

Global Coco-Caprylate Market Growth 2026-2032

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Abstracts

The global Coco-Caprylate market size is predicted to grow from US\$ 48.62 million in 2025 to US\$ 64.31 million in 2032; it is expected to grow at a CAGR of 4.3% from 2026 to 2032.

Coco-Caprylate (Coco-Caprylate/Caprates) is a natural, plant-derived emollient and skin-conditioning agent produced by the esterification of coconut fatty alcohols with caprylic and capric acids, commonly used in cosmetics as a fast-spreading, non-greasy alternative to volatile silicones to provide a smooth, lightweight skin feel.

Key Findings

Global Coco-Caprylate output reached 5,180 tons in 2025

The global average selling price reached US\$9,600 per ton in 2025

Fast spreading and dry sensory performance support volatile silicone substitution

Personal care products and color cosmetics represent the principal downstream markets

Market Trends

The Coco-Caprylate market is developing toward lighter sensory performance, greater natural-origin content and stronger formulation compatibility. Product innovation increasingly focuses on faster spreading, lower oiliness, silky after-feel, improved pigment wetting and compatibility with oil-soluble ultraviolet filters, fragrances and active ingredients. These performance improvements support broader use in lightweight emulsions, facial oils, sunscreens, foundations, lip products, hair serums, deodorant

balms and waterless formulations. Natural and sustainable cosmetics are also increasing demand for grades supported by ISO 16128 natural-origin information, COSMOS or NATRUE documentation, RSPO traceability, vegan positioning and biodegradability information. The expansion of silicone-free formulations and European restrictions on D4, D5 and D6 are accelerating the use of plant-derived ester emollients, while customers are placing greater emphasis on sensory benchmarking, batch consistency and technical formulation support.

Market Dynamics

Drivers

Growth in premium skin care, sun care, hair care and color cosmetics remains the principal demand driver. Consumers increasingly prefer products with rapid absorption, low stickiness and a light, dry finish, encouraging formulators to use fast-spreading emollients instead of heavier oils. Coco-Caprylate combines favorable spreadability with oil-phase compatibility and can improve slip, softness and application uniformity across both emulsion and anhydrous systems. Demand is further supported by the reformulation of selected volatile silicone-containing products and the expansion of natural-origin cosmetic lines. In addition, the development of multifunctional products combining skin care, sun protection and makeup benefits is creating new requirements for emollients that can balance sensory performance, pigment dispersion and compatibility with ultraviolet filters.

Restraints

Coco-Caprylate generally carries a price premium over mineral oils, commodity triglycerides and several conventional synthetic esters, which can restrict its use in highly price-sensitive formulations. The product also competes with dicaprylyl carbonate, isoamyl laurate, C13-15 alkane, C9-12 alkane, hydrogenated polyisobutene and other light emollients. Although Coco-Caprylate can provide a dry sensory profile similar to volatile silicones, it does not offer identical volatility, evaporation behavior or solvency. Formulators may therefore need to adjust emulsifier systems, oil-phase ratios, rheology modifiers and fragrance or active-ingredient combinations. Price fluctuations in coconut oil, palm kernel oil, fatty alcohols and medium-chain fatty acids also affect manufacturing costs and product pricing.

Opportunities

Silicone-free sun care, lightweight facial care, long-wear makeup, waterless cosmetics

and premium hair care offer significant growth opportunities. In sunscreen and color cosmetic formulations, Coco-Caprylate can improve the distribution of oil-soluble ingredients, pigment wetting, powder dispersion and application uniformity while reducing greasy after-feel. Facial oils, cleansing oils, oil-to-milk cleansers, solid conditioners, hair serums, deodorant balms and hybrid skin care-makeup products are expanding the range of addressable formulations. Additional opportunities are emerging in Asia-Pacific as regional cosmetic brands upgrade sensory quality and increase the use of natural-origin ingredients. Products combining reliable spreading performance, low odor, stable color, certification support and regional supply availability can achieve stronger adoption in premium formulations.

Challenges

Consistent product quality is a major competitive requirement. Variations in natural feedstock composition, fatty alcohol distribution, caprylic-to-capric acid ratio, residual acidity and purification efficiency can influence viscosity, polarity, odor, color and after-feel. Suppliers must maintain stable performance across production batches while meeting formulation-specific requirements for pigment wetting, ultraviolet-filter compatibility, emulsion stability, oxidation resistance and fragrance solubility. Natural-origin and sustainability positioning also increases the importance of feedstock traceability, certification records and regulatory documentation. Cosmetic brands normally conduct extended stability, safety, compatibility and sensory evaluations before approving a new raw material, resulting in relatively long customer qualification and conversion cycles.

Industry Chain Analysis

The upstream industry primarily supplies coconut- and palm-kernel-derived fatty alcohols, caprylic acid, capric acid, catalysts, antioxidants and processing auxiliaries. Midstream production includes esterification, removal of residual water and reactants, purification, filtration, deodorization and quality control. Manufacturing competitiveness depends on feedstock composition control, reaction efficiency, purification capability and the stability of key parameters such as acid value, color, odor, viscosity and spreading performance. Downstream participants include cosmetic ingredient distributors, contract manufacturers, formulation companies and beauty brands serving skin care, sun care, hair care, toiletries and color cosmetics. Value creation is concentrated in consistent sensory performance, natural-origin documentation, sustainability certification, formulation compatibility, customized technical support and reliable regional delivery.

