

Global PSTN Gateway Market Growth 2026-2032

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Abstracts

The global PSTN Gateway market size is predicted to grow from US\$ 117 million in 2025 to US\$ 175 million in 2032; it is expected to grow at a CAGR of 5.7% from 2026 to 2032.

In 2025, global sales of PSTN Gateway reached approximately 300 k units, with an average market price of about USD 400 per unit, an annual production capacity of roughly 400 k units, and an industry-average gross margin of approximately 35%.

A PSTN Gateway is a border device placed between carrier trunks (SIP trunk / PRI, etc.) and enterprise voice systems (IP-PBX, UC, contact center, recording, SBC, etc.). It enables protocol/signaling interworking (SIP/ISDN/SS7, etc.), media transcoding/codec adaptation, numbering & routing, interconnect and security controls, while safeguarding QoS and reliability (jitter buffering, echo handling, redundancy). Compared with generic gateways, it is optimized for carrier-trunk interconnect rules and network behaviors, reducing enterprise migration and cutover risk.

Upstream is dominated by SoC/CPU (x86/ARM), DSP/voice-processing ICs, Ethernet PHY/switch silicon, memory/power, chassis mechanics, plus software building blocks such as SIP stacks, media engines, transcoding libraries, OS/virtualization and security components, with ODM/EMS handling SMT and assembly. Midstream OEM/brands package hardware platforms + firmware + interop certification and deliver management/ops tools. Downstream consumption concentrates in enterprise SIP trunk termination, inter-network/private-network interconnect, contact-center concurrency expansion, smooth replacement of legacy PBX/ISDN, and carrier/SI project deployments?with repeat demand driven mainly by channel concurrency, site rollout, redundancy, and scale-up upgrades.

The PSTN Gateway market is a pragmatic, infrastructure-driven segment sitting

between carrier trunks and enterprise voice environments, benefiting from ongoing migration away from legacy TDM/PRI toward SIP trunking while still supporting long-tail interworking needs. Demand is shaped less by 'feature hype' and more by compatibility, voice quality, security, and deployment reliability—especially where enterprises must bridge old PBX estates, contact centers, and multi-site networks with carrier requirements. Competition typically clusters into established telecom equipment vendors and specialized voice/interconnect players, with differentiation coming from interoperability certifications, software maturity (SIP/media handling), management tools, and high-availability designs rather than pure hardware specs. Over time, the market continues to shift toward SIP-first and virtualized deployments, but steady replacement cycles and hybrid networks keep physical gateways relevant, particularly in regulated, mission-critical, or multi-carrier environments.

LP Information, Inc. (LPI)'s newest research report, the 'PSTN Gateway Industry Forecast' looks at past sales and reviews total world PSTN Gateway sales in 2025, providing a comprehensive analysis by region and market sector of projected PSTN Gateway sales for 2026 through 2032. With PSTN Gateway sales broken down by region, market sector and sub-sector, this report provides a detailed analysis in US\$ millions of the world PSTN Gateway industry.

This Insight Report provides a comprehensive analysis of the global PSTN Gateway landscape and highlights key trends related to product segmentation, company formation, revenue, and market share, latest development, and M&A activity. This report also analyzes the strategies of leading global companies with a focus on PSTN Gateway portfolios and capabilities, market entry strategies, market positions, and geographic footprints, to better understand these firms' unique position in an accelerating global PSTN Gateway market.

This Insight Report evaluates the key market trends, drivers, and affecting factors shaping the global outlook for PSTN Gateway and breaks down the forecast by Type, by Application, geography, and market size to highlight emerging pockets of opportunity. With a transparent methodology based on hundreds of bottom-up qualitative and quantitative market inputs, this study forecast offers a highly nuanced view of the current state and future trajectory in the global PSTN Gateway.

This report presents a comprehensive overview, market shares, and growth opportunities of PSTN Gateway market by product type, application, key manufacturers and key regions and countries.

Segmentation by Type:

Low-density

Mid-density

High-density

Segmentation by Form:

Desktop

Rack-mount

Modular

Segmentation by Functional:

Interworking-focused

Media-transcoding-focused

Security-edge Focused

Segmentation by Application:

Enterprise

Carrier

Others

This report also splits the market by region:

Americas

United States

Canada

Mexico

Brazil

APAC

China

Japan

Korea

Southeast Asia

India

Australia

Europe

Germany

France

UK

Italy

Russia

Middle East & Africa

Egypt

South Africa

Israel

Turkey

GCC Countries

The below companies that are profiled have been selected based on inputs gathered from primary experts and analysing the company's coverage, product portfolio, its market penetration.

Cisco

AudioCodes

Sangoma Technologies

Avaya

Dialogic (Enghouse)

Ribbon Communications

Matrix Comsec

Grandstream Networks

Alcatel-Lucent S.A. (Nokia)

ADTRAN

M5

TelcoBridges

beroNet

Patton Electronics

Xorcom

Terratel

Synway

TAINET Communication System

V-solution Telecommunication Technology

Shenzhen DINSTAR

Flyingvoice

Key Questions Addressed in this Report

What is the 10-year outlook for the global PSTN Gateway market?

What factors are driving PSTN Gateway market growth, globally and by region?

Which technologies are poised for the fastest growth by market and region?

How do PSTN Gateway market opportunities vary by end market size?

How does PSTN Gateway break out by Type, by Application?

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