

Global Nicotine and Nicotine Salts Market Growth 2025-2031

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Abstracts

The global Nicotine and Nicotine Salts market size is predicted to grow from US\$ 3775 million in 2025 to US\$ 6365 million in 2031; it is expected to grow at a CAGR of 9.1% from 2025 to 2031.

Nicotine is a naturally produced alkaloid in the nightshade family of plants (most predominantly in tobacco and *Duboisia hopwoodii*) and is widely used recreationally as a stimulant and anxiolytic.

Nicotine salts are salts formed from nicotine and an acid. They are found naturally in tobacco leaves. Various acids can be used, leading to different conjugate bases paired with the ammonium form of nicotine.

To gauge change in nicotine levels, researchers examined e-cigarette retail sales data from January 2017-March 2022 in brick-and-mortar retailers across the continental U.S. Sales of e-cigarettes with greater than 5% nicotine have grown drastically in the past five years, increasing from 5% in 2017 to 81% in 2022. The unit share sales of high nicotine products increased by nearly 15 times and dollar share sales increased by over 13 times between 2017 and 2022.

LP Information, Inc. (LPI) ' newest research report, the "Nicotine and Nicotine Salts Industry Forecast" looks at past sales and reviews total world Nicotine and Nicotine Salts sales in 2024, providing a comprehensive analysis by region and market sector of projected Nicotine and Nicotine Salts sales for 2025 through 2031. With Nicotine and Nicotine Salts sales broken down by region, market sector and sub-sector, this report provides a detailed analysis in US\$ millions of the world Nicotine and Nicotine Salts industry.

This Insight Report provides a comprehensive analysis of the global Nicotine and Nicotine Salts landscape and highlights key trends related to product segmentation, company formation, revenue, and market share, latest development, and M&A activity. This report also analyzes the strategies of leading global companies with a focus on Nicotine and Nicotine Salts portfolios and capabilities, market entry strategies, market positions, and geographic footprints, to better understand these firms' unique position in an accelerating global Nicotine and Nicotine Salts market.

This Insight Report evaluates the key market trends, drivers, and affecting factors shaping the global outlook for Nicotine and Nicotine Salts and breaks down the forecast by Type, by Application, geography, and market size to highlight emerging pockets of opportunity. With a transparent methodology based on hundreds of bottom-up qualitative and quantitative market inputs, this study forecast offers a highly nuanced view of the current state and future trajectory in the global Nicotine and Nicotine Salts.

This report presents a comprehensive overview, market shares, and growth opportunities of Nicotine and Nicotine Salts market by product type, application, key manufacturers and key regions and countries.

Segmentation by Type:

Nicotine

Nicotine Salts

Segmentation by Application:

Electronic Cigarette

Medicine

Modern Oral

Others

This report also splits the market by region:

Americas

United States

Canada

Mexico

Brazil

APAC

China

Japan

Korea

Southeast Asia

India

Australia

Europe

Germany

France

UK

Italy

Russia

Middle East & Africa

Egypt

South Africa

Israel

Turkey

GCC Countries

The below companies that are profiled have been selected based on inputs gathered from primary experts and analysing the company's coverage, product portfolio, its market penetration.

Chemnovatic

Contraf Nicotex Tobacco (CNT)

AmeriNic

Nicobrand

Alchem

BGP Health Care

ITC Limited

Jingsheng Biological Technology

Yunzhi Biological Technology

Ganghua Biotechnology

Heno Biological Engineering

Key Questions Addressed in this Report

What is the 10-year outlook for the global Nicotine and Nicotine Salts market?
What factors are driving Nicotine and Nicotine Salts market growth, globally and by region?
Which technologies are poised for the fastest growth by market and region?
How do Nicotine and Nicotine Salts market opportunities vary by end market size?
How does Nicotine and Nicotine Salts break out by Type, by Application?

