

United States & Australia Coconut Water Market Report by Type (Sweetened, Unsweetened), Flavor (Plain, Flavored), Form (Coconut Water, Coconut Water Powder), Packaging (Cartons, Bottles, and Others), Distribution Channel (Convenience Stores, Supermarkets and Hypermarkets, Online Retail Stores, and Others) 2024-2032

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# **Abstracts**

The United States & Australia coconut water market size reached US\$ 1,644 Million and US\$ 174.1 Million in 2023. Looking forward, IMARC Group expects the market to reach US\$ 6,997.6 Million and US\$ 1,645.8 Million by 2032, exhibiting a growth rate (CAGR) of 16.9% and 27.5% during 2024-2032 (respectively).

Coconut water, also known as coconut juice, refers to the clear liquid found inside green and unripe coconuts. It exhibits a sweet and nutty flavor and serves as a low-calorie, refreshing beverage. Coconut water contains high amounts of natural electrolytes, including potassium, sodium, calcium, and magnesium. It also acts as a good source of cytokines and phytohormones that offer numerous antiaging, anticarcinogenic, and antithrombic benefits. As a result, coconut water aids in reducing high blood pressure levels, improving heart health, lowering blood sugar, enhancing metabolism, etc.

The rising consumer shift from carbonated drinks towards healthier beverages due to the high prevalence of numerous lifestyle disorders, such as obesity, diabetes, cardiovascular ailments, etc., is primarily driving the market for coconut water across the United States and Australia. Moreover, the growing consumer awareness towards numerous health benefits of coconut water in improving digestive functioning, reducing hypertension, and maintaining hydration levels is further propelling the market growth.



Furthermore, the wide availability of coconut water in portable packaging solutions, such as tetra packs and bottles, for on-the-go consumption is also augmenting the product demand. Apart from this, the prevalent trend of veganism has led to the rising popularity of plant-based beverages, such as coconut water. Moreover, several vendors across the United States and Australia are offering innovative product variants infused with several flavors, such as ginger, vanilla, lime, guava, etc., to cater to different consumer tastes and preferences. Besides this, a significant growth in the sports and energy drinks sector is also catalyzing the demand for coconut water based on the high presence of natural electrolytes. Additionally, the growing number of quick-service restaurants (QSRs) and cafes is further driving the utilization of coconut water mix and concentrates in numerous innovative dishes. In the coming years, the increasing demand for clean-label and organic coconut water with allergen-free, GMO-free, and zero preservative content will continue to spur the market growth across the United States and Australia.

## Key Market Segmentation:

IMARC Group provides an analysis of the key trends in each sub-segment of the United States & Australia coconut water market report, along with forecasts for the period 2024-2032. Our report has categorized the market based on type, flavor, form, packaging and distribution channel.

Breakup by Type:

Sweetened
Unsweetened

Breakup by Flavor:

Plain
Flavored

Breakup by Form:

Coconut Water
Coconut Water Powder

Breakup by Packaging:

Cartons



**Bottles** 

Others

Breakup by Distribution Channel:

Convenience Stores
Supermarkets and Hypermarkets
Online Retail Stores
Others

# Competitive Landscape:

The competitive landscape of the industry has also been examined with some of the key players being All Market Inc., Amy & Brian Naturals, C2O Pure Coconut Water LLC, Harmless Harvest Inc., Pepsico Inc., Terrasoul Superfoods LLC, CHi, Coconut Essence, H2coco Pty Ltd, Morlife Pty Ltd., Pure Cocobella and Raw C.

# Key Questions Answered in This Report:

How has the United States & Australia coconut water market performed so far and how will it perform in the coming years?

What has been the impact of COVID-19 on the United States & Australia coconut water market?

What is the breakup of the market based on the type?

What is the breakup of the market based on the flavor?

What is the breakup of the market based on the form?

What is the breakup of the market based on the packaging?

What is the breakup of the market based on the distribution channel?

What are the various stages in the value chain of the United States & Australia coconut water industry?

What are the key driving factors and challenges in the United States & Australia coconut water industry?

What is the structure of the United States & Australia coconut water market and who are the key players?

What is the degree of competition in the industry?



