

### 2018 Top 5 Relay Tester Players in North America, Europe, Asia-Pacific, South America, Middle East and Africa

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#### **Abstracts**

Relay Tester, also called relay protective tester, is a type of secondary test equipment in power system, and usually be used in electrical utilities, large industries and railway networks.

There are many relay tester producers, but this industry concentration is still high due to the majority of production are dominated by several big players. High-end products are mainly from U.S. and Western European.

In this market, there still has a distinct feature, that is, global giant manufacturers have very little market share in China market. That's because China government encourages native brands, especially in the national power grid, which purchase relay testers by the way of bidding.

In the international market, the marketing channels characteristic differ from company to company.

The international leading companies prefer taking own sales department to expand market. The giant companies are more likely to set their own big agents in some major countries and regions taking charge of regional business building their international market position.

The market is not only influenced by the price, but also influenced by the product performance. Although China domestic companies have price advantage, their quality cannot match the giant brand ones on the performance of reliability and stability. This industry is affected by the economy and policy, so it's important to put an eye to economic indexes and leaders' prefer. With the global economic recovery, the need of Relay Tester will increase.



Over the next five years, LPI(LP Information) projects that Relay Tester will register a 4.4% CAGR in terms of revenue, reach US\$ 120 million by 2023, from US\$ 100 million in 2017.

This report studies the global market, especially in North America, Europe, Asia-Pacific, South America, Middle East and Africa, focuses on the top 5 players in each region, with sales, price, revenue and market share from 2013 to 2018, the top players:

OMICRON			
Megger			
Doble			
ISA			
SMC			
MUSASHI			
Povono			
Haomai			
Onlly			
Kingnen			
Tesient			
Fuguang Electronics			

Market Segment by Regions, this report splits Global into several key Regions, with sales, revenue, market share of top players in these regions, from 2013 to 2018 (forecast), like

North America (United States, Canada and Mexico)



Asia-Pacific (China, Japan, Southeast Asia, India and Korea) Europe (Germany, UK, France, Italy and Russia etc.) South America (Brazil, Chile, Peru and Argentina) Middle East and Africa (Egypt, South Africa, Saudi Arabia) Split by Product Types, with sales, revenue, price, market share of each type, can be divided into 6-Phase Type 3-Phase Type Other Split by applications, this report focuses on sales, market share and growth rate in each application, can be divided into **Electrical Utilities** Large Industry Rail Network Other



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