Contents

1 SCOPE OF THE REPORT

- 1.1 Market Introduction
- 1.2 Years Considered
- 1.3 Research Objectives
- 1.4 Market Research Methodology
- 1.5 Research Process and Data Source
- 1.6 Economic Indicators
- 1.7 Currency Considered
- 1.8 Market Estimation Caveats

2 EXECUTIVE SUMMARY

- 2.1 World Market Overview
 - 2.1.1 Global Nicotine and Nicotine Salts Annual Sales 2020-2031
 - 2.1.2 World Current & Future Analysis for Nicotine and Nicotine Salts by Geographic Region, 2020, 2024 & 2031
 - 2.1.3 World Current & Future Analysis for Nicotine and Nicotine Salts by Country/Region, 2020, 2024 & 2031
- 2.2 Nicotine and Nicotine Salts Segment by Type
 - 2.2.1 Nicotine
 - 2.2.2 Nicotine Salts
- 2.3 Nicotine and Nicotine Salts Sales by Type
 - 2.3.1 Global Nicotine and Nicotine Salts Sales Market Share by Type (2020-2025)
 - 2.3.2 Global Nicotine and Nicotine Salts Revenue and Market Share by Type (2020-2025)
 - 2.3.3 Global Nicotine and Nicotine Salts Sale Price by Type (2020-2025)
- 2.4 Nicotine and Nicotine Salts Segment by Application
 - 2.4.1 Electronic Cigarette
 - 2.4.2 Medicine
 - 2.4.3 Modern Oral
 - 2.4.4 Others
- 2.5 Nicotine and Nicotine Salts Sales by Application
 - 2.5.1 Global Nicotine and Nicotine Salts Sale Market Share by Application (2020-2025)
 - 2.5.2 Global Nicotine and Nicotine Salts Revenue and Market Share by Application (2020-2025)
 - 2.5.3 Global Nicotine and Nicotine Salts Sale Price by Application (2020-2025)

3 GLOBAL BY COMPANY

- 3.1 Global Nicotine and Nicotine Salts Breakdown Data by Company
 - 3.1.1 Global Nicotine and Nicotine Salts Annual Sales by Company (2020-2025)
 - 3.1.2 Global Nicotine and Nicotine Salts Sales Market Share by Company (2020-2025)
- 3.2 Global Nicotine and Nicotine Salts Annual Revenue by Company (2020-2025)
 - 3.2.1 Global Nicotine and Nicotine Salts Revenue by Company (2020-2025)
 - 3.2.2 Global Nicotine and Nicotine Salts Revenue Market Share by Company (2020-2025)
- 3.3 Global Nicotine and Nicotine Salts Sale Price by Company
- 3.4 Key Manufacturers Nicotine and Nicotine Salts Producing Area Distribution, Sales Area, Product Type
 - 3.4.1 Key Manufacturers Nicotine and Nicotine Salts Product Location Distribution
 - 3.4.2 Players Nicotine and Nicotine Salts Products Offered
- 3.5 Market Concentration Rate Analysis
 - 3.5.1 Competition Landscape Analysis
 - 3.5.2 Concentration Ratio (CR3, CR5 and CR10) & (2023-2025)
- 3.6 New Products and Potential Entrants
- 3.7 Market M&A Activity & Strategy

4 WORLD HISTORIC REVIEW FOR NICOTINE AND NICOTINE SALTS BY GEOGRAPHIC REGION

- 4.1 World Historic Nicotine and Nicotine Salts Market Size by Geographic Region (2020-2025)
 - 4.1.1 Global Nicotine and Nicotine Salts Annual Sales by Geographic Region (2020-2025)
 - 4.1.2 Global Nicotine and Nicotine Salts Annual Revenue by Geographic Region (2020-2025)
- 4.2 World Historic Nicotine and Nicotine Salts Market Size by Country/Region (2020-2025)
 - 4.2.1 Global Nicotine and Nicotine Salts Annual Sales by Country/Region (2020-2025)
 - 4.2.2 Global Nicotine and Nicotine Salts Annual Revenue by Country/Region (2020-2025)
- 4.3 Americas Nicotine and Nicotine Salts Sales Growth
- 4.4 APAC Nicotine and Nicotine Salts Sales Growth
- 4.5 Europe Nicotine and Nicotine Salts Sales Growth
- 4.6 Middle East & Africa Nicotine and Nicotine Salts Sales Growth

