

# 2017-2022 United States Industrial Metal Detectors Market Report (Status and Outlook)

<https://marketpublishers.com/r/26B03614CA7EN.html>

Date: December 2017

Pages: 124

Price: US\$ 3,360.00 (Single User License)

ID: 26B03614CA7EN

## Abstracts

The report requires updating with new data and is sent in 48 hours after order is placed.

In 2016, the Industrial Metal Detectors market size was xx million USD in United States, and it will be xx million USD in 2022, with a CAGR of xx% between 2016 and 2022.

In United States market, the top players include

Mettler-Toledo

Eriez

CEIA

Loma

Anritsu

Sesotec

Metal Detection

Thermo Fisher

Lock Inspection

Nikka Densok

Cassel Messtechnik

VinSyst

Foremost

COSO

Ketan

Shanghai Shenyi

Split by product types/category, covering

Metal Detector with Conveyor

Rectangular Aperture Metal Detector

Gravity Fall Metal Detector

Pipeline Liquid, Paste and Slurry Metal Detector

Others

Split by applications/end use industries, covers

Food Industry

Pharmaceutical Industry

Textiles Industry

Mining and Plastic Industry

Others

## Contents

### **1 INDUSTRIAL METAL DETECTORS MARKET OVERVIEW**

#### 1.1 Product Overview and Scope of Industrial Metal Detectors

#### 1.2 Industrial Metal Detectors Market Segment by Types

##### 1.2.1 United States Industrial Metal Detectors Sales Present Situation and Outlook by Types (2012-2022)

##### 1.2.2 United States Industrial Metal Detectors Sales Market Share by Types in 2016

##### 1.2.3 Metal Detector with Conveyor

###### 1.2.3.1 Major Players of Metal Detector with Conveyor

##### 1.2.4 Rectangular Aperture Metal Detector

###### 1.2.4.1 Major Players of Rectangular Aperture Metal Detector

##### 1.2.5 Gravity Fall Metal Detector

###### 1.2.5.1 Major Players of Gravity Fall Metal Detector

##### 1.2.6 Pipeline Liquid, Paste and Slurry Metal Detector

###### 1.2.6.1 Major Players of Pipeline Liquid, Paste and Slurry Metal Detector

##### 1.2.7 Others

###### 1.2.7.1 Major Players of Others

#### 1.3 United States Industrial Metal Detectors Market Segment by Applications/End Use Industries

##### 1.3.1 United States Industrial Metal Detectors Sales Present Situation and Outlook by Applications/End Industrials (2012-2022)