Segment Insights

By grade, Coco-Caprylate products are classified into Cosmetic Grade and Certified Natural/Sustainable Grade. Cosmetic Grade products provide stable emollience, spreading and physicochemical properties for conventional personal care and color cosmetic formulations. Certified Natural/Sustainable Grade products add natural-origin, renewable-feedstock, COSMOS, NATRUE, RSPO, vegan or related sustainability attributes and primarily serve natural, organic, clean-beauty and environmentally positioned product lines. Certified grades generally command greater technical documentation requirements and higher added value.

By spreading value, products are classified into High Spreading Value Grade and Standard Spreading Value Grade. High Spreading Value Grade has a spreading value of at least 1,000 mm²/10 min and is mainly used in fast-spreading, dry-touch and volatile-silicone-alternative formulations. Standard Spreading Value Grade has a spreading value below 1,000 mm²/10 min and provides a more balanced combination of slip, lubricity and residual emollience. High-spreading products have stronger application potential in sunscreens, facial serums and lightweight makeup, while standard-spreading products are suitable for creams, body care and conditioning formulations requiring a longer playtime.

Downstream Market Opportunities

Personal care products represent the broadest downstream application, covering facial care, body care, sun care, hair care, cleansers, toiletries, deodorants and shaving products. Demand is supported by lightweight emulsions, fast-absorbing moisturizers, silicone-free sunscreens, facial oils, cleansing oils and hair serums. Color cosmetics form a higher-value application area in which Coco-Caprylate improves pigment wetting, powder binding, spreadability and skin feel in foundations, concealers, blushes, lip products and other anhydrous or emulsion-based makeup. The convergence of skin care, sun protection and makeup is creating additional opportunities for grades offering controlled polarity, reliable dispersion performance and a dry, silky finish.

Regional Insights

Europe is an important market for product development, natural-cosmetics certification and silicone-alternative formulation, supported by established specialty ester and oleochemical supply capabilities. Environmental regulation, natural-origin requirements and mature premium personal care markets support demand for certified and

technically differentiated grades. North America maintains substantial demand from premium skin care, sun care and color cosmetics, with customers emphasizing sensory performance, clean-label positioning and formulation support. Asia-Pacific is an important production and consumption region, driven by expanding cosmetic manufacturing in China, Japan, South Korea and Southeast Asia. China is strengthening its regional supply capacity through local ester manufacturing and competitive production costs, while demand from domestic beauty brands is moving toward lighter textures, natural-origin ingredients and improved sensory quality.

Competitive Landscape Analysis

The Coco-Caprylate market comprises multinational cosmetic ingredient suppliers, European specialty oleochemical companies and regional ester manufacturers. BASF participates through Cetiol® C 5 and a broad personal care formulation platform, with an emphasis on rapid spreading and volatile silicone replacement. IOI Oleo GmbH positions MIGLYOL® Coco 810 around light, dry and silky sensory performance, natural origin and application versatility. Erca Wilmar Cosmetic Ingredients supplies Coco-Caprylate products through its ERCAREL ester portfolio, serving skin care and other personal care formulations. St?arinerie Dubois competes through specialty ester technology, sensory design and compatibility across skin care, makeup, hair care and sun care. Vantage Specialty Chemicals combines light emollient products with formulation support for skin care, sun care and color cosmetics. Subhash Chemicals Industries participates through a diversified cosmetic ester portfolio and manufacturing-based supply capabilities. Guangdong Goodlight New Material Technology strengthens supply in China through GLTEST® 810 and related products, focusing on rapid spreading, low viscosity, light skin feel and local customer service. Competition centers on quality consistency, spreading performance, natural-origin credentials, certification coverage, application support, supply reliability and delivered cost.

Report Scope

LP Information, Inc. (LPI) ' newest research report, the "Coco-Caprylate Industry Forecast" looks at past sales and reviews total world Coco-Caprylate sales in 2025, providing a comprehensive analysis by region and market sector of projected Coco-Caprylate sales for 2026 through 2032. With Coco-Caprylate sales broken down by region, market sector and sub-sector, this report provides a detailed analysis in US\$ millions of the world Coco-Caprylate industry.

This Insight Report provides a comprehensive analysis of the global Coco-Caprylate

landscape and highlights key trends related to product segmentation, company formation, revenue, and market share, latest development, and M&A activity. This report also analyzes the strategies of leading global companies with a focus on Coco-Caprylate portfolios and capabilities, market entry strategies, market positions, and geographic footprints, to better understand these firms' unique position in an accelerating global Coco-Caprylate market.

This Insight Report evaluates the key market trends, drivers, and affecting factors shaping the global outlook for Coco-Caprylate and breaks down the forecast by Type, by Application, geography, and market size to highlight emerging pockets of opportunity. With a transparent methodology based on hundreds of bottom-up qualitative and quantitative market inputs, this study forecast offers a highly nuanced view of the current state and future trajectory in the global Coco-Caprylate.