5 AMERICAS

5.1 Americas Nicotine and Nicotine Salts Sales by Country

5.1.1 Americas Nicotine and Nicotine Salts Sales by Country (2020-2025)

5.1.2 Americas Nicotine and Nicotine Salts Revenue by Country (2020-2025)

5.2 Americas Nicotine and Nicotine Salts Sales by Type (2020-2025)

5.3 Americas Nicotine and Nicotine Salts Sales by Application (2020-2025)

5.4 United States

5.5 Canada

5.6 Mexico

5.7 Brazil

6 APAC

6.1 APAC Nicotine and Nicotine Salts Sales by Region

6.1.1 APAC Nicotine and Nicotine Salts Sales by Region (2020-2025)

6.1.2 APAC Nicotine and Nicotine Salts Revenue by Region (2020-2025)

6.2 APAC Nicotine and Nicotine Salts Sales by Type (2020-2025)

6.3 APAC Nicotine and Nicotine Salts Sales by Application (2020-2025)

6.4 China

6.5 Japan

6.6 South Korea

6.7 Southeast Asia

6.8 India

6.9 Australia

6.10 China Taiwan

7 EUROPE

7.1 Europe Nicotine and Nicotine Salts by Country

7.1.1 Europe Nicotine and Nicotine Salts Sales by Country (2020-2025)

7.1.2 Europe Nicotine and Nicotine Salts Revenue by Country (2020-2025)

7.2 Europe Nicotine and Nicotine Salts Sales by Type (2020-2025)

7.3 Europe Nicotine and Nicotine Salts Sales by Application (2020-2025)

7.4 Germany

7.5 France

7.6 UK

7.7 Italy

7.8 Russia

8 MIDDLE EAST & AFRICA

8.1 Middle East & Africa Nicotine and Nicotine Salts by Country

8.1.1 Middle East & Africa Nicotine and Nicotine Salts Sales by Country (2020-2025)

8.1.2 Middle East & Africa Nicotine and Nicotine Salts Revenue by Country
(2020-2025)

8.2 Middle East & Africa Nicotine and Nicotine Salts Sales by Type (2020-2025)

8.3 Middle East & Africa Nicotine and Nicotine Salts Sales by Application (2020-2025)

8.4 Egypt

8.5 South Africa

8.6 Israel

8.7 Turkey

8.8 GCC Countries

9 MARKET DRIVERS, CHALLENGES AND TRENDS

9.1 Market Drivers & Growth Opportunities

9.2 Market Challenges & Risks

9.3 Industry Trends

10 MANUFACTURING COST STRUCTURE ANALYSIS

10.1 Raw Material and Suppliers

10.2 Manufacturing Cost Structure Analysis of Nicotine and Nicotine Salts

10.3 Manufacturing Process Analysis of Nicotine and Nicotine Salts

10.4 Industry Chain Structure of Nicotine and Nicotine Salts

11 MARKETING, DISTRIBUTORS AND CUSTOMER

11.1 Sales Channel

11.1.1 Direct Channels

11.1.2 Indirect Channels

11.2 Nicotine and Nicotine Salts Distributors

11.3 Nicotine and Nicotine Salts Customer

12 WORLD FORECAST REVIEW FOR NICOTINE AND NICOTINE SALTS BY GEOGRAPHIC REGION

- 12.1 Global Nicotine and Nicotine Salts Market Size Forecast by Region
 - 12.1.1 Global Nicotine and Nicotine Salts Forecast by Region (2026-2031)
 - 12.1.2 Global Nicotine and Nicotine Salts Annual Revenue Forecast by Region (2026-2031)
- 12.2 Americas Forecast by Country (2026-2031)
- 12.3 APAC Forecast by Region (2026-2031)
- 12.4 Europe Forecast by Country (2026-2031)
- 12.5 Middle East & Africa Forecast by Country (2026-2031)
- 12.6 Global Nicotine and Nicotine Salts Forecast by Type (2026-2031)
- 12.7 Global Nicotine and Nicotine Salts Forecast by Application (2026-2031)

