

# Virtual Data Room Market - Forecasts From 2018 to 2023

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## Abstracts

The virtual data room market was valued at US\$521.103 million in 2017 and is expected to grow at a CAGR of 17.68% over the forecast period to reach a total market size of US\$1,383.863 million by 2023. Increasing competition across industries is increasing the need among the industry players to continuously evolve their growth strategy in order to avoid loss of market share. Rising number of mergers and acquisitions as part of enterprises' growth strategies and fairly long and complex procedure associated with them is increasing the demand for secure online repositories to store data and documents pertaining to the integration. Growth of industries is also increasing the number of private equity and venture capital transactions. This is further increasing the demand for secure online environments to facilitate easy and secure sharing of critical information with authorized external customers and partners. Availability of a good number of vendors offering these solutions and services at affordable prices is increasing their adoption among business owners. This is boosting the growth of the market. However, very tight budgets at some small enterprises continue to hinder the adoption of these solutions and services among them to some extent.

This research study examines the current market trends related to the demand, supply, and sales, in addition to the recent developments. Major drivers, restraints, and opportunities have been covered to provide an exhaustive picture of the market. The analysis presents in-depth information regarding the development, trends, and industry policies and regulations implemented in each of the geographical regions. Further, the overall regulatory framework of the market has been exhaustively covered to offer stakeholders a better understanding of the key factors affecting the overall market environment.

Identification of key industry players in the industry and their revenue contribution to the

overall business or relevant segment aligned to the study has been covered as a part of competitive intelligence done through extensive secondary research. Various studies and data published by industry associations, analyst reports, investor presentations, press releases and journals among others have been taken into consideration while conducting the secondary research. Both bottom-up and top down approaches have been utilized to determine the market size of the overall market and key segments. The values obtained are correlated with the primary inputs of the key stakeholders in the virtual data room value chain. Last step involves complete market engineering which includes analysing the data from different sources and existing proprietary datasets while using various data triangulation methods for market breakdown and forecasting.

Market intelligence is presented in the form of analysis, charts, and graphics to help the clients in gaining faster and efficient understanding of the global virtual data room market.

Major industry players profiled as part of the report are Citrix, Intralinks, iDeals Solutions Group, Firmex Inc., Merrill Corporation, Drooms, EthosData, SecureDocs, Brainloop, Box, Ansarada Pty Ltd, BMC Group VDR LLC and CapLinked, Inc.

## Segmentation

The virtual data room market is segmented by business function, component, deployment model, enterprise size, end-user industry, and geography.

### By Business Function

Marketing and Sales

Compliance and Legal

Finance

Workforce Management

### By Component

Software

Services

### By Deployment Model

On-premise

Cloud

### By Enterprise Size

Small

Medium

Large

**By End-User Industry**

BFSI

Retail

Government

Healthcare

Communication and Technology

Others

**By Geography**

North America

United States

Canada

Mexico

Others

South America

Brazil

Argentina

Others

Europe

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Italy

Others

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India

Australia

Others

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8.2. Medium

8.3. Large

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