

# The World Market for Cancer Diagnostics, 5th Edition: Precision and Personalized Testing Arrives

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# **Abstracts**

Cancer testing is maturing from personalized medicine to precision medicine, where protein and molecular biomarkers are essential for precise diagnosis, therapy selection, therapy monitoring and early detection of cancer recurrence. The market for cancer testing are comprehensively covered in Kalorama Information's Worldwide Market for Cancer Diagnostics, 5th. Edition. This report, authored by Kalorama Diagnostic Analyst Shara Rosen, contains detailed market data on the following IVD segments for their use in cancer diagnostics:

Histology/Cytology
Immunoassays
Flow Cytometry
Rapid Tests
Molecular Assays
Tissue Arrays
Circulating Tumor Cells

Pharmacodiagnostics, Molecular

Cancer Testing: Constant Innovation



Given the unfortunate statistics of cancer in the developed world, innovation is a must. Growth rates in cancer testing tends to be higher than in other IVD fields. Diagnostic tests for effective cancer screening are obviously needed more than ever. As this report goes to print a number of significant developments are taking place in cancer follow up.

New imaging modalities and digital analysis of x-ray mammograms are looking to improve the accuracy of breast cancer screening. These same imaging techniques are being used to screen patients for the metastasis of cancer from the primary site.

Lab testing for new cancer biomarkers - hormone, receptor and protein assays - improve the detection of cancer in patients that present with symptoms. These are now available in multiplexed tests that make better use of tissue samples.

With developments in the analysis of circulating cancer cells and cell free DNA in peripheral blood they are poised to help in the screening of high risk individuals.

Improved immunohistochemical stains and in situ hybridization make detection of cancer cells in biopsied tissue more effective. The use next generation analysis of individual tumor cells including sequencing, mass spectrometry and PCR further enhance cancer testing in tissues.

Bioinformatic analysis of gene and protein patterns detected in tumor cells and peripheral blood is proving to be a big breakthrough in cancer diagnosis. The technology has pinpointed gene and protein targets that will make up the next generation of cancer tumor marker panels.

The next big advances are related to tests based on the detection of circulating nucleic acid molecules and RNA and DNA methylation patterns.

# Complete Market and Trend Analysis

Kalorama Information reports are always based on primary research of the market with particular attention to important market trends that are more important to understand than today's numbers. Shara Rosen not only defines the marketplace and provides market numbers, but her report also examines trends that are driving cancer testing



now and determining where it will go in the future. Some of the trends examined in this report include:

Commercializing Next Generation Cancer Tests

Clinical Molecular Test Reimbursement Coding In The U.S.

Regulatory Requirements of Cancer Tests

Gene Patents and Test Commercialization

The Physician's Role in Test Acceptance

Biomarkers: Issues in Research to Clinic

Miniaturization and Multiplexed Assays

The Emergence Of Non-Invasive Tools

Bioinformatics – Data To Information

Digital PCR, Mass Spectrometry, Next-Generation Sequencing

Sample Preparation and System Automation

The Role of In Vivo Cellular and Molecular Imaging

and Analyst Conclusions, Strategy Implications and Unmet Market Needs

Based on an analysis of these trends, the report includes a 'Technology Forecast' to 2025 that takes each particular technology used now in solid tumor testing and predicts its future role.

Personalized Cancer Testing and Advances In Precision

The phenomenon of test personalization comes under many guises – pharmacogenomic, pharmacogenetic, companion tests, and represents one of the fastest growing segments of the market for cancer tests. It has emerged fully from



research into clinical practice. Instrumentation now automates many of the sample preparation and assay steps that were formerly labor intensive. New tests are being launched all the time. Some personalized cancer tests are CE Marked and FDA-cleared and many more are in development. More and more laboratories offer complex panels of tests that help physicians evaluate disease risk and make therapeutic decisions. Government and private healthcare payers have recognized the value of new molecular tools and are agreeing to pay for them.

