

# 2018-2023 Global Session Border Controller (SBC) Consumption Market Report

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## **Abstracts**

The report requires updating with new data and is sent in 48 hours after order is placed.

In this report, LP Information covers the present scenario (with the base year being 2017) and the growth prospects of global Session Border Controller (SBC) market for 2018-2023.

A session border controller (SBC) is a dedicated hardware device or software application that governs the manner in which phone calls are initiated, conducted and terminated on a Voice over Internet Protocol (VoIP) network. An SBC provides security, interoperability, routing and other functions in a Session Initiation Protocol (SIP) network. It defines and monitors the quality of service (QoS) status for all sessions, ensuring that the callers can actually communicate with each other and that emergency calls are delivered correctly and prioritized above all other calls. An SBC can also serve as a firewall for session traffic, applying its own quality of service (QoS) rules and identifying specific incoming threats to the communications environment.

Service provider class Session Border Controller (SBC) is designed to handle the high call volumes that the carrier will experience and provide full range of features required for carrier operations.

Enterprises require different features than those provided by carrier session border controllers, including support for T1/PRI interfaces, small sites, local resiliency and interoperability certification with enterprise unified communications (UC) vendors. Session border controllers are increasingly being packaged as part of a larger sale of unified communications (UC) and contact center solutions in conjunction with SIP trunking in recent years. Growth in the SBC market is being driven by businesses' use



of Session Initiation Protocol (SIP) trunking services, interconnection between disparate systems and support of remote workers and cloud UC services. The global Session Border Controller industry has reached a production of approximately 46193 Units in 2015. The global Session Border Controller industry has reached the production value of approximately 575.92 million USD in 2015. Session Border Controller has historically had a stable growth profile driven primarily by growth in telecom and consumer electronics industry.

At present, in developed countries, the Session Border Controller industry is generally at a more advanced level. The world's largest enterprises are mainly concentrated in USA. Meanwhile, foreign companies have more advanced equipment, strong R & D capability, and leading technical level. However, foreign companies' manufacturing cost is relatively higher, compared with Asia companies. Most of manufacturer outsource the manufacturing of Session Border Controller product to the third part manufacturers or contract manufacturers and then sell the products indirectly through distribution partners.

Over the next five years, LPI(LP Information) projects that Session Border Controller (SBC) will register a 3.9% CAGR in terms of revenue, reach US\$ 800 million by 2023, from US\$ 640 million in 2017.

This report presents a comprehensive overview, market shares, and growth opportunities of Session Border Controller (SBC) market by product type, application, key manufacturers and key regions.

To calculate the market size, LP Information considers value and volume generated from the sales of the following segments:

Segmentation by product type:

Session Capacity: 300

Session Capacity: 300-5000

Session Capacity: 5000

Segmentation by application:

Service Provider



Enterprise		
Contact Center		
Government		
This report also splits the market by region:		
Americas		
United States		
Canada		
Mexico		
Brazil		
APAC		
China		
Japan		
Korea		
Southeast Asia		
India		
Australia		
Europe		
Germany		
France		



	UK	
	Italy	
	Russia	
	Spain	
	Middle East & Africa	
	Egypt	
	South Africa	
	Israel	
	Turkey	
	GCC Countries	
The report also presents the market competition landscape and a corresponding detailed analysis of the major vendor/manufacturers in the market. The key manufacturers covered in this report:		
	Cisco	
	AudioCodes	
	Sonus	
	Oracle	
	Avaya	
	Edgewater Networks	
	PATTON Electronics	



Ingate
InnoMedia
Sangoma
HUAWEI
ZTE

In addition, this report discusses the key drivers influencing market growth, opportunities, the challenges and the risks faced by key manufacturers and the market as a whole. It also analyzes key emerging trends and their impact on present and future development.

## Research objectives

To study and analyze the global Session Border Controller (SBC) consumption (value & volume) by key regions/countries, product type and application, history data from 2013 to 2017, and forecast to 2023.

To understand the structure of Session Border Controller (SBC) market by identifying its various subsegments.

Focuses on the key global Session Border Controller (SBC) manufacturers, to define, describe and analyze the sales volume, value, market share, market competition landscape, SWOT analysis and development plans in next few years.

To analyze the Session Border Controller (SBC) with respect to individual growth trends, future prospects, and their contribution to the total market.

To share detailed information about the key factors influencing the growth of the market (growth potential, opportunities, drivers, industry-specific challenges and risks).

To project the consumption of Session Border Controller (SBC) submarkets,



with respect to key regions (along with their respective key countries).

To analyze competitive developments such as expansions, agreements, new product launches, and acquisitions in the market.

To strategically profile the key players and comprehensively analyze their growth strategies.



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