13 KEY PLAYERS ANALYSIS

- 13.1 Chemnovatic
 - 13.1.1 Chemnovatic Company Information
 - 13.1.2 Chemnovatic Nicotine and Nicotine Salts Product Portfolios and Specifications
 - 13.1.3 Chemnovatic Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)
 - 13.1.4 Chemnovatic Main Business Overview
 - 13.1.5 Chemnovatic Latest Developments
- 13.2 Contraf Nicotex Tobacco (CNT)
 - 13.2.1 Contraf Nicotex Tobacco (CNT) Company Information
 - 13.2.2 Contraf Nicotex Tobacco (CNT) Nicotine and Nicotine Salts Product Portfolios and Specifications
 - 13.2.3 Contraf Nicotex Tobacco (CNT) Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)
 - 13.2.4 Contraf Nicotex Tobacco (CNT) Main Business Overview
 - 13.2.5 Contraf Nicotex Tobacco (CNT) Latest Developments
- 13.3 AmeriNic
 - 13.3.1 AmeriNic Company Information
 - 13.3.2 AmeriNic Nicotine and Nicotine Salts Product Portfolios and Specifications
 - 13.3.3 AmeriNic Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)
 - 13.3.4 AmeriNic Main Business Overview
 - 13.3.5 AmeriNic Latest Developments
- 13.4 Nicobrand
 - 13.4.1 Nicobrand Company Information
 - 13.4.2 Nicobrand Nicotine and Nicotine Salts Product Portfolios and Specifications

13.4.3 Nicobrand Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)

13.4.4 Nicobrand Main Business Overview

13.4.5 Nicobrand Latest Developments

13.5 Alchem

13.5.1 Alchem Company Information

13.5.2 Alchem Nicotine and Nicotine Salts Product Portfolios and Specifications

13.5.3 Alchem Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)

13.5.4 Alchem Main Business Overview

13.5.5 Alchem Latest Developments

13.6 BGP Health Care

13.6.1 BGP Health Care Company Information

13.6.2 BGP Health Care Nicotine and Nicotine Salts Product Portfolios and Specifications

13.6.3 BGP Health Care Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)

13.6.4 BGP Health Care Main Business Overview

13.6.5 BGP Health Care Latest Developments

13.7 ITC Limited

13.7.1 ITC Limited Company Information

13.7.2 ITC Limited Nicotine and Nicotine Salts Product Portfolios and Specifications

13.7.3 ITC Limited Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)

13.7.4 ITC Limited Main Business Overview

13.7.5 ITC Limited Latest Developments

13.8 Jingsheng Biological Technology

13.8.1 Jingsheng Biological Technology Company Information

13.8.2 Jingsheng Biological Technology Nicotine and Nicotine Salts Product Portfolios and Specifications

13.8.3 Jingsheng Biological Technology Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)

13.8.4 Jingsheng Biological Technology Main Business Overview

13.8.5 Jingsheng Biological Technology Latest Developments

13.9 Yunzhi Biological Technology

13.9.1 Yunzhi Biological Technology Company Information

13.9.2 Yunzhi Biological Technology Nicotine and Nicotine Salts Product Portfolios and Specifications

13.9.3 Yunzhi Biological Technology Nicotine and Nicotine Salts Sales, Revenue,

Price and Gross Margin (2020-2025)

13.9.4 Yunzhi Biological Technology Main Business Overview

13.9.5 Yunzhi Biological Technology Latest Developments

13.10 Ganghua Biotechnology

13.10.1 Ganghua Biotechnology Company Information

13.10.2 Ganghua Biotechnology Nicotine and Nicotine Salts Product Portfolios and Specifications

13.10.3 Ganghua Biotechnology Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)

13.10.4 Ganghua Biotechnology Main Business Overview

13.10.5 Ganghua Biotechnology Latest Developments

13.11 Heno Biological Engineering

13.11.1 Heno Biological Engineering Company Information

13.11.2 Heno Biological Engineering Nicotine and Nicotine Salts Product Portfolios and Specifications

13.11.3 Heno Biological Engineering Nicotine and Nicotine Salts Sales, Revenue, Price and Gross Margin (2020-2025)

13.11.4 Heno Biological Engineering Main Business Overview

13.11.5 Heno Biological Engineering Latest Developments

14 RESEARCH FINDINGS AND CONCLUSION

List Of Tables

LIST OF TABLES

Table 1. Nicotine and Nicotine Salts Annual Sales CAGR by Geographic Region (2020, 2024 & 2031) & (\$ millions)