This report covers those trends and has tables describing the following:

Most Common Cancer Drug/Gene Mutation Combinations

Selected Pharmacodiagnostic Histology Tests

Chemotherapy Resistance Tests

Innovations in Personalized Molecular Tests for Cancer

Therapeutic Drug Monitoring Immunoassays

Major Protein And Molecular Markers Used In Tissue Staining

Unparalleled Review of Cancer Testing Competitors: Top Tier IVD Companies And Specialist Companies

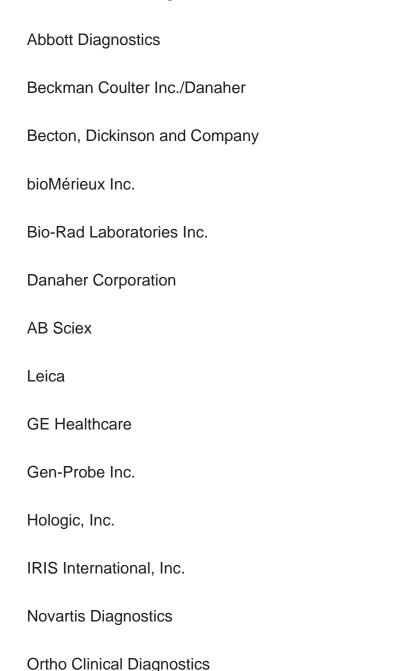
This report is written from the point of view of diagnostic modalities for the detection and management of cancer and in particular solid tumors. The technology to detect cancers of the blood - lymphomas, myelomas and leukemias - is mature and well established. The routine complete blood count screens for blood cell abnormalities and is followed by bone marrow analysis and flow cytometric studies of the blood cell surface markers. These to arrive at a more specific diagnosis. As such this report does not discuss area of hematological cancer diagnosis in great detail.

Market analysis in this report covers world markets for in vitro cancer diagnostics, however the reader will find a bias toward the developed areas of the globe -- N. America, Japan and Western Europe. However cancer is a growing global problem and where possible the report covers cancer testing in the more industrialized developing countries of Latin America and Asia Pacific.



The emphasis is on in vitro diagnostic tests, however a discussion of the role of diagnostics in cancer management, must include in vitro and in vivo tests. The two are inextricably linked. The same cell markers used in flow cytometry and antibodies used for immunoassays to detect elements of the immunity process are used as vectors for imaging agents to detect tumors and to monitor the extent of cancer metastasis.

In addition to extensive reviews of products on the market and in development in each segment, the report provides detailed company profiles in several sections. Companies profiled include the following:





PerkinElmer, Inc.	
QIAGEN N.V.	
Roche Diagnostics	
Siemens Healthcare Diagnostics	
Sysmex Corporation	
Abnova	
ApoCell, Inc.	
Biocept, Inc.	
Clearbridge BioMedics	
Cynvenio Biosystems, Inc.	
Epic Sciences Inc.	
Fluxion Biosciences, Inc.	
Ikonisys, Inc.	
NaturalNano, Inc.	
On-Q-ity	
ProKyma Technologies	
RareCyte, Inc.	
ScreenCell	
Sony DADC Biosciences	

Veridex, LLC



WaveSense LLC
Advanced Cell Diagnostics
Amoy Diagnostics Co. Ltd.
Applied Spectral Imaging
Biocare Medical, LLC
Biodis Biotechnology
BioMarker Strategies
Biomoda Inc.
BioView Ltd.
Bruker Corporation
CCC Diagnostics, Inc.
Caliper Life Sciences
Celerus Diagnostics
Cernostics, Inc.
ChipDX, LLC
Circadian Technologies Limited
Cymogen Dx, LLC
Dako A/S
Diagnostic Biosystems (DBS)



DVS Sciences Inc.		
DxTerity Diagnostics Inc.		
Halo Healthcare Inc. (formerly NeoMatrix, LLC)		
HistoRx, Inc.		
Horizon Discovery Ltd		
iKaryos Diagnostics		
IncellDx, Inc.		
Leica Biosystems		
Metamark Genetics, Inc.		
Nodality, Inc.		
Norchip		
Oxford Cancer Biomarkers		
Philips Handheld Diagnostics		
QuantuMDx		
Theranostics Health Inc.		
Ventana Medical Systems Inc.		
Arbor Vita Corporation		
Axela Biosensors, Inc.		
Binding Site (The)		
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Biomerica Inc.
Cellmid Ltd.
Eutropics Pharmaceuticals
Fujirebio Diagnostics, Inc.
GeneTex
Gold Standard Diagnostics:
HealthLinx Limited
Immunomedics
MabCure Inc.
Matrix-Bio
Nano Discovery Inc.
Oncimmune USA LLC
OncoCyte Corp.
OncoHealth Corp.
OPKO Health, Inc.
Polymedco Cancer Diagnostic Products, LLC
Proteomika S.L.
Radient Pharmaceuticals Corporation
Saladax Biomedical, Inc.



