

# 2018-2023 India Duty-Free Retailing Market Report (Status and Outlook)

<https://marketpublishers.com/r/2A78DD60B29EN.html>

Date: June 2018

Pages: 83

Price: US\$ 3,360.00 (Single User License)

ID: 2A78DD60B29EN

## Abstracts

The report requires updating with new data and is sent in 48 hours after order is placed.

In 2017, the Duty-Free Retailing market size was xx million USD in India, and it will be xx million USD in 2023, with a CAGR of xx% between 2017 and 2023.

In India market, the top players include

Dufry

Lagardère Travel Retail

Lotte Duty Free

LVMH

Aer Rianta International (ARI)

China Duty Free Group

Dubai Duty Free

Duty Free Americas

Gebr. Heinemann

JR/Group (James Richardson)

King Power International Group (Thailand)

The Shilla Duty Free

Split by product types/category, covering

Perfumes

Cosmetics

Alcohol

Cigarettes

Others

Split by applications/end use industries, covers

Airports

Onboard Aircraft

Seaports

Train Stations

Others

## Contents

### **1 DUTY-FREE RETAILING MARKET OVERVIEW**

- 1.1 Product Overview and Scope of Duty-Free Retailing
- 1.2 Duty-Free Retailing Market Segment by Types
  - 1.2.1 India Duty-Free Retailing Sales Present Situation and Outlook by Types (2013-2023)
  - 1.2.2 India Duty-Free Retailing Sales Market Share by Types in 2017
  - 1.2.3 Perfumes
    - 1.2.3.1 Major Players of Perfumes
  - 1.2.4 Cosmetics
    - 1.2.4.1 Major Players of Cosmetics
  - 1.2.5 Alcohol
    - 1.2.5.1 Major Players of Alcohol
  - 1.2.6 Cigarettes
    - 1.2.6.1 Major Players of Cigarettes
  - 1.2.7 Others
    - 1.2.7.1 Major Players of Others
- 1.3 India Duty-Free Retailing Market Segment by Applications/End Use Industries
  - 1.3.1 India Duty-Free Retailing Sales Present Situation and Outlook by Applications/End Industrials (2013-2023)
  - 1.3.2 India Duty-Free Retailing Sales Market Share by Applications in 2017
    - 1.3.2 Airports
    - 1.3.3 Onboard Aircraft
    - 1.3.4 Seaports
    - 1.3.5 Train Stations
    - 1.3.6 Others
- 1.4 India Duty-Free Retailing Overview and Market Size (Value) (2013-2023)
  - 1.4.1 India Market Duty-Free Retailing Overview
  - 1.4.2 India Duty-Free Retailing Market Size (Value and Volume) Status and Forecast (2013-2023)

### **2 INDIA DUTY-FREE RETAILING SALES, REVENUE (VALUE) AND MARKET SHARE BY PLAYERS**

- 2.1 India Duty-Free Retailing Sales and Market Share by Players (2013-2018)
- 2.2 India Duty-Free Retailing Revenue and Market Share by Players (2013-2018)
- 2.3 India Duty-Free Retailing Average Price by Players in 2017

2.4 India Duty-Free Retailing Manufacturing Base Distribution, Sales Area, Product Types by Players

2.5 Duty-Free Retailing Market Competitive Situation and Trends

2.5.1 Duty-Free Retailing Market Concentration Rate

2.5.2 Duty-Free Retailing Market Share of Top 3 and Top 5 Players in 2017

2.5.3 Mergers & Acquisitions, Expansion

### **3 INDIA DUTY-FREE RETAILING SALES, REVENUE (VALUE) BY TYPE AND APPLICATION (2013-2018)**

3.1 India Duty-Free Retailing Sales, Revenue, Market Share and Price by Type (2013-2018)

3.1.1 India Duty-Free Retailing Sales and Market Share by Type (2013-2018)

3.1.2 India Duty-Free Retailing Revenue and Market Share by Type (2013-2018)

3.1.3 India Duty-Free Retailing Price by Type (2013-2018)

3.2 India Duty-Free Retailing Sales and Market Share by Application (2013-2018)

3.3 India Market Duty-Free Retailing Sales, Revenue (Million USD), Price and Gross Margin (2013-2018)

### **4 INDIA DUTY-FREE RETAILING PLAYERS PROFILES AND SALES DATA**

4.1 Dufry

4.1.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.1.2 Duty-Free Retailing Product Types, Application and Specification