##### 1.3.2 United States Industrial Metal Detectors Sales Market Share by Applications in 2016

###### 1.3.2 Food Industry

###### 1.3.3 Pharmaceutical Industry

###### 1.3.4 Textiles Industry

###### 1.3.5 Mining and Plastic Industry

###### 1.3.6 Others

#### 1.4 United States Industrial Metal Detectors Overview and Market Size (Value) (2012-2022)

##### 1.4.1 United States Market Industrial Metal Detectors Overview

##### 1.4.2 United States Industrial Metal Detectors Market Size (Value and Volume) Status and Forecast (2012-2022)

### **2 UNITED STATES INDUSTRIAL METAL DETECTORS SALES, REVENUE (VALUE) AND MARKET SHARE BY PLAYERS**

2.1 United States Industrial Metal Detectors Sales and Market Share (2012-2017) by Players

2.2 United States Industrial Metal Detectors Revenue and Market Share by Players (2012-2017)

2.3 United States Industrial Metal Detectors Average Price by Players in 2016

2.4 United States Industrial Metal Detectors Manufacturing Base Distribution, Sales Area, Product Types by Players

2.5 Industrial Metal Detectors Market Competitive Situation and Trends

2.5.1 Industrial Metal Detectors Market Concentration Rate

2.5.2 Industrial Metal Detectors Market Share of Top 3 and Top 5 Players

2.5.3 Mergers & Acquisitions, Expansion

### **3 UNITED STATES INDUSTRIAL METAL DETECTORS SALES, REVENUE (VALUE) BY TYPE AND APPLICATION (2012-2017)**

3.1 United States Industrial Metal Detectors Sales, Revenue, Market Share and Price by Type (2012-2017)

3.1.1 United States Industrial Metal Detectors Sales and Market Share by Type (2012-2017)

3.1.2 United States Industrial Metal Detectors Revenue and Market Share by Type (2012-2017)

3.1.3 United States Industrial Metal Detectors Price by Type (2012-2017)

3.2 United States Industrial Metal Detectors Sales and Market Share by Application (2012-2017)

3.3 United States Market Industrial Metal Detectors Sales, Revenue (Million USD), Price and Gross Margin (2012-2017)

### **4 UNITED STATES INDUSTRIAL METAL DETECTORS PLAYERS PROFILES AND SALES DATA**

4.1 Mettler-Toledo

4.1.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.1.2 Industrial Metal Detectors Product Types, Application and Specification

4.1.2.1 Type

4.1.2.2 Type

4.1.3 Mettler-Toledo Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

4.1.4 Main Business/Business Overview

- 4.1.5 Mettler-Toledo News
- 4.2 Eriez
  - 4.2.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.2.2 Industrial Metal Detectors Product Types, Application and Specification
    - 4.2.2.1 Type
    - 4.2.2.2 Type
  - 4.2.3 Eriez Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.2.4 Main Business/Business Overview
  - 4.2.5 Eriez News
- 4.3 CEIA
  - 4.3.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.3.2 Industrial Metal Detectors Product Types, Application and Specification
    - 4.3.2.1 Type
    - 4.3.2.2 Type
  - 4.3.3 CEIA Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.3.4 Main Business/Business Overview
  - 4.3.5 CEIA News
- 4.4 Loma
  - 4.4.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.4.2 Industrial Metal Detectors Product Types, Application and Specification
    - 4.4.2.1 Type
    - 4.4.2.2 Type
  - 4.4.3 Loma Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.4.4 Main Business/Business Overview
  - 4.4.5 Loma News
- 4.5 Anritsu
  - 4.5.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.5.2 Industrial Metal Detectors Product Types, Application and Specification
    - 4.5.2.1 Type
    - 4.5.2.2 Type
  - 4.5.3 Anritsu Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

- 4.5.4 Main Business/Business Overview
- 4.5.5 Anritsu News
- 4.6 Sesotec
  - 4.6.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.6.2 Industrial Metal Detectors Product Types, Application and Specification
    - 4.6.2.1 Type
    - 4.6.2.2 Type
  - 4.6.3 Sesotec Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.6.4 Main Business/Business Overview
  - 4.6.5 Sesotec News
- 4.7 Metal Detection
  - 4.7.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.7.2 Industrial Metal Detectors Product Types, Application and Specification
    - 4.7.2.1 Type
    - 4.7.2.2 Type
  - 4.7.3 Metal Detection Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.7.4 Main Business/Business Overview
  - 4.7.5 Metal Detection News
- 4.8 Thermo Fisher
  - 4.8.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.8.2 Industrial Metal Detectors Product Types, Application and Specification
    - 4.8.2.1 Type
    - 4.8.2.2 Type
  - 4.8.3 Thermo Fisher Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)
  - 4.8.4 Main Business/Business Overview
  - 4.8.5 Thermo Fisher News
- 4.9 Lock Inspection
  - 4.9.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors
  - 4.9.2 Industrial Metal Detectors Product Types, Application and Specification
    - 9.9.2.1 Type
    - 9.9.2.2 Type
  - 4.9.3 Lock Inspection Industrial Metal Detectors Sales, Revenue, Price and Gross

## Margin (2012-2017)

4.9.4 Main Business/Business Overview

4.9.5 Lock Inspection News

## 4.10 Nikka Densok

4.10.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.10.2 Industrial Metal Detectors Product Types, Application and Specification

4.10.2.1 Type

4.10.2.2 Type

4.10.3 Nikka Densok Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

4.10.4 Main Business/Business Overview

4.10.5 Nikka Densok News

## 4.11 Cassel Messtechnik

4.11.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.11.2 Industrial Metal Detectors Product Types, Application and Specification

4.11.2.1 Type

4.11.2.2 Type

4.11.3 Cassel Messtechnik Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

4.11.4 Main Business/Business Overview

4.11.5 Cassel Messtechnik News

## 4.12 VinSyst

4.12.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.12.2 Industrial Metal Detectors Product Types, Application and Specification