ScheBo-Biotech AG
Wako Diagnostics
Abcodia
Adaptive Biotechnologies Corporation
Affymetrix, Inc.
Agilent Technologies Inc.
ArcticDx Inc.
Arrayit Diagnostics Inc.
Asuragen, Inc.
Autogenomics Inc.
Biocartis
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Diagnoplex SA
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Epigenomics AG
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GeneCentric Diagnostics, Inc.
GeneNews Limited



Genetic Technologies Limited
Genomica S.A.U.
Illumina Inc.
Inform Genomics, Inc.
Ipsogen SA
Life Technologies
TrovaGene, Inc.
VolitionRx Limited

And Many More Companies..



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Molecular Histology

Companion Tests

Molecular Diagnostics

Core Lab

Hematology

Alere

NMP22

Beckman Coulter Inc./Danaher

Core Lab

**Immunoassays** 

Histology

Flow Cytometry

Becton, Dickinson and Company (BD)

Histology

Molecular

Flow Cytometry

bioMérieux Inc.

Bio-Rad Laboratories Inc.

**Danaher Corporation** 

**AB Sciex** 

Leica

**GE** Healthcare

Cell Imaging

Sequencing

Gen-Probe Inc.

**HPV** 

Hologic, Inc.

IRIS International, Inc.

**Novartis Diagnostics** 



Ortho Clinical Diagnostics

PerkinElmer, Inc.

**CLIA Lab** 

QIAGEN N.V.

Histology

**Roche Diagnostics** 

PCR

**Companion Tests** 

**Hematological Cancers** 

Core Lab

Siemens Healthcare Diagnostics

Histology

Sysmex Corporation

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ApoCell, Inc.

Biocept, Inc.

Clearbridge BioMedics

Cynvenio Biosystems, Inc.

Epic Sciences Inc.

Fluxion Biosciences, Inc.

Ikonisys, Inc.

NaturalNano, Inc.

On-Q-ity

ProKyma Technologies

RareCyte, Inc.

ScreenCell

Sony DADC Biosciences

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Applied Spectral Imaging

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BioView Ltd.

**Bruker Corporation** 

CCC Diagnostics, Inc.

Caliper Life Sciences

Celerus Diagnostics

Cernostics, Inc.

ChipDX, LLC

Circadian Technologies Limited

Cymogen Dx, LLC

Dako A/S

Immunohistochemistry

**Companion Diagnostics** 

Diagnostic Biosystems (DBS)

DVS Sciences Inc.

DxTerity Diagnostics Inc.

Halo Healthcare Inc. (formerly NeoMatrix, LLC)

HistoRx, Inc.

Horizon Discovery Ltd

iKaryos Diagnostics

IncellDx, Inc.

Leica Biosystems

Metamark Genetics, Inc.

Nodality, Inc.

Norchip

Oxford Cancer Biomarkers

Philips Handheld Diagnostics

QuantuMDx

Theranostics Health Inc.

Ventana Medical Systems Inc.

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Axela Biosensors, Inc.

Binding Site (The)

BioCurex, Inc.

Biomerica Inc.

Cellmid Ltd.

**Eutropics Pharmaceuticals** 

Fujirebio Diagnostics, Inc.

GeneTex

Gold Standard Diagnostics:

HealthLinx Limited

**Immunomedics** 

MabCure Inc.

Matrix-Bio

Nano Discovery Inc.

Oncimmune USA LLC

OncoCyte Corp.

OncoHealth Corp

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Polymedco Cancer Diagnostic Products, LLC

Proteomika S.L.

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ScheBo-Biotech AG

Wako Diagnostics

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Adaptive Biotechnologies Corporation

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Agilent Technologies Inc.

ArcticDx Inc.

Arrayit Diagnostics Inc.

Asuragen, Inc.

Autogenomics Inc.

**Biocartis** 

Biodesix, Inc.