4.1.2.1 Type

4.1.2.2 Type

4.1.3 Dufry Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

4.1.4 Main Business/Business Overview

4.1.5 Dufry News

4.2 Lagardère Travel Retail

4.2.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.2.2 Duty-Free Retailing Product Types, Application and Specification

4.2.2.1 Type

4.2.2.2 Type

4.2.3 Lagardère Travel Retail Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

4.2.4 Main Business/Business Overview

- 4.2.5 Lagardère Travel Retail News
- 4.3 Lotte Duty Free
  - 4.3.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.3.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.3.2.1 Type
    - 4.3.2.2 Type
  - 4.3.3 Lotte Duty Free Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.3.4 Main Business/Business Overview
  - 4.3.5 Lotte Duty Free News
- 4.4 LVMH
  - 4.4.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.4.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.4.2.1 Type
    - 4.4.2.2 Type
  - 4.4.3 LVMH Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.4.4 Main Business/Business Overview
  - 4.4.5 LVMH News
- 4.5 Aer Rianta International (ARI)
  - 4.5.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.5.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.5.2.1 Type
    - 4.5.2.2 Type
  - 4.5.3 Aer Rianta International (ARI) Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.5.4 Main Business/Business Overview
  - 4.5.5 Aer Rianta International (ARI) News
- 4.6 China Duty Free Group
  - 4.6.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.6.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.6.2.1 Type
    - 4.6.2.2 Type
  - 4.6.3 China Duty Free Group Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.6.4 Main Business/Business Overview

- 4.6.5 China Duty Free Group News
- 4.7 Dubai Duty Free
  - 4.7.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.7.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.7.2.1 Type
    - 4.7.2.2 Type
  - 4.7.3 Dubai Duty Free Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.7.4 Main Business/Business Overview
  - 4.7.5 Dubai Duty Free News
- 4.8 Duty Free Americas
  - 4.8.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.8.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.8.2.1 Type
    - 4.8.2.2 Type
  - 4.8.3 Duty Free Americas Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.8.4 Main Business/Business Overview
  - 4.8.5 Duty Free Americas News
- 4.9 Gebr. Heinemann
  - 4.9.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.9.2 Duty-Free Retailing Product Types, Application and Specification
    - 9.9.2.1 Type
    - 9.9.2.2 Type
  - 4.9.3 Gebr. Heinemann Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.9.4 Main Business/Business Overview
  - 4.9.5 Gebr. Heinemann News
- 4.10 JR/Group (James Richardson)
  - 4.10.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.10.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.10.2.1 Type
    - 4.10.2.2 Type
  - 4.10.3 JR/Group (James Richardson) Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

- 4.10.4 Main Business/Business Overview
- 4.10.5 JR/Group (James Richardson) News
- 4.11 King Power International Group (Thailand)
  - 4.11.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.11.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.11.2.1 Type
    - 4.11.2.2 Type
  - 4.11.3 King Power International Group (Thailand) Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.11.4 Main Business/Business Overview
  - 4.11.5 King Power International Group (Thailand) News
- 4.12 The Shilla Duty Free
  - 4.12.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.12.2 Duty-Free Retailing Product Types, Application and Specification
    - 4.12.2.1 Type
    - 4.12.2.2 Type
  - 4.12.3 The Shilla Duty Free Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.12.4 Main Business/Business Overview
  - 4.12.5 The Shilla Duty Free News

## **5 INDIA DUTY-FREE RETAILING MARKET FORECAST (2018-2023)**

- 5.1 India Duty-Free Retailing Sales, Revenue and Price Forecast (2018-2023)
  - 5.1.1 India Duty-Free Retailing Sales and Growth Rate Forecast (2018-2023)
  - 5.1.2 India Duty-Free Retailing Revenue and Growth Rate Forecast (2018-2023)
  - 5.1.3 India Duty-Free Retailing Price Trend Forecast (2018-2023)
- 5.2 India Duty-Free Retailing Sales Forecast by Type (2018-2023)
- 5.3 India Duty-Free Retailing Sales Forecast by Application (2018-2023)

