

Retail and Russian retail market. Largest distribution networks

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Abstracts

EXTRACTS FROM RESEARCH

DEVELOPMENT OF RETAILING IN RUSSIA

Actual salary has been increasing through the period of 2008-2013 at slower rates. The minimal growth for the surveyed period was marked in 2009, when the actual salary decreased by **%. On the background of low base parameter of the following year was high enough – **%. The maximal increase of **% was marked in 2012 . In the nearest time experts expect an increase of actual salary of **-***%.

Almost one third (**%) of household consumption expenditures in the first quarter of 2013 belonged to food and soft drinks.. The next expenditure category was transport, which had **% of total expenditures. Household housing services had 11,5%, ,6% - clothes and footwear.

TURNOVER OF RUSSIAN RETAIL MARKET

The consequence of the gradual recovery of consumer demand was an increase of retail trade.

Rate of growth, %

Since 2007 retailing turnover increased almost two times (from *** trl rubles to *** trl rubles). The maximal rate of growth was marked in 2008 and amounted to **%. In retail trade turnover in Russia reached almost ** trl rubles. In 2012 rate of growth slowed down to **%, the turnover reached ** trl rubles. During January-July 2013 retail trade

turnover amounted to ** trl rubles.

In 2011 Central FD had **% of retail trade turnover. Volga FD ranked second with two times less share – 18%. The share of Far Eastern FD was the least – 4%.

SHARE OF IMPORT

Russian retail trade in II quarter of 2013 was provided with **% of domestic products.

The largest share of imported products in 2012 was marked in the following commodity groups: *** (47,8%), milk and dry cream (**%), animal oil (**%), ? and poultry and meat (**%). We should mark that the share of imported meat during last two years decreases.

In January-July 2013 the share of ** was equal to 18% of imported products in cost terms. 13% were imported by **, shares of other countries amounted to less.

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“Auchan” LLC

SPAR Russia B. V. (Spar)

“Hyperglobus” LLC (Globus)

“Zelgross” LLC (REWE Group)

Billa (REWE Group) LLC

10.2. Federal networks

X5 Retail Group

“Magnit” JSC

“O`KEY” LLC

“Lenta” LLC

“DIXI Group” JSC

“Victoria” GC (sold)

“Sedmoy Continent” JSC

“Gorodskoy supermarket” LLC

“Novy Impuls – 50” LLC

“T and K Producty” JSC

Trade center “Enka” LLC

“Avoska-dva” LLC

“Mosmart” JSC

“Chain of self-service stores “Aliye Parusa” LLC

“Element-Trade” LLC

“Grinn” corporation

“Holiday” GC

“Mariya-Ra” LLC

“Noviye trgovkiye sistemy” JSC

“Wester” GC

“Supermarket “Kirovsky” JSC

“Sistema regionMart” LLC

“Sibirsky gigant” LLC
“TH «Intertorg” LLC
“Lyubavushka” LLC
“Evropa” LLC
“Vivat-Trade” LLC
“Ritm -2000” LLC
“Tverskoy product” LLC
“ORT “Universam” JSC
“RegionTorg” LLC
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“Matritsa-Holding” JSC
“Salut-Torg” LLC
“Bahetle-1” LLC
“Optovik” LLC
“Kazansky trade house” JSC
“Intertorg” LLC
“Center restrukturizatsii” LLC
“Aikai” LLC
“Duplet” LLC
“Radezh” LLC
“Gulliver” JSC
“Shad” LLC

“MAN” LLC

“Pallada torg” JSC

“TVK” LLC

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