

2018 Top 5 Session Border Controller (SBC) Players in North America, Europe, Asia-Pacific, South America, Middle East and Africa

https://marketpublishers.com/r/2DF5961E208EN.html

Date: June 2018

Pages: 142

Price: US\$ 4,960.00 (Single User License)

ID: 2DF5961E208EN

Abstracts

The report requires updating with new data and is sent in 48 hours after order is placed.

A session border controller (SBC) is a dedicated hardware device or software application that governs the manner in which phone calls are initiated, conducted and terminated on a Voice over Internet Protocol (VoIP) network. An SBC provides security, interoperability, routing and other functions in a Session Initiation Protocol (SIP) network. It defines and monitors the quality of service (QoS) status for all sessions, ensuring that the callers can actually communicate with each other and that emergency calls are delivered correctly and prioritized above all other calls. An SBC can also serve as a firewall for session traffic, applying its own quality of service (QoS) rules and identifying specific incoming threats to the communications environment.

Service provider class Session Border Controller (SBC) is designed to handle the high call volumes that the carrier will experience and provide full range of features required for carrier operations.

Enterprises require different features than those provided by carrier session border controllers, including support for T1/PRI interfaces, small sites, local resiliency and interoperability certification with enterprise unified communications (UC) vendors. Session border controllers are increasingly being packaged as part of a larger sale of unified communications (UC) and contact center solutions in conjunction with SIP trunking in recent years. Growth in the SBC market is being driven by businesses' use of Session Initiation Protocol (SIP) trunking services, interconnection between disparate systems and support of remote workers and cloud UC services. The global Session Border Controller industry has reached a production of approximately 46193 Units in



2015. The global Session Border Controller industry has reached the production value of approximately 575.92 million USD in 2015. Session Border Controller has historically had a stable growth profile driven primarily by growth in telecom and consumer electronics industry.

At present, in developed countries, the Session Border Controller industry is generally at a more advanced level. The world's largest enterprises are mainly concentrated in USA. Meanwhile, foreign companies have more advanced equipment, strong R & D capability, and leading technical level. However, foreign companies' manufacturing cost is relatively higher, compared with Asia companies. Most of manufacturer outsource the manufacturing of Session Border Controller product to the third part manufacturers or contract manufacturers and then sell the products indirectly through distribution partners.

Over the next five years, LPI(LP Information) projects that Session Border Controller (SBC) will register a 3.9% CAGR in terms of revenue, reach US\$ 800 million by 2023, from US\$ 640 million in 2017.

This report studies the global market, especially in North America, Europe, Asia-Pacific, South America, Middle East and Africa, focuses on the top 5 players in each region, with sales, price, revenue and market share from 2013 to 2018, the top players:

| Cisco |
|--------------------|
| AudioCodes |
| Sonus |
| Oracle |
| Avaya |
| Edgewater Networks |
| PATTON Electronics |
| Ingate |
| InnoMedia |



Sangoma

HUAWEI

ZTE

Segment by Regions, this report splits Global into severa

Market Segment by Regions, this report splits Global into several key Regions, with sales, revenue, market share of top players in these regions, from 2013 to 2018 (forecast), like

North America (United States, Canada and Mexico)

Asia-Pacific (China, Japan, Southeast Asia, India and Korea)

Europe (Germany, UK, France, Italy and Russia etc.)

South America (Brazil, Chile, Peru and Argentina)

Middle East and Africa (Egypt, South Africa, Saudi Arabia)

Split by Product Types, with sales, revenue, price, market share of each type, can be divided into

Session Capacity: 300

Session Capacity: 300-5000

Session Capacity: 5000

Split by applications, this report focuses on sales, market share and growth rate in each application, can be divided into

Service Provider

Enterprise

Contact Center



Government



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