# **Contents**

#### 1 PREFACE

#### 2 SCOPE AND METHODOLOGY

- 2.1 Objectives of the Study
- 2.2 Stakeholders
- 2.3 Data Sources
  - 2.3.1 Primary Sources
  - 2.3.2 Secondary Sources
- 2.4 Market Estimation
  - 2.4.1 Bottom-Up Approach
  - 2.4.2 Top-Down Approach
- 2.5 Forecasting Methodology

#### **3 EXECUTIVE SUMMARY**

#### **4 INTRODUCTION**

- 4.1 Overview
- 4.2 Key Industry Trends

#### **5 UNITED STATES COCONUT WATER MARKET**

- 5.1 Market Overview
- 5.2 Market Performance
- 5.3 Impact of COVID-19
- 5.4 Market Forecast

#### **6 UNITED STATES COCONUT WATER MARKET: BREAKUP BY TYPE**

- 6.1 Sweetened
  - 6.1.1 Market Trends
  - 6.1.2 Market Forecast
- 6.2 Unsweetened
  - 6.2.1 Market Trends
  - 6.2.2 Market Forecast



#### 7 UNITED STATES COCONUT WATER MARKET: BREAKUP BY FLAVOR

- 7.1 Plain
  - 7.1.1 Market Trends
  - 7.1.2 Market Forecast
- 7.2 Flavored
  - 7.2.1 Market Trends
  - 7.2.2 Market Forecast

#### 8 UNITED STATES COCONUT WATER MARKET: BREAKUP BY FORM

- 8.1 Coconut Water
  - 8.1.1 Market Trends
  - 8.1.2 Market Forecast
- 8.2 Coconut Water Powder
  - 8.2.1 Market Trends
  - 8.2.2 Market Forecast

#### 9 UNITED STATES COCONUT WATER MARKET: BREAKUP BY PACKAGING

- 9.1 Cartons
  - 9.1.1 Market Trends
  - 9.1.2 Market Forecast
- 9.2 Bottles
  - 9.2.1 Market Trends
  - 9.2.2 Market Forecast
- 9.3 Others
  - 9.3.1 Market Trends
  - 9.3.2 Market Forecast

# 10 UNITED STATES COCONUT WATER MARKET: BREAKUP BY DISTRIBUTION CHANNEL

- 10.1 Convenience Stores
  - 10.1.1 Market Trends
  - 10.1.2 Market Forecast
- 10.2 Supermarkets and Hypermarkets
  - 10.2.1 Market Trends
  - 10.2.2 Market Forecast



- 10.3 Online Retail Stores
  - 10.3.1 Market Trends
  - 10.3.2 Market Forecast
- 10.4 Others
  - 10.4.1 Market Trends
  - 10.4.2 Market Forecast

#### 11 AUSTRALIA COCONUT WATER MARKET

- 11.1 Market Overview
- 11.2 Market Performance
- 11.3 Impact of COVID-19
- 11.4 Market Forecast

#### 12 AUSTRALIA COCONUT WATER MARKET: BREAKUP BY TYPE

- 12.1 Sweetened
  - 12.1.1 Market Trends
  - 12.1.2 Market Forecast
- 12.2 Unsweetened
  - 12.2.1 Market Trends
  - 12.2.2 Market Forecast

#### 13 AUSTRALIA COCONUT WATER MARKET: BREAKUP BY FLAVOR

- 13.1 Plain
  - 13.1.1 Market Trends
  - 13.1.2 Market Forecast
- 13.2 Flavored
  - 13.2.1 Market Trends
  - 13.2.2 Market Forecast

#### 14 AUSTRALIA COCONUT WATER MARKET: BREAKUP BY FORM

- 14.1 Coconut Water
  - 14.1.1 Market Trends
  - 14.1.2 Market Forecast
- 14.2 Coconut Water Powder
  - 14.2.1 Market Trends



#### 14.2.2 Market Forecast

#### 15 AUSTRALIA COCONUT WATER MARKET: BREAKUP BY PACKAGING

- 15.1 Cartons
  - 15.1.1 Market Trends
  - 15.1.2 Market Forecast
- 15.2 Bottles
  - 15.2.1 Market Trends
  - 15.2.2 Market Forecast
- 15.3 Others
  - 15.3.1 Market Trends
  - 15.3.2 Market Forecast

# 16 AUSTRALIA COCONUT WATER MARKET: BREAKUP BY DISTRIBUTION CHANNEL

- 16.1 Convenience Stores
  - 16.1.1 Market Trends
  - 16.1.2 Market Forecast
- 16.2 Supermarkets and Hypermarkets
  - 16.2.1 Market Trends
  - 16.2.2 Market Forecast
- 16.3 Online Retail Stores
  - 16.3.1 Market Trends
  - 16.3.2 Market Forecast
- 16.4 Others
  - 16.4.1 Market Trends
  - 16.4.2 Market Forecast