This report presents a comprehensive overview, market shares, and growth opportunities of Coco-Caprylate market by product type, application, key manufacturers and key regions and countries.

Market Segmentation

Segmentation by Type:

Cosmetic Grade

Certified Natural/Sustainable Grade

Segmentation by Chemical Structure:

Coco-Caprylate

Coco-Caprylate/Caprates

Segmentation by Spreading Performance:

Spread Value >600 mm²/10 min

Spread Value ?600 mm?/10 min

Segmentation by Application:

Personal Care

Make Up

This report also splits the market by region:

Americas

United States

Canada

Mexico

Brazil

APAC

China

Japan

Korea

Southeast Asia

India

Australia

Europe

Germany

France

UK

Italy

Russia

Middle East & Africa

Egypt

South Africa

Israel

Turkey

GCC Countries

The below companies that are profiled have been selected based on inputs gathered from primary experts and analysing the company's coverage, product portfolio, its market penetration.

BASF

Erca Wilmar Cosmetic Ingredients

Subhash Chemicals Industries

IOI Oleo GmbH

St?arinerie Dubois

Vantage Specialty Chemicals

Guangdong Goodlight New Material

Key Questions Addressed in this Report

What is the 10-year outlook for the global Coco-Caprylate market?

What factors are driving Coco-Caprylate market growth, globally and by region?

Which technologies are poised for the fastest growth by market and region?

How do Coco-Caprylate market opportunities vary by end market size?

How does Coco-Caprylate break out by Type, by Application?

Contents

1 SCOPE OF THE REPORT

- 1.1 Market Introduction
- 1.2 Years Considered
- 1.3 Research Objectives
- 1.4 Market Research Methodology
- 1.5 Research Process and Data Source
- 1.6 Economic Indicators
- 1.7 Currency Considered
- 1.8 Market Estimation Caveats

2 EXECUTIVE SUMMARY

- 2.1 World Market Overview
 - 2.1.1 Global Coco-Caprylate Annual Sales 2021-2032
 - 2.1.2 World Current & Future Analysis for Coco-Caprylate by Geographic Region, 2021, 2025 & 2032
 - 2.1.3 World Current & Future Analysis for Coco-Caprylate by Country/Region, 2021, 2025 & 2032
- 2.2 Coco-Caprylate Segment by Type
 - 2.2.1 Cosmetic Grade
 - 2.2.2 Certified Natural/Sustainable Grade
 - 2.2.3 Coco-Caprylate Sales by Type
 - 2.2.3.1 Global Coco-Caprylate Sales Market Share by Type (2021-2026)
 - 2.2.3.2 Global Coco-Caprylate Revenue and Market Share by Type (2021-2026)
 - 2.2.3.3 Global Coco-Caprylate Sale Price by Type (2021-2026)
- 2.3 Coco-Caprylate Segment by Chemical Structure
 - 2.3.1 Coco-Caprylate
 - 2.3.2 Coco-Caprylate/Caprate
 - 2.3.3 Coco-Caprylate Sales by Chemical Structure
 - 2.3.3.1 Global Coco-Caprylate Sales Market Share by Chemical Structure (2021-2026)
 - 2.3.3.2 Global Coco-Caprylate Revenue and Market Share by Chemical Structure (2021-2026)
 - 2.3.3.3 Global Coco-Caprylate Sale Price by Chemical Structure (2021-2026)
- 2.4 Coco-Caprylate Segment by Spreading Performance
 - 2.4.1 Spread Value >600 mm²/10 min

