

# Global Relay Media Gateway Market Growth 2026-2032

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## Abstracts

The global Relay Media Gateway market size is predicted to grow from US\$ 2905 million in 2025 to US\$ 4000 million in 2032; it is expected to grow at a CAGR of 4.7% from 2026 to 2032.

Relay Media Gateway is a network infrastructure element that performs real-time media stream conversion, protocol translation, and relay forwarding between disparate telecommunications networks such as legacy circuit-switched PSTN/TDM systems and packet-switched IP/VoIP networks. It comprises media processing units (DSPs), multiple interface modules (circuit and packet), and control support for standard protocols (MGCP, H.248, SIP). Relay Media Gateway enable seamless interworking of voice, video, and other real-time services across heterogeneous network domains, playing a critical role in carrier, enterprise, and cloud communication architectures.

Relay Media Gateway, as a critical network element that enables interoperability between heterogeneous communication networks and supports voice, video, and data traffic conversion, enjoys significant market development opportunities under the backdrop of ongoing global telecommunication infrastructure upgrades, 5G deployment, and network virtualization/cloudification. Firstly, as global telecom operators accelerate the rollout of 5G, broadband, and unified communications platforms, media gateways remain essential for bridging legacy and IP-based networks, driving steady market expansion. Industry reports indicate that the media gateway market is projected to grow consistently over the next several years, supported by increasing investments in network interconnection and multimedia services. Additionally, enterprise digital transformation initiatives boost demand for devices that support multi-protocol high-throughput multimedia communications, further driving demand for media gateways. Edge computing, IoT integration, and AI adoption in communication scenarios also elevate requirements for performance, low latency, and flexible deployment models. Nevertheless, the market faces several challenges and risks. Rapid

technological evolution from traditional hardware to cloud-native and software-defined networking (SDN)/network function virtualization (NFV) requires vendors to innovate continuously; failure to adapt may result in loss of market share to more flexible solutions. Security risks inherent in gateway devices that traverse network boundaries pose potential vulnerabilities, requiring robust protection measures to retain customer trust and comply with regulatory standards. The competitive landscape is intense, with global incumbents such as Cisco Systems (CSCO), Nokia (NOKIA/NOK), and Ericsson (ERIC.A/ERIC) holding deep market penetration, which raises barriers for smaller vendors seeking global contracts. Downstream demand trends show diversified and segmented patterns. Telecom operators remain core customers, but demand from enterprise communications, cloud service providers, and industry-specific networks (e.g., industrial IoT, smart manufacturing campus networks) is rising sharply. Enterprise digitalization increases demand for unified platforms integrating voice/video/data services, with media gateways serving as core access components. Traditional physical gateways are gradually evolving into virtualized and edge-cloud deployments, driving user demand for containerized, programmable, and dynamically scalable solutions. Globalized enterprises also require high protocol interoperability and standard compliance, prompting vendors to enhance product functions and performance. Major companies in the media gateway market include AudioCodes Ltd. (AUDC, NASDAQ, 6 Ofra Haza Street, Park Naimi Building A, Or Yehuda, Israel), Cisco Systems, Inc. (CSCO, NASDAQ, San Jose, California, USA), ZTE Corporation (000063 A-share / 763 H-share / 0763 HKG, ZTE Plaza, Shenzhen, Guangdong, China), Nokia Oyj (NOKIA/NOK, Nasdaq Helsinki & NYSE, Karakaari 7, Espoo, Finland), and Telefonaktiebolaget LM Ericsson (ERIC.A/ERIC, Nasdaq Stockholm & NYSE ADR, Torshamnsgatan 21, Stockholm, Sweden), all of which possess extensive market reach and technical capabilities that help shape global media gateway trends.

LP Information, Inc. (LPI) ' newest research report, the “Relay Media Gateway Industry Forecast” looks at past sales and reviews total world Relay Media Gateway sales in 2025, providing a comprehensive analysis by region and market sector of projected Relay Media Gateway sales for 2026 through 2032. With Relay Media Gateway sales broken down by region, market sector and sub-sector, this report provides a detailed analysis in US\$ millions of the world Relay Media Gateway industry.

This Insight Report provides a comprehensive analysis of the global Relay Media Gateway landscape and highlights key trends related to product segmentation, company formation, revenue, and market share, latest development, and M&A activity. This report also analyzes the strategies of leading global companies with a focus on Relay Media Gateway portfolios and capabilities, market entry strategies, market

positions, and geographic footprints, to better understand these firms' unique position in an accelerating global Relay Media Gateway market.

This Insight Report evaluates the key market trends, drivers, and affecting factors shaping the global outlook for Relay Media Gateway and breaks down the forecast by Type, by Application, geography, and market size to highlight emerging pockets of opportunity. With a transparent methodology based on hundreds of bottom-up qualitative and quantitative market inputs, this study forecast offers a highly nuanced view of the current state and future trajectory in the global Relay Media Gateway.

This report presents a comprehensive overview, market shares, and growth opportunities of Relay Media Gateway market by product type, application, key manufacturers and key regions and countries.

#### Segmentation by Type:

Toll4 VoIP

Toll5 VoIP

#### Segmentation by Physical Form:

Rack-Mounted Relay Media Gateway

Modular Chassis Relay Media Gateway

Appliance-Type Relay Media Gateway

Embedded Relay Media Gateway

#### Segmentation by Underlying Processing Technology:

DSP-Based Relay Media Gateway

CPU-Based Relay Media Gateway

FPGA-Accelerated Relay Media Gateway

ASIC-Based Relay Media Gateway

Heterogeneous Computing Relay Media Gateway

Segmentation by Media Handling Capability:

High-Density Relay Media Gateway

Low-Latency Relay Media Gateway

High-Availability Relay Media Gateway

Segmentation by Application:

Communication

Industrial

Others

This report also splits the market by region:

Americas

United States

Canada

Mexico

Brazil

APAC

China

Japan

Korea

Southeast Asia

India

Australia

Europe

Germany

France

UK

Italy

Russia

Middle East & Africa

Egypt

South Africa

Israel

Turkey

GCC Countries

The below companies that are profiled have been selected based on inputs gathered from primary experts and analysing the company's coverage, product portfolio, its market penetration.

ABB

Siemens

Schneider Electric

Cisco Systems

Nokia Corporation

Dell Technologies

Advantech

Moxa

Digi International

Teltonika Networks

MultiTech Systems

Sierra Wireless

Telit Cinterion

u-blox

Eurotech

Phoenix Contact

Weidmüller Interface

Rockwell Automation

Emerson Electric

Hitachi

Fujitsu

NEC Corporation

Huawei Technologies

ZTE Corporation

Quectel Wireless Solutions

Fibocom Wireless

Sunsea AIoT Technology

?Beijing Inhand Networks Technology

Robustel

Milesight IoT

Premio

AAEON Technology

Seeed Studio

PLC Group

#### Key Questions Addressed in this Report

What is the 10-year outlook for the global Relay Media Gateway market?

What factors are driving Relay Media Gateway market growth, globally and by region?

Which technologies are poised for the fastest growth by market and region?

How do Relay Media Gateway market opportunities vary by end market size?

How does Relay Media Gateway break out by Type, by Application?

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