7. Company Profile of Nippon Express Co. Ltd.
- Figure 7.1: Nippon Express Co. Ltd. revenue by business structure 2011
- Figure 7.2: Lucintel triad Nippon Express Co. Ltd
- Figure 7.3: Financial benchmarking of Nippon Express Co. Ltd against top three and top five industry players' average
- Figure 7.4: Financial benchmarking of Nippon Express Co. Ltd against Top five best
- Figure 7.5: Global industry revenue trend Vs Nippon Express Co. Ltd (2007-2011) in (US \$B)
- Figure 7.6: Global market share trend for Nippon Express Co. Ltd (2007-2011) in (%)
- Figure 7.7: North American industry revenue trend Vs Nippon Express Co. Ltd (2007-2011) in (US \$B)
- Figure 7.8: European industry revenue trend Vs Nippon Express Co. Ltd (2007-2011) in (US \$B)
- Figure 7.9: APAC industry revenue trend Vs Nippon Express Co. Ltd (2007-2011) in (US \$B)
- Figure 7.10: ROW industry revenue trend Vs Nippon Express Co. Ltd (2007-2011) in (US \$B)
- Figure 7.11: North American market share trend Vs Nippon Express Co. Ltd (2007-2011) in (%)
- Figure 7.12: European market share trend Vs Nippon Express Co. Ltd (2007-2011) in (%)
- Figure 7.13: APAC market share trend Vs Nippon Express Co. Ltd (2007-2011) in (%)
- Figure 7.14: ROW market share trend Vs Nippon Express Co. Ltd (2007-2011) in (%)
- Figure 7.15: Nippon Express Co. Ltd productivity: 2007-2011 in (US \$B)
- Figure 7.16: Nippon Express Co. Ltd fixed asset value: 2007-2011 in (US \$B)
- Figure 7.17: Strategic execution
- CHAPTER 8. Company Profile of United Parcel Service, Inc.
- Figure 8.1: United Parcel Service, Inc. revenue by business structure 2011
- Figure 8.2: Lucintel triad United Parcel Service, Inc.
- Figure 8.3: Financial benchmarking of United Parcel Service, Inc against top three and



top five industry players' average

Figure 8.4: Financial benchmarking of United Parcel Service, Inc against Top five best

Figure 8.5: Global industry revenue trend Vs United Parcel Service, Inc. (2007-2011) in (US \$B)

Figure 8.6: Global market share trend for United Parcel Service, Inc. (2007-2011) in (%)

Figure 8.7: North American industry revenue trend Vs United Parcel Service, Inc (2007-2011) in (US \$B)

Figure 8.8: European industry revenue trend Vs United Parcel Service, Inc(2007-2011) in (US \$B)

Figure 8.9: APAC industry revenue trend Vs United Parcel Service, Inc. (2007-2011) in (US \$B)

Figure 8.10: ROW industry revenue trend Vs United Parcel Service, Inc (2007-2011) in (US \$B)

Figure 8.11: North American market share trend Vs United Parcel Service, Inc. (2007-2011) in (%)

Figure 8.12: European market share trend Vs United Parcel Service, Inc (2007-2011) in (%)

Figure 8.13: APAC market share trend Vs United Parcel Service, Inc (2007-2011) in (%)

Figure 8.14: ROW market share trend Vs United Parcel Service, Inc (2007-2011) in (%)

Figure 8.15: United Parcel Service, Inc productivity: 2007-2011 in (US \$B)

Figure 8.16: United Parcel Service, Inc fixed asset value: 2007-2011 in (US \$B)

Figure 8.17: Strategic execution

CHAPTER 9. Company Profile of Yamato Holdings Co., Ltd

Figure 9.1: Yamato Holdings Co., Ltd revenue by business structure 2011

Figure 9.2: Lucintel triad – Yamato Holdings Co., Ltd

Figure 9.3: Financial benchmarking of Yamato Holdings Co., Ltd against top three and top five industry players' average

Figure 9.4: Financial benchmarking of Yamato Holdings Co., Ltd against Top five best

Figure 9.5: Global industry revenue trend Vs Yamato Holdings Co., Ltd (2007-2011) in (US \$B)

Figure 9.6: Global market share trend for Yamato Holdings Co., Ltd (2007-2011) in (%)

Figure 9.7: North American industry revenue trend Vs Yamato Holdings Co., Ltd (2007-2011) in (US \$B)

Figure 9.8: European industry revenue trend Vs Yamato Holdings Co., Ltd (2007-2011) in (US \$B)