### **17 SWOT ANALYSIS**

- 17.1 Overview
- 17.2 Strengths
- 17.3 Weakness
- 17.4 Opportunities
- 17.5 Threats

### **18 VALUE CHAIN ANALYSIS**



#### 19 PORTER'S FIVE FORCES ANALYSIS

- 19.1 Overview
- 19.2 Bargaining Power of Buyers
- 19.3 Bargaining Power of Suppliers
- 19.4 Degree of Competition
- 19.5 Threat of New Entrants
- 19.6 Threat of Substitutes

#### **20 PRICE INDICATORS**

#### 21 COMPETITIVE LANDSCAPE

- 21.1 Market Structure
- 21.2 Key Players
- 21.3 Profiles of Key Players
  - 21.3.1 All Market Inc.
    - 21.3.1.1 Company Overview
  - 21.3.1.2 Product Portfolio
  - 21.3.2 Amy & Brian Naturals
    - 21.3.2.1 Company Overview
    - 21.3.2.2 Product Portfolio
  - 21.3.3 C2O Pure Coconut Water LLC
    - 21.3.3.1 Company Overview
    - 21.3.3.2 Product Portfolio
  - 21.3.4 Harmless Harvest Inc.
  - 21.3.4.1 Company Overview
  - 21.3.4.2 Product Portfolio
  - 21.3.5 Pepsico Inc.
    - 21.3.5.1 Company Overview
    - 21.3.5.2 Product Portfolio
  - 21.3.6 Terrasoul Superfoods LLC
    - 21.3.6.1 Company Overview
    - 21.3.6.2 Product Portfolio
  - 21.3.7 CHi
    - 21.3.7.1 Company Overview
    - 21.3.7.2 Product Portfolio
  - 21.3.8 Coconut Essence



- 21.3.8.1 Company Overview
- 21.3.8.2 Product Portfolio
- 21.3.9 H2coco Pty Ltd
  - 21.3.9.1 Company Overview
  - 21.3.9.2 Product Portfolio
- 21.3.10 Morlife Pty Ltd.
  - 21.3.10.1 Company Overview
  - 21.3.10.2 Product Portfolio
- 21.3.11 Pure Cocobella
  - 21.3.11.1 Company Overview
  - 21.3.11.2 Product Portfolio
- 21.3.12 Raw C.
  - 21.3.12.1 Company Overview
  - 21.3.12.2 Product Portfolio



# **List Of Tables**

#### LIST OF TABLES

Table 1: United States: Coconut Water Market: Key Industry Highlights, 2023 and 2032

Table 2: United States: Coconut Water Market Forecast: Breakup by Type (in Million

US\$), 2024-2032

Table 3: United States: Coconut Water Market Forecast: Breakup by Flavor (in Million

US\$), 2024-2032

Table 4: United States: Coconut Water Market Forecast: Breakup by Form (in Million

US\$), 2024-2032

Table 5: United States: Coconut Water Market Forecast: Breakup by Packaging (in

Million US\$), 2024-2032

Table 6: United States: Coconut Water Market Forecast: Breakup by Distribution

Channel (in Million US\$), 2024-2032

Table 7: Australia: Coconut Water Market: Key Industry Highlights, 2023 and 2032

Table 8: Australia: Coconut Water Market Forecast: Breakup by Type (in Million US\$),

2024-2032

Table 9: Australia: Coconut Water Market Forecast: Breakup by Flavor (in Million US\$),

2024-2032

Table 10: Australia: Coconut Water Market Forecast: Breakup by Form (in Million US\$),

2024-2032

Table 11: Australia: Coconut Water Market Forecast: Breakup by Packaging (in Million

US\$), 2024-2032

Table 12: Australia: Coconut Water Market Forecast: Breakup by Distribution Channel

(in Million US\$), 2024-2032

Table 13: United States & Australia: Coconut Water Market: Competitive Structure

Table 14: United States & Australia: Coconut Water Market: Key Players



# **List Of Figures**

#### **LIST OF FIGURES**

Figure 1: United States & Australia: Coconut Water Market: Major Drivers and Challenges

Figure 2: United States: Coconut Water Market: Sales Value (in Million US\$), 2018-2023

Figure 3: United States: Coconut Water Market: Breakup by Type (in %), 2023

Figure 4: United States: Coconut Water Market: Breakup by Flavor (in %), 2023

Figure 5: United States: Coconut Water Market: Breakup by Form (in %), 2023

Figure 6: United States: Coconut Water Market: Breakup by Packaging (in %), 2023

Figure 7: United States: Coconut Water Market: Breakup by Distribution Channel (in %), 2023