Table 2. Nicotine and Nicotine Salts Annual Sales CAGR by Country/Region (2020, 2024 & 2031) & (\$ millions)

Table 3. Major Players of Nicotine

Table 4. Major Players of Nicotine Salts

Table 5. Global Nicotine and Nicotine Salts Sales by Type (2020-2025) & (Tons)

Table 6. Global Nicotine and Nicotine Salts Sales Market Share by Type (2020-2025)

Table 7. Global Nicotine and Nicotine Salts Revenue by Type (2020-2025) & (\$ million)

Table 8. Global Nicotine and Nicotine Salts Revenue Market Share by Type (2020-2025)

Table 9. Global Nicotine and Nicotine Salts Sale Price by Type (2020-2025) & (US\$/Ton)

Table 10. Global Nicotine and Nicotine Salts Sale by Application (2020-2025) & (Tons)

Table 11. Global Nicotine and Nicotine Salts Sale Market Share by Application (2020-2025)

Table 12. Global Nicotine and Nicotine Salts Revenue by Application (2020-2025) & (\$ million)

Table 13. Global Nicotine and Nicotine Salts Revenue Market Share by Application (2020-2025)

Table 14. Global Nicotine and Nicotine Salts Sale Price by Application (2020-2025) & (US\$/Ton)

Table 15. Global Nicotine and Nicotine Salts Sales by Company (2020-2025) & (Tons)

Table 16. Global Nicotine and Nicotine Salts Sales Market Share by Company (2020-2025)

Table 17. Global Nicotine and Nicotine Salts Revenue by Company (2020-2025) & (\$ millions)

Table 18. Global Nicotine and Nicotine Salts Revenue Market Share by Company (2020-2025)

Table 19. Global Nicotine and Nicotine Salts Sale Price by Company (2020-2025) & (US\$/Ton)

Table 20. Key Manufacturers Nicotine and Nicotine Salts Producing Area Distribution and Sales Area

Table 21. Players Nicotine and Nicotine Salts Products Offered

Table 22. Nicotine and Nicotine Salts Concentration Ratio (CR3, CR5 and CR10) &

(2023-2025)

Table 23. New Products and Potential Entrants

Table 24. Market M&A Activity & Strategy

Table 25. Global Nicotine and Nicotine Salts Sales by Geographic Region (2020-2025) & (Tons)

Table 26. Global Nicotine and Nicotine Salts Sales Market Share Geographic Region (2020-2025)

Table 27. Global Nicotine and Nicotine Salts Revenue by Geographic Region (2020-2025) & (\$ millions)

Table 28. Global Nicotine and Nicotine Salts Revenue Market Share by Geographic Region (2020-2025)

Table 29. Global Nicotine and Nicotine Salts Sales by Country/Region (2020-2025) & (Tons)

Table 30. Global Nicotine and Nicotine Salts Sales Market Share by Country/Region (2020-2025)

Table 31. Global Nicotine and Nicotine Salts Revenue by Country/Region (2020-2025) & (\$ millions)

Table 32. Global Nicotine and Nicotine Salts Revenue Market Share by Country/Region (2020-2025)

Table 33. Americas Nicotine and Nicotine Salts Sales by Country (2020-2025) & (Tons)

Table 34. Americas Nicotine and Nicotine Salts Sales Market Share by Country (2020-2025)

Table 35. Americas Nicotine and Nicotine Salts Revenue by Country (2020-2025) & (\$ millions)

Table 36. Americas Nicotine and Nicotine Salts Sales by Type (2020-2025) & (Tons)

Table 37. Americas Nicotine and Nicotine Salts Sales by Application (2020-2025) & (Tons)

Table 38. APAC Nicotine and Nicotine Salts Sales by Region (2020-2025) & (Tons)

Table 39. APAC Nicotine and Nicotine Salts Sales Market Share by Region (2020-2025)

Table 40. APAC Nicotine and Nicotine Salts Revenue by Region (2020-2025) & (\$ millions)