Figure 9.9: APAC industry revenue trend Vs Yamato Holdings Co., Ltd (2007-2011) in (US \$B)

Figure 9.10: ROW industry revenue trend Vs Yamato Holdings Co., Ltd (2007-2011) in (US \$B)



Figure 9.11: North American market share trend Vs Yamato Holdings Co., Ltd (2007-2011) in (%)

Figure 9.12: European market share trend Vs Yamato Holdings Co., Ltd (2007-2011) in (%)

Figure 9.13: APAC market share trend Vs Yamato Holdings Co., Ltd (2007-2011) in (%)

Figure 9.14: ROW market share trend Vs Yamato Holdings Co., Ltd (2007-2011) in (%)

Figure 9.15: Yamato Holdings Co., Ltd productivity: 2007-2011 in (US \$B)

Figure 9.16: Yamato Holdings Co., Ltd fixed asset value: 2006-2010 in (US \$B)

Figure 9.17: Strategic execution



List Of Tables

LIST OF TABLES

CHAPTER 3. Market Opportunity

Table 3.1: Industry parameters of global road freight transportation services

Table 3.2: Relative market attractiveness by region

Table 3.3: Regional revenue growth rate

Table 3.4: Segment revenue growth rate

CHAPTER 4. Competitive Benchmarking (Financial and Market)

Table 4.1: Financial benchmarking of top five global road freight transportation services companies

Table 4.2: Key financial parameters for top five road freight transportation services companies

Table 4.3: Regional revenue (US \$B)

Table 4.4: Regional revenue (%)

Table 4.5: Competitors based on markets served

Table 4.6: Lucintel triad - Top five major players

CHAPTER 5. Company Profile of Deutsche Post AG's

Table 5.1: Market served: Deutsche Post AG's

Table 5.2: Lucintel triad - Deutsche Post AG's

Table 5.3: Financial Benchmarking of Deutsche Post AG's against best and against

Top three and Top five industry players' average

Table 5.4: Strategic execution – product positioning by segment

Table 5.5: Strategic execution – perceived customer value / quality

Table 5.6: Strategic execution – promotion / communications

Table 5.7: Strategic execution – product distribution by region

CHAPTER 6. Company Profile of FedEx Corporation

Table 6.1: Market served – FedEx Corporation.

Table 6.2: Lucintel triad – FedEx Corporation.

Table 6.3: Financial benchmarking of FedEx Corporation best and against Top three

and Top five industry players' average

Table 6.4: Strategic execution – product positioning by segment

Table 6.5: Strategic execution – perceived customer value / quality

Table 6.6: Strategic execution – promotion / communications

Table 6.7: Strategic execution – product distribution by region

CHAPTER 7. Company Profile of Nippon Express Co. Ltd

Table 7.1: Market served - Nippon Express Co. Ltd

Table 7.2: Lucintel triad – Nippon Express Co. Ltd



- Table 7.3: Financial benchmarking of Nippon Express Co. Ltd against best and against
- Top three and Top five industry players' average
- Table 7.4: Strategic execution product positioning by segment
- Table 7.5: Strategic execution perceived customer value / quality
- Table 7.6: Strategic execution promotion / communications
- Table 7.7: Strategic execution product distribution by region
- CHAPTER 8. Company Profile of United Parcel Service, Inc.
- Table 8.1: Market served United Parcel Service, Inc.
- Table 8.2: Lucintel triad United Parcel Service, Inc.
- Table 8.3: Financial Benchmarking of United Parcel Service, Inc. against best and
- against Top three and top five industry players' average
- Table 8.4: Strategic execution product positioning by segment
- Table 8.5: Strategic execution perceived customer value / quality
- Table 8.6: Strategic execution promotion / communications
- Table 8.7: Strategic execution product distribution by region
- CHAPTER 9. Company Profile of Yamato Holdings Co., Ltd
- Table 9.1: Markets Served Yamato Holdings Co., Ltd
- Table 9.2: Lucintel triad Yamato Holdings Co., Ltd
- Table 9.3: Financial Benchmarking of Yamato Holdings Co., Ltd against best and
- against Top three and top five industry players' average
- Table 9.4: Strategic execution product positioning by segment
- Table 9.5: Strategic execution perceived customer value / quality
- Table 9.6: Strategic execution promotion / communications
- Table 9.7: Strategic execution product distribution by region



I would like to order

Product name: Top Five Global Road Freight Transportation Services Companies: Performance,

Strategies, and Competitive Analysis, November 2012

Product link: https://marketpublishers.com/r/T69A29A4EB5EN.html

Price: US\$ 1,980.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/T69A29A4EB5EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970