4.12.2.1 Type

4.12.2.2 Type

4.12.3 VinSyst Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

4.12.4 Main Business/Business Overview

4.12.5 VinSyst News

## 4.13 Foremost

4.13.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.13.2 Industrial Metal Detectors Product Types, Application and Specification

4.13.2.1 Type

4.13.2.2 Type

4.13.3 Foremost Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

4.13.4 Main Business/Business Overview

4.13.5 Foremost News

4.14 COSO

4.14.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.14.2 Industrial Metal Detectors Product Types, Application and Specification

4.14.2.1 Type

4.14.2.2 Type

4.14.3 COSO Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

4.14.4 Main Business/Business Overview

4.14.5 COSO News

4.15 Ketan

4.15.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.15.2 Industrial Metal Detectors Product Types, Application and Specification

4.15.2.1 Type

4.15.2.2 Type

4.15.3 Ketan Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

4.15.4 Main Business/Business Overview

4.15.5 Ketan News

4.16 Shanghai Shenyi

4.16.1 Company Basic Information, Manufacturing Base, Sales Area and Its Competitors

4.16.2 Industrial Metal Detectors Product Types, Application and Specification

4.16.2.1 Type

4.16.2.2 Type

4.16.3 Shanghai Shenyi Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

4.16.4 Main Business/Business Overview

4.16.5 Shanghai Shenyi News

## **5 UNITED STATES INDUSTRIAL METAL DETECTORS MARKET FORECAST (2017-2022)**

5.1 United States Industrial Metal Detectors Sales, Revenue and Price Forecast



(2017-2022)

5.1.1 United States Industrial Metal Detectors Sales and Growth Rate Forecast

(2017-2022)

5.1.2 United States Industrial Metal Detectors Revenue and Growth Rate Forecast

(2017-2022)

5.1.3 United States Industrial Metal Detectors Price Trend Forecast (2017-2022)

5.2 United States Industrial Metal Detectors Sales Forecast by Type (2017-2022)

5.3 United States Industrial Metal Detectors Sales Forecast by Application (2017-2022)

## **6 PRODUCTION COST ANALYSIS OF INDUSTRIAL METAL DETECTORS**

6.1 Main Raw Materials of Industrial Metal Detectors

6.1.1 List of Industrial Metal Detectors Main Raw Materials

6.1.2 Industrial Metal Detectors Main Raw Materials Price Analysis

6.1.3 Industrial Metal Detectors Raw Materials Major Suppliers

6.1.4 Industrial Metal Detectors Main Raw Materials Market Concentration Rate

6.2 Production Cost Structure of Industrial Metal Detectors

6.2.1 Raw Materials

6.2.2 Labor Cost

6.2.3 Production Expenses

6.3 Industrial Metal Detectors Manufacturing Process/Method

## **7 VALUE CHAIN, PURCHASING STRATEGY AND DOWNSTREAM BUYERS**

7.1 Industrial Metal Detectors Value Chain Analysis

7.2 Upstream Raw Materials Purchasing

7.3 Raw Materials Sources of Industrial Metal Detectors Major Players in 2016

7.4 Downstream Buyers

## **8 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS**

8.1 Sales Channel

8.1.1 Direct Sales

8.1.2 Indirect Sales

8.1.3 Sales Channel Development Trend

8.2 Product Market Positioning

8.2.1 Pricing Strategy

8.2.2 Brand Strategy

8.2.3 Target Client

### 8.3 Industrial Metal Detectors Distributors/Traders List in United States

## **9 MARKET INFLUENCES FACTORS ANALYSIS**

9.1 Changes from the Related Industries

9.2 Substitutes Threat

9.3 Customer Preference Change

9.4 Economic/Political Environmental Change

9.5 Upstream and Downstream Fluctuation

## **10 RESEARCH FINDINGS AND CONCLUSION**

## **11 APPENDIX**

11.1 Methodology

11.2 Data Source

## List Of Tables

### LIST OF TABLES AND FIGURES

Figure Picture of Industrial Metal Detectors

Table Product Specifications of Industrial Metal Detectors

Figure United States Industrial Metal Detectors Sales (volume) for Each Type (2012-2022)