Table 41. APAC Nicotine and Nicotine Salts Sales by Type (2020-2025) & (Tons)

Table 42. APAC Nicotine and Nicotine Salts Sales by Application (2020-2025) & (Tons)

Table 43. Europe Nicotine and Nicotine Salts Sales by Country (2020-2025) & (Tons)

Table 44. Europe Nicotine and Nicotine Salts Revenue by Country (2020-2025) & (\$ millions)

Table 45. Europe Nicotine and Nicotine Salts Sales by Type (2020-2025) & (Tons)

Table 46. Europe Nicotine and Nicotine Salts Sales by Application (2020-2025) & (Tons)

- Table 47. Middle East & Africa Nicotine and Nicotine Salts Sales by Country (2020-2025) & (Tons)
- Table 48. Middle East & Africa Nicotine and Nicotine Salts Revenue Market Share by Country (2020-2025)
- Table 49. Middle East & Africa Nicotine and Nicotine Salts Sales by Type (2020-2025) & (Tons)
- Table 50. Middle East & Africa Nicotine and Nicotine Salts Sales by Application (2020-2025) & (Tons)
- Table 51. Key Market Drivers & Growth Opportunities of Nicotine and Nicotine Salts
- Table 52. Key Market Challenges & Risks of Nicotine and Nicotine Salts
- Table 53. Key Industry Trends of Nicotine and Nicotine Salts
- Table 54. Nicotine and Nicotine Salts Raw Material
- Table 55. Key Suppliers of Raw Materials
- Table 56. Nicotine and Nicotine Salts Distributors List
- Table 57. Nicotine and Nicotine Salts Customer List
- Table 58. Global Nicotine and Nicotine Salts Sales Forecast by Region (2026-2031) & (Tons)
- Table 59. Global Nicotine and Nicotine Salts Revenue Forecast by Region (2026-2031) & (\$ millions)
- Table 60. Americas Nicotine and Nicotine Salts Sales Forecast by Country (2026-2031) & (Tons)
- Table 61. Americas Nicotine and Nicotine Salts Annual Revenue Forecast by Country (2026-2031) & (\$ millions)
- Table 62. APAC Nicotine and Nicotine Salts Sales Forecast by Region (2026-2031) & (Tons)
- Table 63. APAC Nicotine and Nicotine Salts Annual Revenue Forecast by Region (2026-2031) & (\$ millions)
- Table 64. Europe Nicotine and Nicotine Salts Sales Forecast by Country (2026-2031) & (Tons)
- Table 65. Europe Nicotine and Nicotine Salts Revenue Forecast by Country (2026-2031) & (\$ millions)
- Table 66. Middle East & Africa Nicotine and Nicotine Salts Sales Forecast by Country (2026-2031) & (Tons)
- Table 67. Middle East & Africa Nicotine and Nicotine Salts Revenue Forecast by Country (2026-2031) & (\$ millions)
- Table 68. Global Nicotine and Nicotine Salts Sales Forecast by Type (2026-2031) & (Tons)
- Table 69. Global Nicotine and Nicotine Salts Revenue Forecast by Type (2026-2031) & (\$ millions)

Table 70. Global Nicotine and Nicotine Salts Sales Forecast by Application (2026-2031) & (Tons)

Table 71. Global Nicotine and Nicotine Salts Revenue Forecast by Application (2026-2031) & (\$ millions)

Table 72. Chemnovatic Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 73. Chemnovatic Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 74. Chemnovatic Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 75. Chemnovatic Main Business

Table 76. Chemnovatic Latest Developments

Table 77. Contraf Nicotex Tobacco (CNT) Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 78. Contraf Nicotex Tobacco (CNT) Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 79. Contraf Nicotex Tobacco (CNT) Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 80. Contraf Nicotex Tobacco (CNT) Main Business

Table 81. Contraf Nicotex Tobacco (CNT) Latest Developments

Table 82. AmeriNic Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 83. AmeriNic Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 84. AmeriNic Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 85. AmeriNic Main Business

Table 86. AmeriNic Latest Developments

Table 87. Nicobrand Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 88. Nicobrand Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 89. Nicobrand Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 90. Nicobrand Main Business