2.4.2 Spread Value ?600 mm?/10 min

2.4.3 Coco-Caprylate Sales by Spreading Performance

2.4.3.1 Global Coco-Caprylate Sales Market Share by Spreading Performance (2021-2026)

2.4.3.2 Global Coco-Caprylate Revenue and Market Share by Spreading Performance (2021-2026)

2.4.3.3 Global Coco-Caprylate Sale Price by Spreading Performance (2021-2026)

2.5 Coco-Caprylate Segment by Application

2.5.1 Personal Care

2.5.2 Make Up

2.5.3 Coco-Caprylate Sales by Application

2.5.3.1 Global Coco-Caprylate Sale Market Share by Application (2021-2026)

2.5.3.2 Global Coco-Caprylate Revenue and Market Share by Application (2021-2026)

2.5.3.3 Global Coco-Caprylate Sale Price by Application (2021-2026)

3 GLOBAL BY COMPANY

3.1 Global Coco-Caprylate Breakdown Data by Company

3.1.1 Global Coco-Caprylate Annual Sales by Company (2021-2026)

3.1.2 Global Coco-Caprylate Sales Market Share by Company (2021-2026)

3.2 Global Coco-Caprylate Annual Revenue by Company (2021-2026)

3.2.1 Global Coco-Caprylate Revenue by Company (2021-2026)

3.2.2 Global Coco-Caprylate Revenue Market Share by Company (2021-2026)

3.3 Global Coco-Caprylate Sale Price by Company

3.4 Key Manufacturers Coco-Caprylate Producing Area Distribution, Sales Area, Product Type

3.4.1 Key Manufacturers Coco-Caprylate Product Location Distribution

3.4.2 Players Coco-Caprylate Products Offered

3.5 Market Concentration Rate Analysis

3.5.1 Competition Landscape Analysis

3.5.2 Concentration Ratio (CR3, CR5 and CR10) & (2024-2026)

3.6 New Products and Potential Entrants

3.7 Market M&A Activity & Strategy

4 WORLD HISTORIC REVIEW FOR COCO-CAPRYLATE BY GEOGRAPHIC REGION

4.1 World Historic Coco-Caprylate Market Size by Geographic Region (2021-2026)

- 4.1.1 Global Coco-Caprylate Annual Sales by Geographic Region (2021-2026)
- 4.1.2 Global Coco-Caprylate Annual Revenue by Geographic Region (2021-2026)
- 4.2 World Historic Coco-Caprylate Market Size by Country/Region (2021-2026)
 - 4.2.1 Global Coco-Caprylate Annual Sales by Country/Region (2021-2026)
 - 4.2.2 Global Coco-Caprylate Annual Revenue by Country/Region (2021-2026)
- 4.3 Americas Coco-Caprylate Sales Growth
- 4.4 APAC Coco-Caprylate Sales Growth
- 4.5 Europe Coco-Caprylate Sales Growth
- 4.6 Middle East & Africa Coco-Caprylate Sales Growth

5 AMERICAS

- 5.1 Americas Coco-Caprylate Sales by Country
 - 5.1.1 Americas Coco-Caprylate Sales by Country (2021-2026)
 - 5.1.2 Americas Coco-Caprylate Revenue by Country (2021-2026)
- 5.2 Americas Coco-Caprylate Sales by Type (2021-2026)
- 5.3 Americas Coco-Caprylate Sales by Application (2021-2026)
- 5.4 United States
- 5.5 Canada
- 5.6 Mexico
- 5.7 Brazil

6 APAC

- 6.1 APAC Coco-Caprylate Sales by Region
 - 6.1.1 APAC Coco-Caprylate Sales by Region (2021-2026)
 - 6.1.2 APAC Coco-Caprylate Revenue by Region (2021-2026)
- 6.2 APAC Coco-Caprylate Sales by Type (2021-2026)
- 6.3 APAC Coco-Caprylate Sales by Application (2021-2026)
- 6.4 China
- 6.5 Japan
- 6.6 South Korea
- 6.7 Southeast Asia
- 6.8 India
- 6.9 Australia
- 6.10 China Taiwan