Figure United States Industrial Metal Detectors Sales Market Share by Types in 2016

Table Types of Industrial Metal Detectors

Figure Product Picture of Metal Detector with Conveyor

Table Major Players of Metal Detector with Conveyor

Figure Product Picture of Rectangular Aperture Metal Detector

Table Major Players of Rectangular Aperture Metal Detector

Figure Product Picture of Gravity Fall Metal Detector

Table Major Players of Gravity Fall Metal Detector

Figure Product Picture of Pipeline Liquid, Paste and Slurry Metal Detector

Table Major Players of Pipeline Liquid, Paste and Slurry Metal Detector

Figure Product Picture of Others

Table Major Players of Others

Figure United States Industrial Metal Detectors Sales Present Situation and Outlook by Applications (2012-2022)

Figure United States Industrial Metal Detectors Sales Market Share by Applications in 2016

Table Applications of Industrial Metal Detectors

Figure Food Industry Examples

Figure Pharmaceutical Industry Examples

Figure Textiles Industry Examples

Figure Mining and Plastic Industry Examples

Figure Others Examples

Figure United States Industrial Metal Detectors Revenue (Million USD) Status and Forecast (2012-2022)

Figure United States Industrial Metal Detectors Sales (Volume) Status and Forecast (2012-2022)

Table United States Industrial Metal Detectors Sales by Players (2012-2017)

Table United States Industrial Metal Detectors Sales Market Share (%) by Players (2012-2017)

Figure United States Industrial Metal Detectors Sales Share by Players in 2016

Figure United States Industrial Metal Detectors Sales Share by Players in 2017

Table United States Industrial Metal Detectors Revenue (Million USD) by Players (2012-2017)

Table United States Industrial Metal Detectors Revenue Market Share (%) by Players (2012-2017)

Figure United States Industrial Metal Detectors Revenue Share by Players in 2016

Figure United States Industrial Metal Detectors Revenue Share by Players in 2017

Figure United States Industrial Metal Detectors Average Price by Players in 2016

Table United States Industrial Metal Detectors Manufacturing Base Distribution and Sales Area by Players

Table Players Industrial Metal Detectors Product Types

Figure Industrial Metal Detectors Market Share of Top 3 Players

Figure Industrial Metal Detectors Market Share of Top 5 Players

Table United States Industrial Metal Detectors Sales by Type (2012-2017)

Table United States Industrial Metal Detectors Sales Market Share by Type (2012-2017)

Figure United States Industrial Metal Detectors Sales Market Share by Type 2016

Figure 2016 United States Industrial Metal Detectors Sales Market Share by Type

Table United States Industrial Metal Detectors Revenue (Million USD) by Type (2012-2017)

Table United States Industrial Metal Detectors Revenue Market Share by Type (2012-2017)

Figure United States Industrial Metal Detectors Revenue Market Share by Type 2016

Figure 2016 United States Industrial Metal Detectors Revenue Market Share by Type

Table United States Industrial Metal Detectors Price by Type (2012-2017)

Table United States Industrial Metal Detectors Sales by Application (2012-2017)

Table United States Industrial Metal Detectors Sales Market Share by Application (2012-2017)

Figure United States Industrial Metal Detectors Sales Market Share by Application (2012-2017)

Figure 2016 United States Industrial Metal Detectors Sales Market Share by Application

Table United States Market Industrial Metal Detectors Sales, Revenue (Million USD), Price and Gross Margin (2012-2017)

Table Mettler-Toledo Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Mettler-Toledo Industrial Metal Detectors Market Share (2012-2017)

Table Eriez Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Eriez Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Eriez Industrial Metal Detectors Market Share (2012-2017)

Table CEIA Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table CEIA Industrial Metal Detectors Sales, Revenue, Price and Gross Margin  
(2012-2017)

Figure CEIA Industrial Metal Detectors Market Share (2012-2017)

Table Loma Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Loma Industrial Metal Detectors Sales, Revenue, Price and Gross Margin  
(2012-2017)

Figure Loma Industrial Metal Detectors Market Share (2012-2017)

Table Anritsu Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Anritsu Industrial Metal Detectors Sales, Revenue, Price and Gross Margin  
(2012-2017)