## **6 PRODUCTION COST ANALYSIS OF DUTY-FREE RETAILING**

- 6.1 Main Raw Materials of Duty-Free Retailing
  - 6.1.1 List of Duty-Free Retailing Main Raw Materials
  - 6.1.2 Duty-Free Retailing Main Raw Materials Price Analysis
  - 6.1.3 Duty-Free Retailing Raw Materials Major Suppliers
  - 6.1.4 Duty-Free Retailing Main Raw Materials Market Concentration Rate

## 6.2 Production Cost Structure of Duty-Free Retailing

### 6.2.1 Raw Materials

### 6.2.2 Labor Cost

### 6.2.3 Production Expenses

## 6.3 Duty-Free Retailing Manufacturing Process/Method

# **7 VALUE CHAIN, PURCHASING STRATEGY AND DOWNSTREAM BUYERS**

## 7.1 Duty-Free Retailing Value Chain Analysis

## 7.2 Upstream Raw Materials Purchasing

## 7.3 Raw Materials Sources of Duty-Free Retailing Major Players in 2017

## 7.4 Downstream Buyers

# **8 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS**

## 8.1 Sales Channel

### 8.1.1 Direct Sales

### 8.1.2 Indirect Sales

### 8.1.3 Sales Channel Development Trend

## 8.2 Product Market Positioning

### 8.2.1 Pricing Strategy

### 8.2.2 Brand Strategy

### 8.2.3 Target Client

## 8.3 Duty-Free Retailing Distributors/Traders List in India

# **9 MARKET INFLUENCES FACTORS ANALYSIS**

## 9.1 Changes from the Related Industries

## 9.2 Substitutes Threat

## 9.3 Customer Preference Change

## 9.4 Economic/Political Environmental Change

## 9.5 Upstream and Downstream Fluctuation

# **10 RESEARCH FINDINGS AND CONCLUSION**

# **11 APPENDIX**

## 11.1 Methodology

## 11.2 Data Source



## List Of Tables

### LIST OF TABLES AND FIGURES

Figure Picture of Duty-Free Retailing  
Table Product Specifications of Duty-Free Retailing  
Figure India Duty-Free Retailing Sales (volume) for Each Type (2013-2023)  
Figure India Duty-Free Retailing Sales Market Share by Types in 2017  
Table Types of Duty-Free Retailing  
Figure Product Picture of Perfumes  
Table Major Players of Perfumes  
Figure Product Picture of Cosmetics  
Table Major Players of Cosmetics  
Figure Product Picture of Alcohol  
Table Major Players of Alcohol  
Figure Product Picture of Cigarettes  
Table Major Players of Cigarettes  
Figure Product Picture of Others  
Table Major Players of Others  
Figure India Duty-Free Retailing Sales Present Situation and Outlook by Applications (2013-2023)  
Figure India Duty-Free Retailing Sales Market Share by Applications in 2017  
Table Applications of Duty-Free Retailing  
Figure Airports Examples  
Figure Onboard Aircraft Examples  
Figure Seaports Examples  
Figure Train Stations Examples  
Figure Others Examples  
Figure India Duty-Free Retailing Revenue (Million USD) Status and Forecast (2013-2023)  
Figure India Duty-Free Retailing Sales (Volume) Status and Forecast (2013-2023)  
Table India Duty-Free Retailing Sales by Players (2013-2018)  
Table India Duty-Free Retailing Sales Market Share (%) by Players (2013-2018)  
Figure India Duty-Free Retailing Sales Market Share by Players in 2016  
Figure India Duty-Free Retailing Sales Market Share by Players in 2017  
Table India Duty-Free Retailing Revenue (Million USD) by Players (2013-2018)  
Table India Duty-Free Retailing Revenue Market Share (%) by Players (2013-2018)  
Figure India Duty-Free Retailing Revenue Market Share by Players in 2016  
Figure India Duty-Free Retailing Revenue Market Share by Players in 2017

Figure India Duty-Free Retailing Average Price by Players in 2017

Table India Duty-Free Retailing Manufacturing Base Distribution and Sales Area by Players

Table Players Duty-Free Retailing Product Types

Figure Duty-Free Retailing Market Share of Top 3 Players in 2017

Figure Duty-Free Retailing Market Share of Top 5 Players in 2017

Table India Duty-Free Retailing Sales by Type (2013-2018)

Table India Duty-Free Retailing Sales Market Share by Type (2013-2018)