7 EUROPE

7.1 Europe Coco-Caprylate by Country

7.1.1 Europe Coco-Caprylate Sales by Country (2021-2026)

7.1.2 Europe Coco-Caprylate Revenue by Country (2021-2026)

7.2 Europe Coco-Caprylate Sales by Type (2021-2026)

7.3 Europe Coco-Caprylate Sales by Application (2021-2026)

7.4 Germany

7.5 France

7.6 UK

7.7 Italy

7.8 Russia

8 MIDDLE EAST & AFRICA

8.1 Middle East & Africa Coco-Caprylate by Country

8.1.1 Middle East & Africa Coco-Caprylate Sales by Country (2021-2026)

8.1.2 Middle East & Africa Coco-Caprylate Revenue by Country (2021-2026)

8.2 Middle East & Africa Coco-Caprylate Sales by Type (2021-2026)

8.3 Middle East & Africa Coco-Caprylate Sales by Application (2021-2026)

8.4 Egypt

8.5 South Africa

8.6 Israel

8.7 Turkey

8.8 GCC Countries

9 MARKET DRIVERS, CHALLENGES AND TRENDS

9.1 Market Drivers & Growth Opportunities

9.2 Market Challenges & Risks

9.3 Industry Trends

10 MANUFACTURING COST STRUCTURE ANALYSIS

10.1 Raw Material and Suppliers

10.2 Manufacturing Cost Structure Analysis of Coco-Caprylate

10.3 Manufacturing Process Analysis of Coco-Caprylate

10.4 Industry Chain Structure of Coco-Caprylate

11 MARKETING, DISTRIBUTORS AND CUSTOMER

11.1 Sales Channel

11.1.1 Direct Channels

11.1.2 Indirect Channels

11.2 Coco-Caprylate Distributors

11.3 Coco-Caprylate Customer

12 WORLD FORECAST REVIEW FOR COCO-CAPRYLATE BY GEOGRAPHIC REGION

12.1 Global Coco-Caprylate Market Size Forecast by Region

12.1.1 Global Coco-Caprylate Forecast by Region (2027-2032)

12.1.2 Global Coco-Caprylate Annual Revenue Forecast by Region (2027-2032)

12.2 Americas Forecast by Country (2027-2032)

12.3 APAC Forecast by Region (2027-2032)

12.4 Europe Forecast by Country (2027-2032)

12.5 Middle East & Africa Forecast by Country (2027-2032)

12.6 Global Coco-Caprylate Forecast by Type (2027-2032)

12.7 Global Coco-Caprylate Forecast by Application (2027-2032)

13 KEY PLAYERS ANALYSIS

13.1 BASF

13.1.1 BASF Company Information

13.1.2 BASF Coco-Caprylate Product Portfolios and Specifications

13.1.3 BASF Coco-Caprylate Sales, Revenue, Price and Gross Margin (2021-2026)

13.1.4 BASF Main Business Overview

13.1.5 BASF Latest Developments

13.2 Erca Wilmar Cosmetic Ingredients

13.2.1 Erca Wilmar Cosmetic Ingredients Company Information

13.2.2 Erca Wilmar Cosmetic Ingredients Coco-Caprylate Product Portfolios and Specifications

13.2.3 Erca Wilmar Cosmetic Ingredients Coco-Caprylate Sales, Revenue, Price and Gross Margin (2021-2026)

13.2.4 Erca Wilmar Cosmetic Ingredients Main Business Overview

13.2.5 Erca Wilmar Cosmetic Ingredients Latest Developments

13.3 Subhash Chemicals Industries

13.3.1 Subhash Chemicals Industries Company Information

13.3.2 Subhash Chemicals Industries Coco-Caprylate Product Portfolios and Specifications

13.3.3 Subhash Chemicals Industries Coco-Caprylate Sales, Revenue, Price and Gross Margin (2021-2026)

13.3.4 Subhash Chemicals Industries Main Business Overview

13.3.5 Subhash Chemicals Industries Latest Developments

13.4 IOI Oleo GmbH

13.4.1 IOI Oleo GmbH Company Information

13.4.2 IOI Oleo GmbH Coco-Caprylate Product Portfolios and Specifications

13.4.3 IOI Oleo GmbH Coco-Caprylate Sales, Revenue, Price and Gross Margin (2021-2026)

13.4.4 IOI Oleo GmbH Main Business Overview

13.4.5 IOI Oleo GmbH Latest Developments

13.5 St?arinerie Dubois

13.5.1 St?arinerie Dubois Company Information

13.5.2 St?arinerie Dubois Coco-Caprylate Product Portfolios and Specifications

13.5.3 St?arinerie Dubois Coco-Caprylate Sales, Revenue, Price and Gross Margin (2021-2026)

13.5.4 St?arinerie Dubois Main Business Overview

13.5.5 St?arinerie Dubois Latest Developments

13.6 Vantage Specialty Chemicals

13.6.1 Vantage Specialty Chemicals Company Information

13.6.2 Vantage Specialty Chemicals Coco-Caprylate Product Portfolios and Specifications

13.6.3 Vantage Specialty Chemicals Coco-Caprylate Sales, Revenue, Price and Gross Margin (2021-2026)

13.6.4 Vantage Specialty Chemicals Main Business Overview

13.6.5 Vantage Specialty Chemicals Latest Developments

13.7 Guangdong Goodlight New Material

13.7.1 Guangdong Goodlight New Material Company Information

13.7.2 Guangdong Goodlight New Material Coco-Caprylate Product Portfolios and Specifications

13.7.3 Guangdong Goodlight New Material Coco-Caprylate Sales, Revenue, Price and Gross Margin (2021-2026)

13.7.4 Guangdong Goodlight New Material Main Business Overview

13.7.5 Guangdong Goodlight New Material Latest Developments

14 RESEARCH FINDINGS AND CONCLUSION

List Of Tables

LIST OF TABLES

Table 1. Coco-Caprylate Annual Sales CAGR by Geographic Region (2021, 2025 & 2032) & (\$ millions)

Table 2. Coco-Caprylate Annual Sales CAGR by Country/Region (2021, 2025 & 2032) & (\$ millions)

Table 3. Major Players of Cosmetic Grade

Table 4. Major Players of Certified Natural/Sustainable Grade

Table 5. Global Coco-Caprylate Sales by Type (2021-2026) & (Tons)

Table 6. Global Coco-Caprylate Sales Market Share by Type (2021-2026)

Table 7. Global Coco-Caprylate Revenue by Type (2021-2026) & (\$ million)

Table 8. Global Coco-Caprylate Revenue Market Share by Type (2021-2026)

Table 9. Global Coco-Caprylate Sale Price by Type (2021-2026) & (US\$/Ton)

Table 10. Major Players of Coco-Caprylate

Table 11. Major Players of Coco-Caprylate/Caprato

Table 12. Global Coco-Caprylate Sales by Chemical Structure (2021-2026) & (Tons)

Table 13. Global Coco-Caprylate Sales Market Share by Chemical Structure (2021-2026)

Table 14. Global Coco-Caprylate Revenue by Chemical Structure (2021-2026) & (\$ million)

Table 15. Global Coco-Caprylate Revenue Market Share by Chemical Structure (2021-2026)

Table 16. Global Coco-Caprylate Sale Price by Chemical Structure (2021-2026) & (US\$/Ton)

Table 17. Major Players of Spread Value >600 mm²/10 min

Table 18. Major Players of Spread Value <600 mm²/10 min

Table 19. Global Coco-Caprylate Sales by Spreading Performance (2021-2026) & (Tons)

Table 20. Global Coco-Caprylate Sales Market Share by Spreading Performance (2021-2026)

Table 21. Global Coco-Caprylate Revenue by Spreading Performance (2021-2026) & (\$ million)

Table 22. Global Coco-Caprylate Revenue Market Share by Spreading Performance (2021-2026)