Cepheid

DiagnoCure



Diagnoplex SA

Enzo Biochem Inc.

Epigenomics AG

Falcon Genomics, Inc.

GeneCentric Diagnostics, Inc.

GeneNews Limited

Genetic Technologies Limited

Genomica S.A.U.

Illumina Inc.

Inform Genomics, Inc.

Ipsogen SA

Life Technologies

Med BioGene, Inc. (MBI)

MicroActive Project

MolecularMD Corporation

NanoString Technologies Inc.

Onconome, Inc

**Orion Genomics** 

Oxford Gene Technology

Randox Laboratories Ltd.

RainDance Technologies, Inc.

Sequenom

Skyline Diagnostics B.V.

Soricimed Biopharma Inc. (formerly BioProspecting NB Inc.)

Transgenomic, Inc.

TrimGen Genetic Technology

TrovaGene, Inc.

VolitionRx Limited

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Acupath Laboratories, Inc.

Advanced Laboratory Services Inc.

**Aetna Innovation Labs** 

Agendia BV

Market Expansion

**Product News** 



AltheaDx Diagnostics, Inc.

**ARUP Laboratories** 

Atossa Genetics, Inc.

**BC** Cancer Agency

Beijing Genome Institute (BGI)

Bio-Reference Laboratories, Inc. (BRLI)

bioTheranostics

**Bostwick Laboratories** 

Cancer Genetics, Inc.

Caris Life Sciences

Castle Biosciences Inc.

**CBLPath** 

**Chronix Biomedical** 

Clarient Inc.

CombiMatrix Molecular Diagnostics, Inc.

**Complete Genomics** 

deCode genetics ehf

DiaTech Oncology

Everist Genomics Inc. (EGI)

Exact Sciences Corp.

**Exosome Diagnostics** 

Foundation Medicine Inc.

GenoID Ltd.

Genomic Health, Inc.

**Genoptix Medical Laboratory** 

Inostics GmbH

**Insight Genetics** 

InterGenetics Inc.

Lab21 Limited

Laboratory Corporation of America Holdings (LabCorp)

Mayo Medical Laboratories

MDxHealth SA (formerly Oncomethylome Sciences)

Metabolistics Inc.

Mira Dx

MolecularMD Corp.

Myriad Genetics, Inc.

NeoGenomics, Inc.

Nuvera Biosciences, Inc.

NewGene



OncoPlex Diagnostics (formerly Expression Pathology Inc.)

OvaGene Oncology Inc.

Pacific Edge Diagnostics

Pathwork Diagnostics

Phenomenome Discoveries Inc.

**Precision Therapeutics** 

**Predictive Biosciences** 

**Quest Diagnostics** 

Response Genetics, Inc.

RiboMed Biotechnologies, Inc.

Rosetta Genomics Ltd.

Sequenta, Inc. (formerly MLC Dx, Inc.)

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Vermillion Inc.

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2012 marked the 20th anniversary of PCR-based diagnostic tests. Roche Diagnostics launched the Amplicor CT – Chlamydia test in 1992. Since then polymerase chain reaction amplification (PCR) has remained the dominant molecular test technology.

Roche has maintained the dominance of PCR with an out-licensing program forits PCR-based intellectual property portfolio. This has contributed to the development of variations on PCR that make sure the technique will remain vibrant even in face of next generation sequencing, especially since whole genome sequencing is not always necessary when targeted amplification and quantification is enough.

More than 15 years ago, qPCR (quantitative PCR) set the gold standard for sensitive DNA quantification and has been used extensively in areas such as disease research, diagnosis and preventative medicine.

Now, several companies have brought PCR technology one-step further. DigitalPCR (dPCR), was first presented in the early 1990s and is a refinement of quantitativePCR. The key difference between dPCR and qPCR lies in the method by which nucleicacids are quantified. Digital PCR transforms exponential and analog PCR into a linear, digital signal. Single molecules are isolated by dilution and individually amplified by PCR; each product is then analyzed separately for the presence of mutations by various labels.

Digital PCR developeds contend that this new technology provides even more precise measurements than even qPCR methods especially for the detection of target molecules at extremely low levels. This is expected to improve early diagnosis of cancerand the development of more precise personalization when the DNA level are particularly low, essentially at the earliest stages of a disease.



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