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Global Microbiome Collection Kit Market Growth 2026-2032

https://marketpublishers.com/r/GFE2F88855B0EN.html
Date: October 2026
Pages: 139
Price: US$ 3,660.00 (Single User License)
ID: GFE2F88855B0EN

Abstracts

The global Microbiome Collection Kit market size is predicted to grow from US$ 249 million in 2025 to US$ 370 million in 2032; it is expected to grow at a CAGR of 5.6% from 2026 to 2032.

In 2025, global Microbiome Collection Kit production reached approximately 20,400 k units?with an average global market price of around US$ 12.5 per unit, and a gross profit margin of approximately 20%-40%. A microbiome collection kit is a standardized, single-use system designed to collect, stabilize, store, and transport microbial-community samples for microbiome or metagenomic analysis. Depending on the target body site or environment, the kit may contain a stool-sampling spoon, swab, brush, saliva funnel, collection paper, specimen tube, preservation medium, gloves, labels, and return-mail packaging. Its primary purpose is to minimize microbial growth, nucleic-acid degradation, oxygen exposure, contamination, and compositional drift between collection and laboratory processing. Most products preserve microbial DNA, while advanced formulations can stabilize RNA, metabolites, viruses, fungi, or viable anaerobic microorganisms. Samples commonly include stool, saliva, oral plaque, tongue coating, skin, scalp, vaginal secretions, nasal specimens, urine, animal specimens, soil, and water. The category excludes stand-alone DNA extraction kits, sequencing reagents, analytical software, testing services, and ordinary specimen containers without microbiome-specific collection or preservation functions.

The upstream segment supplies medical-grade polypropylene and polyethylene tubes, caps, sampling spoons, nylon-flocked or polyester swabs, brushes, saliva funnels, collection papers, gloves, absorbent materials, labels, barcodes, and biological mailing packages. Chemical inputs include buffering agents, chelators, detergents, antimicrobial compounds, nucleic-acid stabilizers, oxygen scavengers, antioxidants, and

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cryoprotectants. Midstream manufacturers undertake preservation-formulation development, precision molding, swab production, tube filling, cleanroom assembly, sterilization, packaging, stability testing, low-biomass contamination control, microbiome-profile validation, and regulatory documentation. Product value is determined principally by preservation accuracy, ambient-temperature stability, RNA or metabolite compatibility, recovery of viable organisms, automation compatibility, and ease of self-collection. Distribution includes direct institutional sales, scientific distributors, clinical-trial kitting companies, OEM/private-label arrangements, and direct-to-consumer mail-back programs. Downstream customers include universities, hospitals, biobanks, pharmaceutical and biotechnology companies, contract research organizations, diagnostic laboratories, consumer-health companies, nutrition and probiotic developers, cosmetics manufacturers, veterinary laboratories, agricultural institutes, and environmental-monitoring organizations. Sequencing, bioinformatics, clinical interpretation, and microbiome-based therapeutic development follow sample collection but are outside the kit market itself.

United States market for Microbiome Collection Kit is estimated to increase from US$ million in 2025 to US$ million by 2032, at a CAGR of % from 2026 through 2032.

China market for Microbiome Collection Kit is estimated to increase from US$ million in 2025 to US$ million by 2032, at a CAGR of % from 2026 through 2032.

Europe market for Microbiome Collection Kit is estimated to increase from US$ million in 2025 to US$ million by 2032, at a CAGR of % from 2026 through 2032.

Global key Microbiome Collection Kit players cover DNA Genotek Inc.?OraSure Technologies?, Zymo Research Corporation, Mawi DNA Technologies LLC, Norgen Biotek, Cell Projects?Isohelix?, etc. In terms of revenue, the global two largest companies occupied for a share nearly % in 2025.

Report Scope

LP Information, Inc. (LPI) ' newest research report, the “Microbiome Collection Kit Industry Forecast” looks at past sales and reviews total world Microbiome Collection Kit sales in 2025, providing a comprehensive analysis by region and market sector of projected Microbiome Collection Kit sales for 2026 through 2032. With Microbiome Collection Kit sales broken down by region, market sector and sub-sector, this report provides a detailed analysis in US$ millions of the world Microbiome Collection Kit industry.

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This Insight Report provides a comprehensive analysis of the global Microbiome Collection Kit landscape and highlights key trends related to product segmentation, company formation, revenue, and market share, latest development, and M&A activity. This report also analyzes the strategies of leading global companies with a focus on Microbiome Collection Kit portfolios and capabilities, market entry strategies, market positions, and geographic footprints, to better understand these firms' unique position in an accelerating global Microbiome Collection Kit market.

This Insight Report evaluates the key market trends, drivers, and affecting factors shaping the global outlook for Microbiome Collection Kit and breaks down the forecast by Type, by Application, geography, and market size to highlight emerging pockets of opportunity. With a transparent methodology based on hundreds of bottom-up qualitative and quantitative market inputs, this study forecast offers a highly nuanced view of the current state and future trajectory in the global Microbiome Collection Kit.

This report presents a comprehensive overview, market shares, and growth opportunities of Microbiome Collection Kit market by product type, application, key manufacturers and key regions and countries.

Market Segmentation

Segmentation by Type:

Gut/Stool Microbiome Collection Kit

Oral/Saliva Microbiome Collection Kit

Skin/Scalp Microbiome Collection Kit

Urinary Microbiome Collection Kit

Others

Segmentation by Preservation Technology:

Anaerobic Microorganism Preservation Type

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Refrigerated or Frozen Transport Type

Others

Segmentation by Application:

Universities and Research Institutions

Pharmaceutical and Biotechnology Companies

Hospitals and Diagnostic Laboratories

CROs and Central Laboratories

Consumer Health Testing

Others

This report also splits the market by region:

Americas

United States

Canada

Mexico

Brazil

APAC

China

Japan

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Korea

Southeast Asia

India

Australia

Europe

Germany

France

UK

Italy

Russia

Middle East & Africa

Egypt

South Africa

Israel

Turkey

GCC Countries

The below companies that are profiled have been selected based on inputs gathered from primary experts and analysing the company's coverage, product portfolio, its market penetration.

DNA Genotek Inc.?OraSure Technologies?

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Zymo Research Corporation

Mawi DNA Technologies LLC

Norgen Biotek

Cell Projects?Isohelix?

Copan Italia

Microviable Therapeutics

Anaerobe Systems

Canvax Biotech

Danagen

Invitek Diagnostics

Bencos Healthcare

Neuome Technologies

MGI Tech

Huachenyang

Medico Technology

Guangzhou IGE Biotechnology

Key Questions Addressed in this Report

What is the 10-year outlook for the global Microbiome Collection Kit market?

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What factors are driving Microbiome Collection Kit market growth, globally and by region?

Which technologies are poised for the fastest growth by market and region?

How do Microbiome Collection Kit market opportunities vary by end market size?

How does Microbiome Collection Kit break out by Type, by Application?

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