Table 23. Global Coco-Caprylate Sale Price by Spreading Performance (2021-2026) & (US\$/Ton)

Table 24. Global Coco-Caprylate Sale by Application (2021-2026) & (Tons)

Table 25. Global Coco-Caprylate Sale Market Share by Application (2021-2026)
Table 26. Global Coco-Caprylate Revenue by Application (2021-2026) & (\$ million)
Table 27. Global Coco-Caprylate Revenue Market Share by Application (2021-2026)
Table 28. Global Coco-Caprylate Sale Price by Application (2021-2026) & (US\$/Ton)
Table 29. Global Coco-Caprylate Sales by Company (2021-2026) & (Tons)
Table 30. Global Coco-Caprylate Sales Market Share by Company (2021-2026)
Table 31. Global Coco-Caprylate Revenue by Company (2021-2026) & (\$ millions)
Table 32. Global Coco-Caprylate Revenue Market Share by Company (2021-2026)
Table 33. Global Coco-Caprylate Sale Price by Company (2021-2026) & (US\$/Ton)
Table 34. Key Manufacturers Coco-Caprylate Producing Area Distribution and Sales Area
Table 35. Players Coco-Caprylate Products Offered
Table 36. Coco-Caprylate Concentration Ratio (CR3, CR5 and CR10) & (2024-2026)
Table 37. New Products and Potential Entrants
Table 38. Market M&A Activity & Strategy
Table 39. Global Coco-Caprylate Sales by Geographic Region (2021-2026) & (Tons)
Table 40. Global Coco-Caprylate Sales Market Share Geographic Region (2021-2026)
Table 41. Global Coco-Caprylate Revenue by Geographic Region (2021-2026) & (\$ millions)
Table 42. Global Coco-Caprylate Revenue Market Share by Geographic Region (2021-2026)
Table 43. Global Coco-Caprylate Sales by Country/Region (2021-2026) & (Tons)
Table 44. Global Coco-Caprylate Sales Market Share by Country/Region (2021-2026)
Table 45. Global Coco-Caprylate Revenue by Country/Region (2021-2026) & (\$ millions)
Table 46. Global Coco-Caprylate Revenue Market Share by Country/Region (2021-2026)
Table 47. Americas Coco-Caprylate Sales by Country (2021-2026) & (Tons)
Table 48. Americas Coco-Caprylate Sales Market Share by Country (2021-2026)
Table 49. Americas Coco-Caprylate Revenue by Country (2021-2026) & (\$ millions)
Table 50. Americas Coco-Caprylate Sales by Type (2021-2026) & (Tons)
Table 51. Americas Coco-Caprylate Sales by Application (2021-2026) & (Tons)
Table 52. APAC Coco-Caprylate Sales by Region (2021-2026) & (Tons)
Table 53. APAC Coco-Caprylate Sales Market Share by Region (2021-2026)
Table 54. APAC Coco-Caprylate Revenue by Region (2021-2026) & (\$ millions)
Table 55. APAC Coco-Caprylate Sales by Type (2021-2026) & (Tons)
Table 56. APAC Coco-Caprylate Sales by Application (2021-2026) & (Tons)
Table 57. Europe Coco-Caprylate Sales by Country (2021-2026) & (Tons)
Table 58. Europe Coco-Caprylate Revenue by Country (2021-2026) & (\$ millions)

Table 59. Europe Coco-Caprylate Sales by Type (2021-2026) & (Tons)
Table 60. Europe Coco-Caprylate Sales by Application (2021-2026) & (Tons)
Table 61. Middle East & Africa Coco-Caprylate Sales by Country (2021-2026) & (Tons)
Table 62. Middle East & Africa Coco-Caprylate Revenue Market Share by Country (2021-2026)
Table 63. Middle East & Africa Coco-Caprylate Sales by Type (2021-2026) & (Tons)
Table 64. Middle East & Africa Coco-Caprylate Sales by Application (2021-2026) & (Tons)
Table 65. Key Market Drivers & Growth Opportunities of Coco-Caprylate
Table 66. Key Market Challenges & Risks of Coco-Caprylate
Table 67. Key Industry Trends of Coco-Caprylate
Table 68. Coco-Caprylate Raw Material
Table 69. Key Suppliers of Raw Materials
Table 70. Coco-Caprylate Distributors List
Table 71. Coco-Caprylate Customer List
Table 72. Global Coco-Caprylate Sales Forecast by Region (2027-2032) & (Tons)
Table 73. Global Coco-Caprylate Revenue Forecast by Region (2027-2032) & (\$ millions)
Table 74. Americas Coco-Caprylate Sales Forecast by Country (2027-2032) & (Tons)
Table 75. Americas Coco-Caprylate Annual Revenue Forecast by Country (2027-2032) & (\$ millions)
Table 76. APAC Coco-Caprylate Sales Forecast by Region (2027-2032) & (Tons)
Table 77. APAC Coco-Caprylate Annual Revenue Forecast by Region (2027-2032) & (\$ millions)
Table 78. Europe Coco-Caprylate Sales Forecast by Country (2027-2032) & (Tons)
Table 79. Europe Coco-Caprylate Revenue Forecast by Country (2027-2032) & (\$ millions)
Table 80. Middle East & Africa Coco-Caprylate Sales Forecast by Country (2027-2032) & (Tons)
Table 81. Middle East & Africa Coco-Caprylate Revenue Forecast by Country (2027-2032) & (\$ millions)
Table 82. Global Coco-Caprylate Sales Forecast by Type (2027-2032) & (Tons)
Table 83. Global Coco-Caprylate Revenue Forecast by Type (2027-2032) & (\$ millions)
Table 84. Global Coco-Caprylate Sales Forecast by Application (2027-2032) & (Tons)
Table 85. Global Coco-Caprylate Revenue Forecast by Application (2027-2032) & (\$ millions)
Table 86. BASF Basic Information, Coco-Caprylate Manufacturing Base, Sales Area and Its Competitors
Table 87. BASF Coco-Caprylate Product Portfolios and Specifications