Table 91. Nicobrand Latest Developments

Table 92. Alchem Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 93. Alchem Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 94. Alchem Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 95. Alchem Main Business

Table 96. Alchem Latest Developments

Table 97. BGP Health Care Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 98. BGP Health Care Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 99. BGP Health Care Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 100. BGP Health Care Main Business

Table 101. BGP Health Care Latest Developments

Table 102. ITC Limited Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 103. ITC Limited Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 104. ITC Limited Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 105. ITC Limited Main Business

Table 106. ITC Limited Latest Developments

Table 107. Jingsheng Biological Technology Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 108. Jingsheng Biological Technology Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 109. Jingsheng Biological Technology Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 110. Jingsheng Biological Technology Main Business

Table 111. Jingsheng Biological Technology Latest Developments

Table 112. Yunzhi Biological Technology Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 113. Yunzhi Biological Technology Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 114. Yunzhi Biological Technology Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 115. Yunzhi Biological Technology Main Business

Table 116. Yunzhi Biological Technology Latest Developments

Table 117. Ganghua Biotechnology Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 118. Ganghua Biotechnology Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 119. Ganghua Biotechnology Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 120. Ganghua Biotechnology Main Business

Table 121. Ganghua Biotechnology Latest Developments

Table 122. Heno Biological Engineering Basic Information, Nicotine and Nicotine Salts Manufacturing Base, Sales Area and Its Competitors

Table 123. Heno Biological Engineering Nicotine and Nicotine Salts Product Portfolios and Specifications

Table 124. Heno Biological Engineering Nicotine and Nicotine Salts Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2020-2025)

Table 125. Heno Biological Engineering Main Business

Table 126. Heno Biological Engineering Latest Developments

List Of Figures

LIST OF FIGURES

- Figure 1. Picture of Nicotine and Nicotine Salts
- Figure 2. Nicotine and Nicotine Salts Report Years Considered
- Figure 3. Research Objectives
- Figure 4. Research Methodology
- Figure 5. Research Process and Data Source
- Figure 6. Global Nicotine and Nicotine Salts Sales Growth Rate 2020-2031 (Tons)
- Figure 7. Global Nicotine and Nicotine Salts Revenue Growth Rate 2020-2031 (\$ millions)
- Figure 8. Nicotine and Nicotine Salts Sales by Geographic Region (2020, 2024 & 2031) & (\$ millions)
- Figure 9. Nicotine and Nicotine Salts Sales Market Share by Country/Region (2024)
- Figure 10. Nicotine and Nicotine Salts Sales Market Share by Country/Region (2020, 2024 & 2031)
- Figure 11. Product Picture of Nicotine
- Figure 12. Product Picture of Nicotine Salts
- Figure 13. Global Nicotine and Nicotine Salts Sales Market Share by Type in 2025
- Figure 14. Global Nicotine and Nicotine Salts Revenue Market Share by Type (2020-2025)
- Figure 15. Nicotine and Nicotine Salts Consumed in Electronic Cigarette
- Figure 16. Global Nicotine and Nicotine Salts Market: Electronic Cigarette (2020-2025) & (Tons)
- Figure 17. Nicotine and Nicotine Salts Consumed in Medicine
- Figure 18. Global Nicotine and Nicotine Salts Market: Medicine (2020-2025) & (Tons)
- Figure 19. Nicotine and Nicotine Salts Consumed in Modern Oral
- Figure 20. Global Nicotine and Nicotine Salts Market: Modern Oral (2020-2025) & (Tons)
- Figure 21. Nicotine and Nicotine Salts Consumed in Others
- Figure 22. Global Nicotine and Nicotine Salts Market: Others (2020-2025) & (Tons)
- Figure 23. Global Nicotine and Nicotine Salts Sale Market Share by Application (2024)
- Figure 24. Global Nicotine and Nicotine Salts Revenue Market Share by Application in 2025
- Figure 25. Nicotine and Nicotine Salts Sales by Company in 2025 (Tons)
- Figure 26. Global Nicotine and Nicotine Salts Sales Market Share by Company in 2025
- Figure 27. Nicotine and Nicotine Salts Revenue by Company in 2025 (\$ millions)
- Figure 28. Global Nicotine and Nicotine Salts Revenue Market Share by Company in

