

# **Vietnam LNG Investment and Strategy Outlook to 2020- Analysis of Infrastructure, Trade, Contracts, Market Dynamics and Business Opportunities**

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## **Abstracts**

The Vietnam LNG Outlook to 2020 report from LNGANALYSIS provides complete analysis on investments, infrastructure, supply- demand and companies. The comprehensive research work analyzes the current market conditions through key analytical tools including porter's five force analysis, SWOT analysis and benchmarking tools. Potential business opportunities in the country LNG market along with their complete details are included in the report. Further, top ten trends in the region LNG industry are analyzed. Key supplier/buyer markets of Vietnam LNG along with trade flow analysis are provided in detail. Competitive structure of the Vietnam LNG industry along with the business strategies being opted by leading players in current global tight supply conditions are analyzed. In addition, complete details of all operational and planned LNG terminals in the country are provided in the report. LNG profiles, oil and gas overviews, SWOT and financial analysis of three leading LNG companies in Vietnam LNG market are analyzed in detail. Further, all recent news and developments, along with their impact on Vietnam LNG players are included.

## **Key Questions Answered**

How will Vietnam LNG market emerge over the short to long term future?

What potential opportunities exist for new entrants, investors and construction companies?

What is the stance of Vietnam in region and investment attractiveness of Vietnam compared to peer markets?

What is the outlook of supply/demand, capacity, contracts, trains, tanks, storage from 2000 to 2020?

What are the medium and long term sale purchase agreements (HOA/MOU/SPA) signed by LNG companies in Vietnam?

How is the competitive landscape and what strategies are being opted by existing players?

What is the current status and feasibility of realization of planned projects?

What are the key strengths, weaknesses, opportunities and threats of operating in Vietnam LNG?

## **SCOPE**

Top five Trends in Vietnam LNG market and ten LNG trends in Region

Outlook of Vietnam Trade, Supply/demand, liquefaction/Regasification capacity, storage capacity, contracted, available capacity, trains/tanks from 2000 to 2020

Vietnam LNG investment analysis with details of key opportunities, potential buyers, trade volumes, shipping distances, market concentration and new entrants scope

Vietnam LNG SWOT Analysis and Benchmarking with Region LNG markets

Potential investment opportunities in Vietnam LNG

Planned LNG Terminals with details of current status, expected start up, capital investment, construction companies and capacities

Long and Medium Term LNG contracts (SPAs, HOAs, MOUs) signed by LNG companies in Vietnam

LNG Trade movements by region and country, 2012

Terminal details- basic (start up, location, type), capacity

(liquefaction/Regasification, contracted, storage), Company (operator, owners),  
Construction (technology, constructor, capex)

Company wise liquefaction/Regasification capacity outlook- 2005 to 2020

Profiles of three leading LNG companies in Vietnam with analysis of LNG, oil  
and gas, financials, SWOT and contacts

Latest News and Developments Landscape in Vietnam

## **REASONS TO PURCHASE**

Gain complete understanding of Vietnam LNG industry through the  
comprehensive analytical report

Evaluate pros and cons of investing/operating in Vietnam LNG through 'LNG  
Investment Analysis' model results

Identify all potential investment/contract/construction opportunities

Drive your strategies in right direction by understanding the impact of latest  
trends, market forecasts on your business

Enhance your decision making process using robust forecasts and industry  
analysis to 2020

Beat your competition through information on their operations, strategies and  
new projects

Make right decisions amidst rapid changes happening in the global LNG industry

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### COMPANIES MENTIONED

PetroVietnam, BP Plc, PetroChina

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