Table 88. BASF Coco-Caprylate Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2021-2026)

Table 89. BASF Main Business

Table 90. BASF Latest Developments

Table 91. Erca Wilmar Cosmetic Ingredients Basic Information, Coco-Caprylate Manufacturing Base, Sales Area and Its Competitors

Table 92. Erca Wilmar Cosmetic Ingredients Coco-Caprylate Product Portfolios and Specifications

Table 93. Erca Wilmar Cosmetic Ingredients Coco-Caprylate Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2021-2026)

Table 94. Erca Wilmar Cosmetic Ingredients Main Business

Table 95. Erca Wilmar Cosmetic Ingredients Latest Developments

Table 96. Subhash Chemicals Industries Basic Information, Coco-Caprylate Manufacturing Base, Sales Area and Its Competitors

Table 97. Subhash Chemicals Industries Coco-Caprylate Product Portfolios and Specifications

Table 98. Subhash Chemicals Industries Coco-Caprylate Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2021-2026)

Table 99. Subhash Chemicals Industries Main Business

Table 100. Subhash Chemicals Industries Latest Developments

Table 101. IOI Oleo GmbH Basic Information, Coco-Caprylate Manufacturing Base, Sales Area and Its Competitors

Table 102. IOI Oleo GmbH Coco-Caprylate Product Portfolios and Specifications

Table 103. IOI Oleo GmbH Coco-Caprylate Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2021-2026)

Table 104. IOI Oleo GmbH Main Business

Table 105. IOI Oleo GmbH Latest Developments

Table 106. St?arinerie Dubois Basic Information, Coco-Caprylate Manufacturing Base, Sales Area and Its Competitors

Table 107. St?arinerie Dubois Coco-Caprylate Product Portfolios and Specifications

Table 108. St?arinerie Dubois Coco-Caprylate Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2021-2026)

Table 109. St?arinerie Dubois Main Business

Table 110. St?arinerie Dubois Latest Developments

Table 111. Vantage Specialty Chemicals Basic Information, Coco-Caprylate Manufacturing Base, Sales Area and Its Competitors

Table 112. Vantage Specialty Chemicals Coco-Caprylate Product Portfolios and Specifications

Table 113. Vantage Specialty Chemicals Coco-Caprylate Sales (Tons), Revenue (\$

Million), Price (US\$/Ton) and Gross Margin (2021-2026)

Table 114. Vantage Specialty Chemicals Main Business

Table 115. Vantage Specialty Chemicals Latest Developments

Table 116. Guangdong Goodlight New Material Basic Information, Coco-Caprylate Manufacturing Base, Sales Area and Its Competitors

Table 117. Guangdong Goodlight New Material Coco-Caprylate Product Portfolios and Specifications

Table 118. Guangdong Goodlight New Material Coco-Caprylate Sales (Tons), Revenue (\$ Million), Price (US\$/Ton) and Gross Margin (2021-2026)

