

Global All-in-One CRM Software Market Growth (Status and Outlook) 2025-2031

<https://marketpublishers.com/r/GA48548CED0EEN.html>

Date: January 2024

Pages: 112

Price: US\$ 3,660.00 (Single User License)

ID: GA48548CED0EEN

Abstracts

The report requires updating with new data and is sent in 48 hours after order is placed.

The global All-in-One CRM Software market size is predicted to grow from US\$ 11430 million in 2025 to US\$ 34540 million in 2031; it is expected to grow at a CAGR of 20.2% from 2025 to 2031.

CRM software (customer relationship management software), sometimes referred to as sales force automation (SFA) software, helps businesses track and manage customer interactions in a single system of record.

All-in-One CRM Software can be classified into Cloud-based type and On-premises type. The revenue share of Cloud-based All-in-One CRM Software took up more than 88% of the global market share in 2019.

End-Users of All-in-One CRM Software can be segmented into several vertical Industries: FSI, Healthcare, Consumer, Retail, Aerospace and Defence, Industrial Products and Construction (Manufacturing), Oil Gas and Chemicals, TMT (Technology Media Telecom), Government (GPS), and others. Consumer Services, FSI and Industrial Products and Construction (Manufacturing) are the top3 segments of All-in-One CRM Software.

North America and Europe are the two largest consumption regions of All-in-One CRM Software in the world in the past few years and it will keep increasing in the next few years. APAC countries like Japan and China, Southeast Asia and India, is forecasted to grow at a faster growth in the forecast period.

Leading international players include Salesforce, SAP, Oracle, Zendesk, Zoho, LeadMaster, etc. Some other important players include Capsule, WORKetc, BlueCamroo, Flowlu, Vtiger, BenchmarkONE, 1CRM, Funnel CRM, TeamWave.

LPI (LP Information)' newest research report, the “All-in-One CRM Software Industry Forecast” looks at past sales and reviews total world All-in-One CRM Software sales in 2024, providing a comprehensive analysis by region and market sector of projected All-in-One CRM Software sales for 2025 through 2031. With All-in-One CRM Software sales broken down by region, market sector and sub-sector, this report provides a detailed analysis in US\$ millions of the world All-in-One CRM Software industry.

This Insight Report provides a comprehensive analysis of the global All-in-One CRM Software landscape and highlights key trends related to product segmentation, company formation, revenue, and market share, latest development, and M&A activity. This report also analyses the strategies of leading global companies with a focus on All-in-One CRM Software portfolios and capabilities, market entry strategies, market positions, and geographic footprints, to better understand these firms' unique position in an accelerating global All-in-One CRM Software market.

This Insight Report evaluates the key market trends, drivers, and affecting factors shaping the global outlook for All-in-One CRM Software and breaks down the forecast by Type, by Application, geography, and market size to highlight emerging pockets of opportunity. With a transparent methodology based on hundreds of bottom-up qualitative and quantitative market inputs, this study forecast offers a highly nuanced view of the current state and future trajectory in the global All-in-One CRM Software.

This report presents a comprehensive overview, market shares, and growth opportunities of All-in-One CRM Software market by product type, application, key players and key regions and countries.

Segmentation by Type:

Cloud-based

On-premises

Segmentation by Application:

FSI

Healthcare

Healthcare-Public Sector

Healthcare-Insurance

Healthcare-Health Provider

Consumer

Retail

Aerospace and Defense

Industrial Products and Construction (Manufacturing)

Others

This report also splits the market by region:

Americas

United States

Canada

Mexico

Brazil

APAC

China

Japan

Korea

Southeast Asia

India

Australia

Europe

Germany

France

UK

Italy

Russia

Middle East & Africa

Egypt

South Africa

Israel

Turkey

GCC Countries

The below companies that are profiled have been selected based on inputs gathered from primary experts and analyzing the company's coverage, product portfolio, its market penetration.

Zoho

Oracle

SAP

Salesforce

Zendesk

Funnel CRM

Capsule

Vtiger

Flowlu

1CRM

BlueCamroo

WORKetc

TeamWave

LeadMaster

Hatchbuck

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