

# Global Telescopic Forklift Market Growth 2026-2032

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## Abstracts

The global Telescopic Forklift market size is predicted to grow from US\$ 5735 million in 2025 to US\$ 7516 million in 2032; it is expected to grow at a CAGR of 4.4% from 2026 to 2032.

A Telescopic Forklift, also known as a telescopic handler, teleporter or rough terrain forklift, is a vehicle with a telescopically extensible boom, which can extend forwards and upwards from the vehicle, so it can be fitted with various lifting. A Telescopic Forklift often is a hybrid of the crane and forklift in terms of abilities and size. Telescopic Forklifts have several attachments, such as winch, pallet forks, muck grab, or bucket, and can be used for material handling, digging trenches, personnel elevation, and underground mine baskets. These benefits have helped manufacturers develop vast product portfolios that are pleasing to their customers, safe, and add value. Telescopic Forklifts are widely used in construction, agriculture, industry, mines and quarries, environment, logistics, and other markets.

In 2025, global Telescopic Forklift production reached approximately 83.98 k units, with an average global market price of around US\$ 69.8 k per unit.

The upstream of Telescopic Forklifts is dominated by structural materials and key subsystems. On the materials side, the cost base is centered on various steels (sections, round steel, plate, and special steels) used for the boom, chassis, counterweight structures, and welded frames, with representative steel suppliers including China Baowu Steel Group, Ansteel Group, POSCO, and Nippon Steel Corporation. On the component side, the typical suppliers including Ningbo Zhongda Leader, Hangzhou Hengye Motor, BOSCH REXROTH, HYDAC, etc.

The gross margin of Telescopic Forklift is typically ranges around 15%–25%.

For the product segment, the Telescopic Forklift market can be categorized into three major types: compact Telescopic Forklifts, high-reach Telescopic Forklifts, and heavy-duty Telescopic Forklifts. Among these, compact models have emerged as the dominant product class, driven by their small footprint, high maneuverability, and strong fit for confined job sites and urban construction settings, while still covering high-frequency tasks such as pallet handling and light lifting. As a result, compact Telescopic Forklifts accounted for approximately 43% of global revenue in 2025. High-reach models are designed for applications requiring greater lifting height and improved all-round job-site versatility, whereas heavy-duty models are optimized for higher payloads, sustained high-intensity duty cycles, and superior reliability and durability under harsh operating conditions. Together, these three categories form a complete supply spectrum spanning from urban construction to heavy-load, demanding applications.

#### Market Drivers:

Several factors are driving the growth of the telehandler market. These drivers include technological advancements, increased demand in key industries, and the need for versatile and efficient equipment.

#### Growing Demand for Construction Equipment

The construction industry is the largest market for Telescopic Forklifts. The increasing demand for infrastructure development, especially in emerging economies, is fueling the need for efficient construction equipment. Telescopic Forklifts' ability to operate in rough terrain and lift materials to considerable heights makes them an essential tool for modern construction projects, including high-rise buildings, bridges, and roadways.

#### Agriculture and Agricultural Mechanization

Agriculture is increasingly adopting mechanized tools for productivity improvements. As farmers seek to optimize their operations, Telescopic Forklifts are becoming more popular for handling bales, materials, and equipment, especially in more rugged areas where traditional forklifts or cranes may struggle. Their high maneuverability and lifting versatility contribute significantly to the mechanization of agriculture, particularly in regions with challenging terrain.

#### Technological Advancements

The telehandler market is also being driven by technological innovations that improve

the machines' performance and safety. Advanced Telescopic Forklifts now feature enhanced hydraulics, telematics for real-time monitoring, and improved safety features like stabilization systems, cameras, and proximity sensors. These developments make Telescopic Forklifts safer and more efficient, contributing to their growing adoption in construction and other industries.

### Increase in Mining and Quarry Activities

The mining and quarry sectors also contribute to the market's growth. The demand for Telescopic Forklifts in these industries is rising due to the need for heavy lifting and material handling in rugged, rough environments. Telescopic Forklifts are increasingly used in these industries to load, unload, and transport materials in locations that are difficult to access with other types of lifting equipment.