Table 119. Guangdong Goodlight New Material Main Business

Table 120. Guangdong Goodlight New Material Latest Developments

List Of Figures

LIST OF FIGURES

- Figure 1. Picture of Coco-Caprylate
- Figure 2. Coco-Caprylate Report Years Considered
- Figure 3. Research Objectives
- Figure 4. Research Methodology
- Figure 5. Research Process and Data Source
- Figure 6. Global Coco-Caprylate Sales Growth Rate 2021-2032 (Tons)
- Figure 7. Global Coco-Caprylate Revenue Growth Rate 2021-2032 (\$ millions)
- Figure 8. Coco-Caprylate Sales by Geographic Region (2021, 2025 & 2032) & (\$ millions)
- Figure 9. Coco-Caprylate Sales Market Share by Country/Region (2025)
- Figure 10. Coco-Caprylate Sales Market Share by Country/Region (2021, 2025 & 2032)
- Figure 11. Product Picture of Cosmetic Grade
- Figure 12. Product Picture of Certified Natural/Sustainable Grade
- Figure 13. Global Coco-Caprylate Sales Market Share by Type in 2026
- Figure 14. Global Coco-Caprylate Revenue Market Share by Type (2021-2026)
- Figure 15. Product Picture of Coco-Caprylate
- Figure 16. Product Picture of Coco-Caprylate/Caprato
- Figure 17. Global Coco-Caprylate Sales Market Share by Chemical Structure in 2026
- Figure 18. Global Coco-Caprylate Revenue Market Share by Chemical Structure (2021-2026)
- Figure 19. Product Picture of Spread Value >600 mm²/10 min
- Figure 20. Product Picture of Spread Value <600 mm²/10 min
- Figure 21. Global Coco-Caprylate Sales Market Share by Spreading Performance in 2026
- Figure 22. Global Coco-Caprylate Revenue Market Share by Spreading Performance (2021-2026)
- Figure 23. Coco-Caprylate Consumed in Personal Care
- Figure 24. Global Coco-Caprylate Market: Personal Care (2021-2026) & (Tons)
- Figure 25. Coco-Caprylate Consumed in Make Up
- Figure 26. Global Coco-Caprylate Market: Make Up (2021-2026) & (Tons)
- Figure 27. Global Coco-Caprylate Sales Market Share by Application (2025)
- Figure 28. Global Coco-Caprylate Revenue Market Share by Application in 2025
- Figure 29. Coco-Caprylate Sales by Company in 2025 (Tons)
- Figure 30. Global Coco-Caprylate Sales Market Share by Company in 2025
- Figure 31. Coco-Caprylate Revenue by Company in 2025 (\$ millions)

Figure 32. Global Coco-Caprylate Revenue Market Share by Company in 2025

Figure 33. Global Coco-Caprylate Sales Market Share by Geographic Region (2021-2026)

Figure 34. Global Coco-Caprylate Revenue Market Share by Geographic Region in 2025

Figure 35. Americas Coco-Caprylate Sales 2021-2026 (Tons)

Figure 36. Americas Coco-Caprylate Revenue 2021-2026 (\$ millions)

Figure 37. APAC Coco-Caprylate Sales 2021-2026 (Tons)

Figure 38. APAC Coco-Caprylate Revenue 2021-2026 (\$ millions)

Figure 39. Europe Coco-Caprylate Sales 2021-2026 (Tons)

Figure 40. Europe Coco-Caprylate Revenue 2021-2026 (\$ millions)

Figure 41. Middle East & Africa Coco-Caprylate Sales 2021-2026 (Tons)

Figure 42. Middle East & Africa Coco-Caprylate Revenue 2021-2026 (\$ millions)

Figure 43. Americas Coco-Caprylate Sales Market Share by Country in 2025

Figure 44. Americas Coco-Caprylate Revenue Market Share by Country (2021-2026)

Figure 45. Americas Coco-Caprylate Sales Market Share by Type (2021-2026)

Figure 46. Americas Coco-Caprylate Sales Market Share by Application (2021-2026)

Figure 47. United States Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 48. Canada Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 49. Mexico Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 50. Brazil Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 51. APAC Coco-Caprylate Sales Market Share by Region in 2025

Figure 52. APAC Coco-Caprylate Revenue Market Share by Region (2021-2026)

Figure 53. APAC Coco-Caprylate Sales Market Share by Type (2021-2026)

Figure 54. APAC Coco-Caprylate Sales Market Share by Application (2021-2026)

Figure 55. China Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 56. Japan Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 57. South Korea Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 58. Southeast Asia Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 59. India Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 60. Australia Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 61. China Taiwan Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 62. Europe Coco-Caprylate Sales Market Share by Country in 2025

Figure 63. Europe Coco-Caprylate Revenue Market Share by Country (2021-2026)

Figure 64. Europe Coco-Caprylate Sales Market Share by Type (2021-2026)

Figure 65. Europe Coco-Caprylate Sales Market Share by Application (2021-2026)

Figure 66. Germany Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 67. France Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

Figure 68. UK Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)

- Figure 69. Italy Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)
- Figure 70. Russia Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)
- Figure 71. Middle East & Africa Coco-Caprylate Sales Market Share by Country (2021-2026)
- Figure 72. Middle East & Africa Coco-Caprylate Sales Market Share by Type (2021-2026)
- Figure 73. Middle East & Africa Coco-Caprylate Sales Market Share by Application (2021-2026)
- Figure 74. Egypt Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)
- Figure 75. South Africa Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)
- Figure 76. Israel Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)
- Figure 77. Turkey Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)
- Figure 78. GCC Countries Coco-Caprylate Revenue Growth 2021-2026 (\$ millions)
- Figure 79. Manufacturing Cost Structure Analysis of Coco-Caprylate in 2026
- Figure 80. Manufacturing Process Analysis of Coco-Caprylate
- Figure 81. Industry Chain Structure of Coco-Caprylate
- Figure 82. Channels of Distribution
- Figure 83. Global Coco-Caprylate Sales Market Forecast by Region (2027-2032)
- Figure 84. Global Coco-Caprylate Revenue Market Share Forecast by Region (2027-2032)
- Figure 85. Global Coco-Caprylate Sales Market Share Forecast by Type (2027-2032)
- Figure 86. Global Coco-Caprylate Revenue Market Share Forecast by Type (2027-2032)
- Figure 87. Global Coco-Caprylate Sales Market Share Forecast by Application (2027-2032)
- Figure 88. Global Coco-Caprylate Revenue Market Share Forecast by Application (2027-2032)

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