Figure India Duty-Free Retailing Sales Market Share by Type in 2013

Figure India Duty-Free Retailing Sales Market Share by Type in 2017

Table India Duty-Free Retailing Revenue (Million USD) by Type (2013-2018)

Table India Duty-Free Retailing Revenue Market Share by Type (2013-2018)

Figure India Duty-Free Retailing Revenue Market Share by Type in 2013

Figure India Duty-Free Retailing Revenue Market Share by Type in 2017

Table India Duty-Free Retailing Price by Type (2013-2018)

Table India Duty-Free Retailing Sales by Application (2013-2018)

Table India Duty-Free Retailing Sales Market Share by Application (2013-2018)

Figure India Duty-Free Retailing Sales Market Share by Application (2013-2018)

Figure India Duty-Free Retailing Sales Market Share by Application in 2017

Table India Market Duty-Free Retailing Sales, Revenue (Million USD), Price and Gross Margin (2013-2018)

Table Dufry Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Dufry Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Dufry Duty-Free Retailing Market Share (2012-2017)

Table Lagardère Travel Retail Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Lagardère Travel Retail Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Lagardère Travel Retail Duty-Free Retailing Market Share (2012-2017)

Table Lotte Duty Free Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Lotte Duty Free Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Lotte Duty Free Duty-Free Retailing Market Share (2012-2017)

Table LVMH Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table LVMH Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure LVMH Duty-Free Retailing Market Share (2012-2017)

Table Aer Rianta International (ARI) Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Aer Rianta International (ARI) Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Aer Rianta International (ARI) Duty-Free Retailing Market Share (2012-2017)

Table China Duty Free Group Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table China Duty Free Group Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure China Duty Free Group Duty-Free Retailing Market Share (2012-2017)

Table Dubai Duty Free Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Dubai Duty Free Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Dubai Duty Free Duty-Free Retailing Market Share (2012-2017)

Table Duty Free Americas Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Duty Free Americas Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Duty Free Americas Duty-Free Retailing Market Share (2012-2017)

Table Gebr. Heinemann Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Gebr. Heinemann Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Gebr. Heinemann Duty-Free Retailing Market Share (2012-2017)

Table JR/Group (James Richardson) Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table JR/Group (James Richardson) Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure JR/Group (James Richardson) Duty-Free Retailing Market Share (2012-2017)

Table King Power International Group (Thailand) Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table King Power International Group (Thailand) Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure King Power International Group (Thailand) Duty-Free Retailing Market Share (2012-2017)

Table The Shilla Duty Free Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table The Shilla Duty Free Duty-Free Retailing Sales, Revenue, Price and Gross Margin (2012-2017)

Figure The Shilla Duty Free Duty-Free Retailing Market Share (2012-2017)

Figure India Duty-Free Retailing Sales and Growth Rate Forecast (2018-2023)  
Figure India Duty-Free Retailing Revenue and Growth Rate Forecast (2018-2023)  
Figure India Duty-Free Retailing Price Trend Forecast (2018-2023)  
Table India Duty-Free Retailing Sales Forecast by Type (2018-2023)  
Figure India Duty-Free Retailing Sales Market Share Forecast by Type (2018-2023)  
Figure India Duty-Free Retailing Sales Market Share Forecast by Type in 2023  
Table India Duty-Free Retailing Sales Forecast by Application (2018-2023)  
Figure India Duty-Free Retailing Sales Market Share Forecast by Application (2018-2023)  
Figure India Duty-Free Retailing Sales Market Share Forecast by Application in 2023  
Table Production Base and Market Concentration Rate of Raw Material  
Figure Duty-Free Retailing Main Raw Materials Price Trend  
Table Duty-Free Retailing Raw Materials Major Suppliers List  
Figure Production Cost Structure of Duty-Free Retailing  
Figure Duty-Free Retailing Manufacturing Process/Method  
Figure Duty-Free Retailing Value Chain Analysis  
Table Raw Materials Sources of Duty-Free Retailing Major Players in 2017  
Table Major Buyers of Duty-Free Retailing  
Table Duty-Free Retailing Distributors/Traders List in India

## I would like to order

Product name: 2018-2023 India Duty-Free Retailing Market Report (Status and Outlook)

Product link: <https://marketpublishers.com/r/2A78DD60B29EN.html>

Price: US\$ 3,360.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/2A78DD60B29EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970