Figure 8: United States: Coconut Water Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 9: United States: Coconut Water (Sweetened) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 10: United States: Coconut Water (Sweetened) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 11: United States: Coconut Water (Unsweetened) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 12: United States: Coconut Water (Unsweetened) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 13: United States: Coconut Water (Plain) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 14: United States: Coconut Water (Plain) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 15: United States: Coconut Water (Flavored) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 16: United States: Coconut Water (Flavored) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 17: United States: Coconut Water (Coconut Water) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 18: United States: Coconut Water (Coconut Water) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 19: United States: Coconut Water (Coconut Water Powder) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 20: United States: Coconut Water (Coconut Water Powder) Market Forecast:



Sales Value (in Million US\$), 2024-2032

Figure 21: United States: Coconut Water (Cartons) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 22: United States: Coconut Water (Cartons) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 23: United States: Coconut Water (Bottles) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 24: United States: Coconut Water (Bottles) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 25: United States: Coconut Water (Others) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 26: United States: Coconut Water (Others) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 27: United States: Coconut Water (Convenience Stores) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 28: United States: Coconut Water (Convenience Stores) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 29: United States: Coconut Water (Supermarkets and hypermarkets) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 30: United States: Coconut Water (Supermarkets and hypermarkets) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 31: United States: Coconut Water (Online Retail Stores) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 32: United States: Coconut Water (Online Retail Stores) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 33: United States: Coconut Water (Others) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 34: United States: Coconut Water (Others) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 35: Australia: Coconut Water Market: Sales Value (in Million US\$), 2018-2023

Figure 36: Australia: Coconut Water Market: Breakup by Type (in %), 2023

Figure 37: Australia: Coconut Water Market: Breakup by Flavor (in %), 2023

Figure 38: Australia: Coconut Water Market: Breakup by Form (in %), 2023

Figure 39: Australia: Coconut Water Market: Breakup by Packaging (in %), 2023

Figure 40: Australia: Coconut Water Market: Breakup by Distribution Channel (in %), 2023

Figure 41: Australia: Coconut Water Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 42: Australia: Coconut Water (Sweetened) Market: Sales Value (in Million US\$),



2018 & 2023

Figure 43: Australia: Coconut Water (Sweetened) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 44: Australia: Coconut Water (Unsweetened) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 45: Australia: Coconut Water (Unsweetened) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 46: Australia: Coconut Water (Plain) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 47: Australia: Coconut Water (Plain) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 48: Australia: Coconut Water (Flavored) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 49: Australia: Coconut Water (Flavored) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 50: Australia: Coconut Water (Coconut Water) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 51: Australia: Coconut Water (Coconut Water) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 52: Australia: Coconut Water (Coconut Water Powder) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 53: Australia: Coconut Water (Coconut Water Powder) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 54: Australia: Coconut Water (Cartons) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 55: Australia: Coconut Water (Cartons) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 56: Australia: Coconut Water (Bottles) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 57: Australia: Coconut Water (Bottles) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 58: Australia: Coconut Water (Others) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 59: Australia: Coconut Water (Others) Market Forecast: Sales Value (in Million US\$), 2024-2032

Figure 60: Australia: Coconut Water (Convenience Stores) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 61: Australia: Coconut Water (Convenience Stores) Market Forecast: Sales Value (in Million US\$), 2024-2032



Figure 62: Australia: Coconut Water (Supermarkets and Hypermarkets) Market: Sales Value (in Million US\$), 2018 & 2023

Figure 63: Australia: Coconut Water (Supermarkets and Hypermarkets) Market

Forecast: Sales Value (in Million US\$), 2024-2032

Figure 64: Australia: Coconut Water (Online Retail Stores) Market: Sales Value (in

Million US\$), 2018 & 2023

Figure 65: Australia: Coconut Water (Online Retail Stores) Market Forecast: Sales

Value (in Million US\$), 2024-2032

Figure 66: Australia: Coconut Water (Others) Market: Sales Value (in Million US\$), 2018

& 2023

Figure 67: Australia: Coconut Water (Others) Market Forecast: Sales Value (in Million

US\$), 2024-2032

Figure 68: United States & Australia: Coconut Water Industry: SWOT Analysis

Figure 69: United States & Australia: Coconut Water Market: Value Chain Analysis

Figure 70: United States & Australia: Coconut Water Industry: Porter's Five Forces

Analysis



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