Figure Anritsu Industrial Metal Detectors Market Share (2012-2017)

Table Sesotec Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Sesotec Industrial Metal Detectors Sales, Revenue, Price and Gross Margin  
(2012-2017)

Figure Sesotec Industrial Metal Detectors Market Share (2012-2017)

Table Metal Detection Basic Information, Manufacturing Base, Sales Area and Its  
Competitors

Table Metal Detection Industrial Metal Detectors Sales, Revenue, Price and Gross  
Margin (2012-2017)

Figure Metal Detection Industrial Metal Detectors Market Share (2012-2017)

Table Thermo Fisher Basic Information, Manufacturing Base, Sales Area and Its  
Competitors

Table Thermo Fisher Industrial Metal Detectors Sales, Revenue, Price and Gross  
Margin (2012-2017)

Figure Thermo Fisher Industrial Metal Detectors Market Share (2012-2017)

Table Lock Inspection Basic Information, Manufacturing Base, Sales Area and Its  
Competitors

Table Lock Inspection Industrial Metal Detectors Sales, Revenue, Price and Gross  
Margin (2012-2017)

Figure Lock Inspection Industrial Metal Detectors Market Share (2012-2017)

Table Nikka Densok Basic Information, Manufacturing Base, Sales Area and Its  
Competitors

Table Nikka Densok Industrial Metal Detectors Sales, Revenue, Price and Gross Margin  
(2012-2017)

Figure Nikka Densok Industrial Metal Detectors Market Share (2012-2017)

Table Cassel Messtechnik Basic Information, Manufacturing Base, Sales Area and Its  
Competitors

Table Cassel Messtechnik Industrial Metal Detectors Sales, Revenue, Price and Gross

Margin (2012-2017)

Figure Cassel Messtechnik Industrial Metal Detectors Market Share (2012-2017)

Table VinSyst Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table VinSyst Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

Figure VinSyst Industrial Metal Detectors Market Share (2012-2017)

Table Foremost Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Foremost Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Foremost Industrial Metal Detectors Market Share (2012-2017)

Table COSO Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table COSO Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

Figure COSO Industrial Metal Detectors Market Share (2012-2017)

Table Ketan Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Ketan Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Ketan Industrial Metal Detectors Market Share (2012-2017)

Table Shanghai Shenyi Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Shanghai Shenyi Industrial Metal Detectors Sales, Revenue, Price and Gross Margin (2012-2017)

Figure Shanghai Shenyi Industrial Metal Detectors Market Share (2012-2017)

Figure United States Industrial Metal Detectors Sales and Growth Rate Forecast (2017-2022)

Figure United States Industrial Metal Detectors Revenue and Growth Rate Forecast (2017-2022)

Figure United States Industrial Metal Detectors Price Trend Forecast (2017-2022)

Table United States Industrial Metal Detectors Sales Forecast by Type (2017-2022)

Figure United States Industrial Metal Detectors Sales Market Share Forecast by Type (2017-2022)

Figure United States Industrial Metal Detectors Sales Market Share Forecast by Type in 2022

Table United States Industrial Metal Detectors Sales Forecast by Application (2017-2022)

Figure United States Industrial Metal Detectors Sales Market Share Forecast by Application (2017-2022)

Figure United States Industrial Metal Detectors Sales Market Share Forecast by Application in 2022

Table Production Base and Market Concentration Rate of Raw Material  
Figure Industrial Metal Detectors Main Raw Materials Price Trend  
Table Industrial Metal Detectors Raw Materials Major Suppliers List  
Figure Production Cost Structure of Industrial Metal Detectors  
Figure Industrial Metal Detectors Manufacturing Process/Method  
Figure Industrial Metal Detectors Value Chain Analysis  
Table Raw Materials Sources of Industrial Metal Detectors Major Players in 2016  
Table Major Buyers of Industrial Metal Detectors  
Table Industrial Metal Detectors Distributors/Traders List in United States

## I would like to order

Product name: 2017-2022 United States Industrial Metal Detectors Market Report (Status and Outlook)

Product link: <https://marketpublishers.com/r/26B03614CA7EN.html>

Price: US\$ 3,360.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/26B03614CA7EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970