### Government Infrastructure Initiatives

Government investments in infrastructure projects, particularly in emerging economies, have created a strong demand for heavy-duty construction equipment. Telescopic Forklifts, with their ability to perform a variety of functions with multiple attachments, are often chosen as the preferred equipment for such projects.

### Market Restraints:

While the market for Telescopic Forklifts is growing, there are several challenges and restraints that could impact its expansion.

#### High Initial Cost

Telescopic Forklifts, especially models with extended booms and high lifting capacities, come with a high initial cost. For many small and medium-sized enterprises (SMEs) in the construction, agriculture, and industrial sectors, the upfront investment can be prohibitive. While rental options are available, the cost factor remains a barrier to widespread adoption.

#### Maintenance and Operating Costs

Telescopic Forklifts, like all heavy machinery, require regular maintenance to ensure they continue to operate efficiently. The cost of parts, service, and skilled technicians can be high, which may deter some businesses from purchasing or maintaining

Telescopic Forklifts.

### Operational Skill Requirements

Operating a telehandler requires skill and training. The complexity of handling a machine with a telescoping boom and multiple attachments means that operators must undergo specialized training. The lack of trained personnel can limit the adoption of Telescopic Forklifts, particularly in regions or industries where training resources are scarce.

LP Information, Inc. (LPI) ' newest research report, the “Telescopic Forklift Industry Forecast” looks at past sales and reviews total world Telescopic Forklift sales in 2025, providing a comprehensive analysis by region and market sector of projected Telescopic Forklift sales for 2026 through 2032. With Telescopic Forklift sales broken down by region, market sector and sub-sector, this report provides a detailed analysis in US\$ millions of the world Telescopic Forklift industry.

This Insight Report provides a comprehensive analysis of the global Telescopic Forklift landscape and highlights key trends related to product segmentation, company formation, revenue, and market share, latest development, and M&A activity. This report also analyzes the strategies of leading global companies with a focus on Telescopic Forklift portfolios and capabilities, market entry strategies, market positions, and geographic footprints, to better understand these firms' unique position in an accelerating global Telescopic Forklift market.

This Insight Report evaluates the key market trends, drivers, and affecting factors shaping the global outlook for Telescopic Forklift and breaks down the forecast by Type, by Application, geography, and market size to highlight emerging pockets of opportunity. With a transparent methodology based on hundreds of bottom-up qualitative and quantitative market inputs, this study forecast offers a highly nuanced view of the current state and future trajectory in the global Telescopic Forklift.

This report presents a comprehensive overview, market shares, and growth opportunities of Telescopic Forklift market by product type, application, key manufacturers and key regions and countries.

Segmentation by Type:

Compact Telescopic Forklift

High Reach Telescopic Forklift

Heavy Lift Telescopic Forklift

Segmentation by Fuel Type:

Internal Combustion Telescopic Forklifts

Electric Telescopic Forklifts

Segmentation by Fuel Type:

Direct Sales

Indirect Sales

Segmentation by Application:

Construction

Agriculture

Industry

Mines and Quarries

Others

This report also splits the market by region:

Americas

United States

Canada

Mexico

Brazil

## APAC

China

Japan

Korea

Southeast Asia

India

Australia

## Europe

Germany

France

UK

Italy

Russia

## Middle East & Africa

Egypt

South Africa

Israel

Turkey

GCC Countries

The below companies that are profiled have been selected based on inputs gathered from primary experts and analysing the company's coverage, product portfolio, its market penetration.

JLG

JCB

Caterpillar

Doosan Infracore

CNH

Manitou

Terex

Merlo

Claas

Dieci

Wacker Neuson

Liebherr

Skyjack

Haulotte

SANY

XCMG

Sunward

LGMG

Zoomlion

#### Key Questions Addressed in this Report

What is the 10-year outlook for the global Telescopic Forklift market?

What factors are driving Telescopic Forklift market growth, globally and by region?

Which technologies are poised for the fastest growth by market and region?

How do Telescopic Forklift market opportunities vary by end market size?

How does Telescopic Forklift break out by Type, by Application?

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