2025

Figure 29. Global Nicotine and Nicotine Salts Sales Market Share by Geographic Region (2020-2025)

Figure 30. Global Nicotine and Nicotine Salts Revenue Market Share by Geographic Region in 2025

Figure 31. Americas Nicotine and Nicotine Salts Sales 2020-2025 (Tons)

Figure 32. Americas Nicotine and Nicotine Salts Revenue 2020-2025 (\$ millions)

Figure 33. APAC Nicotine and Nicotine Salts Sales 2020-2025 (Tons)

Figure 34. APAC Nicotine and Nicotine Salts Revenue 2020-2025 (\$ millions)

Figure 35. Europe Nicotine and Nicotine Salts Sales 2020-2025 (Tons)

Figure 36. Europe Nicotine and Nicotine Salts Revenue 2020-2025 (\$ millions)

Figure 37. Middle East & Africa Nicotine and Nicotine Salts Sales 2020-2025 (Tons)

Figure 38. Middle East & Africa Nicotine and Nicotine Salts Revenue 2020-2025 (\$ millions)

Figure 39. Americas Nicotine and Nicotine Salts Sales Market Share by Country in 2025

Figure 40. Americas Nicotine and Nicotine Salts Revenue Market Share by Country (2020-2025)

Figure 41. Americas Nicotine and Nicotine Salts Sales Market Share by Type (2020-2025)

Figure 42. Americas Nicotine and Nicotine Salts Sales Market Share by Application (2020-2025)

Figure 43. United States Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 44. Canada Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 45. Mexico Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 46. Brazil Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 47. APAC Nicotine and Nicotine Salts Sales Market Share by Region in 2025

Figure 48. APAC Nicotine and Nicotine Salts Revenue Market Share by Region (2020-2025)

Figure 49. APAC Nicotine and Nicotine Salts Sales Market Share by Type (2020-2025)

Figure 50. APAC Nicotine and Nicotine Salts Sales Market Share by Application (2020-2025)

Figure 51. China Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 52. Japan Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 53. South Korea Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 54. Southeast Asia Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 55. India Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 56. Australia Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 57. China Taiwan Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 58. Europe Nicotine and Nicotine Salts Sales Market Share by Country in 2025

Figure 59. Europe Nicotine and Nicotine Salts Revenue Market Share by Country (2020-2025)

Figure 60. Europe Nicotine and Nicotine Salts Sales Market Share by Type (2020-2025)

Figure 61. Europe Nicotine and Nicotine Salts Sales Market Share by Application (2020-2025)

Figure 62. Germany Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 63. France Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 64. UK Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 65. Italy Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 66. Russia Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 67. Middle East & Africa Nicotine and Nicotine Salts Sales Market Share by Country (2020-2025)

Figure 68. Middle East & Africa Nicotine and Nicotine Salts Sales Market Share by Type (2020-2025)

Figure 69. Middle East & Africa Nicotine and Nicotine Salts Sales Market Share by Application (2020-2025)

Figure 70. Egypt Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 71. South Africa Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 72. Israel Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 73. Turkey Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 74. GCC Countries Nicotine and Nicotine Salts Revenue Growth 2020-2025 (\$ millions)

Figure 75. Manufacturing Cost Structure Analysis of Nicotine and Nicotine Salts in 2025

Figure 76. Manufacturing Process Analysis of Nicotine and Nicotine Salts

Figure 77. Industry Chain Structure of Nicotine and Nicotine Salts

Figure 78. Channels of Distribution

Figure 79. Global Nicotine and Nicotine Salts Sales Market Forecast by Region (2026-2031)

Figure 80. Global Nicotine and Nicotine Salts Revenue Market Share Forecast by Region (2026-2031)

Figure 81. Global Nicotine and Nicotine Salts Sales Market Share Forecast by Type (2026-2031)

Figure 82. Global Nicotine and Nicotine Salts Revenue Market Share Forecast by Type

(2026-2031)

Figure 83. Global Nicotine and Nicotine Salts Sales Market Share Forecast by Application (2026-2031)

Figure 84. Global Nicotine and Nicotine Salts Revenue Market Share Forecast by Application (2026-2031)

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