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Global Saliva Collection and Preservation Kit Market Growth 2026-2032

https://marketpublishers.com/r/GB6463915AD2EN.html
Date: October 2026
Pages: 160
Price: US$ 3,660.00 (Single User License)
ID: GB6463915AD2EN

Abstracts

The global Saliva Collection and Preservation Kit market size is predicted to grow from US$ 328 million in 2025 to US$ 503 million in 2032; it is expected to grow at a CAGR of 6.0% from 2026 to 2032.

In 2025, global Saliva Collection and Preservation Kit production reached approximately 41,358 k units?with an average global market price of around US$ 8.1 per unit, and a gross profit margin of approximately 20%-40%. A saliva collection and preservation kit is a single-use specimen-management system designed to collect whole saliva or oral fluid and maintain target analytes from collection through laboratory processing. A typical kit contains a collection tube, funnel or absorbent device, leak-proof cap, stabilization or transport medium, label, instructions and, when required, a biohazard bag or return-mail package. The preservative may suppress nuclease activity and microbial overgrowth, stabilize human or microbial DNA, RNA, viral nucleic acids, proteins, hormones or metabolites, and in some formats inactivate pathogens. Kits are optimized for a defined specimen volume, storage temperature, stability period and downstream method such as PCR, sequencing, immunoassay or mass spectrometry. They are not diagnostic assays themselves; their core function is standardized, contamination-controlled and traceable specimen collection and preservation. Products may be research-use-only or validated for clinical use, with performance claims varying by analyte, chemistry and regulatory status.

The upstream supply chain includes medical-grade polypropylene tubes, funnels and caps; absorbent pads, foam or synthetic fibers; seals, filters, labels and biohazard packaging; and chemical materials used in stabilization buffers, including buffering salts, chelating agents, detergents, antimicrobial compounds and nuclease inhibitors. Midstream activities comprise device design, injection molding, preservation-formulation

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development, reagent filling, cleanroom assembly, sterilization where required, leak and stability testing, packaging, quality management, regulatory registration and OEM manufacturing. Competitive differentiation centers on analyte recovery, ambient-temperature stability, sample-volume consistency, pathogen inactivation, automation compatibility and ease of self-collection. Downstream customers include hospitals, diagnostic laboratories, genomic-testing companies, pharmaceutical and biotechnology companies, contract research organizations, biobanks, universities, forensic laboratories and direct-to-consumer testing providers. Products reach customers through direct institutional sales, laboratory distributors, private-label supply agreements and mail-back testing programs. The downstream testing laboratory normally performs sample accessioning, extraction, PCR, sequencing, immunoassay or mass-spectrometry analysis and manages specimen data and disposal.

United States market for Saliva Collection and Preservation Kit is estimated to increase from US$ million in 2025 to US$ million by 2032, at a CAGR of % from 2026 through 2032.

China market for Saliva Collection and Preservation Kit is estimated to increase from US$ million in 2025 to US$ million by 2032, at a CAGR of % from 2026 through 2032.

Europe market for Saliva Collection and Preservation Kit is estimated to increase from US$ million in 2025 to US$ million by 2032, at a CAGR of % from 2026 through 2032.

Global key Saliva Collection and Preservation Kit players cover Thermo Fisher Scientific, DNA Genotek Inc.?OraSure Technologies?, QIAGEN, Zymo Research Corporation, Norgen Biotek, etc. In terms of revenue, the global two largest companies occupied for a share nearly % in 2025.

Report Scope

LP Information, Inc. (LPI) ' newest research report, the “Saliva Collection and Preservation Kit Industry Forecast” looks at past sales and reviews total world Saliva Collection and Preservation Kit sales in 2025, providing a comprehensive analysis by region and market sector of projected Saliva Collection and Preservation Kit sales for 2026 through 2032. With Saliva Collection and Preservation Kit sales broken down by region, market sector and sub-sector, this report provides a detailed analysis in US$ millions of the world Saliva Collection and Preservation Kit industry.

This Insight Report provides a comprehensive analysis of the global Saliva Collection

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and Preservation Kit landscape and highlights key trends related to product segmentation, company formation, revenue, and market share, latest development, and M&A activity. This report also analyzes the strategies of leading global companies with a focus on Saliva Collection and Preservation Kit portfolios and capabilities, market entry strategies, market positions, and geographic footprints, to better understand these firms' unique position in an accelerating global Saliva Collection and Preservation Kit market.

This Insight Report evaluates the key market trends, drivers, and affecting factors shaping the global outlook for Saliva Collection and Preservation Kit and breaks down the forecast by Type, by Application, geography, and market size to highlight emerging pockets of opportunity. With a transparent methodology based on hundreds of bottom-up qualitative and quantitative market inputs, this study forecast offers a highly nuanced view of the current state and future trajectory in the global Saliva Collection and Preservation Kit.

This report presents a comprehensive overview, market shares, and growth opportunities of Saliva Collection and Preservation Kit market by product type, application, key manufacturers and key regions and countries.

Market Segmentation

Segmentation by Type:

Volume: 1.0 mL

Volume: 2.0 mL

Others

Segmentation by Target Users:

Adult

Pediatric

Infant

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Segmentation by Application:

Life Science Research

Molecular Diagnostics

Forensics

Others

This report also splits the market by region:

Americas

United States

Canada

Mexico

Brazil

APAC

China

Japan

Korea

Southeast Asia

India

Australia

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- Europe
  - Germany
  - France
  - UK
  - Italy
  - Russia
- Middle East & Africa
  - Egypt
  - South Africa
  - Israel
  - Turkey
  - GCC Countries

The below companies that are profiled have been selected based on inputs gathered from primary experts and analysing the company's coverage, product portfolio, its market penetration.

- Thermo Fisher Scientific
- DNA Genotek Inc.?OraSure Technologies?
- QIAGEN
- Zymo Research Corporation
- Norgen Biotek

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MP Biomedicals

Cell Projects?Isohelix?

Salimetrics

Canvax

IBI Scientific

Tiaris Biosciences

Oasis Diagnostics Corporation

Mawi DNA Technologies LLC

DANAGEN

MGI Tech

Huachenyang

Wuxi NEST Biotechnology

Medico Technology

Xiamen Zeesan Biotech

KANGJIAN Medical

BEAVER Biomedical

Key Questions Addressed in this Report

What is the 10-year outlook for the global Saliva Collection and Preservation Kit market?

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What factors are driving Saliva Collection and Preservation Kit market growth, globally and by region?

Which technologies are poised for the fastest growth by market and region?

How do Saliva Collection and Preservation Kit market opportunities vary by end market size?

How does Saliva Collection and Preservation Kit break out by Type, by Application?

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